

QUESTION

We hereby respectfully request clarification regarding the mandatory requirement contained in Bid No. 2605GS requiring bidders to submit:

Proof of valid LENEL S2 Value-Added Reseller certificate."

As part of our bid preparation process, we engaged with the Original Equipment Manufacturer (OEM), authorised LenelS2 channel partners and conducted enquiries regarding the availability of a LENEL S2 Value-Added Reseller (VAR) certificate.

Our understanding, based on information received from the OEM, approved LenelS2 resellers are generally recognised through official partner authorisation and reseller confirmation processes. In practice, LenelS2 (now operating under Honeywell), typically issues official letters confirming authorised Value-Added Reseller status rather than providing a standardised VAR certificate to all approved resellers. They don't issue LENEL S2 Value-Added Reseller certificates.

In the interest of ensuring fair competition and maximising participation by qualified bidders, we respectfully request clarification as to whether Johannesburg City Power would accept any of the following as proof of compliance:

- An official OEM-issued Letter of Authorisation;
- An official OEM-issued VAR Confirmation Letter;
- An OEM-issued Partner Status Confirmation;
- A current reseller authorisation issued by Honeywell / LenelS2; or
- Any other official document issued by the OEM confirming the bidder's authorised reseller status.

Furthermore, due to the time spent engaging OEM representatives, distributors and authorised channel partners to obtain clarity regarding this requirement, significant delays have been experienced in the preparation of our tender submission.

We therefore respectfully request that City Power consider granting an extension to the bid closing date to allow bidders sufficient opportunity to obtain the appropriate OEM confirmation documentation and submit fully compliant and competitive proposals.

We trust that the above will receive your urgent attention and we look forward to your guidance regarding the acceptable proof of LenelS2 VAR status and the possibility of an extension.

ANSWER:

- City Power will not accept the letter stated above. As per our Mandatory requirement, City Power will only accept Proof of valid LENEL S2 Value-Added Reseller certificate.
- No extension will be granted as reasonable time was granted to all bidders