



LIMPOPO
PROVINCIAL GOVERNMENT
REPUBLIC OF SOUTH AFRICA

**DEPARTMENT OF
TRANSPORT AND COMMUNITY SAFETY**

Dear Sir / Madam

QUOTATION NO: RQ-019889

TERMS OF REFERENCE FOR TRAINING ON POLICY DEVELOPMENT

Kindly furnish me with a written quotation for the supply of the goods/services as detailed in the enclosed schedule/Specification.

The quotation must be delivered not later than **21 October 2026 at 11h00** to the **Departmental Quotation Box at Head Office (Phamoko Towers) Department of Transport and Community Safety (Cnr Church and Bodenstein street Polokwane).**

The following conditions will apply:

- Price(s) quoted must be valid for at ninety days (90) days from date of your offer.
- Price(s) quoted must be firm and must be inclusive of VAT, if VAT registered.
- A firm delivery period must be indicated.
- This quotation will be evaluated in terms of **80/20** preference point system as prescribed in the Preferential Procurement Policy Framework Act (No 5 of 2000) and for this purpose the enclosed forms **SBD 4 and SBD 6.1** must be scrutinized, completed in full and submitted together with your quotation.
- The successful provider will be the one scoring the highest points.
- Acceptance of the General conditions of contract can be found on the Provincial/Nation Treasury Website.
- Do not deviate from the specification (quote everything that is on the specification)
- Ensure that your calculations are all correct
- **Fill in your prices on the attached specification and attach letter head of company.**
- Fill in with a black pen

Failure to comply with these conditions may invalidate your offer.

Yours faithfully

A handwritten signature in black ink, consisting of stylized letters, written over a horizontal line.

Signature

A handwritten date '01/10/2026' in black ink, written over a horizontal line.

Date



LIMPOPO

PROVINCIAL GOVERNMENT
REPUBLIC OF SOUTH AFRICA

DEPARTMENT OF
TRANSPORT AND COMMUNITY SAFETY

Confidential

TERMS OF REFERENCE FOR TRAINING ON POLICY DEVELOPMENT.

SUPPLIER/COMPANY NAME:

QUOTATION VALIDITY PERIOD: 90 days after closing date

PRINT SURNAME AND INITIALS:

SUPPLIER SIGNATURE:DATE:

**NB: PLEASE FILL IN YOUR PRICES ON THE ATTACHED SPECIFICATION AND
ATTACH THE LETTER HEAD OF YOUR COMPANY**

TERMS OF REFERENCE FOR TRAINING ON POLICY DEVELOPMENT.

1. TECHNICAL SPECIFICATION

SAQA US ID	Title Description	NQF Level	Credits	Quantity	Unit Price	Total Price
242907	Conceptualise, design, implement and monitor public policies and programmes	7	20	21		
Sub Total						
15 % Vat (only if VAT vendor)						
Grand Total						

2. SPECIFIC OUTCOMES

Upon completion of the programme, learners should be able to:

- Demonstrate an understanding of and apply theories and concepts relevant to policy design, implementation, monitoring, and evaluation.
- Demonstrate an understanding of and apply critical policy design success factors.
- Apply needs assessment methodologies to support effective policy design.
- Demonstrate knowledge of and apply impact evaluation principles in the context of policy design, implementation, and monitoring.
- Demonstrate an understanding of monitoring programme processes and performance.
- Demonstrate an understanding of implementing public policy interventions.
- Demonstrate an understanding of planning and managing policy research projects.

3. SPECIFIC REQUIREMENTS FROM THE SERVICE PROVIDERS

The service provider must demonstrate the following specialised capacity:

- Valid accreditation with the relevant quality assurance body, namely **QCTO** or **CHE** or **SETA** or **UMALUSI**.
- Suitably qualified and experienced facilitator to deliver the training programme.

TERMS OF REFERENCE FOR TRAINING ON POLICY DEVELOPMENT.

Scope of Work

The successful service provider will be required to undertake the following:

- Facilitation and delivery of the training programme.
- Conduct learner assessments in accordance with the applicable unit standards and quality assurance requirements.
- Conduct or arrange moderation of assessments.
- Issue certificates of competence and/or statements of results to successful learners in accordance with the relevant accreditation requirements.

NB: The Department shall be responsible for providing the training venue and catering for all participants attending the training.

4. EVALUATION CRITERIA

4.1 Stage 1: Functionality

All quotations received will be evaluated on functionality.

Bidders will be evaluated out of a maximum of 100 points and must score a minimum of 65 points out of 100 to qualify for further evaluation.

Bidders who fail to achieve the minimum threshold of 65 points will be regarded as non-responsive and will not be considered for Stage 2 and Stage 3 evaluations.

The functionality criteria and weighting are as follows:

Item	Criterion	Weight	Scores
1.	Experience of the Company in Facilitating Policy Development Training. Attach reference letters from clients within the corporate, public sector, or local government environment confirming experience in delivering Policy Development, Public Policy, Policy Analysis or Policy Monitoring and Evaluation Training Programmes. Reference letters must specify the service rendered, contract value,	50	a. No similar projects = 0 b. 1 – 2 similar projects = 1 c. 3 or more similar projects = 2

TERMS OF REFERENCE FOR TRAINING ON POLICY DEVELOPMENT.

	contract period (start and end dates), and be issued on an official letterhead of the serviced clients.		
2.	Qualifications of Facilitator. The proposed facilitator must possess a qualification at NQF Level 7 or higher in Education, Training and Development or Business Administration or Management Sciences or Public Administration or Public Management or Public Governance or Public Policy or Political Science or Development Studies or Strategic Management or Monitoring and Evaluation or Economics or Social Sciences or Organisational Development or Human Resource Development plus proof of registration as assessor or moderator. Attach copies of qualifications and proof of registration as assessor/moderator)	30	a. Qualification at NQF level 6 and below = 0 b. Qualification at NQF level 7 plus proof of registration as assessor/moderator = 1 c. Qualification at NQF level 8 plus proof of registration as assessor/moderator = 2 d. Qualification at NQF level 9 or higher plus proof of registration as assessor/moderator = 3
3.	Facilitator Experience. Attach a comprehensive Curriculum Vitae (CV) and reference letters from previous employer(s) verifying the experience in facilitating Policy Development Training. The reference letters must be provided on the official letterhead of the relevant employer(s).	20	• No relevant experience = 0 • 1 project = 1 • 2 projects = 2 • 3 or more projects = 3
Total		100	

NB: Applicants with foreign qualifications must ensure that such qualifications are evaluated by the South African Qualifications Authority (SAQA). Proof of SAQA evaluation must be attached.

Only bidders scoring 65 points or more for functionality will proceed to the next stage of evaluation. Points scored during functionality evaluation will not be carried forward to the price and preference point evaluation stage.

4.2 Stage 2: Administrative compliance

4.2.1 The following will be regarded as non-compliance with administrative requirements:

- a) Price amendments that are not signed.

TERMS OF REFERENCE FOR TRAINING ON POLICY DEVELOPMENT.

- b) Use of correction fluid.
- c) Completion of bid documents in erasable pencil.
- d) Failure to complete and sign the following mandatory Standard Bidding Documents (SBDs):
 - SBD 4
 - SBD 6.1

4.2.2 Mandatory Documents to be Submitted

- a) Original Bid Document.
- b) SBD 4.
- c) SBD 6.1.
- d) Valid accreditation with the relevant quality assurance body (QCTO, CHE, SETA, or UMALUSI) for the delivery of the following unit standard:
 - **SAQA US ID 242907: Conceptualise, Design, Implement and Monitor Public Policies and Programmes**

4.2.3 Supporting Documents (Non-Mandatory)

- a) Disability Certificate issued by a registered health professional.
- b) Confirmation Letter issued by the Department of Military Veterans.
- c) Municipal Utility Bill, Lease Agreement, or Proof of Residence from a Tribal Authority, Municipality, or Municipal Council.

4.3 Stage 3: 80/20 Preference Point System

The 80/20 price/preference point system will be applicable for this request for quotation. 80 points shall be awarded for price and 20 points shall be preference points.

The preference points shall be allocated based on the specific goals below:

No	DESIGNATED GROUP	POINTS	MEANS OF VERIFICATION
1	Enterprises owned by at least 51% black people	2	Central Supplier Database (CSD)
2	Enterprises owned by at least 51% women	4	Central Supplier Database (CSD)
3	Enterprises owned by at least 51% youth	4	Central Supplier Database (CSD)

TERMS OF REFERENCE FOR TRAINING ON POLICY DEVELOPMENT.

4	Enterprises owned by at least 51% persons with disability	2	Disability certificate issued by health professionals
5	Enterprises owned by at least 51% military veterans	2	Confirmation letter issued by Department of Military Veterans
6	Small, Medium and Micro Enterprises (SMMEs)	1	Central Supplier Database (CSD)
7	Enterprises located in rural areas or townships	2	Municipality Utility Bills or Lease Agreements or Proof of Residence from Tribal Authority or Municipality/ Municipal Council
8	Enterprises located in Limpopo Province	3	Municipality Utility Bills or Lease Agreements or Proof of Residence from Tribal Authority or Municipality/ Municipal Council
TOTAL POINTS		20	

5. Notes

- 5.1 The contract will be awarded to the bidder scoring the highest points.
 5.2 The Department reserves the right to negotiate price.

Ms. Mabitsela P.N

Deputy Director: HRD & PMDS

Date: 14.09.2026

Approved / ~~Not approved~~

Ms Mukwevho T

Director: Supply Chain Management

Date: 18/09/2026

BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest¹ in the enterprise, employed by the state? **YES/NO**

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

2.2 Do you, or any person connected with the bidder, have a relationship

¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

2.3.1 If so, furnish particulars:

.....

3 DECLARATION

I, _____ the _____ undersigned,
 (name)..... in
 submitting the accompanying bid, do hereby make the following
 statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium² will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

- 3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....
Signature Date

.....
Position Name of bidder

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 **To be completed by the organ of state**

(delete whichever is not applicable for this tender).

- a) The applicable preference point system for this tender is the **80/20** preference point system.
- b) The **80/20 preference point system** will be applicable in this tender. The lowest/highest acceptable tender will be used to determine the accurate system once tenders are received.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

1.4 **To be completed by the organ of state:**

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	
SPECIFIC GOALS	
Total points for Price and SPECIFIC GOALS	100

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean

that preference points for specific goals are not claimed.

- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccccc} & \mathbf{80/20} & & \mathbf{or} & & \mathbf{90/10} \\ \\ = & - \text{—————} & & \mathbf{or} & & = - \text{—————} \end{array}$$

Where

- Ps = Points scored for price of tender under consideration
- Pt = Price of tender under consideration
- Pmin = Price of lowest acceptable tender

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccccc} & \mathbf{80/20} & & \mathbf{or} & & \mathbf{90/10} \\ = & + \text{—————} & & \mathbf{or} & & = + \text{—————} \end{array}$$

Where

- Ps = Points scored for price of tender under consideration
Pt = Price of tender under consideration
Pmax = Price of highest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
- (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
 - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,
- then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (90/10 system) (To be completed by the organ of state)	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (90/10 system) (To be completed by the tenderer)	Number of points claimed (80/20 system) (To be completed by the tenderer)	Means of Verification
Enterprises owned by at least 51% black people	N/A	2	N/A		Central Supplier Database (CSD)
Enterprises owned by at least 51% women	N/A	4	N/A		Central Supplier Database (CSD)
Enterprises owned by at least 51% youth	N/A	4	N/A		Central Supplier Database (CSD)
Enterprises owned by at least 51% persons with disability	N/A	2	N/A		Disability certificate issued by health professionals
Enterprises owned by at least 51% military veterans	N/A	2	N/A		Confirmation letter issued by Department of Military Veterans
Small, Medium and Micro Enterprises (SMMEs)	N/A	1	N/A		Central Supplier Database (CSD)
Enterprises located in rural areas or townships	N/A	2	N/A		Municipality Utility Bills or Lease Agreements or Proof of Residence from Tribal Authority or Municipality/ Municipal Council

Enterprises located in Limpopo Province	N/A	3	N/A		Municipality Utility Bills or Lease Agreements or Proof of Residence from Tribal Authority or Municipality/ Municipal Council
Total		20			

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm.....

4.4. Company registration number:

4.5. TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole propriety
- ☐ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company
- ☐ (Pty) Limited
- ☐ Non-Profit Company
- ☐ State Owned Company

[TICK APPLICABLE BOX]

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;

- (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
- (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
- (e) forward the matter for criminal prosecution, if deemed necessary.

..... SIGNATURE(S) OF TENDERER(S)	
SURNAME AND NAME:	
DATE:	
ADDRESS:	
	
	