

FRESH PRODUCE AND OTHER COMPATIBLE CARGO QUESTIONS AND ANSWERS: TNPA/2025/04/0015/93866/RFP		
Topic	Question from Bidder	Response
<b>NBD</b>	Does the Concession come with a Terminal Operator License	Yes, the preferred bidder will conclude a Terminal Operator Agreement and License
<b>RFP</b>	Sub-clause 65.4.2.5.26 has no information. Kindly advise whether this sub-clause should be blank, or are there details relating to this sub-clause?	Item Number 65.4.2.5.2.6. is a typo error. The sentence starts from 65.4.2.5.3. ie. "Bidders will be scored for Concept design as indicated in the table on page 98"
<b>RFP</b>	With reference to clause 65.1 of the RFP, Experience and Track record only accounts for 30 points of the total Evaluation Criteria (i.e. 15%). Is TNPA of the opinion that this weighting is appropriate in view of the critical importance of the facility to the South African economy? Should this component not carry a larger overall rating and consideration? Is the intention that an inexperienced operator who scores strongly on the other components of the Evaluation Criteria be awarded the concession?	All RFP issued for concessions via S56 has been approved by TNPA Exco to permit competitive bids. Bidders are required to prove track record and experience as per requirements of the RFP.
<b>RFP</b>	With reference to clause 65.1 of the RFP, for a Group company operating more than once facility, is the tonnage required under 65.1.2.6 the aggregate of all facilities in the Group or per facility? And if per facility, should the scoring mechanism not be adjusted to award points for tonnage moved through each facility individually?	Clause 65.1.2.6 refers to the <b>"Average"</b> Fresh Produce and/or Break Bulk Cargo Throughput Volumes Over The Past 3 Years Where Applicable (Tons). The bidder needs to advise on throughput on their facilities in their portfolio.
<b>RFP</b>	With reference to clause 65.1 of the RFP, there is no separate requirement for proof of experience in handling both Fresh and General cargo (RFP calls for and/or). Is it TNPA's intention that a bidder who only has experience in handling general cargo be awarded the concession?	Page 76-77 states that "Bidders will be required to submit: at least one (1) letter of reference from a local or an international Fresh Produce and/or Break Bulk Cargo customer and/or supplier of the Bidder, as proof in respect of the number of years of experience that they or their members, as the case may be, have in operating in any area within which Bidders have handled Fresh Produce and Break Bulk Cargo and will be evaluated on this experience to ensure that TNPA secures the services of competent Terminal Operator substantively in form as set out in Annexure EE 1 annexed to this RFP.....;
<b>RFP</b>	Sub-clause 65.4.2.5.26 has no information. Kindly advise whether this sub-clause should be blank, or are there details relating to this sub-clause?	Item Number 65.4.2.5.2.6. is a typo error. The sentence starts from 65.4.2.5.3 ie. "Bidders will be scored for Concept design as indicated in the table on page 98"