

ANNEXURE J
Allocation Strategy for Clearing and Forwarding Contract

The allocation of work to multiple suppliers will be based on the following principles:

- ERI will allocate work on a fair basis to all 3 successful suppliers
- That allocation will be based on a rotational basis for 3 successful suppliers;
- That for each clearing and forwarding project that has to be undertaken, suppliers will be required to provide a quotation in line with the project requirements and activities;
- The price on the lowest quotation received will be the final price that will be offered to a supplier (even where the work is not necessarily be allocated to the supplier who's quoted the lowest price based on the rotational system)

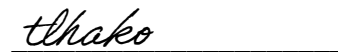
NB: The above is not exhaustive and only serves a guideline on the principles of fair allocation.

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