

ENQUIRY NO. MWP1562TX

CLARIFICATION MEETING

The design, manufacture, integration, testing at works and site, development of user documentation, training of Eskom personnel, supply, delivery, off-loading and if required, installation and commissioning of Switch Mode Battery Chargers on an “as and when required” basis for period of five (5) years with the option to extend by an additional two (2) years

Date: 01 September 2022

Microsoft Teams Meeting



AGENDA

1	Welcoming of Attendees	M Mariri	2 Minutes
2	Evacuation Procedure	All	3 Minutes
3	Introduction of Eskom Representatives & Suppliers	All	15 Minutes
4	Declaration of interest	All	5 Minutes
5	Objective of the session	M Mariri	5 Minutes
6	Commercial	M Mariri	30 Minutes
7	Technical	Bathathu Jonga and Alpheus Majozi	45 Minutes
8	OHS	Daphney Ndou	15 Minutes
9	Quality	Nosimilo Mbele	15 Minutes
10	Supplier Development, Localisation and Industrialisation (SDL&I)	Martin Sabelo	20 Minutes

Session Objective

- Addressing questions on the contents of the invitation to tender MWP1562TX
- Providing pro-active responses to the clarification requests submitted in advance
- Providing forum for Q & A to clarifications required

Eskom Representative for MWP1562TX:

Name : Mabatane Mariri
E-mail : maririma@eskom.co.za

Timelines

Non-Compulsory Clarification meeting : 01 September 2022
Clarification Queries Closing Date_ : Five (5) days prior to tender closing
Enquiry Closing Date and Time : 20 September 2022, Strictly **10:00am (SAST) – MWP1562TX**

No Late Submission/s will be accepted under any circumstances – not even by a second

All questions and clarifications pertaining to this enquiry will be in writing only and addressed via email to the Eskom Representative namely, maririma@eskom.co.za. Answers will be uploaded on the National Treasury e-tender portal and Eskom tender bulletin only and no individual responses to tenderers will be send.

- The tender shall be for the **whole** of the contract.
- **NB: Whole scope denotes all items on the forecast as issued in the tender.**
- **A tenderer/s who provides an offer for part of the scope will be disqualified and not be evaluated further.**
- The tenderer must submit the tender as a complete original tender, **plus one (1) hard copy of the original tender** at tender submission deadline. Where **a Tenderer does not submit two (2) hard copies of the tender** (a complete original tender, plus one (1) hard copy of the original tender at tender submission deadline). **The tenderer will be disqualified.**

Note: Eskom also requires that one (1) additional complete soft copy in (memory stick) of the original tender is required in electronic format.

The **tender validity period is 28 weeks** from closing date of tender.

- Alternative tenders are not allowed
- The conditions of contract will be the NEC 3 Supply Contract
- Tenders will not be opened on the same date as tender closing to adhere to COVID19 protocols.
- Targeting local based suppliers for the purpose of after sale support to integration, testing at works and site, development of user documentation, training of Eskom personnel, supply, delivery, off-loading and if required, installation and commissioning of Switch Mode Battery Chargers.

Step 1 – Basic Compliance (Point 3.9 of invitation to tender) and it entails the following:

- Meet the eligibility criteria for a tenderer;
- Submit one (1) complete original tender, plus one (1) hard copy of the original tender;
- Submit a complete original tender with commercial, financial and technical information;
- Submission of the mandatory commercial tender returnables as at stipulated deadlines; and
- Central Supplier Database (CSD) number (MAA.....)
- **Note:** Eskom also requires that one (1) additional complete soft copy in (memory stick) of the original tender is required in electronic format.

Step 2 - Mandatory tender returnables

- A tenderer that does not submit mandatory documents/information in by the required deadlines as stipulated in the Tender Returnable section of the respective Invitation to Tender; will be deemed non-responsive.
- Targeting local based suppliers for the purpose of after sale support to integration, testing at works and site, development of user documentation, training of Eskom personnel, supply, delivery, off-loading and if required, installation and commissioning of Switch Mode Battery Chargers.

Step 3 – Pre-qualification

- BBEE Levels - Only suppliers with a Valid B-BBEE rating of level 1 to 4 will qualify for evaluation - The tenderers need to submit a valid BBEE certificate or sworn affidavit with level contributor of 1 - 4.

Failure to submit proof of B-BBEE status level, will result in disqualification as B-BBEE level is a prequalification criterion.

Step 4 – Designation & Local Content

- Designated material thresholds are applicable as follows:
- Cables - copper wires designation will be applicable with **90%** threshold. The threshold applies to the portion of the contract attributable to the local manufacturing and production of cables.

Tenderers that do not meet the requirements stipulated above will be disqualified from further evaluation unless if an exemption letter issued by the dtic is submitted with the tender at closing of enquiry.

Step 5 – Functionality

Technical will form part of functionality. Technical will be evaluated in **four** stages as per below. These four stages are related. Tenders need to score the minimum threshold for each stage to qualify for further evaluation. Tenders below the minimum threshold will be eliminated.

- a) Mandatory Requirements Evaluation
- b) Technical Qualitative Requirements Evaluation
- c) Factory Evaluation
- d) Deemed Offer Risk(s) Evaluation

Step 6: Price and BBBEE Ranking (Preference Points System)

Either 80/20 or 90/10 (Price/BBBEE rating) preference point system will be used to evaluate the tender.

Eskom will then add the score from Pricing and the B-BBEE level together and rank the suppliers from the highest to the lowest.

Step 7: Contractual requirements

The following will form part of contractual requirements i.e., requirements linked to contract award:

- * Financial analysis
- * SHEQ
- * SDL&I Undertaking
- Negotiations will be entered into with the highest, second and third ranked suppliers and award contracts to two suppliers for the entire/whole scope in proportion of PPPFA scoring. Multiple suppliers are required to manage the Transmission demand.

- Prices will be evaluated as follows:
- Inclusive of VAT,
- Prices rounded off to two decimal places
- Making the specified correction for arithmetical errors ,
- Excluding contingencies in any bill of quantities or activity schedule.
- Making an appropriate adjustment for any other acceptable variations, deviations, or alternative tenders submitted.

- Making a comparison of the Net Present Value of each adjusted tender based on the tendered programme (if provided) and prices, on the estimated effect of Price Adjustment Factors and rate of exchange fluctuations (if applicable) and on other evaluation parameters relating to uncertainty and risk, where applicable.
- Conditional discounts must not be taken into account for evaluation purposes but should be implemented when payment is affected;
- Unconditional discounts must be taken into account for evaluation purposes;
- Prices will be scored out of 80 or 90 points
- Prices will be fixed and firm for first year after contract signing, thereafter 15% of prices will be fixed and firm and 85% will be subject to CPA.

Questions?



Thank you

