



TERMS OF REFERENCE

FOR

OPEN TENDERS

**Appointment of a Service Provider to conduct a clean-up of the
Organizing Framework for Occupations (OFO) Structure
in partnership with DHET and SETAs**

RFP: STR/2024/007

**Non-compulsory Virtual Briefing Session: 28 October
2024 (10H00 – 11H00)**

Closing Date: 22 November 2024

Validity Period: 180 days

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*The document shall be revised at least 3 months before next revision date or as per merSETA organisational and operational changes

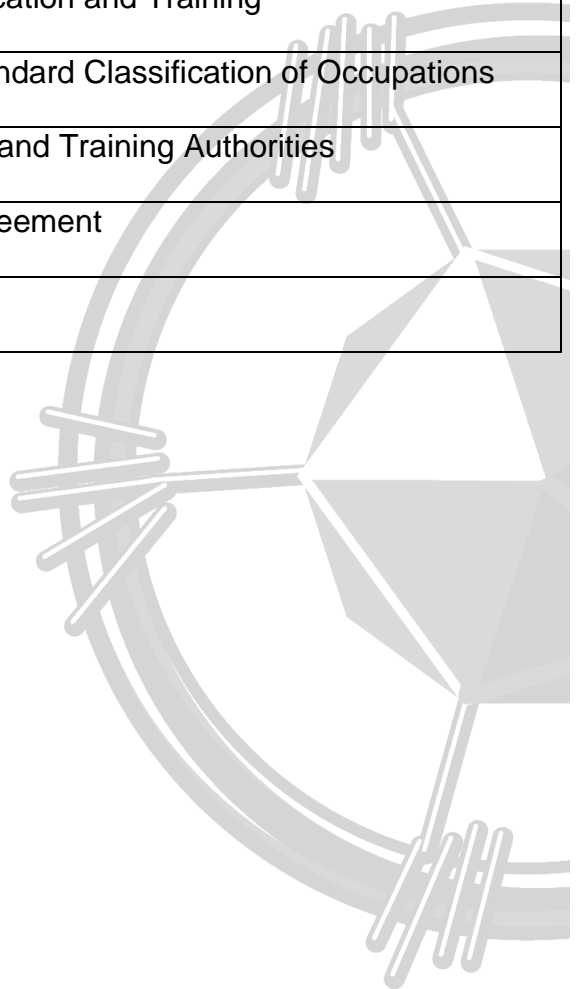
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1 ACRONYMS

| | |
|----------|--|
| ATR | Annual Training Reports |
| DHET | Department of Higher Education and Training |
| ISCO- 88 | International Standard Classification of Occupations |
| MOU | Memorandum of Understanding |
| NSDP | National Skills Development Plan |
| OFO | Organizing Framework for Occupations |
| O*NET | Occupational Information Network |
| PSET | Post School, Education and Training |
| SASCO | South African Standard Classification of Occupations |
| SETAs | Sector Education and Training Authorities |
| SLA | Service Level Agreement |
| SSP | Sector Skills Plan |



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2 BACKGROUND

- 2.1. The merSETA is the Manufacturing, Engineering and Related Services Education and Training Authority established to promote the Skills Development Act, (Act No. 97 of 1998), it is one of 21 SETAs that facilitates skills development for sectors under its scope of coverage. Furthermore, the Skills Development Act and the National Skills Development Plan (NSDP) also set out that SETAs must conduct primary research to better inform skills planning. In addition, the merSETA facilitates skills development in the following sub-sectors: metal and engineering, automotive manufacturing, motor retail, automotive component manufacturing, new tyre manufacturing and plastics industries.
- 2.2. Subsequently, SETAs play an intermediary role concerning the demand and supply side. The White Paper for Post-School Education and Training emphasizes that a core role of the SETA is gathering accurate data on sector skills needs. On the demand side, SETA is required to conduct labour market research and develop the Sector Skills Plan (SSP) They also develop the Strategic Plan, the Annual Performance Plan and the Service Level Agreement; and submit quarterly reports concerning their performance.
- 2.3. The classification system against which SETAs identify skills needs and report progress in addressing skills needs is the Organizing Framework for Occupations (OFO), as required by the DHET. The OFO adds value to skills development planning and implementation purposes in that it aims to provide a common language when talking about occupations, captures jobs in the form of occupations and groups occupations into successively broader categories and hierarchical levels based on similarity of tasks, skills and knowledge. The use of the OFO as a mandatory requirement is found in the SETA Grant Regulations template and the SSP framework.
- 2.4. Essentially the OFO provides everyone working in the realm of skills planning and development with a common language within which to understand and describe the many jobs in our organizations, sector and country as a whole and to define the demand and supply of skills with these jobs. The aim ultimately is to describe all related jobs in occupational groupings, using the same language, irrespective of the nature of your organization. In addition, the OFO is essential for the following purposes:
- 2.4.1. The Department of Higher Education and Training (DHET), uses the Organizing Framework for Occupations (OFO), as a tool to take stock of occupations that exist in the South African labour market.

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2.4.2. The OFO is a coded occupational classification system adopted from the International Standard Classification of Occupations (ISCO-08) and is used as a key tool for identifying, reporting and monitoring skills demand and supply in the South African labour market.

2.4.3. The OFO contributes to skills development planning and implementation purposes in that:

- ❖ It provides a common language when talking about occupations.
- ❖ It captures jobs in the form of occupations; and
- ❖ It groups occupations into successively broader categories and hierarchical levels based on similarity of tasks, skills, and knowledge.

2.5. The OFO is used by various stakeholders in South Africa including Sector Education and Training Authorities (SETAs) Employers and more widely by researchers within the wider Post School, Education and Training (PSET) space.

3 PROBLEM STATEMENT

- 3.1. As indicated various stakeholders are using the OFO. During their skills planning employers use the OFO in capturing skills shortages and skills gaps in the Workplace Skills Plans and Annual Training Reports (ATR).
- 3.2. SETAs on the other hand use the WSP and ATR information as one of the main data sources for compiling the Sectoral Priority Occupation list and to determine the relevant interventions or programmes to address the skills shortages in their respective sector. The Sectoral Priority Occupations list is compiled using the OFO codes.
- 3.3. Considering that there are many users of the OFO within the PSET space, this has its advantages as well as disadvantages in the use of the OFO structure.
- 3.4. The one advantage of this, is that the OFO provides a common language for identifying or grouping occupations. However, on the other hand, the fact that there are many users sometimes brings about some disadvantages as different stakeholders do not have the same understanding or grasp of the OFO and tend to want to see every job on the OFO as an occupation.
- 3.5. The OFO structure is updated biennially by DHET. The stakeholders that are users of the OFO submit to the SETA the OFO inputs/requests and upon evaluation and approval by DHET the inputs/request, become part of the OFO update.
- 3.6. The submitted inputs/requests do not necessarily constitute a change in the OFO structure but rather updates depending on the nature of the inputs/requests.

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- 3.7. The inputs/requests which were submitted by the stakeholders to update the OFO structure has led to many anomalies that exist on the current OFO structure.
- 3.8. It was therefore identified that there is a need to appoint a credible and qualified service provider to look at the anomalies on the existing OFO structure by outlining and rectifying them so that there is an aligned, clean, and error-free OFO structure which will be used by the PSET stakeholders.
- 3.9. **"Clean-up"** can be defined as the process of identifying, rectifying, and aligning inconsistencies, errors, and duplications within the OFO structure.
- 3.10. merSETA in partnership with DHET and other SETAs seeks to appoint a service provider to conduct a clean-up of the existing OFO structure.
- 3.11. The Project Lead and Manager is merSETA as the project initiator and funder. The project management structure will include a Project Steering Committee and a Project Management Committee consisting of DHET and the collaborating SETAs.
- 3.11.1. The Project Steering Committee (PSC) will serve as an advisory structure that will be comprised of the funding SETAs, representatives from other SETAs and the DHET. Its main purpose will be to oversee the outputs from the project. It will provide guidance and technical support and will discuss, provide inputs, and provide recommendations to the PMC.
- 3.11.2. Role of the Project Management Committee (PMC): The Project Management Committee (PMC) will serve to oversee the daily activities of the project as it aligns with the implementation plan. The Project Management Committee will comprise of the DHET and the appointed Service Provider. The PMC will give direction to the overall objectives of the project and ensure the timeous delivery of required deliverables and outputs for review and approval of the Project Steering Committee.
- 3.11.3. The relationship between the stakeholders is governed by a mutually agreed MOU. This will be made available upon appointment of the successful bidder.

4 OBJECTIVES

- 4.1. The objectives of the OFO clean-up project are as follows:
- 4.1.1. Accurate Representation: Develop an OFO structure that accurately captures the practical realities of occupations, specializations, and alternative titles across various sectors.

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- 4.1.2. Elimination of Errors: Ensure the OFO structure is free from duplications, ambiguities, and inconsistencies.
- 4.1.3. User-Friendliness: Create a user-friendly OFO structure that is straightforward and free of anomalies.
- 4.1.4. Optimized utilization: Align the OFO structure with the OFO Mapping tool to ensure its optimum utilization.

5 THE OFO STRUCTURE

5.1. The OFO structure is built from the International ISCO-08. Within the OFO structure, occupations are grouped into the below-mentioned categories.

5.1.1. Major Group:

- ❖ They are the broadest level of the classification
- ❖ Denoted by 1-digit code, e.g., 3
- ❖ Distinguished from each other based on skill level and to a lesser degree, the broad concept of skill specialization.

5.1.2. Sub-Major Group:

- ❖ They are Subdivisions of Major Groups
- ❖ Denoted by 2-digit codes (the relevant Major Group code plus an additional digit), e.g., 31.
- ❖ Distinguished from other Sub Major Groups under the same Major Group based on broadly stated skill specialization (except Sub-Major Groups of Major Group 1, which are also distinguished on the basis of skill level.
- ❖ There are 39 Sub-Major Groups, each containing a Descriptor and Tasks.

5.1.3. Minor Groups:

- ❖ They are Subdivisions of the Sub Major Groups.
- ❖ Denoted by 3-digit codes (the relevant Sub Major Group code plus an additional digit) e.g., 312.
- ❖ Distinguished from other Minor Groups under the same Sub Major Group based on less broadly stated skill specialisation.
- ❖ There are 125 Minor Groups, each containing a Descriptor and Tasks.

5.1.4. Unit Groups:

- ❖ They are Subdivisions of the Minor Groups.

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- ❖ Denoted by 4-digit codes (the relevant Minor Group code plus an additional digit), e.g., 3121.
- ❖ distinguished from other Unit Groups under the same Minor Group based on a finer degree of skill specialization.
- ❖ There are 440 Unit Groups, each containing a Descriptor and Tasks.

5.1.5. Occupations

- ❖ Not identified as part of structure but listed as sub-divisions of the Unit Groups through a consultation process based on its relevance to the specific descriptor and tasks of the Unit Group.
- ❖ Denoted by 6-digit codes (the relevant Unit Group code plus an additional 2 digits), e.g., 312101.
- ❖ distinguished from other occupations in the same unit group based on the uniqueness of the output, usually due to the specific application of skills and knowledge in a specific context.
- ❖ Relates to a cluster of jobs which involve the performance of a common set of tasks.
- ❖ There are 1511 Occupations, each containing a descriptor.

6. ANOMALIES ON THE CURRENT OFO STRUCTURE

- 6.1. The OFO structure is updated every other year (biennially). The stakeholders that are users of the OFO submit the OFO inputs or requests through SETAs and upon evaluation and approval by DHET, the inputs become part of the OFO update. The inputs or requests do not necessarily constitute a change in the structure of the OFO but rather updates depending on the nature of the request.
- 6.2. There are some OFO requests in the past that had been accepted on the OFO structure even though they do not meet the requirements for approval. These have contributed greatly to the anomalies that are currently in the OFO structure. The following are some common anomalies in the current OFO structure: -
- ❖ Ranks or job titles that are captured as occupations, e.g., Senior Government Official, Senior Police Officer, Senior Government Manager, etc.
 - ❖ The use of the term 'Specialisation' interchangeably with 'Alternative title' as if these two mean the same.

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- ❖ Alternative titles for which the alternative title indicated is not coherent or similar to the indicated occupation e.g., 'Corporate General Manager' has an alternative title: 'Clinical Manager.'
- ❖ Specialisations that do not meet the characteristics of a specialisation e.g., 'Director of Nursing' as a specialisation for the occupation 'Nursing Clinical Director.'
- ❖ Incorrect occupational ranks that are captured as specialisations, e.g., 'School Principal' has a specialisation 'Deputy Principal.'
- ❖ Duplications where occupations have the same title but have two different OFO codes.
- ❖ Specialisations that simply do not make sense as specialisations e.g., 'Small Business Manager' has a specialisation of 'Owner Manager.'

7. SCOPE OF WORK

7.1. The bidder will be required to provide the following services:

- a) Examine all the occupations, specialisations and alternative titles that are on the OFO structure and develop a work plan on how these will be aligned / confirmed with the sector.
- b) Leverage the existing OFO Excel spreadsheet, analyse and clean up the data.
- c) Conduct workshops with each of the other participating SETAs and its' stakeholders and DHET to go through the occupations and specialisations and alternative titles that are relevant to that SETA / sector to check and confirm them. Bidders can propose an appropriate approach within their chosen methodology. The workshops, interviews, and focus groups proposed can be conducted virtually, in-person, or as a combination of both. The bidder must however be mindful of the costs if your preferred approach involves conducting in-person workshops, interviews, or focus groups.
- d) Analyze and provide recommendations in a report detailing occupations, specialisations and alternative titles which need to be removed/ reviewed and which ones should remain.
- e) Provide expert advice on how the use of the OFO Mapping tool can be optimized to enhance the OFO structure and database.
- f) Align the latest OFO version to the OFO Mapping tool.

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- g) Develop an automated, updated, cleaned-up and access-controlled system for the OFO structure or database which DHET can use for the purpose of replacing the existing Excel spreadsheet.
- h) Conduct seminars/workshop with SETAs and DHET on the automated access-controlled and cleaned-up version of the OFO structure.
- i) Develop the OFO manual for DHET and SETAs which will be used to capacitate stakeholders on the updated OFO system.
- j) Development of the OFO Management system.

NOTE: The cost of seminars/workshops will be that of the appointed bidder based on the proposed methodology.

8. DELIVERABLES

8.1. It is expected that the bidder, upon submission of a proposal, will fully address the purpose, objectives and scope of the project as described in the sections above. The expected deliverables are: -

- a) Inception report and work plan which will be an annexure to the SLA.
- b) Data clean-up evidence.
- c) Progress reports aligned to proposed workstreams.
- d) Presentations and key update reports made available to the Project Steering Committee and workshopped with SETAs and the DHET.
- e) Develop an automated and access-controlled OFO system to be used by DHET.
- f) To effectively manage change, an agile methodology should be adopted, emphasizing adaptability and responsiveness to evolving requirements.
- g) System piloting/testing.
- h) Develop an OFO manual to be used by DHET to capacitate SETAs and stakeholders.
- i) Post-implementation support system.
- j) Final presentation/workshop report.
- k) Close-out report.

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9. INFORMATION SOURCES

9.1. Whilst the bidder has the autonomy to use relevant documents for referencing purposes in conducting their review, the following documents will be necessary to consult: -

- a) Organizing Framework for Occupations (OFO) Structure / Database for DHET
- b) International Labour Organisation (ILO)'s ISCO- 08 and ISCO- 88
- c) Australian and New Zealand Standard Classification of Occupations (ANZSCO).
- d) Occupational Information Network (O*NET)
- e) South African Standard Classification of Occupations (SASCO)
- f) National Career Advice Portal
- g) SETAs current and previous years PIVOTAL lists (Sectoral Priority Occupations and Intervention's lists)
- h) DHET list of Occupations in high demand
- i) Annexure II of the SETA Grant Regulations
- j) Sector Skills Plan Framework
- k) Skills Development Act 97, of 1998
- l) OFO Guideline
- m) OFO Inputs template
- n) OFO Mapping Tool

10. CONTENTS OF SUBMISSION

- 10.1. A proposal as per the scope of work above detailing a comprehensive project plan comprising of the project conceptualization; a sound approach, methodology; project implementation plan, risk management plan, communications plan outlining planned communication and meetings with relevant project stakeholders and merSETA internal staff and management through project milestones and timelines.
- 10.2. Proposal pricing as per the scope of work (SBD 3.3).
- 10.3. Core team allocated to the project and copies of curriculum vitae.
- 10.4. The bidder must provide three (3) written letters of reference where similar work was undertaken in the PSET system, in the last 60 months (5 years).
- 10.5. The bidder must have relevant number of years of experience in conducting similar work within the PSET system.

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- 10.6. The bidder must prove and capacity in data warehousing and experience in collecting, processing, validating, and storing information over PSET sector experience.
- 10.7. The bidder must prove the capacity to undertake a project of this nature and the capacity to complete the project by the due date.
- 10.8. The bidder must demonstrate an understanding of the OFO.

11. Cost Proposal

- 11.1. All prices must be VAT inclusive (where applicable) and must be quoted in South African Rand (ZAR).
- 11.2. The rates of remuneration will be subject to negotiation, not exceeding the applicable rates as contained in the guidelines:
- a) The “Guideline on Fees for Audits done on behalf of the Auditor-General of South Africa (AGSA)¹” as issued by the South African Institute of Chartered Accountants (SAICA);
 - b) The “Guide on Hourly Fee Rates for Consultants,” as issued by the Department of Public Service and Administration (DPSA); and/or
 - c) Remuneration guidelines issued by professional service organizations or regulatory bodies, as may be relevant.

12. BID SUBMISSION

- 12.1. Bidders must deposit their documents into the tender box available on the **Ground Floor reception at or before 12H00 noon at the address below:**
- 8 Hillside Road,
Metropolitan Park Block C, Parktown,
Johannesburg,
2193**
- 12.2. Any tender document received after the closing date and time will not be considered.
- 12.3. One (1) bound and one (1) universal serial bus USB containing the proposal must be submitted. Should the electronic submission universal serial bus (USB) have faults, merSETA won't be held accountable.
- 12.4. All correspondence to bidders will be in writing.
- 12.5. Bidders may attend the opening of the tender box on the closing date.

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13. BRIEFING SESSION

- 13.1. The merSETA will conduct a virtual non-compulsory briefing session on the **28 October 2024** at 10h00am.
- 13.2. Bidders are encouraged to use the below quick response (QR Code) which will direct the bidders to the Microsoft Teams Meeting.



Link: <https://msteams.link/MO1M>

Should bidders have enquiries they should forward them to tenders@merseta.org.za on or before the **13 November 2024**. All inquiries sent to merSETA will be responded to in 48hrs upon receipt of the enquiry.

14. SCORING GRID

| No. | Requirement | Criteria | Score |
|-------|---|--|-------|
| 14.1. | The bidder must have relevant number of years of experience in similar projects within the PSET system . | 5 years and above | 10 |
| | | 3-4 years | 5 |
| | | Less than 3 years | 0 |
| 14.2. | The bidder must demonstrate technical capacity in data warehousing, including experience in collecting, processing, validating, and storing information within the PSET sector. | Full compliance Is demonstrated if the bidder shows <u>full</u> technical capacity in data warehousing, including experience in collecting, processing, validating, and storing information, as well as comprehensive details or evidence for <u>all</u> of the specific areas within the PSET sector. | 10 |
| | | Partial compliance Is demonstrated if the bidder shows <u>some</u> technical capacity in data | 5 |

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| | | warehousing, including experience in collecting, processing, validating, and storing information, but <u>lacks</u> comprehensive details or evidence for <u>one or more</u> of these specific areas within the PSET sector. | |
| | | Non-compliant Meets none of the mandatory requirements | 0 |
| 14.3. | The bidder must provide three (3) or more reference letters showing experience in similar projects concluded in the past five (5) years, clearly displaying customer's name, contact details and evidence to show proof of capacity to deliver. | Four (4) or more reference letter | 10 |
| | | Three (3) reference letters | 5 |
| | | Less than three (3) reference letters | 0 |

15. EVALUATION PROCESS

The bid will be evaluated in terms of the PPPFA 05 of 2000 and Preferential Procurement Regulation 2022 on 80/20 preferential points system. Three (3) phases of evaluation process will be undertaken.

Phase 1: Mandatory Requirements

In this evaluation stage, all bidders that fails to provide the required information and documentation will be disqualified from further evaluation on functionality in stage 2.

| Criteria Description | Supporting Documents |
|--|---|
| In the event of the bidder being in a joint venture (JV), a signed JV agreement must be submitted (where applicable) | Signed JV Agreement; SBD forms must be completed for each legal entity; Consolidated B-BBEE certificate/Sworn Affidavit |
| Bidders must submit a fully complete Bidder's Disclosure form (failure to declare honestly will lead to bidder being disqualified) | Standard Bidding Document (SBD) 4 |

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Phase 2: Functional Evaluation Criteria

The bids will be evaluated for functionality based on the evaluation criteria and the minimum threshold as shown in the table below. Any bid that fails to meet the overall minimum threshold of 90% or has not received the minimum score for any individual component thresholds will be disqualified for further evaluation on price and specific goals.

The evaluation criteria and weighting for measuring functionality are shown below:

| Criterion | Weighting | Minimum thresholds |
|---|-------------|--------------------|
| The bidder must have relevant number of years of experience in similar projects within the PSET system. | 20% | 20% |
| The bidder must provide the technical capacity – data warehousing and experience in collecting, processing, validating, and storing information over PSET sector experience | 35% | 35% |
| The bidder must provide three (3) reference letters showing experience in similar projects completed in the past five (5) years, clearly displaying customer's name, contact details and evidence to show proof of capacity to deliver. | 20% | 10% |
| Project methodology aligned to the OFO structure; Comprehensive project plan, sound approach, methodology, and project implementation plan with milestones and timelines. | 25% | 25% |
| TOTAL WEIGHTING | 100% | 90% |

The overall minimum threshold for functionality will be **90%** where all individual thresholds are adhered to.

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Phase: 3 Price and Specific Goals

The 80/20 preference point system shall be applicable to this phase, where 80 points represent maximum obtainable points for the lowest acceptable price, and 20 points represents the specific goals. Points will be awarded to a bidder for attaining the specific goals in accordance with the table as listed in the bid documentation.

| The specific goals allocated points in terms of this tender | Number of points Allocated (80/20 system) (To be completed by the organ of state) | Number of points claimed (80/20 system) (To be completed by the tenderer) |
|---|--|---|
| Tenderer who has 51% to 100% black people ownership | 6 | |
| Tenderer who has 30% to 100% black women ownership | 4 | |
| Tenderer who has 30% to 100% black youth ownership | 4 | |
| Tenderer who has 30% to 100% White women ownership | 2 | |
| Tenderer who has 20% or more owners with disability | 4 | |
| Total Points allocated to Specific Goals | 20 | |

Note: Refer to Annexure A for Proof or documentation that may be considered to claim points for specific goal related to persons or categories of persons historically disadvantaged by unfair discrimination.

16.PROJECT CONTRACT PERIODS

The appointed bidder will be required to start after signing the Service Level Agreement (SLA) and the contract period is thirty-six (36) months from the date of the last signature.

17.merSETA's RIGHTS

17.1. The merSETA is entitled to amend any bid condition, bid validity period, terms of reference, or extend the bid closing date, all before the bid closing date. All bidders, to whom the bid documents have been issued and where the merSETA has a record of such bidders, may be advised in writing of such amendments in good time and any such changes will also be posted on the merSETA's website under the relevant tender information. All prospective bidders should therefore ensure that they visit the

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website regularly and before they submit their bid response to ensure that they are kept updated on any amendments in this regard.

- 17.2. The merSETA reserves the right not to accept the lowest priced bid or any bid in part or in whole. It normally awards the contract to the bidder who proves to be fully capable of handling the contract and whose bid is functionally acceptable and/or financially advantageous to the merSETA.
- 17.3. The merSETA reserves the right to award this bid as a whole or in part.
- 17.4. The merSETA reserves the right to conduct site visits at bidder's corporate offices and / or at client sites if so required.
- 17.5. The merSETA reserves the right to consider the guidelines and prescribed hourly remuneration rates for consultants as provided in the National Treasury Instruction 02 of 2016/2017: Cost Containment Measures, where relevant.
- 17.6. The merSETA reserves the right to request all relevant information, agreements, and other documents to verify information supplied in the bid response. The bidder hereby gives consent to the merSETA to conduct background checks, including FICA verification, on the bidding entity and any of its directors/trustees/shareholders/members.
- 17.7. The merSETA reserves the right, at its sole discretion, to appoint any number of vendors to be part of this panel of service providers, if applicable (i.e., where a panel is considered).
- 17.8. The merSETA reserves the right to a final decision on the interpretation of its tender requirements and responses thereto.
- 17.9. The merSETA reserves the right to consider professional conduct and experiences it had with any bidder which rendered similar services to the merSETA in the past 5 years over and above the references put forward by the bidder in its response.

18. UNDERTAKINGS BY THE BIDDER

- 18.1. By submitting a bid in response to this bid, the bidder will be taken to have offered to render all or any of the services described in the bid response submitted by it to the merSETA on the terms and conditions and in accordance with the specifications stipulated in this RFP document.
- 18.2. The bidder shall prepare for a possible presentation should merSETA require such and the bidder will be required to make such presentation within five (5) days from the date the bidder is notified or such a time determined by merSETA of the

| | | | |
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presentation. Such a presentation may include a practical demonstration of products and services as called for in this RFP.

- 18.3. The bidder agrees that the offer contained in its bid shall remain binding upon him/her and receptive for acceptance by the merSETA during the bid validity period indicated in this RFP and its acceptance shall be subject to the terms and conditions contained in this RFP document read with the bid.
- 18.4. The bidder furthermore confirms that he/she has satisfied himself/herself as to the correctness and validity of his/her bid response; and that the price(s) and rate(s) quoted cover all the work/item(s) specified in the bid response documents; and that the price(s) and rate(s) cover all his/her obligations under a resulting contract for the services contemplated in this bid; and that he/she accepts that any mistakes regarding price(s) and calculations will be at his/her risk.
- 18.5. The successful bidder accepts full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on him/her under the supply agreement and SLA to be concluded with merSETA, as the principal(s) liable for the due fulfilment of such contract.
- 18.6. The bidder accepts that all costs incurred in the preparation, presentation and demonstration of the solution offered by it shall be for the account of the bidder. All supporting documentation and manuals submitted with its bid will become merSETA property unless otherwise stated by the bidder/s at the time of submission.
- 18.7. Should the bidder require to cede a portion of service(s) in relation to the award, the bidder must inform the merSETA in writing and merSETA reserves the right to accept or reject.

| | | | |
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ANNEXURE A

Specific Goal Guide – Preferential points (80/20)

This specific goal guide will be used to assist providers in submitting relevant documents to confirm specific goals.

“**Specific goals**” means specific goals as contemplated in section 2 (1) (d) of the Act which may include contracting with persons, or categories of persons, historically disadvantaged by unfair discrimination on the basis of race, gender and disability including the implementation of programmes of Reconstruction and Development programme as published in government gazette No. 16085 dated 23 November 1994.

Please note that:

- Financial account, management account or auditors’ letter should be submitted confirming turnover of the company determining BBEE status on Affidavit and B-BBEE CIPC certificate in order for the specific goals to be awarded.

Preferential points for tenders without local content requirements.

| Specific goal | 80/20 Preference Point system | Example of Submission | Tick if relevant document submitted | Indicate which document have been submitted |
|---|-------------------------------|---|-------------------------------------|---|
| Black People Ownership – 51% or more | 6 | Valid B-BBEE certificate/Affidavit or B-BBEE CIPC | | |
| Black Women Ownership – 30% or More | 4 | Valid B-BBEE certificate/Affidavit or B-BBEE CIPC | | |
| Black Youth Ownership – 30% or More | 4 | Valid BBEE certificate/Affidavit or B-BBEE CIPC | | |
| White Women Ownership – 30% or More | 2 | Valid B-BBEE certificate/Affidavit or B-BBEE CIPC | | |
| People with Disability (PwD) Ownership | 4 | Medical certificate | | |
| Total Points allocated to Specific Goals | 20 | | | |

| | | | |
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**PART A
INVITATION TO BID**

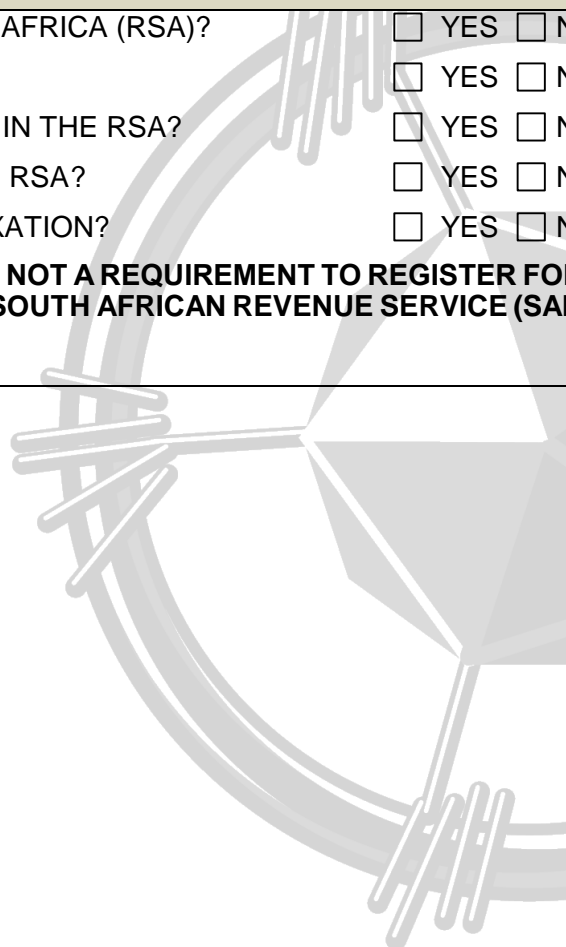
| | | | | | |
|---|--|---------------|--|---|------|
| YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE (NAME OF DEPARTMENT/ PUBLIC ENTITY) | | | | | |
| BID NUMBER: | | CLOSING DATE: | | CLOSING TIME: | |
| DESCRIPTION | | | | | |
| BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS) | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO | | | TECHNICAL ENQUIRIES MAY BE DIRECTED TO: | | |
| CONTACT PERSON | | | CONTACT PERSON | | |
| TELEPHONE NUMBER | | | TELEPHONE NUMBER | | |
| FACSIMILE NUMBER | | | FACSIMILE NUMBER | | |
| E-MAIL ADDRESS | | | E-MAIL ADDRESS | | |
| SUPPLIER INFORMATION | | | | | |
| NAME OF BIDDER | | | | | |
| POSTAL ADDRESS | | | | | |
| STREET ADDRESS | | | | | |
| TELEPHONE NUMBER | CODE | | NUMBER | | |
| CELLPHONE NUMBER | | | | | |
| FACSIMILE NUMBER | CODE | | NUMBER | | |
| E-MAIL ADDRESS | | | | | |
| VAT REGISTRATION NUMBER | | | | | |
| SUPPLIER COMPLIANCE STATUS | TAX COMPLIANCE SYSTEM PIN: | | OR | CENTRAL SUPPLIER DATABASE No: | MAAA |
| B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE | TICK APPLICABLE BOX] <input type="checkbox"/> Yes <input type="checkbox"/> No | | B-BBEE STATUS LEVEL SWORN AFFIDAVIT | [TICK APPLICABLE BOX] <input type="checkbox"/> Yes <input type="checkbox"/> No | |
| [A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/ SWORN AFFIDAVIT (FOR EMES & QSEs) MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS FOR B-BBEE] | | | | | |

| | | | |
|---|---------------------------|---------------------|-------------|
| Document Title | Invitation To Bid (SBD 1) | | |
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| Revision Number | Rev 01 | Access | Controlled |
| Review: Senior Manager: Supply Chain & Contracts Management | | Approved: CEO | |

| | | | |
|---|--|--|--|
| ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED? | <input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES ENCLOSE PROOF] | ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED? | <input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES, ANSWER PART B:3] |
|---|--|--|--|

QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS

| | |
|--|--|
| IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? | <input type="checkbox"/> YES <input type="checkbox"/> NO |
| DOES THE ENTITY HAVE A BRANCH IN THE RSA? | <input type="checkbox"/> YES <input type="checkbox"/> NO |
| DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA? | <input type="checkbox"/> YES <input type="checkbox"/> NO |
| DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA? | <input type="checkbox"/> YES <input type="checkbox"/> NO |
| IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION? | <input type="checkbox"/> YES <input type="checkbox"/> NO |
| IF THE ANSWER IS “NO” TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW. | |



| | | | |
|-----------------|---------------------------|---------------------|-------------|
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PART B TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION:

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. **ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED—(NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.**
- 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
- 1.4. **THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).**

2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- 2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:

CAPACITY UNDER WHICH THIS BID IS SIGNED:
(Proof of authority must be submitted e.g. company resolution)

DATE:

| | | | |
|-----------------|---------------------------|---------------------|-------------|
| Document Title | Invitation To Bid (SBD 1) | | |
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PRICING SCHEDULE
(Professional Services)

NAME OF BIDDER: BID NO:

CLOSING TIME..... CLOSING DATE.....

OFFER TO BE VALID FOR DAYS FROM THE CLOSING DATE OF BID.....

| ITEM NO | DESCRIPTION | BID PRICE IN RSA CURRENCY **(ALL APPLICABLE TAXES INCLUDED) | |
|---------|---|--|------------|
| 1. | The accompanying information must be used for the formulation of proposals. | | |
| 2. | Bidders are required to indicate a ceiling price based on the total estimated time for completion of all phases and including all expenses inclusive of all applicable taxes for the project. R..... | | |
| 3. | PERSONS WHO WILL BE INVOLVED IN THE PROJECT AND RATES APPLICABLE (CERTIFIED INVOICES MUST BE RENDERED IN TERMS HEREOF) | | |
| 4. | PERSON AND POSITION | HOURLY RATE | DAILY RATE |
|  | ..... | R..... | ..... |
|  | ..... | R..... | ..... |
|  | ..... | R..... | ..... |
|  | ..... | R..... | ..... |
|  | ..... | R..... | ..... |
| 5. | PHASES ACCORDING TO WHICH THE PROJECT WILL BE COMPLETED, COST PER PHASE AND MAN-DAYS TO BE SPENT | | |
|  | ..... | R..... |days |
|  | ..... | R..... |days |
|  | ..... | R..... |days |
|  | ..... | R..... |days |

| | | | |
|-----------------|---|---------------------|-------------------------|
| Document Title | Pricing Schedule (Professional Services SBD 3.3) | | |
| Document Number | FIN-FM-032 | Date Compiled | 09 February 2012 |
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| Revision Number | Rev 00 | Access | Controlled |
| Review: CFO | | Approved: CEO | |

Name of Bidder:

- 5.1 Travel expenses (specify, for example rate/km and total km, class of airtravel, etc). Only actual costs are recoverable. Proof of the expenses incurred must accompany certified invoices.

| DESCRIPTION OF EXPENSE TO BE INCURRED | RATE | QUANTITY | AMOUNT |
|---------------------------------------|-------|----------|--------|
| | | | R..... |
| | | | R..... |
| | | | R..... |
| | | | R..... |
| TOTAL: R..... | | | |

** "all applicable taxes" includes value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies.

- 5.2 Other expenses, for example accommodation (specify, eg. Three star hotel, bed and breakfast, telephone cost, reproduction cost, etc.). On basis of these particulars, certified invoices will be checked for correctness. Proof of the expenses must accompany invoices.

| DESCRIPTION OF EXPENSE TO BE INCURRED | RATE | QUANTITY | AMOUNT |
|---------------------------------------|-------|----------|--------|
| | | | R..... |
| | | | R..... |
| | | | R..... |
| | | | R..... |
| TOTAL: R..... | | | |

6. Period required for commencement with project after acceptance of bid.....
7. Estimated man-days for completion of project.....
8. Are the rates quoted firm for the full period of contract? *YES/NO
9. If not firm for the full period, provide details of the basis on which adjustments will be applied for, for example consumer price index.....
-

| | | | |
|-----------------|--|---------------------|------------------|
| Document Title | Pricing Schedule (Professional Services SBD 3.3) | | |
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Name of Bidder:

*[DELETE IF NOT APPLICABLE]

Any enquiries regarding bidding procedures may be directed to the –

(INSERT NAME AND ADDRESS OF DEPARTMENT/ENTITY)

Tel:

Or for technical information –

(INSERT NAME OF CONTACT PERSON):

Tel:



| | | | |
|-----------------|---|---------------------|-------------------------|
| Document Title | Pricing Schedule (Professional Services SBD 3.3) | | |
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| Revision Number | Rev 00 | Access | Controlled |

BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

- 2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest¹ in the enterprise, employed by the state? **YES/NO**

- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

| Full Name | Identity Number | Name of State institution |
|-----------|-----------------|---------------------------|
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |

- 2.2 Do you, or any person connected with the bidder, have a relationship

¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

2.3.1 If so, furnish particulars:

.....

3 DECLARATION

I, _____ the _____ undersigned,
 (name)..... in
 submitting the accompanying bid, do hereby make the following
 statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium² will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

- 3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

| | |
|-----------|----------------|
| | |
| Signature | Date |
| | |
| Position | Name of bidder |

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 **To be completed by the organ of state**

(delete whichever is not applicable for this tender).

- a) The applicable preference point system for this tender is the **90/10** preference point system.
- b) The applicable preference point system for this tender is the **80/20** preference point system.
- c) Either the **90/10 or 80/20 preference point system** will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

1.4 **To be completed by the organ of state:**

The maximum points for this tender are allocated as follows:

| | POINTS |
|--|------------|
| PRICE | 80 |
| SPECIFIC GOALS | 20 |
| Total points for Price and SPECIFIC GOALS | 100 |

- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$Ps = 80 \left(1 - \frac{Pt - P_{min}}{P_{min}} \right) \text{ or } Ps = 90 \left(1 - \frac{Pt - P_{min}}{P_{min}} \right)$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccc} \mathbf{80/20} & \mathbf{or} & \mathbf{90/10} \\ \\ \mathbf{Ps = 80 \left(1 + \frac{Pt - P_{max}}{P_{max}} \right)} & \mathbf{or} & \mathbf{Ps = 90 \left(1 + \frac{Pt - P_{max}}{P_{max}} \right)} \end{array}$$

Where

Ps = Points scored for price of tender under consideration
Pt = Price of tender under consideration
Pmax = Price of highest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
- (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
 - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,
- then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
 - (e) forward the matter for criminal prosecution, if deemed necessary.

| | |
|------------------------------------|-------|
| | |
| SIGNATURE(S) OF TENDERER(S) | |
| SURNAME AND NAME: | ..... |
| DATE: | ..... |
| ADDRESS: | ..... |
| | |
| | |
| | |

CONTRACT FORM - RENDERING OF SERVICES

THIS FORM MUST BE FILLED IN DUPLICATE BY BOTH THE SERVICE PROVIDER (PART 1) AND THE PURCHASER (PART 2). BOTH FORMS MUST BE SIGNED IN THE ORIGINAL SO THAT THE SERVICE PROVIDER AND THE PURCHASER WOULD BE IN POSSESSION OF ORIGINALLY SIGNED CONTRACTS FOR THEIR RESPECTIVE RECORDS.

PART 1 (TO BE FILLED IN BY THE SERVICE PROVIDER)

1. I hereby undertake to render services described in the attached bidding documents to (name of the institution)..... in accordance with the requirements and task directives / proposals specifications stipulated in Bid Number..... at the price/s quoted. My offer/s remain binding upon me and open for acceptance by the Purchaser during the validity period indicated and calculated from the closing date of the bid .
2. The following documents shall be deemed to form and be read and construed as part of this agreement:
 - (i) Bidding documents, viz
 - Invitation to bid;
 - Tax clearance certificate;
 - Pricing schedule(s);
 - Filled in task directive/proposal;
 - Preference claims for Broad Based Black Economic Empowerment Status Level of Contribution in terms of the Preferential Procurement Regulations 2011;
 - Declaration of interest;
 - Declaration of bidder's past SCM practices;
 - Certificate of Independent Bid Determination;
 - Special Conditions of Contract;
 - (ii) General Conditions of Contract; and
 - (iii) Other (specify)
3. I confirm that I have satisfied myself as to the correctness and validity of my bid; that the price(s) and rate(s) quoted cover all the services specified in the bidding documents; that the price(s) and rate(s) cover all my obligations and I accept that any mistakes regarding price(s) and rate(s) and calculations will be at my own risk.
4. I accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on me under this agreement as the principal liable for the due fulfillment of this contract.
5. I declare that I have no participation in any collusive practices with any bidder or any other person regarding this or any other bid.

| | | | |
|-----------------|--|---------------------|-------------------------|
| Document Title | Contract Form Rendering of Services (SBD 7.2) | | |
| Document Number | FIN-FM-033 | Date Compiled | 09 February 2012 |
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| Revision Number | Rev 00 | Access | Controlled |
| Review: CFO | | Approved: CEO | |

6. I confirm that I am duly authorised to sign this contract.

NAME (PRINT)

CAPACITY

SIGNATURE

NAME OF FIRM

DATE

WITNESSES

1

2

DATE:

SBD 7.2

CONTRACT FORM - RENDERING OF SERVICES

PART 2 (TO BE FILLED IN BY THE PURCHASER)

1. I..... in my capacity as.....
accept your bid under reference numberdated.....for the rendering of services indicated hereunder and/or further specified in the annexure(s).
2. An official order indicating service delivery instructions is forthcoming.
3. I undertake to make payment for the services rendered in accordance with the terms and conditions of the contract, within 30 (thirty) days after receipt of an invoice.

| DESCRIPTION OF SERVICE | PRICE (ALL APPLICABLE TAXES INCLUDED) | COMPLETION DATE | B-BBEE STATUS LEVEL OF CONTRIBUTION | MINIMUM THRESHOLD FOR LOCAL PRODUCTION AND CONTENT (if applicable) |
|------------------------|---------------------------------------|-----------------|-------------------------------------|--|
| | | | | |

| | | | |
|-----------------|---|---------------------|------------------|
| Document Title | Contract Form of Rendering Services (SBD 7.2) | | |
| Document Number | FIN-FM-033 | Date Compiled | 09 February 2012 |
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| Revision Number | Rev 00 | Access | Controlled |

4. I confirm that I am duly authorised to sign this contract.

SIGNED ATON.....

NAME (PRINT)

SIGNATURE

OFFICIAL STAMP

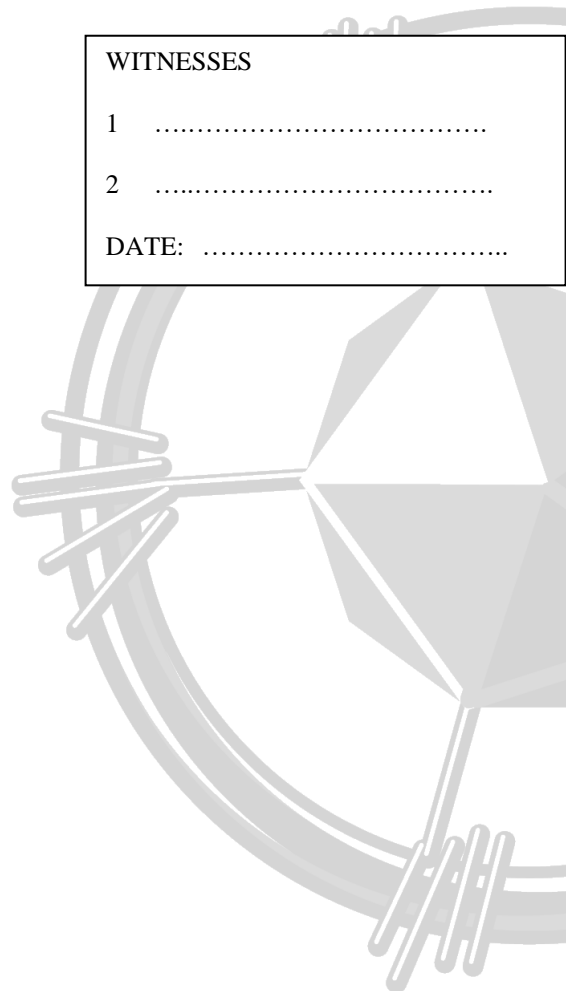


WITNESSES

1

2

DATE:



| | | | |
|-----------------|---|---------------------|------------------|
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VENDOR APPLICATION FORM

**[For professional services please completed this document in conjunction with
merSETA professional services database questionnaire]**

All corporates, trusts; franchises; companies etc must complete PART 1; PART 2 - Section B;
PART 3 & PART 4

All Individuals and partnership must complete PART 1; PART 2 - Section A; PART 3 & PART 4

PART 1:

Title (Prof. / Dr / Mr / Mrs / Ms/) and Surname : _____
(*If one-man concern*)

'Trading as' name of business: _____
(*Contracts and orders will be made in this name and invoices must reflect it*)

Registered name of business: _____

Physical address of business:

Building / complex name: _____

Street name and number : _____

Suburb : _____ City : _____

Code: _____

Postal address of business:

Postnet address: _____

P O Box / Private Bag : _____ City/Town: _____ Code: _____

Telephone numbers of business: Code: _____ Number: _____

Alternative number of business: Code: _____ Number: _____

Contact person fax number: Code: _____ Number: _____
(*Used by merSETA for electronic faxing of Request for Quotations, Contracts and Purchase orders*)

Business e-mail : _____

| | | | |
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| Review: CFO | | Approved: CEO | |

PART 2: TAXATION

Business Registration number (if applicable) _____
(in case of one-man concern, please furnish identity number plus copy of identity documents)

Section A: Individuals / Partnerships

Please answer the questions by marking the appropriate column with an "X".
Please do not leave out any question relating to your specific circumstances.

| | |
|--|--|
| Supplier Name: | |
| Natural Persons: | |
| Nationality: | |
| Income Tax reference number: | |
| Date of birth: | |
| If not a citizen of the RSA, furnish a certified copy of a work permit: | |
| If in possession of a tax directive, furnish a certified copy thereof: | |

| Question | Yes | No |
|--|-----|----|
| 1. Do you supply services on behalf of a Labour Broker? | | |
| 2. Are you subject to the control or supervision of Merseta? Including, but not limited to, the following: <ul style="list-style-type: none">• The manner of duties performed;• The hours of work;• The quality of work. | | |
| 3. Are you paid at regular intervals i.e. daily, weekly, monthly etc? (If the payments are made at regular intervals or by a rate per time period) | | |
| 4. Will payment to you include any benefits? Including, but not limited to, the following: <ul style="list-style-type: none">• Leave pay;• Medical aid;• Training;• Sick Leave. | | |
| 5. Will, or have you be/been in the full time employment of Merseta? | | |
| 6. Will you require of Merseta to provide any equipment, tools, materials or office space, in order to fulfil the contract? | | |
| 7. Do you supply these, or similar, services only to Merseta and not to any other client or the general public? | | |
| 8. Will you be required to work more than 22 hours per week? | | |
| 8.1 If "yes", will payment be made on an hourly, daily or weekly basis? | | |
| 8.2.1 Will you work solely for Merseta? | | |
| 8.2.2 Will you provide a written statement to this effect? | | |
| 8.2.3 How much will you be paid per day? | | |
| Non-Residents of the RSA | | |
| 9. Will you return to your jurisdiction of residence upon the termination of the contract? | | |
| 10. Is the contract to exceed a period of three years? | | |

| | | | |
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| Question | | Yes | No |
|----------|---|-----|----|
| 11. | Will you be returning to the jurisdiction of residence during the course of the contract? If so, for what periods of time? | | |
| 12. | Is your employer resident in the Republic of South Africa or does a permanent establishment or branch represent the employer in the Republic? | | |
| 13. | If a permanent establishment or branch represents the employer in the Republic, will your salary be paid from such permanent establishment or branch? | | |
| 14. | Will you be required to perform any work outside of the Republic? | | |
| 15. | Do you agree to submit copies of your passport should Merseta, so require? | | |

Section B: Companies, CC's; Trusts etc

Please answer the questions by marking the appropriate column with an "X".

Please do not leave out any question relating to your specific circumstances.

| | |
|--------------------------------|--|
| Supplier Name: | |
| Nature of legal entity: | |
| Date of incorporation: | |

| Question | | Yes | No |
|----------|--|-----|----|
| 1. | Are you a "Labour Broker" i.e. do you provide payment for supplying Merseta with a person/s? If so, furnish a certified copy of an IRP30, which is valid for the period of the contract | | |
| 2. | Is the service to be rendered personally by any person, who is a connected person, in relation to the entity? (For example a shareholder, member or their direct family) | | |
| 3. | Do you employ four or more employees on a full time basis throughout the year, excluding connected parties? If so, are these employees engaged in rendering the service to Merseta? (For example secretarial employees would NOT be so engaged) | | |
| 4. | Would you be regarded as an employee of Merseta if the service was rendered by the person directly to Merseta, other than on behalf of the contractor? | | |
| 5. | Do you, the Company, Close Corporation or Trust receive any form of training supplied or paid for by Merseta? If "yes", please specify the nature and extent of the training: | | |
| 6. | Are you, the Company Close Corporation or Trust free to choose which tools or equipment, or staff, or raw materials, or routines, patents and technology to use in performing your main duties? | | |
| 7. | In order to perform your main duties, do you, or does such a person, Company, Close Corporation or Trust, use any tools or equipment supplied or paid for by Merseta? If "yes", please state the nature thereof: | | |
| 8. | Are you subject to the control or supervision of Merseta, as to the manner in which, or hours during which, the duties are performed or are to be performed in rendering the service? | | |
| 9. | Will the amounts paid or payable in respect of the service consist of, or include, earnings of any description, which are payable at regular daily, weekly, monthly, or other intervals? | | |
| 10. | Will more than 80% of your income, during the year of assessment, from services rendered, consist of or be likely to consist of amounts received directly or indirectly from any one client , or any associated institution, in relation to the client? | | |
| 11. | Does your contract contain any elements of an employment contract? [i.e. Job titles, reporting structure in organisation, fixed working hours, employment benefits, performance bonuses (excluding bonus and penalties for early or late delivery)] | | |
| 12. | Does your contract contain any clause that will enable you to receive payment, even if no work was done? | | |
| 13. | Have you ever been classified as a Labour Broker or personal services company | | |

| | | | |
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| Question | | Yes | No |
|----------|---|-----|----|
| | (including Close Corporation and Trust) by SARS or any other client? | | |
| 14. | If the answer to question 13 was "yes", did anything change that no longer classifies you as a labour broker or personal services company? If "yes", elaborate: | | |

PART 3: OWNERSHIP

1. Please tick the appropriate block:

- Turnover

| | |
|-----------------------------|--|
| Less than or equal to R 25m | |
| Greater than R 25m | |

2. Please indicate the existence and extent of any Internal Black Empowerment Programmes.
Details of such programmes may be annexed.

| |
|--|
| |
| |
| |
| |
| |
| |

3. Please complete each of the following tables by stating the number of people in each category:

- Ownership / Control

| | African | Asian | Coloured | White |
|----------|---------|-------|----------|-------|
| Male | | | | |
| Female | | | | |
| TOTAL | | | | |
| Disabled | | | | |

- Management

| | African | Asian | Coloured | White |
|----------|---------|-------|----------|-------|
| Male | | | | |
| Female | | | | |
| TOTAL | | | | |
| Disabled | | | | |

- Total staff profile

| | African | Asian | Coloured | White |
|----------|---------|-------|----------|-------|
| Male | | | | |
| Female | | | | |
| TOTAL | | | | |
| Disabled | | | | |

- Skilled personnel

| | African | Asian | Coloured | White |
|------|---------|-------|----------|-------|
| Male | | | | |

| | | | |
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| | | | | |
|----------|--|--|--|--|
| Female | | | | |
| TOTAL | | | | |
| Disabled | | | | |

Previous name(s) of business (if applicable) _____

List of directors / owners / partners: Attach your own list if the space provided is inadequate

1. Name: _____

Position: _____ % Shareholding : _____

Identity Number _____ Nationality _____

2. Name: _____

Position: _____ % Shareholding : _____

Identity Number _____ Nationality _____

3. Name: _____

Position: _____ % Shareholding : _____

Identity Number _____ Nationality _____

4. Name: _____

Position: _____ % Shareholding : _____

Identity Number _____ Nationality _____

Are any of your directors/owners employed by merSETA? Please mention also whether your directors / owners / partners are ex-merSETA staff. Close relatives of your directors / owners with merSETA staff to be declared as well.

PART 4: SUPPLIER PROFILE

List all your products / services your business can supply to merSETA.
Attach separate list if space provided is not enough

Name 3 commercial references/referees of previous projects and provide their name(s) and telephone number(s):

| | | | |
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| |
|--|
| <div style="border-bottom: 1px solid black; margin-bottom: 5px;"></div> <div style="border-bottom: 1px solid black; margin-bottom: 5px;"></div> <div style="border-bottom: 1px solid black;"></div> |
| Does your business operate a Quality Management System covering the product/service applying for? (y/n) _____ Please elaborate: <div style="border-bottom: 1px solid black; margin-top: 5px;"></div> <div style="border-bottom: 1px solid black; margin-top: 5px;"></div> <div style="border-bottom: 1px solid black;"></div> |

PART 5:REQUIRED DOCUMENTS

merSETA reserves the right to verify and /or follow-up on any of the claims made or references in this application form. Based on Treasury regulations merSETA will check any claims made in this submission.

This original signed vendor form must be accompanied with certified copies of the following documents below and must be included in your application:

- ✓ Copy of Company Registration Documents (Issued by the Registrar of Companies & Close Corporation)
- ✓ Attach an original cancelled cheque alternatively an original bank statement
- ✓ Current valid TAX clearance certificate
- ✓ Any other registration certificate pertaining to your relevant industry, e.g. ECB (Electrical Contractors Board)
- ✓ Company Organogram, showing your Holding and Subsidiary company(s), as well as operating divisions. Indicate ownership / shareholding that this company holds in any other company/ies.
- ✓ SBD 4
- ✓ SBD 6.1
- ✓ Company letter confirming bank details (must be signed)

Incomplete submissions will not be processed. This includes submission without the supporting documentation as stipulated above, in part 5:

I certify that I have the appropriate authority to furnish the above-mentioned information on behalf of my employer.

| | |
|--------------|------------|
| Name: | Signature: |
| Designation: | Date: |

| | | | |
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GOVERNMENT PROCUREMENT

GENERAL CONDITIONS OF CONTRACT

NOTES

The purpose of this document is to:

- (i) Draw special attention to certain general conditions applicable to government bids, contracts and orders; and
- (ii) To ensure that clients be familiar with regard to the rights and obligations of all parties involved in doing business with government.

In this document words in the singular also mean in the plural and vice versa and words in the masculine also mean in the feminine and neuter.

- The General Conditions of Contract will form part of all bid documents and may not be amended.
- Special Conditions of Contract (SCC) relevant to a specific bid, should be compiled separately for every bid (if applicable) and will supplement the General Conditions of Contract. Whenever there is a conflict, the provisions in the SCC shall prevail.

TABLE OF CLAUSES

1. Definitions
2. Application
3. General
4. Standards
5. Use of contract documents and information; inspection
6. Patent rights
7. Performance security
8. Inspections, tests and analysis
9. Packing
10. Delivery and documents
11. Insurance
12. Transportation
13. Incidental services
14. Spare parts
15. Warranty
16. Payment
17. Prices
18. Contract amendments
19. Assignment
20. Subcontracts
21. Delays in the supplier's performance
22. Penalties
23. Termination for default
24. Dumping and countervailing duties
25. Force Majeure
26. Termination for insolvency
27. Settlement of disputes
28. Limitation of liability
29. Governing language
30. Applicable law
31. Notices
32. Taxes and duties
33. National Industrial Participation Programme (NIPP)

General Conditions of Contract

1. Definitions

1. The following terms shall be interpreted as indicated:
 - 1.1 “Closing time” means the date and hour specified in the bidding documents for the receipt of bids.
 - 1.2 “Contract” means the written agreement entered into between the purchaser and the supplier, as recorded in the contract form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
 - 1.3 “Contract price” means the price payable to the supplier under the contract for the full and proper performance of his contractual obligations.
 - 1.4 “Corrupt practice” means the offering, giving, receiving, or soliciting of any thing of value to influence the action of a public official in the procurement process or in contract execution.
 - 1.5 "Countervailing duties" are imposed in cases where an enterprise abroad is subsidized by its government and encouraged to market its products internationally.
 - 1.6 “Country of origin” means the place where the goods were mined, grown or produced or from which the services are supplied. Goods are produced when, through manufacturing, processing or substantial and major assembly of components, a commercially recognized new product results that is substantially different in basic characteristics or in purpose or utility from its components.
 - 1.7 “Day” means calendar day.
 - 1.8 “Delivery” means delivery in compliance of the conditions of the contract or order.
 - 1.9 “Delivery ex stock” means immediate delivery directly from stock actually on hand.
 - 1.10 “Delivery into consignees store or to his site” means delivered and unloaded in the specified store or depot or on the specified site in compliance with the conditions of the contract or order, the supplier bearing all risks and charges involved until the supplies are so delivered and a valid receipt is obtained.
 - 1.11 "Dumping" occurs when a private enterprise abroad market its goods on own initiative in the RSA at lower prices than that of the country of origin and which have the potential to harm the local industries in the RSA.
 - 1.12 "Force majeure" means an event beyond the control of the supplier and not involving the supplier's fault or negligence and not foreseeable.

Such events may include, but is not restricted to, acts of the purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes.

- 1.13 “Fraudulent practice” means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of any bidder, and includes collusive practice among bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive the bidder of the benefits of free and open competition.
- 1.14 “GCC” means the General Conditions of Contract.
- 1.15 “Goods” means all of the equipment, machinery, and/or other materials that the supplier is required to supply to the purchaser under the contract.
- 1.16 “Imported content” means that portion of the bidding price represented by the cost of components, parts or materials which have been or are still to be imported (whether by the supplier or his subcontractors) and which costs are inclusive of the costs abroad, plus freight and other direct importation costs such as landing costs, dock dues, import duty, sales duty or other similar tax or duty at the South African place of entry as well as transportation and handling charges to the factory in the Republic where the supplies covered by the bid will be manufactured.
- 1.17 “Local content” means that portion of the bidding price which is not included in the imported content provided that local manufacture does take place.
- 1.18 “Manufacture” means the production of products in a factory using labour, materials, components and machinery and includes other related value-adding activities.
- 1.19 “Order” means an official written order issued for the supply of goods or works or the rendering of a service.
- 1.20 “Project site,” where applicable, means the place indicated in bidding documents.
- 1.21 “Purchaser” means the organization purchasing the goods.
- 1.22 “Republic” means the Republic of South Africa.
- 1.23 “SCC” means the Special Conditions of Contract.
- 1.24 “Services” means those functional services ancillary to the supply of the goods, such as transportation and any other incidental services, such as installation, commissioning, provision of technical assistance, training, catering, gardening, security, maintenance and other such obligations of the supplier covered under the contract.
- 1.25 “Written” or “in writing” means handwritten in ink or any form of electronic or mechanical writing.

- | | |
|--|--|
| 2. Application | <p>2.1 These general conditions are applicable to all bids, contracts and orders including bids for functional and professional services, sales, hiring, letting and the granting or acquiring of rights, but excluding immovable property, unless otherwise indicated in the bidding documents.</p> <p>2.2 Where applicable, special conditions of contract are also laid down to cover specific supplies, services or works.</p> <p>2.3 Where such special conditions of contract are in conflict with these general conditions, the special conditions shall apply.</p> |
| 3. General | <p>3.1 Unless otherwise indicated in the bidding documents, the purchaser shall not be liable for any expense incurred in the preparation and submission of a bid. Where applicable a non-refundable fee for documents may be charged.</p> <p>3.2 With certain exceptions, invitations to bid are only published in the Government Tender Bulletin. The Government Tender Bulletin may be obtained directly from the Government Printer, Private Bag X85, Pretoria 0001, or accessed electronically from www.treasury.gov.za</p> |
| 4. Standards | <p>4.1 The goods supplied shall conform to the standards mentioned in the bidding documents and specifications.</p> |
| 5. Use of contract documents and information; inspection. | <p>5.1 The supplier shall not, without the purchaser's prior written consent, disclose the contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the purchaser in connection therewith, to any person other than a person employed by the supplier in the performance of the contract. Disclosure to any such employed person shall be made in confidence and shall extend only so far as may be necessary for purposes of such performance.</p> <p>5.2 The supplier shall not, without the purchaser's prior written consent, make use of any document or information mentioned in GCC clause 5.1 except for purposes of performing the contract.</p> <p>5.3 Any document, other than the contract itself mentioned in GCC clause 5.1 shall remain the property of the purchaser and shall be returned (all copies) to the purchaser on completion of the supplier's performance under the contract if so required by the purchaser.</p> <p>5.4 The supplier shall permit the purchaser to inspect the supplier's records relating to the performance of the supplier and to have them audited by auditors appointed by the purchaser, if so required by the purchaser.</p> |
| 6. Patent rights | <p>6.1 The supplier shall indemnify the purchaser against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the goods or any part thereof by the purchaser.</p> |
| 7. Performance security | <p>7.1 Within thirty (30) days of receipt of the notification of contract award, the successful bidder shall furnish to the purchaser the performance security of the amount specified in SCC.</p> |

- 7.2 The proceeds of the performance security shall be payable to the purchaser as compensation for any loss resulting from the supplier's failure to complete his obligations under the contract.
- 7.3 The performance security shall be denominated in the currency of the contract, or in a freely convertible currency acceptable to the purchaser and shall be in one of the following forms:
- (a) a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in the purchaser's country or abroad, acceptable to the purchaser, in the form provided in the bidding documents or another form acceptable to the purchaser; or
 - (b) a cashier's or certified cheque
- 7.4 The performance security will be discharged by the purchaser and returned to the supplier not later than thirty (30) days following the date of completion of the supplier's performance obligations under the contract, including any warranty obligations, unless otherwise specified in SCC.

**8. Inspections,
tests and
analyses**

- 8.1 All pre-bidding testing will be for the account of the bidder.
- 8.2 If it is a bid condition that supplies to be produced or services to be rendered should at any stage during production or execution or on completion be subject to inspection, the premises of the bidder or contractor shall be open, at all reasonable hours, for inspection by a representative of the Department or an organization acting on behalf of the Department.
- 8.3 If there are no inspection requirements indicated in the bidding documents and no mention is made in the contract, but during the contract period it is decided that inspections shall be carried out, the purchaser shall itself make the necessary arrangements, including payment arrangements with the testing authority concerned.
- 8.4 If the inspections, tests and analyses referred to in clauses 8.2 and 8.3 show the supplies to be in accordance with the contract requirements, the cost of the inspections, tests and analyses shall be defrayed by the purchaser.
- 8.5 Where the supplies or services referred to in clauses 8.2 and 8.3 do not comply with the contract requirements, irrespective of whether such supplies or services are accepted or not, the cost in connection with these inspections, tests or analyses shall be defrayed by the supplier.
- 8.6 Supplies and services which are referred to in clauses 8.2 and 8.3 and which do not comply with the contract requirements may be rejected.
- 8.7 Any contract supplies may on or after delivery be inspected, tested or analyzed and may be rejected if found not to comply with the requirements of the contract. Such rejected supplies shall be held at the cost and risk of the supplier who shall, when called upon, remove them immediately at his own cost and forthwith substitute them with

supplies which do comply with the requirements of the contract. Failing such removal the rejected supplies shall be returned at the suppliers cost and risk. Should the supplier fail to provide the substitute supplies forthwith, the purchaser may, without giving the supplier further opportunity to substitute the rejected supplies, purchase such supplies as may be necessary at the expense of the supplier.

- 8.8 The provisions of clauses 8.4 to 8.7 shall not prejudice the right of the purchaser to cancel the contract on account of a breach of the conditions thereof, or to act in terms of Clause 23 of GCC.

9. Packing

- 9.1 The supplier shall provide such packing of the goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the contract. The packing shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit, and open storage. Packing, case size and weights shall take into consideration, where appropriate, the remoteness of the goods' final destination and the absence of heavy handling facilities at all points in transit.
- 9.2 The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the contract, including additional requirements, if any, specified in SCC, and in any subsequent instructions ordered by the purchaser.

10. Delivery and documents

- 10.1 Delivery of the goods shall be made by the supplier in accordance with the terms specified in the contract. The details of shipping and/or other documents to be furnished by the supplier are specified in SCC.
- 10.2 Documents to be submitted by the supplier are specified in SCC.

11. Insurance

- 11.1 The goods supplied under the contract shall be fully insured in a freely convertible currency against loss or damage incidental to manufacture or acquisition, transportation, storage and delivery in the manner specified in the SCC.

12. Transportation

- 12.1 Should a price other than an all-inclusive delivered price be required, this shall be specified in the SCC.

13. Incidental services

- 13.1 The supplier may be required to provide any or all of the following services, including additional services, if any, specified in SCC:
- (a) performance or supervision of on-site assembly and/or commissioning of the supplied goods;
 - (b) furnishing of tools required for assembly and/or maintenance of the supplied goods;
 - (c) furnishing of a detailed operations and maintenance manual for each appropriate unit of the supplied goods;
 - (d) performance or supervision or maintenance and/or repair of the supplied goods, for a period of time agreed by the parties, provided that this service shall not relieve the supplier of any warranty obligations under this contract; and

- (e) training of the purchaser's personnel, at the supplier's plant and/or on-site, in assembly, start-up, operation, maintenance, and/or repair of the supplied goods.

13.2 Prices charged by the supplier for incidental services, if not included in the contract price for the goods, shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the supplier for similar services.

14. Spare parts

14.1 As specified in SCC, the supplier may be required to provide any or all of the following materials, notifications, and information pertaining to spare parts manufactured or distributed by the supplier:

- (a) such spare parts as the purchaser may elect to purchase from the supplier, provided that this election shall not relieve the supplier of any warranty obligations under the contract; and
- (b) in the event of termination of production of the spare parts:
 - (i) Advance notification to the purchaser of the pending termination, in sufficient time to permit the purchaser to procure needed requirements; and
 - (ii) following such termination, furnishing at no cost to the purchaser, the blueprints, drawings, and specifications of the spare parts, if requested.

15. Warranty

15.1 The supplier warrants that the goods supplied under the contract are new, unused, of the most recent or current models, and that they incorporate all recent improvements in design and materials unless provided otherwise in the contract. The supplier further warrants that all goods supplied under this contract shall have no defect, arising from design, materials, or workmanship (except when the design and/or material is required by the purchaser's specifications) or from any act or omission of the supplier, that may develop under normal use of the supplied goods in the conditions prevailing in the country of final destination.

15.2 This warranty shall remain valid for twelve (12) months after the goods, or any portion thereof as the case may be, have been delivered to and accepted at the final destination indicated in the contract, or for eighteen (18) months after the date of shipment from the port or place of loading in the source country, whichever period concludes earlier, unless specified otherwise in SCC.

15.3 The purchaser shall promptly notify the supplier in writing of any claims arising under this warranty.

15.4 Upon receipt of such notice, the supplier shall, within the period specified in SCC and with all reasonable speed, repair or replace the defective goods or parts thereof, without costs to the purchaser.

15.5 If the supplier, having been notified, fails to remedy the defect(s) within the period specified in SCC, the purchaser may proceed to take such remedial action as may be necessary, at the supplier's risk and expense and without prejudice to any other rights which the purchaser may have against the supplier under the contract.

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| 16. Payment | <p>16.1 The method and conditions of payment to be made to the supplier under this contract shall be specified in SCC.</p> <p>16.2 The supplier shall furnish the purchaser with an invoice accompanied by a copy of the delivery note and upon fulfillment of other obligations stipulated in the contract.</p> <p>16.3 Payments shall be made promptly by the purchaser, but in no case later than thirty (30) days after submission of an invoice or claim by the supplier.</p> <p>16.4 Payment will be made in Rand unless otherwise stipulated in SCC.</p> |
| 17. Prices | <p>17.1 Prices charged by the supplier for goods delivered and services performed under the contract shall not vary from the prices quoted by the supplier in his bid, with the exception of any price adjustments authorized in SCC or in the purchaser's request for bid validity extension, as the case may be.</p> |
| 18. Contract amendments | <p>18.1 No variation in or modification of the terms of the contract shall be made except by written amendment signed by the parties concerned.</p> |
| 19. Assignment | <p>19.1 The supplier shall not assign, in whole or in part, its obligations to perform under the contract, except with the purchaser's prior written consent.</p> |
| 20. Subcontracts | <p>20.1 The supplier shall notify the purchaser in writing of all subcontracts awarded under this contracts if not already specified in the bid. Such notification, in the original bid or later, shall not relieve the supplier from any liability or obligation under the contract.</p> |
| 21. Delays in the supplier's performance | <p>21.1 Delivery of the goods and performance of services shall be made by the supplier in accordance with the time schedule prescribed by the purchaser in the contract.</p> <p>21.2 If at any time during performance of the contract, the supplier or its subcontractor(s) should encounter conditions impeding timely delivery of the goods and performance of services, the supplier shall promptly notify the purchaser in writing of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the supplier's notice, the purchaser shall evaluate the situation and may at his discretion extend the supplier's time for performance, with or without the imposition of penalties, in which case the extension shall be ratified by the parties by amendment of contract.</p> <p>21.3 No provision in a contract shall be deemed to prohibit the obtaining of supplies or services from a national department, provincial department, or a local authority.</p> <p>21.4 The right is reserved to procure outside of the contract small quantities or to have minor essential services executed if an emergency arises, the supplier's point of supply is not situated at or near the place where the supplies are required, or the supplier's services are not readily available.</p> |

21.5 Except as provided under GCC Clause 25, a delay by the supplier in the performance of its delivery obligations shall render the supplier liable to the imposition of penalties, pursuant to GCC Clause 22, unless an extension of time is agreed upon pursuant to GCC Clause 21.2 without the application of penalties.

21.6 Upon any delay beyond the delivery period in the case of a supplies contract, the purchaser shall, without canceling the contract, be entitled to purchase supplies of a similar quality and up to the same quantity in substitution of the goods not supplied in conformity with the contract and to return any goods delivered later at the supplier's expense and risk, or to cancel the contract and buy such goods as may be required to complete the contract and without prejudice to his other rights, be entitled to claim damages from the supplier.

22. Penalties

22.1 Subject to GCC Clause 25, if the supplier fails to deliver any or all of the goods or to perform the services within the period(s) specified in the contract, the purchaser shall, without prejudice to its other remedies under the contract, deduct from the contract price, as a penalty, a sum calculated on the delivered price of the delayed goods or unperformed services using the current prime interest rate calculated for each day of the delay until actual delivery or performance. The purchaser may also consider termination of the contract pursuant to GCC Clause 23.

23. Termination for default

23.1 The purchaser, without prejudice to any other remedy for breach of contract, by written notice of default sent to the supplier, may terminate this contract in whole or in part:

- (a) if the supplier fails to deliver any or all of the goods within the period(s) specified in the contract, or within any extension thereof granted by the purchaser pursuant to GCC Clause 21.2;
- (b) if the Supplier fails to perform any other obligation(s) under the contract; or
- (c) if the supplier, in the judgment of the purchaser, has engaged in corrupt or fraudulent practices in competing for or in executing the contract.

23.2 In the event the purchaser terminates the contract in whole or in part, the purchaser may procure, upon such terms and in such manner as it deems appropriate, goods, works or services similar to those undelivered, and the supplier shall be liable to the purchaser for any excess costs for such similar goods, works or services. However, the supplier shall continue performance of the contract to the extent not terminated.

23.3 Where the purchaser terminates the contract in whole or in part, the purchaser may decide to impose a restriction penalty on the supplier by prohibiting such supplier from doing business with the public sector for a period not exceeding 10 years.

23.4 If a purchaser intends imposing a restriction on a supplier or any person associated with the supplier, the supplier will be allowed a time period of not more than fourteen (14) days to provide reasons why the envisaged restriction should not be imposed. Should the supplier fail to respond within the stipulated fourteen (14) days the purchaser may regard

the intended penalty as not objected against and may impose it on the supplier.

23.5 Any restriction imposed on any person by the Accounting Officer / Authority will, at the discretion of the Accounting Officer / Authority, also be applicable to any other enterprise or any partner, manager, director or other person who wholly or partly exercises or exercised or may exercise control over the enterprise of the first-mentioned person, and with which enterprise or person the first-mentioned person, is or was in the opinion of the Accounting Officer / Authority actively associated.

23.6 If a restriction is imposed, the purchaser must, within five (5) working days of such imposition, furnish the National Treasury, with the following information:

- (i) the name and address of the supplier and / or person restricted by the purchaser;
- (ii) the date of commencement of the restriction
- (iii) the period of restriction; and
- (iv) the reasons for the restriction.

These details will be loaded in the National Treasury's central database of suppliers or persons prohibited from doing business with the public sector.

23.7 If a court of law convicts a person of an offence as contemplated in sections 12 or 13 of the Prevention and Combating of Corrupt Activities Act, No. 12 of 2004, the court may also rule that such person's name be endorsed on the Register for Tender Defaulters. When a person's name has been endorsed on the Register, the person will be prohibited from doing business with the public sector for a period not less than five years and not more than 10 years. The National Treasury is empowered to determine the period of restriction and each case will be dealt with on its own merits. According to section 32 of the Act the Register must be open to the public. The Register can be perused on the National Treasury website.

24. Anti-dumping and countervailing duties and rights

24.1 When, after the date of bid, provisional payments are required, or anti-dumping or countervailing duties are imposed, or the amount of a provisional payment or anti-dumping or countervailing right is increased in respect of any dumped or subsidized import, the State is not liable for any amount so required or imposed, or for the amount of any such increase. When, after the said date, such a provisional payment is no longer required or any such anti-dumping or countervailing right is abolished, or where the amount of such provisional payment or any such right is reduced, any such favourable difference shall on demand be paid forthwith by the contractor to the State or the State may deduct such amounts from moneys (if any) which may otherwise be due to the contractor in regard to supplies or services which he delivered or rendered, or is to deliver or render in terms of the contract or any other contract or any other amount which may be due to him

25. Force Majeure

25.1 Notwithstanding the provisions of GCC Clauses 22 and 23, the supplier shall not be liable for forfeiture of its performance security,

damages, or termination for default if and to the extent that his delay in performance or other failure to perform his obligations under the contract is the result of an event of force majeure.

- 25.2 If a force majeure situation arises, the supplier shall promptly notify the purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the purchaser in writing, the supplier shall continue to perform its obligations under the contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the force majeure event.

**26. Termination
for insolvency**

- 26.1 The purchaser may at any time terminate the contract by giving written notice to the supplier if the supplier becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the supplier, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the purchaser.

**27. Settlement of
Disputes**

- 27.1 If any dispute or difference of any kind whatsoever arises between the purchaser and the supplier in connection with or arising out of the contract, the parties shall make every effort to resolve amicably such dispute or difference by mutual consultation.
- 27.2 If, after thirty (30) days, the parties have failed to resolve their dispute or difference by such mutual consultation, then either the purchaser or the supplier may give notice to the other party of his intention to commence with mediation. No mediation in respect of this matter may be commenced unless such notice is given to the other party.
- 27.3 Should it not be possible to settle a dispute by means of mediation, it may be settled in a South African court of law.
- 27.4 Mediation proceedings shall be conducted in accordance with the rules of procedure specified in the SCC.
- 27.5 Notwithstanding any reference to mediation and/or court proceedings herein,
- (a) the parties shall continue to perform their respective obligations under the contract unless they otherwise agree; and
 - (b) the purchaser shall pay the supplier any monies due the supplier.

**28. Limitation of
liability**

- 28.1 Except in cases of criminal negligence or willful misconduct, and in the case of infringement pursuant to Clause 6;
- (a) the supplier shall not be liable to the purchaser, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the supplier to pay penalties and/or damages to the purchaser; and

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| | | (b) the aggregate liability of the supplier to the purchaser, whether under the contract, in tort or otherwise, shall not exceed the total contract price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment. |
| 29. Governing language | 29.1 | The contract shall be written in English. All correspondence and other documents pertaining to the contract that is exchanged by the parties shall also be written in English. |
| 30. Applicable law | 30.1 | The contract shall be interpreted in accordance with South African laws, unless otherwise specified in SCC. |
| 31. Notices | 31.1 | Every written acceptance of a bid shall be posted to the supplier concerned by registered or certified mail and any other notice to him shall be posted by ordinary mail to the address furnished in his bid or to the address notified later by him in writing and such posting shall be deemed to be proper service of such notice |
| | 31.2 | The time mentioned in the contract documents for performing any act after such aforesaid notice has been given, shall be reckoned from the date of posting of such notice. |
| 32. Taxes and duties | 32.1 | A foreign supplier shall be entirely responsible for all taxes, stamp duties, license fees, and other such levies imposed outside the purchaser's country. |
| | 32.2 | A local supplier shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted goods to the purchaser. |
| | 32.3 | No contract shall be concluded with any bidder whose tax matters are not in order. Prior to the award of a bid the Department must be in possession of a tax clearance certificate, submitted by the bidder. This certificate must be an original issued by the South African Revenue Services. |
| 33. National Industrial Participation Programme (NIP) | 33.1 | The NIP Programme administered by the Department of Trade and Industry shall be applicable to all contracts that are subject to the NIP obligation. |