

Supplier Development Localisation & Industrialisation

**THE DESIGN, MANUFACTURE, TESTING, SUPPLY,
(INCLUSIVE OF SPARES AND TRAINING) OF
ESTIMATED QUANTITIES OF 3.3 KV TO 33 KV FREE
STANDING RING MAIN UNITS (RMU'S) FOR ESKOM
ON AN 'AS AND WHEN REQUIRED' BASIS FOR A
PERIOD OF FOUR (4) YEARS**

Presenter: Mosa Makhubo

Operating Unit: Distribution GOU

Date: November 2021

❑ SD&L mandate :

: Local Content, Skills Development, Supplier Development, Job Creation and Industrialization.

1) Prequalification

Tenderers shall have B-BBEE contributor level of between 1 and 4. A valid BBEE certificate (issued by SANAS accredited Verification Agencies) or a signed & dated sworn affidavit for EMEs and QSEs should be

2) Skills Development

Skills development shall have specific targets that address Eskom's core, scarce and critical skills and the SETA's scarce and critical skills. The target is a total of twenty four (**24**) candidates selected from all provinces as shown in Figure 2. The aim is to benefit the **currently unemployed** graduates from school; Technical, Vocational and Education (TVET)

3) Supplier Development

Supplier development: The tenderers are required to submit their plans for developing the capability and capacity of their Black Persons with Disability (BPwD); Black Youth Owned (BYO); Black Women Owned (BWO) and Black Owned (BO) subcontractors. These plans shall also contain detailed steps with milestones for the tenderers to improve their BBEE contributor levels and to migrate to at least 51% black ownership. SAP reports are not adequate to fulfil the legislative requirements for reporting on designated sectors, but despite this implementation, non-conformance to reporting persists.

- 3) Every contract shall be accompanied by the SD&L implementation schedule which must be completed by the tenderers and returned to SD&L representative for acceptance **before** contract award.
- 4) The minimum threshold for the bottom evaluation is 60% (Table 1).

TABLE 1: SUPPLIER DEVELOPMENT AND LOCALISATION COMPLIANCE MATRIX FOR SUPPLIERS AND CONTRACTORS				
Criteria	Weight (%)	Total Target (%)	Proposed Target (%)	Total Overall Weighted Score
Local Content to South Africa	30.00%	30.00%		0.00%
Procurement from BPwD	5.00%	5.00%		0.00%
Procurement from BYO	5.00%	5.00%		0.00%
Procurement from BWO	10.00%	5.00%		0.00%
Procurement from BO	10.00%	5.00%		0.00%
Skills Development	40.00%			0.00%
Total Score	100.00%			
Total Supplier Development and Localisation Score				0.00%

TABLE 2: SKILLS DEVELOPMENT COMPLIANCE MATRIX							
Skill Type (Occupation)	OFO Occupational Group	Weight (%)	Target Number of Persons to be Trained (Local to South Africa)	Proposed Number of Persons to be Trained (Local to South Africa)	Target Number of Persons to be Trained (Local to Site)	Proposed Number of Persons to be Trained (Local to Site)	Total Weighted Score
Engineer		15.00%	2		0	0	0.00%
Artisan		15.00%	3		0	0	0.00%
Engineering technologist		20.00%	3		0	0	0.00%
Technician		20.00%	3		0	0	0.00%
Storeman		10.00%	3		0	0	0.00%
Supply chain practitioner		10.00%	5		0	0	0.00%
SHEQ practitioner		10.00%	5		0	0	0.00%
Total		100.00%	24	0	0	0	0.00%

To be completed by Tenderer

Number of jobs to be created as a result of this contract	
Number of jobs to be retained as a result of this contract	



Thank You

