



**Request For Proposal for the Concessioning of Transnet Rail Infrastructure Manager B-Network line for a minimum period of Twenty (25) years.**

**Version 1**

**B-Network line Name:** Harties Hercules to Magaliesberg

**Request For Proposal**

**Number:** RFP/HBL/202606/GP

**BIDDING PROCEDURES**

**Original Issue Date:** 21 May 2026

**Revised Issue Date:** 04 June 2026

**Closing Time:** 23:00 pm

**Original Briefing Session date:** 27 May 2026, Microsoft Teams @ 10:00 am – 11:00 am.

**Revised Briefing Session date:** 05 June 2026, Microsoft Teams @ 11:00 am – 12:00 am.

**Clarification closing date:** All queries and clarification should be sent to [bnetwork@transnet.net](mailto:bnetwork@transnet.net) On 12 August @ 12:00 pm.

## REQUEST FOR PROPOSAL ANNEXURES:

- 1) Annexure F Bid Evaluation Response
- 2) Annexure L Security Plans
- 3) F2B Detailed Investment Plan

## SECTION 2: SBD1 FORM

### PART A: Invitation For Proposal

**YOU ARE HEREBY INVITED SUBMIT A PROPOSAL FOR REQUIREMENTS OF TRANSNET RAIL INFRASTRUCTURE MANAGER (TRIM), A DIVISION TRANSNET SOC LTD**

Proposal NUMBER:	RFP/HBL/202605/GP	REVISED ISSUE DATE:	04 June 2026	CLOSING DATE:	21 August 2026	CLOSING TIME:	<b>23:00</b>
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**DESCRIPTION** Proposal for the Concessioning of the Transnet Rail Infrastructure Manager B-Network lines/Facilities, for a minimum period of Twenty – Five (25) years.

#### PROPOSAL RESPONSE DOCUMENTS SUBMISSION

**BIDDERS ARE TO UPLOAD THEIR PROPOSAL RESPONSE ONTO THE TRANSNET SYSTEM AGAINST EACH PROPOSAL SELECTED** (please refer to section 2, paragraph 3 for a detailed process on how to upload submissions):  
<https://www.transnet.net>

#### BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO

CONTACT PERSON	<b>Sinazo Dome</b>
TELEPHONE NUMBER	<b>083 286 1746</b>
E-MAIL ADDRESS	<b>bnetwork@transnet.net</b>

#### TECHNICAL ENQUIRIES MAY BE DIRECTED TO:

CONTACT PERSON	<b>Sinazo Dome</b>
TELEPHONE NUMBER	<b>083 286 1746</b>
E-MAIL ADDRESS	<b>bnetwork@transnet.net</b>

#### BIDDER INFORMATION

NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER	CODE		NUMBER		
CELLPHONE NUMBER					
E-MAIL ADDRESS					
VAT REGISTRATION NUMBER					
BIDDER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:		<b>OR</b>	CENTRAL SUPPLIER DATABASE	UNIQUE REGISTRATION REFERENCE NUMBER: MAAA
B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE	[TICK APPLICABLE BOX] <input type="checkbox"/> Yes <input type="checkbox"/> No		B-BBEE STATUS LEVEL SWORN AFFIDAVIT	[TICK APPLICABLE BOX] <input type="checkbox"/> Yes <input type="checkbox"/> No	

#### QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS

IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?	<input type="checkbox"/> YES <input type="checkbox"/> NO
DOES THE ENTITY HAVE A BRANCH IN THE RSA?	<input type="checkbox"/> YES <input type="checkbox"/> NO

DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?  YES  NO

DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?  YES  NO

IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?  YES  NO

**IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 1.3 BELOW.**

## SECTION 2: NOTICE TO BIDDERS

### 1. INVITATION TO BID

Responses to this Request for Proposal (RFP) [hereinafter referred to as a **Bid** or a **Proposal**] are requested from persons, companies, close corporations, or enterprises [hereinafter referred to as an **entity, Respondent** or **Bidder**].

<b>BRIEFING SESSION</b>	There will be a <b>non-compulsory</b> briefing session for this transaction on the  Via MS Teams. Bidders who wish to attend the briefing session must email or leave their email address for MS Teams invitation to <a href="mailto:bnetwork@transnet.net">bnetwork@transnet.net</a> by no later than 25 May 2026. Link to  <a href="#">Link Phase 1 B-Network Line Briefing Session</a>
<b>CLOSING DATE</b>	<b>23:00 p.m. on 21 August 2026.</b> Bidders must ensure that bids are delivered timeously to the correct address. As a general rule, if a bid is late or delivered to the incorrect address, it will not be accepted for consideration.
<b>QUESTION CLARIFICATION CLOSING DATE</b>	The Bidder will notify TRIM of any clarifications required before the closing time for clarification queries, which is 10 working days before the deadline for Bid submission OR 23:00 p.m. on 12 August 2026.

#### 1.1. Specific Goals

1.1.1. Bidders are required to provide information needed to score the specific goals criteria in section 7 of Annexure F in the format prescribed. Failure to provide the information in the prescribed annexure and in the format prescribed will be treated as non-responsive by evaluators.

#### 1.2. Criteria for breaking deadlock in scoring

- 1.2.1. (1) If two or more bidders score an equal total number of points, the contract must be awarded to the bid that scored the highest points for specific goals.
- 1.2.2. (2) If two or more bidders score equal total points in all respects, the award must be decided by the drawing of lots.

**1.3 Movable Assets** are assets that can be relocated, transported, or removed without materially damaging the asset or the land/building to which it is attached. Movable assets can generally be repossessed, financed separately, insured independently, or removed by the lessee, e.g Computers and IT equipment, Hand Tools and Workshop Equipment, Office Furniture, Security Cameras (where not permanently integrated into a structure)

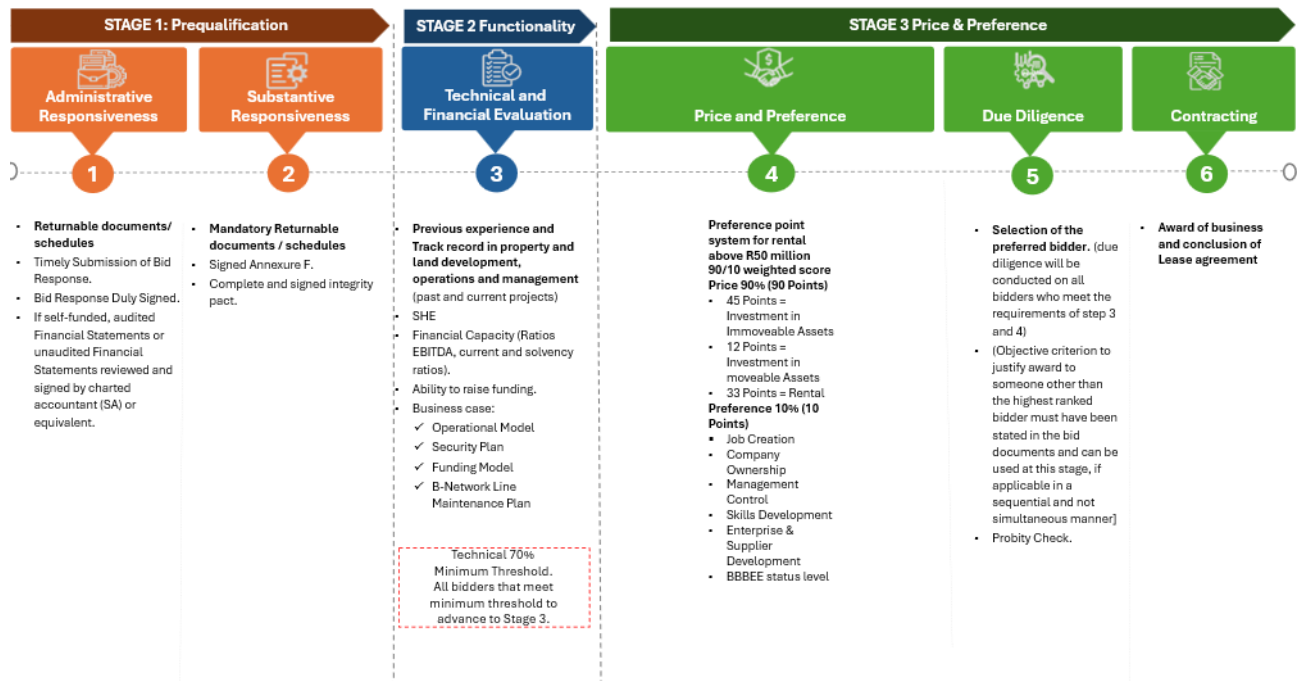
**1.4 Immovable Assets** are assets permanently attached to land or buildings, or which form part of the fixed property and cannot be removed without damage or alteration. Immovable assets are usually treated as property improvements and may revert to the landowner at the end of a lease, e.g Buildings and Warehouses, Paved Areas, Drainage Systems, Security Fencing, Loading and Offloading platforms

**1.5 Operational expenditure (OPEX)** items such as maintenance, calibration, and licensing fees are not assets themselves and should not be included as part of the investment plan.

**1.6 SECTION 4: Stage Two: Functional Evaluation, Minimum Threshold 70%**

**Step 3:** The test for the Technical and Functional threshold will include the following:

**TRIM B-Network Concession Evaluation & Scoring Methodology**



Measures	Description	Score	Scoring Table
<b>Experience and Track Record</b>	<b>Expertise and experience</b> (years) in integrated logistics planning and operations, warehousing, commercial, industrial engineering and continuous improvement of the end-to-end supply value chains	10	Provide Company Profile together with portfolio of evidence and minimum 1 reference letter from customer as proof of years of experience aligned to measure  0= Failure to submit all necessary documentation/No portfolio of evidence. 2 Points = 1 Year 4 Points = > 1 Year ≤ 2 Years 6 Points = > 2 Years and ≤ 3 Years 8 Points = > 3 and ≤ 4 Years 10 Points = > 4 Years

<b>Financial Capacity</b>	<b>Proof of funding relating to investment</b> 1. <b>If Financed:</b> Proof of funding letter from Financial Institution 2. <b>If Self-funded:</b> Audited financial statements and bank letter of liquidity. The letter should be on the financial institution letter head, have issue date, contain the name or names of the bidders, reference the project (if financed), nature of relationship and signed by authorized personnel.	12	<b>Financed</b> <ul style="list-style-type: none"> <li>• 0 points = no submission or submission not in full compliant of the requirement.</li> <li>• 6 points = Submission of a letter of intent from a registered financial Institution/Development Finance Institute on a letterhead, stating the nature of the relationship, funding commitment and signed.</li> </ul> <b>Self-funded</b> <ul style="list-style-type: none"> <li>• 0 points = No submission or submission not in compliance of the requirement.</li> <li>• 6 points = Submission of audited financial statements and a letter of liquidity from the bank.</li> </ul>
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#### Summary total

FUNCTIONALITY ASSESSMENT	MAXIMUM NO OF POINTS
Experience and Track Record	20
Safety, Health, Environment & Risk	15
Financial Capacity	32
Business Case	33
<b>TOTAL</b>	<b>100</b>

### Stage Three: Price and Preference 90/10

**Step 4** Price and preference will be evaluated using the 90/10.

#### PREFERENCE

Measures	Description	Score (90/10)	Scoring Table
Specific Goals	<p><b>Job Creation</b> Jobs created for Citizens, Black People (including Black Women, Black Youth and PWD) and Citizens from Local Communities. Annexure F and Section 11 of this RFP document.</p>	2	<p>No. of Jobs created in this category as a % of total staff compliment.</p> <ul style="list-style-type: none"> <li>Highest number of jobs created will receive the maximum points allocated to this segment. All other Bidders with fewer jobs created will receive proportionally less points based on the formula.</li> </ul> <p>Formula</p> $Pr = Ap(X_{high} + (Pt - P_{high}) \frac{(X_{low} - X_{high})}{(P_{low} - P_{high})})$ <p>Pr: Points to be awarded for the offer under consideration Pt: Offer under consideration P<sub>high</sub>: Highest offer received P<sub>low</sub>: Lowest offer received X<sub>high</sub>: Score for highest offer received X<sub>low</sub>: Score for lowest offer received Ap: Percentage allocated for this segment.</p>
	<p><b>Company Ownership</b> Ownership by Black People (including Black Women, Black Youth and PWD), in the Company. Ownership by Local Communities in the company. Annexure F</p>	2	<p>Number of individuals in this category as a % of total directorship. Ownership of the enterprise i.e. 25%+1 voting rights in the hands of Black people</p> <ul style="list-style-type: none"> <li>≥ 90% - 4</li> <li>≥ 80% - 3</li> <li>≥ 70% - 2</li> <li>&lt; 70% - 0</li> </ul>
	<p><b>Management Control</b> Which focuses on the involvement of Black People (in particular Black Women, Black Youth and PWD) in board directorship, Executive Management, and Senior Management. Annexure F</p>	2	<p>No. of individuals in this category as a % of total in category.</p> <ul style="list-style-type: none"> <li>≥ 90% - 4</li> <li>≥ 80% - 3</li> <li>≥ 70% - 2</li> <li>&lt; 70% - 0</li> </ul>
	<p><b>Skills Development</b> Which focuses on the contributions made by the Company to improve the skills of Employees, local learners at higher education institutions (Black Women, Black Youth and PWD). Annexure F.</p>	2	<p>Amount projected to spend as a % of Turnover.</p> <ul style="list-style-type: none"> <li>Highest offer will receive the maximum points allocated to this segment. All other Bidders with lower offers will receive proportionally less points based on the following formula:</li> </ul> $Pr = Ap(X_{high} + (Pt - P_{high}) \frac{(X_{low} - X_{high})}{(P_{low} - P_{high})})$
	<p><b>Enterprise and Supplier Development:</b> Which focuses on the contribution by the bidding company towards buying goods and services from local SMMEs and company's plans to supplier development and enterprise development initiatives intended to assist and accelerate growth and sustainability of enterprises owned by Black Women, Youth and PWD. Annexure F.</p>	2	<ul style="list-style-type: none"> <li><b>Amount projected to spend as a % of Turnover.</b></li> <li>Highest offer will receive the maximum points allocated to this segment. All other Bidders with lower offers will receive proportionally less points based on the following formula:</li> </ul> $Pr = Ap(X_{high} + (Pt - P_{high}) \frac{(X_{low} - X_{high})}{(P_{low} - P_{high})})$