



31 October 2023

TERMS OF REFERENCE – REQUEST FOR QUOTATIONS

SPECIFICATION FOR PROVISION OF TRAINING OF CAREER GUIDANCE PRACTITIONERS

Food & Beverages Manufacturing Sector Education and Training Authority's (FoodBev SETA) hereby invites training providers to submit a quotation to train 90 Career Guidance Practitioners.

Closing date of submission	07 November 2023
Closing time of submission	11:00 a.m.
Quotes to be e-mailed to	scm@foodbev.co.za
All quotes must be valid for at least	30 days
Delivery address for the services	7 Wessel Road, Rivonia, Johannesburg

All queries/ clarifications can be sent in writing, citing the bid reference above to the under-mentioned person before the closing date for the quote:

Queries address to	Mr Lunga Mokoena
Telephone Number: Landline	011 253 7300
e-mail address to send queries	scm@foodbev.co.za

1. BACKGROUND

1.1 FoodBev SETA is a Schedule 3A Public Entity established in terms of the Skills Development Act 97 of 1998. FoodBev is currently operating in Johannesburg at number 7 Wessel Road, Rivonia. FoodBev SETA's function is to promote, facilitate and incentivize skills development in the food and beverages manufacturing sector.

1.2 FoodBev SETA is one of 21 Sector Education and Training Authorities (SETAs) across the economy mandated to facilitate the delivery of skills development in the country in line with National Skills Development Plan (NSDP) outcomes.

2. PURPOSE

2.1. FoodBev SETA is seeking a reputable service provider to train 90 career guidance professionals on an accredited skills programme.



3. SCOPE OF WORK

- 3.1 Facilitation and project management of the programme which will include, but not limited to:
- 3.1.1 Facilitate and deliver skills programme as per project scope with focus in careers in demand in the food and beverages manufacturing sector
 - 3.1.2 Provide facilities/infrastructure (virtual or hybrid) conducive for the effective and efficient delivery of the programme
 - 3.1.3 Assess career development practitioners at the end of the programme for competence.
 - 3.1.4 Issue Certificates
 - 3.1.5 Develop and submit project close out report to FoodBev SETA
 - 3.1.6 Organize training workshops as per approved timetable:
 - a) Compile study materials for delegates per programme.
 - b) Organize transport and catering for delegates where applicable
 - c) Provide report and attendance certificate of delegates

5 DURATION OF THE PROGRAMME

Five (5) months from the date of appointment, depending on the duration of a skills programme.

6 THE FOLLOWING ARE THE EXPECTED OUTPUTS / DELIVERABLES

- 6.1 Recruit and conduct training for 90 career guidance practitioners, ideally in the following rural provinces, Limpopo, Northern Cape, Mpumalanga, and Eastern Cape. Preference should be given to life orientation teachers, community development officers, women, youth and person with disabilities in rural communities.
- 6.2 The training provider must provide training material and manuals for the skills programme. The expected outputs / deliverables for an Accredited Skills Programme: Career Development Information Officer (SAQA ID:9637) are as follows:
- 6.3 **Total number of credits for Practical Skill Modules: 32 Credits Practical Skills Modules:**
- 6.3.1 242301001-PM-01: Provide assistance to clients to enable them to make informed career-related decisions, NQF Level 5, 12 Credits.
 - 6.3.2 242301001-PM-02: Facilitate information sharing processes with groups that will assist with career-related decisions, NQF Level 5, 12 Credits.
 - 6.3.3 242301001-PM-03: Maintain an efficient and effective career information service, NQF Level 4, 8 Credits

4. RFQ EVALUATION PROCESS AND CRITERIA:

- 4.1. **Criteria 1: Compliance evaluation**– bidders will first be evaluated in terms of compliance, that is, meeting minimum requirements. Bidders who do not fulfil all the requirements or do not submit required documents using the required format, will be disqualified and not move onto the next stage of evaluations.
- 4.2. **Criteria 2: Functional criteria** – Functionality points are equal to 100 points. Bidders are required to achieve a minimum score of *70 points* on functionality evaluations in to qualify



to be evaluated on Price and specific goals. All bidders who do not score the minimum points will be disqualified.

- 4.3. Criteria 3: Price and Specific goals** will be evaluated on an 80/20 preferential procurement principle for all bids below R50 million.

5. CRITERIA 1 - COMPLIANCE EVALUATION

- 5.1.** Must be registered on the National Treasury CSD (Central Supplier database): A full report must be submitted.
- 5.2.** Standard Bidding Documents (SBD) forms: (SBD 1, SBD 4, SBD 6.1): completed and signed by the duly authorized person.
- 5.3.** Tax clearance certificate and Pin.
- Failure to submit the above documents will result in the bidder being disqualified.

6. CRITERIA 2 - COMPLIANCE EVALUATION

Functional Criteria	Weight	Score	Total score
1. References	30		
The Bidder must provide contactable references for similar training. The details should include company name, contact person, the contact number, course name, and duration of the course, NQF level & accreditation (applicable). i. No valid reference letters = 0 points ii. Three valid reference letters = 20 points iii. More than three valid reference letters = 30			
2. Understanding of Scope of Work			
2.1 Bidder's experience	30		
The bidder must provide short profiles and/or CV(s) of the facilitator(s) clearly highlighting qualifications, skills, and years' experience in providing career development training. 2.1.1 Less than 5 years' experience = 0 points 2.1.2 At least 5 years' experience = 20 points 2.1.3 5 years or more experience = 30 points			
3. Bidder's accreditation	40		
3.1 The bidder must have a valid accreditation certificate. 3.1.1 No valid accreditation certificate = 0 points 3.1.2 Valid accreditation certificate = 40 points			
Total	100 points		



Note: the minimum score for functionality is 70 points.

- Please note that the Evaluation Committee will use their own discretion to assess quality of all bid proposals received in relation to above functionality criteria and may further verify information submitted from relevant sources/your clients and use their own discretion to score the bidders proposal accordingly.
- It is the responsibility of the bidder to seek clarity by enquiry before submission of the final bid, where the criteria are construed to be ambiguous or confusing. Should there be a difference of interpretation between the bidders and FoodBev SETA, the SETA reserves the right to make a final ruling on such interpretation.
- FoodBev SETA may request clarification or additional information regarding any aspect of the tender document or proposal submitted. The bidders must supply the requested information within twenty-four (24) hours after receipt of a written request from supply chain office. Failure to submit such information may result in disqualification or non-award of functionality points.

6. PREFERENCE POINTS ALLOCATION

6.1 80/20 preference point system for acquisition of goods or services for Rand value for all bids below R50 million as follows:

CRITERIA	MEANS OF VERIFICATION	POINTS
Price	Proposed Bid Price	80,00
Preference Points	Specific Goals	20,00
Total Points		100,00

6.2 The following allocation will determine the specific goals (20.00 points) for this tender process:

Category	% Allocation for each category	Points allocated
Black People Ownership	*50%	10,00
Woman Ownership	*30%	6,00
Black Youth Ownership	*20%	4,00
Total	100%	20,00

7. CONDITIONS OF CONTRACT

The successful service provider undertakes:

- 7.1** To treat all relevant and available data and/or information provided by the FoodBev SETA and its employees strictly confidential;
- 7.2** Not to discuss or make any information available to any member of the public, press or other service provider/consultant or any other unauthorized person(s) except as authorized by the FoodBev SETA;
- 7.3** Not to copy or duplicate any software or documentation for private use;
- 7.4** To give back to the FoodBev SETA all documentation, reports, programmes etc. upon completion of the project;



- 7.5** General conditions of tender, contracts and orders will be applicable in the execution of the contract;
- 7.6** Parking and travel between the prospective service provider's home/office and the FoodBev SETA will be borne by the Service Provider;
- 7.7** Failure to adhere to the above conditions will lead to the invalidation of the quotation;
- 7.8** The FoodBev SETA reserves the right to discontinue work on any element of the quotation at any given time in consultation with the Senior Manager: Human Resources of the FoodBev SETA, for example the quality of work delivered is poor or the service provider is unduly delaying delivery of service;
- 7.9** Enter into a Service Level Agreement with the FoodBev SETA before the final acceptance of the tender proposal.
- 7.10** The Contract/SLA may be finalized within a period of maximum of five (5) working days for signature before commencement of the work. Bidders must note that FoodBev SETA contracts are vetted by outsourced lawyers therefore it is important to note that it is the responsibility of the bidder to also vet their contract before signing it off.
- 7.11** If two or more tenderers score an equal total number of points, the contract must be awarded to the tenderer that scored the highest points for specific goals.
- 7.12** If functionality is part of the evaluation process and two or more tenderers score equal total points and equal preference points for specific goals, the contract must be awarded to the tenderer that scored the highest points for functionality.
- 7.13** If two or more tenderers score equal total points in all respects, the award must be decided by the drawing of lots

8. IMPORTANT INFORMATION TO NOTE - GUIDELINES

8.1 Disclosures

Bidder to disclose if they have been subject to proceedings or other arrangements relating to bankruptcy or insolvency

9. DISCLAIMER

- 9.1** FoodBev SETA reserves the right not to appoint a service provider
- 9.2** Not to appoint a bid that scored the highest points i.e. award a bid, on reasonable and justifiable grounds, to a bidder that did not score the highest points
- 9.3** Award the contract or any part thereof to one or more service providers
- 9.4** Reject all bids
- 9.5** Decline to consider any bids that do not conform to any aspect of the bidding requirements
- 9.6** Request further information from any bidder after closing date for clarity purposes
- 9.7** Cancel this RFQ or any part thereof at any time
- 9.8** Require the shortlisted bidders to make presentations at the venue communicated with the bidder and this presentation will be made by bidder at their own cost
- 9.9** Points scored will be rounded to 2 decimals
- 9.10** FoodBev SETA does not communicate with any bidders telephonically indicating that the bidder will be assisted to receive the award in return of financial resources. FoodBev SETA does not request bribes from any of the bidders and should a bidder receive such request, please that bidder must immediately notify FoodBev SETA and the police.



10. CONFIDENTIALITY

- 10.1** Bids submitted will not be revealed to any other bidders and will be treated with utmost confidentiality.
- 10.2** All information pertaining to FoodBev SETA obtained by the bidder as a result of participation in this RFQ is confidential and must not be disclosed without written authorisation from the FoodBev SETA
- 10.3** The project lead will abide by FoodBev SETA Code of Conduct and all laws, rules and regulations that govern the SETA

11. MISCELLANEOUS

- 11.1** The service provider should include any additional information deemed useful to the FoodBev SETA in evaluating the proposal.

12. NEGOTIATIONS

- 12.1** FoodBev SETA will enter into negotiations to agree on fees, scope of work, scope of service, and other salient commercial terms with the preferred bidder.

13. VALIDITY

- 13.1** The proposal provided to FoodBev SETA in terms of this request for quotations will be valid for a period of 90 days from the date of submission with the exception of the Tax certificate which must still be valid at the time of award.
- 13.2** Should there be a need to request extension of the finalization of the award of the bid, the bidders will be duly informed, and the tender/proposal will remain valid except for items mentioned above.

14 CONDITIONS OF PAYMENT

- 14.1** No service should be provided to FoodBev SETA before an official purchase order has been issued to the supplier. An invoice supported by all relevant documentation must be submitted to FoodBev SETA for certification and authorization before payment can be made. Invoices will be payable 30 days after receipt of the invoice and statement.

15 COST OF TENDERING/ PROVIDING QUOTATIONS

- 15.1** The bidders shall bear all costs and expenses associated with the preparation and submission of the tender document/proposal. FoodBev SETA shall under no circumstances be responsible and/or liable for any such costs, regardless of, and without limitation to the conduct or outcome of the tendering, evaluation, and selection process. The bidder will have no claim against FoodBev SETA where bids are cancelled for whatever reason.

16 UNSUCCESSFUL BIDDERS



16.1 Please note FoodBev SETA decision on the selection of the successful bidder is final and FoodBev will not enter into any further correspondence and/or negotiations with any unsuccessful bidder.

17 PROCEDURES FOR SUBMITTING QUOTATIONS

17.1 The closing date for quotations is **07 November 2023 @ 11h00**.

Suppliers must reach the FoodBev SETA before or on the closing date and time. Bidders must email a soft copy of their proposal to: scm@foodbev.co.za.

18 SIGN OFF

Compiled by: Nozibongo Socishe (Manager Marketing and Communications)

Signature:

Date: **12.10.2023**

Approved by: Pretty Ngwasheng (SM: Corporate Services)

Signature:

Date: 12.10.2023



19. ANNEXURES

ANNEXURE A - GOVERNMENT PROCUREMENT GENERAL CONDITIONS OF CONTRACT

ANNEXURE B – SBD FORMS



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