

	Expression of Interest (EOI)	Document Identifier	240-72663051	Rev	4
		Effective Date	17 June 2025		
		Review Date	June 2030		
		EOI/RFI Number	E3613DXNWOU		

PART A REQUEST FOR AN EXPRESSION OF INTEREST (EOI) REQUEST FOR INFORMATION (RFI)			
Description of the works/goods/services	Eskom Distribution Division is seeking to acquire, 10 000m ² of land within the Moretele and Madibeng areas/borders in the Northwest Province.		
Deadline for submission	23/10/2026	At (South African Standard Time)	10:00
Tender Office address	Tenders are uploaded via Eskom Tender bulletin site on the Eskom E- tendering page.		
EOI's/RFI are to be submitted electronically via Eskom E-tendering site by the stipulated closing date and time. Please note it is the responsibility of the supplier to ensure that EOI/RFI submission is submitted before the closing date and time	https://etendering.eskom.co.za Tenders are uploaded via Eskom Tender bulletin site on the Eskom E- tendering page.		
Electronic Submission of EOI	The tenderer must upload the tender via Eskom Tender bulletin site on the Eskom E- tendering page. All documents need to be submitted in a PDF and Excel format (The upload size per document is 500 megabytes and total submission is restricted to 4 gigabyte). No Zip/condense files can be uploaded No hard copy will be accepted If for some reason you resubmit your EOI, then the latest version of the EOI submitted will only be accepted and all previous submission/s will be null and void.		

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	Please ensure that the submission status is indicated as complete. Supplier Help Manual guide and video can be found on Eskom E-Tendering page
E-tendering Help Manual for supplier	Manual attached.

Eskom Holdings SOC Ltd (Distribution Division) hereby invites interested property owners, developers, landlords and authorised representatives within the **Moretele and Madibeng areas, Northwest Province** to submit Expressions of Interest for the straight-out acquisition of **vacant land (10 000m²)** for the establishment and operation of an Eskom Customer Network Centre (CNC).

1. BACKGROUND:

Eskom Distribution, a division of Eskom Holdings SOC Ltd, is responsible for the delivery of electricity across South Africa. The Procurement & Supply Chain function manages the logistics and distribution of electrical materials and equipment essential to Eskom's operations nationwide.

The required property will support Eskom's operational, administrative, storage, logistics and related business requirements within the identified areas.

Eskom is seeking suitable properties/or vacant land that provide a combination of **office accommodation, secure yard space, vehicle parking and associated infrastructure**.

The purpose of this EOI is to identify suitable land parcels within or in close proximity to the identified communities and surrounding areas in the North West Province, particularly within the **broader Moretele and Madibeng areas**.

The required property is intended to provide a suitable strategic landholding that can accommodate the organisation's current and/or future operational requirements.

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2. LAYOUT OF THE REQUIRED FACILITY/ SCOPE OF WORKS:

- **Land Size:** Minimum 10 000 square metres (1 hectare)
- **Properties larger than 10,000 m²** may also be considered, particularly where the additional land provides strategic or development advantages.
- **Location:**
 - Within or close proximity to identified areas (**refer to clause 4**)
 - Located along or with direct or practical access from public road
 - Reasonable access to public transport amenities for staff
- **Zoning**
 - The existing zoning and permitted land uses must be disclosed.
 - Where rezoning, consent use, subdivision or other land-use approvals may be required, the respondent must clearly disclose this in the submission.
- **Municipal Services**
 - Respondents must indicate the availability and proximity of:
 - Electricity
 - Water
 - Sewerage/sanitation
 - Stormwater infrastructure
 - Telecommunications
 - Refuse removal and
 - Other relevant municipal services.
 - Where services are not currently available, the respondent should provide information regarding the nearest available infrastructure and any known capacity constraints.
- **Topography**
 - Preference will be given to relatively level or gently sloping land that can be developed without excessive earthworks.

3. SITE INSPECTION AND DUE DILIGENCE

- Shortlisted properties may be subject to a detailed due diligence investigation. This may include:
 - ✓ Physical site inspection

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- ✓ Land survey
- ✓ Property valuation
- ✓ Town planning assessment
- ✓ Environmental assessment
- ✓ Geotechnical investigation
- ✓ Engineering services assessment
- ✓ Traffic/access assessment
- ✓ Title deed and legal due diligence
- ✓ Municipal rates and services verification
- ✓ Land-use and zoning verification
- ✓ Infrastructure capacity assessment and
- ✓ Any other investigation considered necessary.

- The submission of an EOI does not guarantee that the property will be shortlisted or acquired.

4. PREFERRED LOCATION

The required property should be located within, or in reasonable proximity to, the following identified areas and surrounding communities:

- 1) Maboloka
- 2) Fafung
- 3) Klipvoorstad
- 4) Ramokokastad
- 5) Mmorogong
- 6) Phadi
- 7) Bojating
- 8) Phalane
- 9) Haartebeesfontein – Lethabong
- 10) Madinyane
- 11) Mmalerato
- 12) Rietgat
- 13) Rietview

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The above locations are provided as the **preferred geographical area** for the property search.

Land located in surrounding communities or strategically located between the above areas may also be considered, provided that the property offers suitable accessibility and meets the minimum technical and legal requirements.

5. INFORMATION TO BE PROVIDED BY RESPONDENTS

Respondents are requested to include but not limited to:

- Property location and site layout plans
- Land extent in square metres and hectare
- Utility capacities (power, water)
- Title, zoning, and approval status
- Availability date
- Proxy Letter/ Proof of Ownership
- Contact details of the owner or authorised representative and
- Confirmation that the respondent has authority to offer the property for sale.
- GPS coordinates
- Farm name, where applicable
- Purchase price/or commercial terms (mandatory).
- Contact details of the authorised representative

6. GENERAL

- Submission of an EOI does not constitute a commitment by Eskom to acquire the property. Eskom reserves the right to conduct site inspections, request additional information, and engage selectively with respondents.
- Interested parties possessing built-up facilities that are **ready for immediate occupation** having clear legal title are invited to send their expression of interest in a form of a proposal to the Eskom E-tendering page <https://etendering.eskom.co.za> furnishing details not limited to name of the owner, contact details, location of the office space, size, layout, amenities, asking price and so forth.

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7. IMPORTANT NOTES

- a. The objective of this EOI is to test the market for suitable, strategically located distribution facilities that support high-volume logistics, business continuity, and modern supply chain operations.
- b. This is an expression of interest to test the market for available space and not an invitation to bid.
- c. Selection of the organization shall be made based on the details submitted in the EOI. The offered premises will be inspected for preliminary short-listing by Eskom. This may include carrying out the inspection of the offered premises. Selected organization will be informed subsequently to submit the detailed offer and terms and conditions.
- d. Notwithstanding anything contained above, Eskom reserves the right to reject any or all expressions of interest offers.
- e. Due to the specific need that this EOI process must fulfil, Eskom wishes to clarify that this invitation is not intended to impede, amend, or replace any current or future procurement process that Eskom has engaged in or will engage in.
- f. Eskom reserves the right, in its absolute discretion, at any stage and without notice, to terminate further participation in the process by any Party, to select or disqualify any interested participant from further engagement, to amend and/or terminate this EOI process or any future process pursuant to this process.
- g. This EOI is a market-testing exercise, intended only to inform and assist Eskom's plans in pursuing permanent solutions related to the provision of land.
- h. Any and/or all information submitted by any and/or all respondents may be used without the necessity of acknowledging the source, and without such entity gaining any rights in respect of such a solution, including but not limited to any intellectual property rights.
- i. No portion of any of the information submitted will be treated as confidential and respondents should NOT submit sensitive or confidential information.
- j. Any information provided pursuant to this EOI process and any subsequent processes and/or engagement is not confidential. Through making a submission a respondent accepts the terms and conditions which governs this process.
- k. All participants responding to this EOI process need to ensure that they have received all information and remain solely responsible for satisfying themselves as to the

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information required in responding hereto and are fully responsible for all costs incurred in relation hereto and under no circumstances will any resultant cost be borne by Eskom.

- I. Where any information or clarification is required, please do not hesitate to send an email to Collete Mkhathshwa at mkhatsHC@eskom.co.za.

Eskom has delegated the responsibility for this **EOI** to the signatory of this document, whose details can be found below.

We look forward to receipt of your response.

Yours faithfully

Name	Designation	Signature	Date
Collete Mkhathshwa	Assistant Procurement Officer		30.09.2026
Telephone number	014 523 7140	Fax and/or e-mail address	Mkhatshc@eskom.co.za

**PART B
RESPONSE SHEET IN TERMS OF A REQUEST FOR AN EXPRESSION OF INTEREST
To be completed by the supplier**

To	Eskom Holdings SOC Ltd	Date	30/09/2026
Attention	Collete Mkhathshwa		
Tel no	014 523 7140	Fax no and /or e-mail address	MkhatsHC@eskom.co.za
From		Address	
Address			
Sender			
Description of the works/goods/services			

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Please find below our response to Eskom's questions:

No.	Question	Please indicate your response in this column
1.	[your contact name and contact details]	
2.	[Company registration number]	
3.	[brief description of previous experience and Description of the solution that you can offer]	
4.	Indicative prices (optional and only for use of RFI's)	
5.	[Add applicable questions]	

Yours faithfully

Name	Designation	Signature	Date
Max Simelane	Manager Procurement		01/10/2026
Telephone number	014 523 7148	Fax and/or e-mail address	SimelaMD@eskom.co.za

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