External Valuers Technical evaluation Criteria	Output	Scoring Guidelines	TP Weighting
Previous Experience	**Previous Experience**		
Experience and track record property valuation field: **Detailed company proposal:** Written reference letters from clients in the Company's letterhead. **Reference letters should include:** a) Description of work delivered; b) Size of project; c) Contact details of the Client; and d) Value of the project	Demonstrate Proven Track Record in Plant and Machinery/Equipment Valuations done including Tanks, Succeful Track Record), using the best practises and systems, number of years' experience in providing this service. - Company proposal	1 – No experience in Plant and Machinery/Equipment Valuation < 5 years in Property Valuation**(7.5)** 2 - Company Proposal lacks Sucessful Demonstration of Plant and Equipment/Machinery but has < 10 years experiance working in Plant Valuations, Proposal does not demosntrate the specific types of projects and indicates limited experience. **(15)** 3 - Company has sufficient success stories of Plant and Machinery Valuation with International experience, > 15 years experiance. Proposal demonstrates the types of Projects, **(22.5)** 4 – Company demonstrates competency in Plant and Machinery Valuation and has sucessful track record with >20 years expieance (with well resourced personnel), Proposal demonstrate the types of Different Project Valued, Handling of Objections of Values, Succeful Track Record, Company demonstrates the use of best practices and systems **(30)**	30
	(Reference Letters and Example of Reports) Indicate valuation types/service contracts of service delivered by the Service Provider including, value and duration. (ROI Valuations, Insurance Valuations, Replacement Cost, Cost To Capacity, Mine Machinery Valuations, Refinery Valuations, Rental Valuations)	1 – Company has lack of exposure however it has perfomed only one types of valuation of plant, Equipment and Machinery **(5)** 2 - Company has minimum of exposure and has perfomed two types of valuation of plant, Equipment and Machinery **(10)** 3 - Company has fair amount of exposure and have perfomed more than four types of valuation of plant, Equipment and Machinery **(15)** 4 – Company has exposure and have perfomed more than 5 types of valuation of plant, Equipment and Machinery for different types of Industries **(20)**	20
Professional Membership	**Professional Membership**		
For Plant, Equipment and Machinery Valuations, the bidder's key individual must be registered/affiliated with the appropriate Societies/ Associates such as RICS, ASA, ECSA and SACPVP.	Team must be registered/affiliated with the appropriate Societies/ Associates such as RICS, ASA, ECSA and SACPVP. The bidder must submit as part of this proposal proof of registration from the relevant appropriate Societies/ Associates to confirm compliance to the above requirement.	0– 1 No accreditation **(0)** 1 -2 Accreditation with ECSA **(10)** 2 - 3 Accreditation with ECSA and ASA **(20)** 4 – Relevant accreditation with RICS, ASA and ECSA **(30)**	30
Expertise and Professional Qualifications	**Expertise and Professional Qualifications**		
Expertise and professional experience of team members assigned to work on the project (Minimum of 5 years' experience) (Quality of the Resources and their skills)	CV's of key Personnel CV's to demonstrate relevant experiance For Plant, Equipment and Machinery Valuations, the bidder's Principal Valuer must have at least a National Diploma in Property valuation, mechanical engineering, etc with a recognised South African institution.As part of this proposal a copy of qualifications to confirm the compliance for the above requirement.	1 – less than 5 years expirience with Plant and Machinery/Equipment Valuations **(5)** 2 - less than 10 years but greater than 5 years in Plant and Machinery/Equipment Valuations **(10)** 3 - Less than 15 years expirience but greater than 10 years exprience in Plant and Machinery/Equipment Valuations **(15)** 4 – Greater than 15 years experience in Local and International Port Property Valuation in Plant and Machinery/Equipment Valuations including diffrent types of Tanks **(20)**	20
			100
Minimum threshold of 80 points			
The Scoring Methodology:			