



SOUTH AFRICAN AIRWAYS TECHNICAL

SOUTH AFRICAN AIRWAYS TECHNICAL (SAAT)

**REQUEST FOR QUOTATION (RFQ):
SP007-26 – SUPPLY AND DELIVERY
OF SHOES FOR SAAT
1 YEAR PERIOD**

REQUEST FOR QUOTATION

Instructions on Completion of Request for Quotation Document

This request for quotation must be completed in English and currency used must be clearly stated

NB: This document consists of 8 pages.

RFQ DESCRIPTION	RFQ SP007-26 – SUPPLY AND DELIVERY OF SHOES FOR SAAT – 1 YEAR PERIOD	
RFQ PUBLISHING DATE	14 January 2026	
RFQ CLOSING TIME & DATE	11:00 am South Africa time.	20 January 2025
COMPILED BY	Fisani Mthembu Tel: +27 11 978 9254 E-Mail: fisanimthembu@flysaa.com	
<u>SPECIAL NOTES:</u> 1. This RFQ will be judged in line with the “Preferential Procurement Policy Framework Act Regulations of 2022” 2. It is the responsibility of the Vendor to ensure that SAAT is in possession of a valid Original Tax Clearance Certificate and a B-BBEE Certificate or Affidavit whichever is applicable. 3. Reference the attached SBD1 & 4 forms. Does the bidder have anything to declare? 3.1 If no – please ensure that the Declaration (Page 1) and SBD1 form is Signed and returned with the Quotation. 3.1 If Yes – Please ensure that SBD1 & SBD 4 are completed and returned with Quotation 4. All purchases will be made through an Official Purchase Order. No goods or services must be delivered before an Official Purchase Order has been received. 5. Quotation must be faxed or E-mailed to the Number / address provided before the closing TIME / DATE of quotation. 6. Price(s) quoted is/are to be exclusive of Value Added Tax, but VAT must be shown separately. 7. Unless otherwise stated, quotations will be regarded as having a Validity period of 90 days (about 3 months). 8. SAAT has the right to withdraw any tender at any time without prior notification. 9. This Cover page and ALL pages of quotation must be signed by Responsible person 10. Lead Time for ALL items must be specified. SAAT reserves the right to CANCEL any order where specified/quoted Lead Time is NOT adhered to. (Cancellation Fees will be for Bidders Account) 11. Prospective Bidders may submit more than one alternative bid/offer that falls within the specification requested.		
Conflict of Interest	SAAT requires every prospective Supplier to avoid and prevent conflicts of interest, by disclosing to SAAT if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFQ. Bidders shall strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have a conflict of interest shall be disqualified. Bidders must disclose in their Bid their knowledge of the following: a) If the owners, part-owners, directors, controlling shareholders, of the bidding entity or key personnel who are family members of SAAT staff.	
Language of Quotation	English, including documentation such as catalogues, instructions, and operating manuals.	
Validity Period	1 Year	
Price Variation	No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted at any time during the validity of the quotation after the quotation has been received.	
Partial Quotes	☐ Permitted ☒ Not permitted	

Payment Terms	☒ 100% within 15(or as per payment condition) days after receipt of goods, works and/or services and submission of payment documentation ☐ Other (please indicate)	
Conditions of Release of Payment	☒ Acceptance of Goods, Services and Works, based on full compliance with RFQ Requirements ☐ Passing Inspection [specify method, if possible] ☐ Passing all Testing [specify standard, if possible] ☐ Completion of service delivery [quantify if possible].	
Type of Contract to be Awarded	☒ Purchase Order ☐ Other Type/s of Contract [pls. specify]	
DECLARATION		
1. I certify that the information supplied is correct and I have read and understand SAA General Conditions of Contract and Accept SAA General Conditions of Contract. 2. I further certify that all the required information has been furnished, and the relevant forms completed and are herewith submitted as part of the bid/quotation		
Name of Company:		
Signature:		Date:
NB: Return the Quotation and completed documents to: tenders@flysaa.com, copy: fisanimthembu@flysaa.com and take note of the Payment Terms applicable to this RFQ.		

List of Requirements

- The bidder is requested to submit a quotation for each of the following items.
- Bidder MUST supply Part number, Description and availability/qty, lead-time and condition.
- The exchange rate to be used for the calculation of local production and content must be the exchange rate published by the South African Reserve Bank at 12:00pm on the date of advertisement of the bid.

Items Specification and Price Schedule

“NB: Please attach a formal quotation to support the pricing schedule.”

1. SHOES:

Item	Description and Size	Qty	Price (Excl. Vat)	Price (Incl. Vat) (Qty X Unit Price)
LADIES SLIP-ON SAFETY SHOES				
1	SLIP-ON SAFETY SHOE SIZE 3	1		
2	SLIP-ON SAFETY SHOE SIZE 4	4		
3	SLIP-ON SAFETY SHOE SIZE 5	4		
4	SLIP-ON SAFETY SHOE SIZE 6	4		
• FOR REFERENCE ONLY: SISI PARIS STYLE 51003 OR EQUAL • COMPLY WITH SAFETY SHOE ELECTRICAL TESTING SPEC 34-232 • CONFORM TO SABS SANS/ISO 20345:2014, GENUINE LEATHER UPPER • TOE CAP: 200 JOULE STEEL OR CARBON • SOLE: DOUBLE DENSITY POLY-URATHANE, • SLIP RESISTANT • SOLE RESISTANCE: OIL, PETROL, C/W PENETRATION RESISTANCE INSERT.				
LADIES SAFETY SHOES				
5	LADIES SAFETY SHOE SIZE 6 VENICE STYLE 51002	7		
6	LADIES SAFETY SHOE SIZE 7 VENICE STYLE 51002	2		
• LADIES SAFETY SHOES: FULL GRAIN LEATHER • ITEM TO BE MARKED WITH SABS SANS/ISO 20345:2014 • TOE CAP - 200 JOULE STEEL OR CARBON FIBRE • DOUBLE DENSITY POLYURETHANE SOLE (Heat-resistant up to 95°C) • MIDSOLE: SHANK REINFORCEMENT FOR ARCH SUPPORT • ABRASION, HEAT, WATER AND SLIP RESISTANT • BEIER BOVA VENICE STYLE 51002				
BLACK, SAFETY SHOES				
7	BLACK, SAFETY SHOE SIZE 4	2		
8	BLACK, SAFETY SHOE SIZE 5	7		
9	BLACK, SAFETY SHOE SIZE 6	9		
10	BLACK, SAFETY SHOE SIZE 7	15		
11	BLACK, SAFETY SHOE SIZE 8	10		
12	BLACK, SAFETY SHOE SIZE 9	6		
13	BLACK, SAFETY SHOE SIZE 10	3		
14	BLACK, SAFETY SHOE SIZE 11	1		
Total: Shoes				
• FULL GRAIN LEATHER • ITEM TO BE MARKED WITH SABS SANS/ISO 20345:2014 • TOE CAP - 200 JOULE STEEL OR CARBON FIBRE • DOUBLE DENSITY POLYURETHANE SOLE (Heat-resistant up to 95°C) • MIDSOLE: SHANK REINFORCEMENT FOR ARCH SUPPORT • ABRASION, HEAT, WATER AND SLIP RESISTANT • BEIER BOVA SAFETY SHOE NEOGRIP - BOVA 90005				

Evaluation of Quotations

- All quotations duly lodged will be examined to determine compliance with bidding requirements and conditions. Quotations with obvious deviations from the requirements/conditions will be eliminated from further adjudication.
- The RFQ shall be awarded at the sole and absolute discretion of SAAT. SAAT hereby represents that it is not obliged to award this quotation to any bidder. SAAT can retract this quotation any time from the date of issue.
- SAAT shall not be obliged to accept the lowest of any quotation, offer or proposal.
- **All quotations will be evaluated according to the Critical, Functional and Pricing and BBBEE criteria as indicated below:**

PHASE 1: CRITICAL EVALUATION CRITERIA			
Indicate by marking the appropriate box with an “X” to confirm conformance to each requirement listed below. <i>NB: The relevant requirements are marked YES under the “Critical Requirement applicable to this RFQ” column.</i>	Critical Requirement Applicable to this RFQ	YES	NO
SHOES			
• Material to be delivered with SABS SANS/ISO 20345:2014	YES		
• Local content documentation must be filled in accordingly (SEE ATTACHED)	YES		
• Meets all specification requirements	YES		

PHASE 2: FUNCTIONALITY EVALUATION CRITERIA	
The bidder must indicate the proposed supply lead-time for evaluation. Below is the scoring matrix used for evaluating the proposed lead-time.	
Lead time	
• First Order within 30 days Remaining Orders – 5-10 Days	50 points
• First Order within 60 days Remaining Orders 7-15 Days	30 Points
• First Order within 90 days Remaining Order 16 Days and above	0 Points
Minimum Threshold	30 Points
Price validation	
• Quotation must remain valid for a period of one year from the submission deadline of 15 January 2026	50 points
• Price increase of +/- 10% after 6 months of quote	30 Points
• Price increase more than 10% after 6 months of quote	0 Points
Minimum Threshold	30 points
Required Minimum Threshold	80 points
The bidder’s proposal must score at least 80 points to qualify for Phase 3 evaluation.	

PHASE 3: PRICE & BBBEE		
• Price		80
SPECIAL GOAL	ACHIEVEMENT LEVEL	POINTS
Persons historically disadvantaged based on race	100% Black ownership	10
	99-75% Black ownership	8
	74% - 60 % Black ownership	6
	50% - 51% Black ownership	3
	Below 50% Black ownership	0
Total Points		10
Persons historically disadvantaged based on disability	100 % owned by persons living with disabilities	5
	99 % - 75 % owned by persons living with disabilities	3
	74 % - 60 % owned by persons living with disabilities	2
	59 % - 51 % owned by persons living with disabilities	1
	Below 50 % owned by persons living with disabilities	0
SPECIAL GOAL	ACHIEVEMENT LEVEL	POINTS
Persons historically disadvantaged based on gender	100% Woman ownership	5
	99% - 75% Woman ownership	3
	74% - 60% Woman ownership	2
	50% - 51% Woman ownership	1
	Below 50% Woman ownership	0
Total Points		5
Total		100 points

The following *mandatory documents* must be provided with the bidder's quotation (for Local suppliers).

- Valid company registration documents
- Valid BBBEE Certificate or Affidavit
- Valid TAX Clearance Certificate
- CSD report
- SBD 6.2 Local content
- SBD 4 Declaration of interest

GENERAL TERMS AND CONDITIONS PROPOSAL

a. Indemnify SAAT

SAAT shall not be responsible for payment of wages and or any other emoluments to the staff/workers of the Service Provider so deployed and it shall be the sole responsibility of the Service Provider to make payment to the said staff/workers in time and the Service Provider shall at all-time keep SAAT indemnified against any claim from its staff/workers in this regard.

The Service Provider shall indemnify SAAT to make good any claim/penalty/loss or damages including costs thereof in respect of any breach or violation on any of the provisions of any law including Labour laws governing the Service Provider's employees or contractors. In case of failure to make good any losses/expenses to SAAT, the same shall be claimed from the Service Provider.

b. Arbitration Clause

Any dispute which arises between the Service Provider and SAAT shall be negotiated with each other in good faith and shall use commercially reasonable endeavors to resolve such dispute within 15 (fifteen) business days of the dispute being declared. Should the Service Provider and SAAT be unable to resolve a dispute in accordance with the foregoing, any one of the parties may refer the matter to arbitration.

The arbitration will be held as an expedited arbitration in Johannesburg in accordance with the AFSA Rules for Expedited Arbitrations by 1 (one) arbitrator appointed by written agreement between the parties, including any appeal against the arbitrator's decision. If the parties cannot agree on the arbitrator or appeal arbitrators within a period of 10 (ten) business days after the referral of the dispute to arbitration, the arbitrator and appeal arbitrators shall be appointed by the Secretariat of AFSA, who shall administer and manage the arbitration proceedings.

c. Jurisdiction

This Agreement will in all respects be governed by and construed under the laws of the Republic of South Africa.

- **All submissions are to be received by SAAT no later than 11:00am on Tuesday, 20 January 2026 (GMT +2).**
- **Bids received after the official submission deadline will not be accepted under any circumstances**

ACCEPTANCE OF TERMS AND CONDITIONS:

NAME AND SIGNATURE (Service Provider): _____

CAPACITY: _____

DATE: _____