

Template Identifier	240-43921804	Rev	6
Document Identifier	240-114238630	Rev	10
Effective Date	03 March 2020		
Review Date	March 2023		

# **ESKOM HOLDINGS SOC LTD**

## **INVITATION TO TENDER**

#### **FOR**

THE MANUFACTURE, SUPPLY AND FITMENT OF FOR THE NEW ALUMINIUM CANOPIES AND TOOLBOX LOAD BODIES FOR NEW VEHICLES IN THE WESTERN PROVINCE, CAPE COASTAL CLUSTER.

Tender number	E/SB3919 LD-R
Issue date	01 FEBRUARY 2022
Closing date and time	24 FEBRUARY 2022 at 10h00am
Tender validity period	90 days from the closing date and time
Clarification meeting	07 February 2022 @ 10:00 am which will be held online using Microsoft Teams.
Tenders are to be delivered to the following address on the stipulated closing date and time:	ATTENTION: TENDER CENTRE BLOCK 'E', STORES BUILDING BRACKENFEL COMPLEX ESKOM ROAD BRACKENFELL, 7560

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#### **Invitation to Tender**

Eskom Holdings SOC Ltd (hereinafter "Eskom") invites you to submit a tender for

The manufacture, supply and fitment of for the new aluminium canopies and toolbox load bodies for new vehicles in the Western Province, Cape Coastal Cluster.

The enquiry documents are supplied to you on the following basis

· Free of charge

Eskom has delegated the responsibility for this tender to the Eskom *Representative* whose name and contact details are set out in the Tender Data. A submission of a tender/proposal by you in response to this *Invitation* will be deemed as your acceptance of the Eskom Standard Conditions of Tender (to be accessed via www eskom co za)

Queries relating to these Invitation documents may be addressed to the Eskom Representative.

Yours faithfully	
	Action to the second

Procurement Manager L. MACKAY

(Full name and Designation)

Date: 31/1/2022

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The following documents listed hereunder are attached to this enquiry [Procurement practitioner must attach the annexures that are mandatory for all tenders as indicated by (\*) Other annexures must only be attached where applicable]

Number	Description	Annexure/to be downloaded and attached	Attached (Y/N)
61	*Acknowledgement form	Annexure A	Υ
62	*Tenderer's particulars	Annexure B	Υ
6.3	* Integrity Declaration Form (refer to <u>www eskom.co za</u> for the Supplier Integrity Pact that suppliers are required to download and read)	Annexure C	Υ
6 4	CPA Requirements for Local Goods/Services	Annexure D	Y
6 5	CPA(IG) for Foreign Goods/Services (if applicable)	Annexure E	Υ
66	SBD 6 2- Declaration Certificate for Local Production and Local Content (only applicable if designated materials are included)	Annexure F1	Υ
	Annexure C-Local Content Declaration- Summary Schedule	Annexure F2	
	Annexure D-Imported Content Declaration – Supporting Schedule to Annexure C	Annexure F3	
	Annexure E-Local Content Declaration- Supporting Schedule to Annexure C	Annexure F4	
67	SBD 1 -Invitation to Bid must be filled out by all tenderers and submitted with the tender at tender submission deadline	Annexure G	Y
6 8	SBD 6 1- Preference Points Claim Form in terms of PPPFA 2017 regulations	Annexure H	Υ
69	Tax Evaluation questionnaire to determine whether a company, close corporation (CC) or Trust is a personal service provider for purposes of PAYE [only to be attached for services type of contracts]	Procurement Practitioner to download from Hyperwave	
6.10	Supplier Development & Localisation (SDL&I) Undertaking (if applicable)	N/A	

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1 2 The Tender Data makes several references to the Eskom Standard Conditions of Tender and in those instances, the clause numbers are referenced hereunder. If the Eskom Standard Conditions of Tender is not attached to the Invitation to Tender; then the tenderers are required to download this from <a href="www.eskom.co.za">www.eskom.co.za</a>. The "Tender Data" as detailed herein shall take precedence over the Standard Conditions of Tender in the event of any ambiguity or inconsistency between the two documents

Clause Number from Standard Conditions of Tender	Tender Data
1 1 Parties	The Employer is Eskom Holdings SOC Ltd
	The Eskom <i>Representative</i> is Name Sandiswa Bokveldt-Lize Tel· 021 980 3003 E-mail LizeSN@eskomco.za
1 3 Enquiry documents	The Invitation to tender number is E/SB3919 LD-R
4.4 Time of bruteties to Tanday/DED	See the content list above for the enquiry documents
1 4 Type of Invitation to Tender/RFP	This invitation to tender is:  1 An open Invitation to tender
1 6 Eskom's rights to accept or reject any tender	The tender shall be for the whole of the contract
2.1 Eligible tenders	Submit a tender only if the tenderer (whether a single company or a structure similar to a Joint Venture) complies with the <i>eligibility criteria</i> stated in the Tender Data and the tenderer, or any of his principals, is not under any restriction to do business with Eskom/State Owned Companies
	Tenderers are deemed <b>ineligible</b> to submit a <b>tender</b> if  • Tenderers have the nationality of a country on any international sanctions list. A tenderer shall be deemed to have the nationality of a country if the tenderer is a national or is constituted, incorporated, or registered and operates in conformity with the provisions of the laws of that country. This criterion shall also apply to the determination of the nationality of proposed subcontractors or suppliers for any part of the Contract including related services.
	<ul> <li>Tenderers submit more than one tender either individually or as a partner in a joint venture (JV) or consortium</li> </ul>

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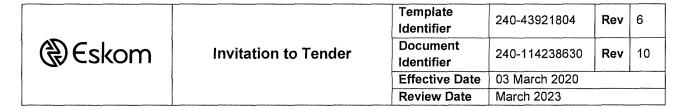


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	<ul> <li>Tenders submitted by a JV or consortium where the JV/consortium agreement does not explicitly state that the parties of the JV or consortium shall be jointly and severally liable for the execution of the Contract in accordance with the Contract terms</li> <li>A Tenderer must not have a conflict of interest All Tenderers found to have a conflict of interest shall be disqualified A Tenderer may be considered to have a conflict of interest with one or more parties in this tendering process, if.         <ul> <li>(a) they have a controlling partner/majority shareholder in common, or</li> <li>(b) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the tender/proposal of another Tenderer, or influence the decisions of the Employer regarding this bidding process,</li> </ul> </li> <li>Tenders signed by non- authorized persons</li> <li>Where the tenderers are not registered on National Treasury's Central Supplier Database (except Foreign Suppliers)</li> <li>A tender that fails to meet any pre-qualifying criteria stipulated in the tender documents is an unacceptable tender (section 4 (2) of PPPFA Regulations</li> <li>Any tenderer that is restricted by National Treasury</li> <li>A tenderer that sub-contracts 100% Scope of Work</li> </ul>
	Ineligible tenderers will be disqualified.
2 2 -2 5 Tender Closing	The deadline for <i>Tender</i> submission is
2 2 2 0 Telluer Olusing	Date 24 February 2022
	Time 10:00am
	Time Totovam
	Late Tenders will not be accepted
	Tenders are to be submitted to the Eskom tender box at the
	following physical address
	ATTENTION: TENDER CENTRE
	BLOCK 'E', STORES BUILDING
	BRACKENFEL COMPLEX
	ESKOM ROAD
	BRACKENFELL,
	7560
2 9 Copy of original tender	The tenderer must submit the tender as a complete original tender,
	plus one (1) hard copy of the original tender at tender submission
	deadline Eskom may also require that one (1) additional complete

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	soft copy of the original tender is required in electronic format
	Where a Tenderer does not submit 1 hard copy of the original tender at tender submission deadline, the tenderer will be disqualified
2.13 Tender Validity Period	The tender validity period is 12 weeks
2 16 Clarification meetings	A <b>non-compulsory clarification meeting</b> with representatives of the <i>Employer</i> will take place as follows
	Date 07 February 2022 Time: 10:00am
	Venue non-compulsory clarification meeting which will be held online using <b>Microsoft Teams</b>
	Tenderers must confirm their intention to attend with the Eskom Representative stating the name, position and contact details of each proposed attendee
	Please note that if the tender stipulates that a clarification meeting is non-compulsory; those suppliers who did not attend the meeting will be not disqualified from tendering, will be evaluated.
2 17 Clarification on enquiry documents	The tenderer will notify the <i>Employer</i> of any clarifications required before the closing time for clarification queries, which is <b>5</b> working days before the deadline for tender submission
2 23 Alternative tenders	Alternative tenders are <i>not allowed</i>
	If Alternative tender(s) are allowed, it may be based only on the following criteria and subject to acceptance by the <i>Employer</i> .  • A different completion date
	<ul> <li>A different payment method</li> <li>Different technical methods and specifications</li> </ul>
	A different main option and other combinations of secondary option clauses, acceptable to Eskom as the Employer, selected from the NEC Engineering and Construction Contract
2 25 Conditions of contract	The conditions of contract will be the <b>NEC Supply Short Contract</b> (SSC).
2 31 Provision of security for performance	If security for performance (e.g. Performance Bond) is required, the names of two financial institutions that the tenderer will approach must be submitted with the tender
	The following bonds are required for this enquiry -
3 4 Opening of tenders	Tenders will be opened at the same date and time as the tender deadline, Tenders will be opened on.

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	Place TENDER CENTRE BLOCK 'E', STORES BUILDING BRACKENFEL COMPLEX ESKOM ROAD BRACKENFELL, 7560  Date:24 February 2022  Time: 10:00am		
3.5 Prices to be read out	Prices will not be read out		
3 9 Basic Compliance	Basic compliance for this inv	itation to tender are	
	<ul> <li>Meet the eligibility criteria for a tenderer</li> <li>Submit one (1) hard copy of the original tender to Eskom</li> <li>Submit a complete original tender with commercial, financial and technical information</li> <li>Submission of the mandatory commercial tender returnables as at stipulated deadlines</li> </ul>		
3 10 Mandatory tender returnables	A tenderer that does not submit mandatory documents/information in required in mandatory documents by the required deadlines as stipulated in the Tender Returnable section of the respective Invitation to Tender, will be deemed non-responsive  • Valid B-BBEE certificate or sworn affidavit or CIPC B-BBEE certificate, complete CIPC document and shareholder ID copies.  • Duly completed and signed SBD 6.2.  • Duly completed and signed Annexure C (see item 3 12)		
3 11 Pre-qualification criteria	below).  Pre-qualification criteria are applicable  The following mandatory pre-qualification criteria are applicable herein:-		
	1 Stipulated minimum E	3-BBEE status level 1 to	4.
3 12 Designated materials and thresholds	Designated material thresholds <i>is applicable</i> If applicable stipulate which materials are identified as designated materials and what thresholds the tenderers must meet in order to be evaluated further		
	Material	Threshold %	
	Aluminium canopies Toolbox load bodies	70% 100%	

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	Tenderers need to complete and submit Annexure F1-F4 her as evidence of compliance with this requirement		
	The DTI has appointed SABS as the official verification local content in terms of designated products	agency for	
	A tender that fails to meet the minimum stipulated local production and content will be disqualified.	threshold for	
3 13 Functionality requirements	Functionality requirements are applicable		
	The following criteria will be applicable for this transact functionality criteria		
	Criteria	Weight	
	Annex 3 completed in Colum D with yes or a no and in Colum E provide proof of Compliance (Indicate where to validate in datasheets / brochures/ Photos of previous work) or reason for non-	10	
	Canopies - Submit drawings of the proposed product Truck toolbins and bodies - Submit drawing and weight calculations	20	
	Proof of registration as a Manufacturer Importer and Builder (MIB), certificate must be relevant to build and homologate these items tendered for If this portion of the work is subcontracted the tender to submit the MIB certificate of the sub-contractor including the signed SLA between the tenderer and subcontractor Submit MIB certificate	20	
	Proof of qualifications of artisans Submit Trade certificate relevent to the scope of this tender eg Sheet metal worker and aluminium welders Minimum of one qualified artisan for sheet metal work and one for welding	20	
	Final Assembling and fitment should be based in Cape PeninsulaSupply address of premises where manufacturing and assembly will be done Please note that onsite inspections may be conducted to confirm suitability of the premises	20	
	Product supporting network in the Western Cape ,please submit a map / list / table indicating the area/s within Western Cape where the tenderer support network is situated, with contact numbers and names of service agents	10	
	Threshold	81%	
	Tenderers who do not meet the threshold for	functionality	

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	scoring will be disqualified and not be evaluated further.	
3 15 Evaluation of price	Prices will be evaluated as follows	
	<ul> <li>Inclusive of VAT</li> <li>Making the specified correction for arithmetical errors</li> <li>Excluding contingencies in any bill of quantities or activity schedule</li> <li>Making an appropriate adjustment for any other acceptable variations, deviations, or alternative tenders submitted.</li> <li>Making a comparison of the Net Present Value of each adjusted tender based on the tendered programme (if provided) and prices, on the estimated effect of Price Adjustment Factors and rate of exchange fluctuations (if applicable) and on other evaluation parameters relating to uncertainty and risk, where applicable</li> <li>Unconditional discounts must be taken into account for evaluation purposes,</li> <li>Conditional discounts must not be taken into account for evaluation purposes but should be implemented when payment is effected.</li> </ul>	
	Prices will be scored out of 80 or points	
3 17 Evaluation of B-BBEE	B-BBEE status will be scored out of 20 points in accordance with PPPFA  If a tenderer fails to submit proof of B-BBEE status level, the tenderer will not be disqualified (except if B-BBEE level is a prequalification criterion) The tenderer will, however, be awarded 80 points for price and will score 0 points for B-BBEE level /status (out of 20)	
3 18 Ranking of tenders	Suppliers will be ranked by applying the preferential point scoring based on the relevant system as stipulated hereunder] -  • 80/20 (for estimated values above R30 000 and up to R50M inclusive of VAT) or state that either 80/20 will apply should there be a degree of uncertainty on which PPPFA Point allocation system will apply, the lowest acceptable tender will be used to determine the applicable preference system	
2.10 Objective Criteria (if applicable)	Eskom will then add the score from Pricing and the B-BBEE level together and rank the suppliers from the highest to the lowest	
3 19 Objective Criteria (if applicable)	Objective criteria <i>are not applicable</i>	
	Please note:-  • "Eskom reserves the right to award the tender to a supplier who may not be the highest scoring/highest ranked tenderer, in line with Section (2) (1) (f) of the	

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Contractual Requirements (if applicable )	PPPFA; subject to the right to negotiate on the objective criteria with the three highest ranked tenderers respectively before award is made.  Tenderers will not be disqualified if they do not comply with the objective criteria  Functionality and any element of the B-BBEE scorecard may not be used as objective criteria.  Contractual Requirements may include the following  Commercial SARS verification pin number CSD compliance report Valid Letter of Good Standing  SHEQ requirements, and/or  Financial statements, and/or  Any other as stipulated  Please Note:  Contractual requirements are not evaluation criteria. They are required to be met and assessed after the evaluation and ranking of the tenders. Proof that the highest ranked tenderer is able to meet the contract award.
	prior to contract award. Failure to meet "Contractual Requirements "by the stipulated deadlines; may result in the tenderer being regarded as non-responsive and ineligible for contract award. In the event that there are further documents/actions that are required during execution of the contract, these must be made contractual conditions and compliance thereto must be managed in terms of the contract.
CIDB Requirements (where applicable for Engineering and Construction Works Contracts)	CIDB Requirements not applicable

#### Please note:

Eskom reserves the right to negotiate with preferred bidders after a competitive bidding process or price quotations; should the tendered prices not be deemed market-related. Upon evaluation of tenders received, Eskom may negotiate or conclude orders with one or more suppliers based on the highest score per item which may be awarded in part or whole.

Main contractors/ suppliers are discouraged from subcontracting with their subsidiary companies as this may be interpreted as subcontracting with themselves and / or using their subsidiaries for fronting. Where a main contractor subcontracts with a subsidiary this must be declared in tender documents.

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A report containing a list of potential sub-contractors may be drawn by accessing the following link: <a href="https://www.csd.gov.za">www.csd.gov.za</a>

"proof of B-BBEE status level of contributor" means-

- (a) the B-BBEE status level certificate issued by an authorised body or person; or
- (b) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or
- (c) any other requirement prescribed in terms of the Broad-Based Black Economic Empowerment Act;

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# 13 TENDER RETURNABLES

The tenderer must submit the returnables set out hereunder as part of its tender Returnables that are mandatory for evaluation will result in disqualification if not submitted at tender closing

Reference	Returnables from supplier	Returnables mandatory for evaluation purposes and due at tender closing	Returnables mandatory for contract award and due prior to contract award
Basic Compliance	One (1) hard copy of the tender	/	
Pre-qualification criteria :  • B-BBEE levels/EME/QSE	"Proof of B-BBEE status level of contributor" for main contractor CSD number	✓ ✓	
Sub-contracting to designated groups	Signed Sub-contracting intent agreement		N/A
Please Note that : "proof of B-BBEE status level of contributor"	"Proof of B- BBEE status level of contributor" for sub-contractor belonging to designated group		N/A
means- (a) the B-BBEE status level certificate issued by an authorised body or person; or (b) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or (c) any other requirement prescribed in terms of the Broad-Based Black Economic Empowerment Act;	Any other supporting documents to verify the status of the main contractor or subcontractor( as may be stipulated in 3 11)		N/A
If "proof of B-BBEE status level of contributor" is required for prequalification purposes in terms of PPPFA regulations, and is either not submitted by tender submission deadline or deemed invalid; , the respective tenderer must			

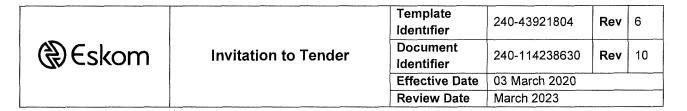
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be disqualified			
Annexure A	Acknowledgement Form	1	
Annexure B	Tenderers Particulars	/	
Annexure C	Integrity Pact Declaration form	1	
Annexure D	CPA for local goods/services (if applicable)		N/A
Annexure E	CPA(IG) for imported goods/services (if applicable)		N/A
Annexure F1-F4	SBD 6 2 -Declaration certificate for local production and content and Annexures C, D, E(only applicable where designated materials are included)		
Annexure G (applicable for all suppliers including Foreign suppliers)	SBD 1- to be submitted with the tender at tender submission deadline	<b>V</b>	
Annexure H	SBD 6 1- Preference Points Claim Form in terms of PPPFA 2017 regulations	1	
Supplier Development & Localisation (SD&L) Undertaking (if applicable)			N/A
	Letter of intent to form a JV/consortium		~
	Valid joint venture agreement confirming the rights and obligations of each of the joint venture partners and their profit-sharing ratios		~
Additional Documents	Written confirmation that the joint venture will operate as a single business entity (incorporated) for the duration of the contract (this may be included as an obligation within the JV agreement)		~
required in event of JV:-	"proof of B-BBEE status level of contributor" means:- (a) the B-BBEE status level certificate issued by an authorised body or person, or (b) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice, or (c) any other requirement prescribed in terms of the Broad-Based Black Economic Empowerment Act; (as may be applicable for the particular tendering entity)		

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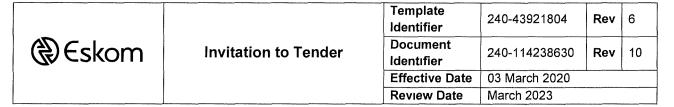
	Details and confirmation of a single		<b>/</b>
	· · · · · · · · · · · · · · · · · · ·		•
	designated bank account in the name of the		
	JV and independent of the individual JV		
	partners, as set out in the joint venture		
	agreement		
*"proof of B-BBEE status	Failure on the part of the supplier to submit	✓	
level of contributor"	"proof of B-BBEE status level of		
means:-	contributor" for purposes of evaluation and		
(a) the B-BBEE status	scoring by the tender closing will not result in		
level certificate issued by	disqualification (if tenderer is otherwise		
an authorised body or	deemed to be responsive/acceptable in all		
person; or	other aspects and it is not a pre-qualification		
(b) a sworn affidavit as	criterion) The tenderer will, however, be		
prescribed by the B-BBEE	scored zero on B-BBEE for purposes of		
1 -	· ·		is
Codes of Good Practice;	PPPFA scoring and ranking		
or			
(c) any other requirement			
prescribed in terms of the			
Broad-Based Black			
Economic			
Empowerment Act;			
Tax Clearance Certificates	A certified copy of a tax clearance certificate		✓
	is still required by Foreign suppliers (with a		
	footprint in South Africa- but who are not on		
	CSD and have not provided a SARS pin		
	number) and Local suppliers (who have not		
	provided their SARS e-filing PlN number for		4:
	verification by Eskom and/or their CSD		
	profile / CSD number)		
ļ.	Foreign suppliers (even those with no		
	deemed footprint in South Africa) must still		
	complete the relevant section in Part A of the		
	•		
	SBD1 document, however, no proof of tax		
	compliance is required if the supplier		
	answers "no" to all questions If they answer		
	"yes" to any of the questions, however, they		
	are required to register and be tax compliant		1
	as per Part B- section 2 of the SBD 1		
	document and relevant legislation governing		
	tax compliance		
Tax Evaluation	Evaluation questionnaire to determine		✓
Questionnaire (if services	whether a company, close corporation (CC)		
contract and was included	or Trust is a personal service provider for		
as annexure)	purposes of PAYE		
Compliance with	To the extent that the tenderer falls within		1
Employment Equity Act	the definition of a "designated Employer" as		
Employment Equity Act	contemplated in the Employment Equity Act		
	contemplated in the Employment Equity Act		1

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CIDB (where applicable)	55 of 1998, the tenderer is required to furnish the Employer with proof of compliance with the Employment Equity Act, including proof of submission of the Employment Equity report to the Department of Labour (South African tenderers only)  Valid proof of the required cidb grading designation for the main contractor, JV and		N/A
	/or sub-contractor as may be required in the tender data at tender closing deadline or within 21 working days from the closing date of submission of tenders if this is agreed with the Employer		
Shareholding	Shareholding organogram and detailed breakdown (for each individual company/JV member) clearly identifying percentages owned by individual shareholders (full names & ID Numbers) and other entities (provide full legal/trading name and respective identifying registration/trust numbers)		
NEC Documentation	Completed NEC pricing schedule and contract data	<b>✓</b>	
Additional documents required (ECSA/SACPCMP/CVs/permits/licenses/specific registration documents (if applicable to scope of work)			
DOCUMENTS REQUIRED U	NDER CONTRACT REQUIREMENTS		
Safety	COIDA - Original certificate of good standing or proof of application issued by the Compensation Fund (COID) or a licensed compensation insurer (South African tenderers only)		<b>✓</b>
Quality	Documents that may be required per scope of work		✓
Other safety/quality documents as required per scope of works	Documents that may be required per scope of work		✓
Environmental	Documents that may be required as per scope of work		✓
Due Diligence	Audited Financial Statements of the tenderer for the previous 18 months, or to the extent that such statements are not available, for the last year Tenderers must note that in the		<b>√</b>

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	case of a joint venture or special purpose		
	vehicle (SPV) especially formed for this		
	tender, audited financial statements for each		
	participant in the JV / SPV is required	}	
	Start-up enterprises formed within the last 12		
	months are not required to send in		
1	•		
	statements, but if successful with their tender		
	will be required to send statements for the		
	first year when once available		·
DOCUMENTS REQUIRED UN	DER FUNCTIONALITY/TECHINICAL CRITE	RIA	
Technical (required for	1 Annex 3 completed in Colum D with	<i>-</i>	
	•		
1 - 1	yes or a no and in Colum E provide proof of		
	Compliance (Indicate where to validate in		
	datasheets / brochures/ Photos of previous		
\	work) or reason for non-compliance (10)		
	2. Canopies - Submit drawings of the	✓	
	proposed product Truck toolbins and bodies		
	- Submit drawing and weight calculations		
	(20)		
	3 Proof of registration as a Manufacturer	<b>,</b>	
	Importer and Builder (MIB), certificate must		
\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	be relevant to build and homologate these		
	tems tendered for If this portion of the work		
	s subcontracted the tender to submit the		
	MIB certificate of the sub-contractor		
1	including the signed SLA between the		
	tenderer and subcontractor. Submit MIB		
•			
	certificate (20)		
	4 Proof of qualifications of artisans Submit	•	
-	Trade certificate relevent to the scope of this		
t	tender eg Sheet metal worker and		
	aluminium welders Minimum of one qualified		
	artisan for sheet metal work and one for		
t i	welding. (20)		
	5 Final Assembling and fitment should be		
		•	
	based in Cape PeninsulaSupply address		
	of premises where manufacturing and		
	assembly will be done Please note that		
	onsite inspections may be conducted to		
	confirm suitability of the premises (20)		
	3 Product supporting network in the	<b>✓</b>	
	Western Cape, please submit a map / list /		
	table indicating the area/s within Western		
	Cape where the tenderer support network is		
	situated, with contact numbers and names of		
	service agents (10)		

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## **ANNEXURE A**

<b>ACKNOW!</b>	LEDGE	MENT	FORM
----------------	-------	------	------

	re in receipt of the Invitation to Tender from Eskom Holdings SOC Ltd and the following and a issued by Eskom
2	3
	onfirm that the documentation received by us is (Indicate by ticking the box)
	ct as stated in the Invitation to Tender Content List, and that each document is lete $\square$
Or:	Incorrect or incomplete for the following reasons
Catal	oguing Acknowledgement:
[Pleas	se select the relevant statement by ticking the appropriate box below]:
1	We agree to provide the cataloguing information as described in the $\textit{tender}$ $\textit{submission}$ $\square$
2	We have already supplied Eskom with the cataloguing information pertaining to this enquiry in a previous contract/order [insert previous invitation to tender/ number]
3	□ We do not intend to provide the cataloguing information for the required scope / specifications, for the reasons stated hereunder □
4	I confirm that I am a Distributor/Importer/Agent and my Principal, being the Original Equipment Manufacturer (OEM) is or is not in the position to supply cataloguing information for items. See attached letter from OEM confirming his position.
Invitat	tion to Tender No:
Name	of company/JV
Count	ry of registration

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Name of contact person
Contact details of contact person
Гel (landline)
Cell phone
e-mail address

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#### **ANNEXURE B**

## **TENDERER'S PARTICULARS**

The tenderer must furnish the following particulars where applicable

The tenderer must furnish the following particulars whe	re applicable
Indicate the type of tendering structure by marking with	h an 'X' (where applicable provide registration number):
Individual tenderer	
Unincorporated Joint venture (registration number for each member of the JV)	
Incorporated JV	
Other	
Please complete the following	
Name of lead partner/member in case of JV	
CIPC Registration Number (for each individual company / JV member)	
VAT registration number (for each individual company / JV member)	
CIDB registration number (for each individual	

#### company/JV member if applicable), respective contractor grading designation for each individual company/JV member, and combined CIDB contractor grading designation (for JVs) Shareholding information (for each individual Include as separate tender returnable if required company/JV member) clearly identifying percentages owned by individual shareholders (full names & ID Numbers) and other entity shareholders (provide full legal/trading name and respective identifying registration/trust numbers) Contact person Telephone number E-mail address

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Postal address (also of each member in the case of

Physical address (also of each member of the JV)

a JV)



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If subcontractors are to be used, indicate the following for the main sub-contractor(s) Add to the list of applicable

Name of contractor	
CIPC Registration number	
VAT registration number	
CIDB Registration number (if applicable) and CIDB grade	
specified for the sub-contractor as may be stipulated in the	
Tender Data	
Shareholding organogram /breakdown (for each individual	
company/JV member) clearly identifying percentages	
owned by individual shareholders (full names& ID Numbers)	
and other entities (provide full legal/trading name and	
respective identifying registration/trust numbers)	
Proposed Scope of work to be done by sub-contractor	
Contact person	
Telephone number	
Fax number	
E-mail address	
Postal address	
Physical address	

1	If you are currently registered as a vendor with Eskom, please provide your Vendor registration number with Eskom
2	If you are currently registered as a vendor on the Treasury Central Supplier Database(CSD) please provide your supplier registration number with Treasury
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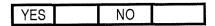


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- 3 Please note that it is mandatory for you to register on National Treasury's CSD, if you intend doing work with any State department or State owned entity/company
- 4 You may register online at National Treasury website on www treasury.gov za
- 5 Alternatively, you may contact Nikiwe Shongwe at 021 980 7521

Email address: ShongwNB@eskom co za

- 6 If you are registered on SARS Efiling system, please provide your pin number in order to verify your tax compliant status\_\_\_\_\_
- 7 If you are required to be tax compliant as per SBD 1, but are not registered on CSD (foreign suppliers) or have not provided your SARS Efiling pin, please confirm that you have attached/will send a copy of a current valid tax compliant certificate as a tender returnable (by contract award stage)



- 8 If sub-contracting is prescribed in the specific enquiry, you need to compete 8 1-8 7
- 8 1 Confirm if you intend sub-contracting

YES	NO	

- 8 2 What percentage will you be sub-contracting? \_\_\_\_\_%
- 8 3 To whom do you intend sub-contracting?
- 8 4 Is the said sub-contractor registered on CSD?

YES	 NO	

- 8.5 If yes to 8 4, please provide CSD number \_\_\_
- 8 4 Please confirm B-BBEE level of said sub-contractor\_\_\_\_\_\_\_
- 8 5 Which designated group does the sub-contractor belong to:
  - a Black people
  - b Black people who are youth
  - c. Black people who are women
  - d Black people with disabilities
  - e Black people living in rural or underdeveloped areas or townships
  - f Cooperatives which are 51% owned by Black people
  - g Black people who are military veterans

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Α

#### **Invitation to Tender**

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If Eskom decides to apply the sub-contracting provision as specified in Regulation 4(c) all tenders above the prescribed maximum threshold for quotations must be advertised through an open competitive bidding process subject to potential tenderers meeting the 30% minimum subcontracting requirement to EMEs or QSEs that are 51% owned by the following enterprises

8 6 Please confirm that you have attached your signed intent to sub-contract document

YES	NO

8 7 Have you attached proof of sub-contractor's belonging to designated group

YES	NO	

I, the undersigned,hereby confirm that I am duly authorised to sign all documents in tender and any contract resulting from it, on behalf of (insert the full legal name of the tenderer)	connection with this
Signature	
Designation	
Date	

#### **B.** Joint Ventures

We, the under	ersigned, are	submitting	this tende	r in Joint	Venture	and her	eby
authorise Mr/N	√ls				(full	names),	an
authorised sign	natory of					, (ınsert	the
full legal name	e of the busi	ness entity	serving as	the lead	partner)	acting in	the
capacity of lead	d partner, to s	ign all docu	ments in co	nnection v	vith the te	nder and	any
contract resulting	ng from it on a	our behalf					

We attach to this Schedule a copy of the joint venture agreement which incorporates a statement that all partners are liable jointly and severally for the execution of the contract and that the lead partner is authorised to incur liabilities, receive instructions and payments and be responsible for the entire execution of the contract for and on behalf of any and all the partners

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Legal Name of Joint Venture Member	Full Name and Capacity of Authorised Signatory	Signature

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## **ANNEXURE C**

#### INTEGRITY DECLARATION FORM

(Form to be completed and signed by supplier/tenderer as Invitation to Tender returnable or as part of contract modification documentation)

#### 1. DECLARATION OF INTEREST

I/We understand that any natural/legal person, including employees of the State and/or those related to an Eskom employee/director (as per the definition of "related" set out hereunder), may tender to Eskom However, in view of possible allegations of favouritism (the practice of showing favour to, or giving preference to some person/group, to the detriment of, or at the expense of another that is entitled to equal treatment or an equal opportunity), should the resulting tender, or part thereof, be awarded to such natural/legal person, as described herein, it is required that the *tenderer/s* declare such interest/relationship where -

- the *tenderer/s* employees/directors are also employees/contractors/consultants/ directors in the state or a state owned entity
- the tenderer/s employees/directors are also employees/contractors/consultants/ directors of Eskom
- the tenderer/s employees/directors are also employees/contractors/consultants or directors in another entity together with Eskom employees/consultants/contractors/ directors
- the legal person/s (including its employees/contractors/directors/members/ shareholders) on whose behalf the tender documents are signed, is in some other way "related" to an Eskom employee/contractor/consultant/director involved in the tender evaluation/tender adjudication/tender negotiation "Related" meaning that -
  - an individual is related to another individual of they are married, or live together in a relationship similar to marriage,
  - or are separated by no more than two degrees of natural or adopted consanguinity or affinity,
  - an individual is related to a juristic person if the individual directly or indirectly controls the juristic person, as determined in accordance with the definition of "control" (as per Companies Act section 2(1)), and
  - a juristic person is "related" to another juristic person if :-
    - (1)either of them directly/indirectly controls the other, or the business of the other, as determined in accordance with the definition of "control" (as per Companies Act section 2(1));
    - (2) either is a subsidiary of the other, or
    - (3)a person directly/indirectly controls each of them, or the business of each of them, as determined in accordance with the definition of "control"
- the tenderer/s and one or more of the tenderers in this tendering/RFP process have a controlling
  partner in common, or a relationship with each other, directly or through common third parties, that
  puts them in a position to have access to information about or influence on the tender/proposal of
  another tenderer, or influence the decisions of Eskom regarding this bidding process,

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To give effect to the provisions above, please complete the table hereunder with all required information.

Full Name & Capacity/ Position within tenderer (e.g. employee/Director/member/ owner/shareholder)	Identity Number	Confirm and provide details (including employee number) if you are a State/State owned entity employee/contractor/director.	Full Names & Capacity/Position of Eskom employee/ director/ consultant and details of the relationship or interest(marital/ familial/personal/ financial etc.)	To your knowledge is this person involved in the evaluation/adjudication/of tenders

1	If any employee/director/member/shareholder/owner of tenderer/s is also currently employed by	Эy
	Eskom, state whether this has been declared and whether there is authorisation(Y/N) to undertak	е
	remunerative work outside public sector employment, and attach proof to this declaration	

2.	Do the tenderer/s and other tenderer in this tendering process share a controlling partner or have any
	relationship with each other, directly or through common third parties? (Y/N) If Yes, attach proof to this
	declaration.

## 2. DECLARATION OF FAIR TENDERING PRACTICES

This serves as a declaration that when goods/services are being procured, all reasonable steps have been taken to address and/or prevent the exploitation of the procurement process and the use of any unfair tendering practices

A tender will be disqualified if the tenderer/s, or any of its directors have

- abused the institution's procurement process (e.g. bid rigging/collusion)
- committed fraud or any other improper conduct in relation to such system

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Please complete the declaration with an 'X" under YES or NO

ltem	Question	Yes/No	No
11	Is the tenderer/s(or any of its Directors / members / shareholders) listed on National Treasury's Database of Restricted Suppliers as companies/persons prohibited		
	from doing business with the public sector		
	[Note: Companies/persons who are listed on the Database were informed in writing of this restriction by the Authority/Accounting Officer of the institution that imposed the restriction after the audi alteram partem rule was applied].		
	The Database of Restricted Suppliers can be accessed on the National Treasury's website (www treasury gov za)		
12	Is the tenderer/s (or any of its directors / members / shareholders)? Issted on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combatting of Corrupt Activities Act (No 12 of 2004)		
	The Register for Tender Defaulters can be accessed on the National Treasury's website (www treasury gov za)		
13	Was the tenderer/s (or any of its Directors / members / shareholders) convicted by a court of law (including a court outside South Africa) for fraud and/or corruption with respect to the procurement/tendering processes/procedures during the past five years?		
1.3 1	Provide details.		
14	Was the tenderer/s(or any of its directors / members / shareholders) prohibited from doing business with any International Financial Development/funding Agency or Lending Institution		
15	Is there any history / record of the tenderer/s (or any of its directors / members / shareholders) failing to meet their contractual obligation with any SOC?		

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I, the undersigned,

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hereby confirm that I am duly



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of	n with this tender and any contract resulting from it on behalf(insert_the_full_legal_name_of_the
tenderer)	
information furnished herein is correct, the	d the provisions of the Supplier Integrity Pact, that all nat it is understood that the tenderer's tender/proposal against the tenderer should any aspect of this this
Signature:	
Designation and capacity in which signing:  Date:	
Date.	
Joint Ventures  I, the undersigned, the capacity of lead partner, I am duly authoris any contract resulting from it on behalf of  the JV)	hereby confirm that acting in ed to sign all documents in connection with the tender and  (insert the full legal name of
information furnished herein is correct, that	d the provisions of the Supplier Integrity Pact, that all at it is understood that the JV's tender/proposal may be ne JV should any aspect of this this declaration prove to
Signature:	
Designation and capacity in which signing	1:
Date:	
jointly and severally for the execution of incur liabilities, receive instructions and p	ich incorporates a statement that all partners are liable the contract and that the lead partner is authorised to ayments and be responsible for the entire execution of the partners is attached to the invitation to tender.

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#### **ANNEXURE D**

### CPA REQUIREMENTS FOR LOCAL GOODS AND SERVICES (SOUTH AFRICA)

# THE APPLICATION OF CONTRACT PRICE ADJUSTMENT (CPA) TO TENDER SUBMISSIONS

This Section will not be applicable to professional services contract

## 1. APPLICATION OF CPA

Eskom will afford Tenderers an opportunity to propose additional/alternate offers to the abovementioned. Additional Offers, which are optional, will only be considered if a fully compliant Main Offer is submitted and acceptable.

CPA conditions may apply if the contractual duration is to be longer than 12 months 
If the contractual duration will be less than or equal to 12 months, a fixed priced offer must be submitted

## 2. TENDER SUBMISSIONS

Tenderers shall comply with the following requirements

#### a. Main offer

- A Main Offer that is fully compliant with the CPA requirements as specified in the Enquiry
- This condition is mandatory unless a fully fixed priced offer is submitted. If more than one offer is submitted, then the fully CPA compliant offer must be indicated as the Main Offer.

Failure to do so may result in the supplier's offer(s) being disqualified.

#### b. Additional/Alternative offer:

Additional offers, which are optional, will only be considered if a fully compliant main offer is submitted and acceptable

- · A fixed priced offer in addition to the fully CPA compliant main offer, or
- Any other offer with CPA specifications which deviate from the CPA requirements specified in the enquiry. However it is compulsory that all such deviations are sufficiently substantiated.

Additional/Alternative Offers must be clearly indicated as such

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#### 3. ESKOM'S PREFERRED INDEX LIST

Eskom's preferred index list is set out hereunder in Tables 1 and 2. The index list comprises indices that could be used in the Tenderers main offer

#### 4. FOREIGN PORTION OF THE TENDER/AGREEMENT PRICE

In instances where the preferred index list does not specify a foreign index which is required for the specific agreement, the following must apply

- The source of an index must be that of the national statistical institute of the relevant country or a generally acknowledged statistical (e.g. industry) body in or for that country, e.g. BEAMA and MEPS
- The index must be the equivalent, or if unavailable, the nearest equivalent index to that of the specific prescribed local index

#### 5. NUMBER OF FORMULAE & INDICES

 The Tenderer is limited to a maximum of 10 (ten) indices in total, i.e. a maximum of 5 local indices and maximum of 5 foreign indices, excluding the fixed portion per CPA formula, per offer/agreement

#### 6. CPA FIXED PORTION

A minimum of 15% of the total agreement value is to be fixed when a CPA formula applies, except in the case of professional services or consulting agreements

#### 7. BASE DATE

- In instances of indices or other references published monthly, the Base Date is to be The month before the month in which the Enquiry closes
- In instances where the reference figures, e.g. market prices, are published daily or at more intervals than once a month

The average for the month before the month in which the Enquiry closes

- In this case, the following shall apply
  - Where the average is published

The average published price in the currency Eskom will be exposed to e.g. The currency in which Eskom will effect payment

o Where a high, low and mean are published:

The mean

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 Where other prices than the Cash Settlement or Cash Sellers Price are published

The Cash Settlement or Cash Sellers Price

• Where applicable, these principles, must also apply for the CPA "cut-off" date

#### 8. CPA FOR PROFESSIONAL SERVICES

No fixed portion is mandatory

The preferred index to be used for adjusting these agreements is the country specific CPI Headline index

The price adjustment factor will be effective from each contractual anniversary of the base date. This must be the average of the country specific CPI Headline index figures published for the last twelve month period (cycle) ending before the contract anniversary date.

Signed	Date	
Name	Position	
Tenderer		

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Table 1: Preferred Local Index List -this list of indices needs to be relevant to the commodity

Buyers need to check and include the relevant indices

Labour	Commodities	Processed material	Transport	Others
Labour general (hourly paid) SEIFSA, C3, actual labour cost	Steel StatsSA, P0142 1 Table 2, basic iron and steel	Mechanical engineering material SEIFSA, G, mechanical engineering material	SEIFSA, L2, road freight costs	StasSA, PO141 <b>CPI</b> (Headline) all items OR SEIFSA, D-2 (CPI)
	Copper SEIFSA, F, copper metric ton	Electrical engineering material SEIFSA, G-1,		
Labour general SEIFSA, C3 (a), actual labour cost (field force)	Aluminium SEIFSA, R, aluminium	electrical engineering material		StasSA, PO142 1), <b>PPI</b> • Final
where subsistence allowance is	Zinc SEIFSA, F, zinc Lead	Building and construction material SEIFSA, G,		Manufactur ed Goods
paid	SEIFSA ,F, lead building and construction material	building and construction		Or Intermediat e Manufactur ed Goods OR
				SEIFSA     Table U     Producer     Price Index     (PPI
				- final manufactured GOODS OR
				Intermediate Manufactured Goods

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## Table 2: Preferred Foreign Index List

Labour	Commodities	Processed material	Transport	Others
National Statistical Institute, Country-specific general labour index	MEPS, Country-specific general steel index	National Statistical Institute, Country-specific mechanical engineering material	National Statistical Institute, Country- specific general transport cost	National Statistical Institute, Country-specific CPI (Headline) National
	LME, Copper	National Statistical Institute, Country-specific electrical engineering material	ındex	Statistical Institute, Country-specific PPI
	LME, zinc	National Statistical Institute, Country-specific building and construction material		

Closing date of tender	
TENDERER'S SIGNATURE	

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#### ANNEXURE E

#### CPA (IG) REQUIREMENTS FOR FOREIGN GOODS AND SERVICES

#### CONTRACT PRICE ADJUSTMENT AND FOREX PAYMENTS - IMPORTATION

Failure to propose contract price adjustment methods, either by completing this document or proposing alternative methods for any portion of the tender price, will lead to that portion of the tender price being considered fixed

Where space in this document is insufficient, the tenderer shall submit the required information on separate schedules, duly referenced to this document

Where foreign exchange is involved, and Eskom will cover the risk forward, the methods of payment listed in Part 1 are the only acceptable methods. It must be noted that Eskom considers Payment **Method 1** to be the default payment method

#### PART 1: PAYMENT OF FOREIGN COMMITMENTS

Payment of Eskom's foreign commitment in foreign currency will be made either

#### **Payment Method 1A:**

To a nominated bank account in a foreign country in a foreign currency (payment will be made

to the party and account nominated by the supplier in the contract, and not to any other party);

# Please note that the contracting party must be the direct importer of the goods Applicable (Y / N)

Payment Method 1B,

To a valid SARB approved CFC account in South Africa, in a foreign currency (payment will be made to the party and account nominated by the supplier in the contract, and not to any other party)

Please note.

- The contracting party must be the direct importer
- For payment purposes, Eskom will require both the foreign (commercial) invoice and the local tax invoice
- The foreign currency values on both the commercial and local invoice must be the same Eskom will not pay any profit in foreign currency
- Service related payments are excluded from this option,

# Applicable(Y/N) or

## Payment Method 2:

In South African Rand at the selling spot rate of exchange obtained by Eskom's Treasury on the date that the forward cover is cancelled Eskom will notify the supplier of the date that the forward cover is cancelled as wellas the intended payment date, which will be as per the

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agreed payment terms. Any exchange rate adjustment after Eskom has notified the supplier of the date.

and the rate which the forward cover is cancelled, will be for the account of the supplier Please note

- The contracting party has to be the direct importer of the goods
- This payment option is not applicable for the payment of services

### Applicable (Y/N).....

An indemnity in writing confirming that the supplier will not buy forward cover is required where Payment Method 1 or 2 is contracted

[Payment Method 2 must be accepted by the Commercial Policy and Procedure Manager before the tender documentation is sent out, but at the latest before the tender closing date. If it is not approved before tender closing, Payment Method 1 will be the default.]

#### Fixed ZAR pricing

The tenderer may elect to be responsible for the hedging of the exposure of the imported content. However, Eskom reserves the right to have line of sight of the exchange rates to be quoted by the tenderer. This entails a simultaneous exercise of the verification of the exchange rates to be used.

#### Applicable (Y/N).....

Please note Eskom will require substantiating proof of importation at the time of invoicing, if payment methods 1A, 1B and 2 are selected

Where goods were previously imported into stock by the supplier, for delivery to various customers, including Eskom, the price quoted must be in South African Rand. In such cases Eskom will not undertake any foreign exchange commitment or arrange forward cover

#### **PART 2: EXCHANGE RATES**

The tenderer shall use the exchange rate as at 12H00 on the date of the advertisement of the tender. The source of the exchange rates shall be the South African Reserve Bank (www resbank co za)

Please note that the tenderer is required to submit proof of the SARB rate/s used

#### PART 3: ADJUSTMENT OF IMPORTATION COSTS, ETC

The values in Rand included in the tender/contract price for the following costs shall be based on rates ruling for the month prior to the closing date of the tender and any variation in these rates applied to the value included in the tender price will be for Eskom's account

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	RATES/TARIFFS
Sea/Air Freight	
Bunker Adjustment Factor	
Currency Adjustment Factor	
Marine Risk Insurance (MRI) (Eskom will provide cover)	
Rate for Extension of MRI after Arrival of Goods at Site (if required)	
Wharfage	
Landing Charges	
Customs Duties	
RSA Port on which Import Charges are Based	

# PART 4: ADJUSTMENT OF OVERSEAS MANUFACTURE, EXPATRIATE LABOUR AND OTHER COSTS (To be read in conjunction with Eskom CPA Index)

Eskom requires a fixed portion (free of price adjustment) appropriate to the nature of the contract

The methods/formulae proposed in this part shall clearly identify the base month, the period over which adjustment will apply, the elements of labour and materials and source of the indices/rates/prices to be used

The source of indices/prices/rates nominated in this part shall be from a recognised publishing authority. It must be clearly and completely defined. Supplier in-house indices are not acceptable.

The value of overseas manufacture, labour and material costs (ex-works), inland transportation, expatriate labour, etc. included in the tender/contract price shall be subject to adjustment in accordance with the methods stated hereunder

The base indices/prices/rates shall be those ruling for the month prior to the month of the closing of the enquiry

#### 4 1 MANUFACTURING CPA METHOD (LABOUR AND MATERIAL)

Please submit your proposals for this section on a separate sheet of paper as an annexure

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#### **4.2 EXPATRIATE LABOUR METHOD**

Please submit your proposals for this section on a separate sheet of paper as an annexure

4.3 OTHER VALUES METHOD (e.g. engineering fees, design fees, barging, inland transportation, etc.)

Please submit your proposals for this section on a separate sheet of paper as an annexure

# PART 5: ADJUSTMENT OF LOCAL MANUFACTURE/SUPPLY MATERIAL, TRANSPORT AND ERECTION COSTS

The contract price adjustment method for local manufacture or partly local manufacture from imported stock, equipment or plant cost, transport cost within the RSA and local erection/installation cost shall be in accordance with the attached Eskom CPA Principles

# PART 6: GUIDELINES FOR CONTRACT PRICE ADJUSTMENT CLAIMS --- PART 2, 3 AND 4

- 1 When the percentage increase or decrease between two indices/prices/tariffs is calculated, the earlier figure shall be taken as the base
- Where portions of the works are delivered at different times, contract price adjustments shall be made in respect of appropriate portions of the contract price
- Where the terms of payment of the contract allow progress payments, other than Eskom's standard payment terms, the agreed contract price adjustment method shall be applied to the value of such payment and to the date and level of completion to which payment is linked
- Where any figure given in a table is therein stated to be a provisional figure or is subsequently amended, the figure as ultimately confirmed or amended in the publication concerned shall apply
- Where the appropriate claim indices/prices, as defined in terms of the agreed formulae, are not available or are provisional, interim claims based on the last published confirmed or revised indices/prices as at the date of delivery/installation may be submitted. When the confirmed or revised index/price becomes available the final claim may be submitted, provided that such claim is received within 180 days of the date of delivery/installation.
- Where requested by Eskom, the contractor shall submit publications showing base indices/prices/rates as they become available as well as updated values at three monthly intervals during the course of the contract
- 7 Where it is considered necessary Eskom reserves the right to call for any documentary evidence to substantiate claims

Closing date of tender	
TENDERER'S SIGNATURE	

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### **ANNEXURE F1**

SBD 62

# DECLARATION CERTIFICATE FOR LOCAL PRODUCTION AND CONTENT FOR DESIGNATED SECTORS

This Standard Bidding Document (SBD) must form part of all bids invited. It contains general information and serves as a declaration form for local content (local production and local content are used interchangeably).

Before completing this declaration, bidders must study the General Conditions, Definitions, Directives applicable in respect of Local Content as prescribed in the Preferential Procurement Regulations, 2017, the South African Bureau of Standards (SABS) approved technical specification number SATS 1286 2011 (Edition 1) and the Guidance on the Calculation of Local Content together with the Local Content Declaration Templates [Annex C (Local Content Declaration Summary Schedule), D (Imported Content Declaration Supporting Schedule to Annex C) and E (Local Content Declaration Supporting Schedule to Annex C)]

#### 1. General Conditions

- 1 1 Preferential Procurement Regulations, 2017 (Regulation 8) make provision for the promotion of local production and content
- 1 2 Regulation 8 (2) prescribes that in the case of designated sectors, organs of state must advertise such tenders with the specific bidding condition that only locally produced or manufactured goods, with a stipulated minimum threshold for local production and content will be considered
- 1.3 Where necessary, for tenders referred to in paragraph 1.2 above, a two stage bidding process may be followed, where the first stage involves a minimum threshold for local production and content and the second stage price and B-BBEE
- 1 4 A person awarded a contract in relation to a designated sector, may not sub-contract in such a manner that the local production and content of the overall value of the contract is reduced to below the stipulated minimum threshold
- 1.5 The local content (LC) expressed as a percentage of the bid price must be calculated in accordance with the SABS approved technical specification number SATS 1286 2011 as follows

$$LC = [1 - x / y] * 100$$

## Where

x is the imported content in Rand

y is the bid price in Rand excluding value added tax (VAT)

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Prices referred to in the determination of x must be converted to Rand (ZAR) by using the exchange rate published by South African Reserve Bank (SARB) at 12 00 on the date of advertisement of the bid as indicated in paragraph 4 1 below

The SABS approved technical specification number SATS 1286:2011 is accessible on http://www.thedti.gov.za/industrial development/ip.isp at no cost.

- 1.6 A bid may be disqualified if this Declaration Certificate and the Annex C (Local Content Declaration Summary Schedule) are not submitted as part of the bid documentation,
- 2. The stipulated minimum threshold(s) for local production and content (refer to Annex A of SATS 1286:2011) for this bid is/are as follows:

	Description of services, works or goods	Stipulated minimum threshold
	ALUMINIUM CANOPIES	<u>70_</u> %
	TOOLBOX LOAD BODIES	<u> 100 %</u>
		%
3	Does any portion of the goods or service	es offered have any imported content?
	(Tick applicable box)	
	YES NO	

If yes, the rate(s) of exchange to be used in this bid to calculate the local content as prescribed in paragraph 1 5 of the general conditions must be the rate(s) published by SARB for the specific currency at 12.00 on the date of advertisement of the bid

The relevant rates of exchange information is accessible on www reservebank co za

Indicate the rate(s) of exchange against the appropriate currency in the table below (refer to Annex A of SATS 1286 2011)

Currency	Rates of exchange
US Dollar	
Pound Sterling	
Euro	
Yen	
Other	

NB Bidders must submit proof of the SARB rate (s) of exchange used

Where, after the award of a bid, challenges are experienced in meeting the stipulated minimum threshold for local content the DTI must be informed accordingly in order for the DTI to verify and in consultation with the AO/AA provide directives in this regard.

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# LOCAL CONTENT DECLARATION (REFER TO ANNEX B OF SATS 1286:2011)

LEC EXE	CAL CONTENT DECLARATION BY CHIEF FINANCIAL OFFICER OR OTHER BALLY RESPONSIBLE PERSON NOMINATED IN WRITING BY THE CHIEF CUTIVE OR SENIOR MEMBER/PERSON WITH MANAGEMENT RESPONSIBILITY OSE CORPORATION, PARTNERSHIP OR INDIVIDUAL)
IN F	RESPECT OF BID NO. E/SB3919 LD-R
	UED BY (Procurement Authority / Name of Institution). skom Holdings SOC Ltd
1	The obligation to complete, duly sign and submit this declaration cannot be transferred to an external authorized representative, auditor or any other third party acting on behalf of the bidder.
2	Guidance on the Calculation of Local Content together with Local Content Declaration Templates (Annex C, D and E) is accessible on <a href="http://www.thdti.gov.za/industrial_development/ip.jsp">http://www.thdti.gov.za/industrial_development/ip.jsp</a> Bidders should first complete Declaration D After completing Declaration D, bidders should complete Declaration E and then consolidate the information on Declaration C Declaration C should be submitted with the bid documentation at the closing date and time of the bid in order to substantiate the declaration made in paragraph (c) below. Declarations D and E should be kept by the bidders for verification purposes for a period of at least 5 years. The successful bidder is required to continuously update Declarations C, D and E with the actual values for the duration of the contract
do h	e undersigned, (full names), sereby declare, in my capacity as
(a)	The facts contained herein are within my own personal knowledge
(b)	I have satisfied myself that
	(i) the goods/services/works to be delivered in terms of the above-specified bid comply with the minimum local content requirements as specified in the bid, and as measured in terms of SATS 1286 2011, and
(c)	The local content percentage (%) indicated below has been calculated using the formula given in clause 3 of SATS 1286 2011, the rates of exchange indicated in paragraph 4 1 above and the information contained in Declaration D and E which has been consolidated in Declaration C

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Bid price, excluding VAT (y)	R	
Imported content (x), as calculated in terms of SATS 1286 2011	R	
Stipulated minimum threshold for local content (paragraph 3 above)		
Local content %, as calculated in terms of SATS 1286 2011		

If the bid is for more than one product, the local content percentages for each product contained in Declaration C shall be used instead of the table above. The local content percentages for each product has been calculated using the formula given in clause 3 of SATS 1286:2011, the rates of exchange indicated in paragraph 4.1 above and the information contained in Declaration D and E.

- (d) I accept that the Procurement Authority / Institution has the right to request that the local content be verified in terms of the requirements of SATS 1286:2011.
- (e) I understand that the awarding of the bid is dependent on the accuracy of the information furnished in this application. I also understand that the submission of incorrect data, or data, that are not verifiable as described in SATS 1286 2011, may result in the Procurement Authority / Institution imposing any or all of the remedies as provided for in Regulation 14 of the Preferential Procurement Regulations, 2017 promulgated under the Preferential Policy Framework Act (PPPFA), 2000 (Act No. 5 of 2000).

SIGNATURE:	DATE:
WITNESS No. 1	DATE:
WITNESS No. 2	DATE:

Annexure F2-\_Local content Declaration-Summary Schedule (annex C)

Adobe Acrobat

Annexure F3 - Imports Declaration-Supporting schedule to Annex C(annex D)

Adobe Acrobat

Annexure F4 - Local Content Declaration-Supporting Schedule to Annex C (annex E)

Adobe Acrobat Document

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## **ANNEXURE G**

SBD<sub>1</sub>

# PART A INVITATION TO BID

YOU ARE HEREB	Y INVII	ED TO BID FOR	REQUIREMENTS OF	I HE (IVAME OF DE	PARIMENI/ PUE	SLIC ENT	(1 Y)		
		3919 LD-R		24 February 20		CLOSING		10:00an	•
	The manufacture, supply and fitment of for the new aluminium canopies and toolbox load bodies for new								
	the We	stern Province	, Cape Coastal Clus	ter.					
DESCRIPTION	NOCH IN	ENTO MAY DE D	EDOCITED IN THE DIE	DOV CITUATED	AT (CTDEET ADD	DECCI			
DID KESPUNSE D	OCUM	ENIS WAT BE D	EPOSITED IN THE BID	BOX SITUATED	AI (SIKEEI AUU	IKESS)			
BIDDING PROCEI	OURE E	NQUIRIES MAY	BE DIRECTED TO	TECHNICAL E	ENQUIRIES MAY I	BE DIREC	CTED TO:		
CONTACT PERSO	N			CONTACT PE	RSON				
TELEPHONE NUM	1BER			TELEPHONE	NUMBER				
FACSIMILE NUMB	ER			FACSIMILE N	UMBER				
E-MAIL ADDRESS				E-MAIL ADDR	ESS				
SUPPLIER INFOR	MATIO	N							
NAME OF BIDDER	3								
POSTAL ADDRES	S								
STREET ADDRES	S				and All State of the State of t				
TELEPHONE NUM	1BER	CODE		NUMBER					
CELLPHONE NUM	1BER			·					
FACSIMILE NUMB	ER	CODE		NUMBER					
E-MAIL ADDRESS									
VAT REGISTRA NUMBER	TION								
SUPPLIER		TAX			CENTRAL				
COMPLIANCE STA	ATUS	COMPLIANCE	l	OR	SUPPLIER				
		SYSTEM PIN	1		DATABASE				
D DDEE OTATIO		TIOKAR	DI IOADI E DOVI	D DDEE OTAT	No No	MAAA	TTIOL AF	DUIGABL	5 BOV
B-BBEE STATUS LEVEL VERIFICAT	TON	HCK AP	PLICABLE BOX]	AFFIDAVIT	US LEVEL SWOR	(IN	[HCK AF	PPLICABL	E BOX
CERTIFICATE		Yes	□No				Yes		□No
		□ 162	□140				□ 162		
			ATION CERTIFICATE		AVIT (FOR EME	ES & QS	Es) MUST I	BE SUBI	NITTED IN

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ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	□Yes □No [IF YES ENCLOSE PROOF]	ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS ISERVICES IWORKS OFFERED?	☐Yes ☐No [IF YES, ANSWER THE QUESTIONNAIRE BELOW]			
QUESTIONNAIRE TO BII	DDING FOREIGN SUPPLIERS					
IS THE ENTITY A RESIDI	ENT OF THE REPUBLIC OF SOUTH AFRIC	CA (RSA)?	YES NO			
DOES THE ENTITY HAVE A BRANCH IN THE RSA? ☐ YES ☐ NO						
DOES THE ENTITY HAVE	DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?					
DOES THE ENTITY HAVE	DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?					
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?						
IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.						

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# PART B TERMS AND CONDITIONS FOR BIDDING

#### 1. BID SUBMISSION:

- 1.1 BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION
- 1 2 ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED-(NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.
- 13 THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT
- 14 THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).

#### 2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS
- 2 2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS
- 2 3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW SARS GOV ZA.
- 24 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER
- 26 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED
- 27 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE"

# NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID

SIGNATURE OF BIDDER:
CAPACITY UNDER WHICH THIS BID IS SIGNED:
(Proof of authority must be submitted e g company resolution)
DATE <sup>-</sup>
101 101 101 101 100 100 100 10

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#### Annexure H

**SBD 6.1** 

# PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2017

This preference form must form part of all bids invited — It contains general information and serves as a claim form for preference points for Broad-Based Black Economic Empowerment (B-BBEE) Status Level of Contribution

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF B-BBEE, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017.

#### 1. GENERAL CONDITIONS

- 1 1 The following preference point systems are applicable to all bids
  - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
  - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included)

12

- a) The value of this bid is estimated to exceed/not exceed R50 000 000 (all applicable taxes included) and therefore the ..... preference point system shall be applicable, or
- b) Either the 80/20 or 90/10 preference point system will be applicable to this tender (delete whichever is not applicable for this tender)
- 1.3 Points for this bid shall be awarded for
  - (a) Price; and
  - (b) B-BBEE Status Level of Contributor
- 1 4 The maximum points for this bid are allocated as follows

	POINTS
PRICE	
B-BBEE STATUS LEVEL OF CONTRIBUTOR	
Total points for Price and B-BBEE must not exceed	100

1 5 Failure on the part of a bidder to submit proof of B-BBEE Status level of contributor

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together with the bid, will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed

The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser

### 2. **DEFINITIONS**

- (a) "B-BBEE" means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act,
- (b) "B-BBEE status level of contributor" means the B-BBEE status of an entity in terms of a code of good practice on black economic empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act,
- (c) "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of goods or services, through price quotations, advertised competitive bidding processes or proposals.
- (d) "Broad-Based Black Economic Empowerment Act" means the Broad-Based Black Economic Empowerment Act, 2003 (Act No 53 of 2003),
- (e) "EME" means an Exempted Micro Enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act,
- (f) "functionality" means the ability of a tenderer to provide goods or services in accordance with specifications as set out in the tender documents
- (g) "prices" includes all applicable taxes less all unconditional discounts,
- (h) "proof of B-BBEE status level of contributor" means
  - 1) B-BBEE Status level certificate issued by an authorized body or person,
  - 2) A sworn affidavit as prescribed by the B-BBEE Codes of Good Practice,
  - 3) Any other requirement prescribed in terms of the B-BBEE Act,
  - (i) "QSE" means a qualifying small business enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act,
- (*y*) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes,

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### 3. POINTS AWARDED FOR PRICE

### 3 1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis 80/20 or 90/10

$$Ps = 80\left(1 - \frac{Pt - P\min}{P\min}\right)$$
 or  $Ps = 90\left(1 - \frac{Pt - P\min}{P\min}\right)$ 

Where

Ps = Points scored for price of bid under consideration

Pt = Price of bid under consideration

Pmin = Price of lowest acceptable bid

### 4. POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTOR

In terms of Regulation 6 (2) and 7 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below

B-BBEE Status Level of Contributor	Number of points (90/10 system)	Number of points (80/20 system)
1	10	20
2	9	18
3	6	14
4	5	12
5	4	8
6	3	6
7	2	4
8	1	2
Non-compliant contributor	0	0

#### 5. BID DECLARATION

5 1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following -

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6.	B-BBEE STATUS LEVEL OF CONTRIBUTOR CLAIMED IN TERMS OF PARAGRAPHS 1.4 AND 4.1
6.1	B-BBEE Status Level of Contributor. = (maximum of 10 or 20 points)
	(Points claimed in respect of paragraph 7.1 must be in accordance with the table reflected in paragraph 4.1 and must be substantiated by relevant proof of B-BBEE status level of contributor
7.	SUB-CONTRACTING
7 1	Will any portion of the contract be sub-contracted?
	(Tick applicable box)
	YES NO
711	If yes, indicate
	ı) What percentage of the contract will be subcontracted . %?
	ıı) The name of the sub-contractor
	ııı) The B-BBEE status level of the sub-contractor
	ıv) Whether the sub-contractor ıs an EME or QSE (Tick applicable box)
	YES NO  NO Specify by ticking the appropriate box if subcontracting with an enterprise in
	VI ODECHY. DV HCKING THE ADDICDINATE DOX. II SUDCUMBACHING WITH ALL CHICHDINSE III

Designated Group: An EME or QSE which is at least 51% owned by:	EME	QSE
	٧	٧
Black people		
Black people who are youth		
Black people who are women		
Black people with disabilities		
Black people living in rural or underdeveloped areas or townships		
Cooperative owned by black people		
Black people who are military veterans		

terms of Preferential Procurement Regulations, 2017

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Any E	ME			
Any Q	SE			
8 8 1	DECLARATION WITH REGARD TO C Name company/firm	OMPANY/FIRM		of
8 2	VAT number			registration
8 3	Company number			registration
8 4	TYPE OF COMPANY/ FIRM			
	<ul> <li>□ Partnership/Joint Venture / Cons</li> <li>□ One person business/sole propr</li> <li>□ Close corporation</li> <li>□ Company</li> <li>□ (Pty) Limited</li> <li>[TICK APPLICABLE BOX]</li> </ul>			
8 5	DESCRIBE PRINCIPAL BUSINESS A	ACTIVITIES		
8 6	COMPANY CLASSIFICATION			
	<ul> <li>☐ Manufacturer</li> <li>☐ Supplier</li> <li>☐ Professional service provider</li> <li>☐ Other service providers, e g trail</li> <li>[TICK APPLICABLE BOX]</li> </ul>	nsporter, etc		
8 7	Total number of years	the company/firm	n has	been in
0 0	business	duly outhorized to	do so on h	shalf of the
8 8	I/we, the undersigned, who is / are company/firm, certify that the points	•		
	Confid	lential		

OR

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contributor indicated in paragraphs 1 4 and 6 1 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that

- i) The information furnished is true and correct,
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form,
- III) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 6.1, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct,
- iv) If the B-BBEE status level of contributor has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have —
  - (a) disqualify the person from the bidding process,
  - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct,
  - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation,
  - (d) recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied, and
  - (e) forward the matter for criminal prosecution

WITNESSES	
1	SIGNATURE(S) OF BIDDERS(S)
2	
	DATE

## Confidential

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