



BID PRICING DOCUMENT

1. PRICING

Remuneration for this account is fee based except in exceptional circumstances where commission may apply as envisaged below. Otherwise all commissions arising from this account shall be rebated to Denel.

BROKERING SERVICES

Base remuneration for brokering and servicing VAT exclusive as follows:

	Service	Rand Amount
1	Brokering and servicing in respect of Non-Aviation portfolio	
2	Brokering and servicing in respect of the Aviation portfolio	
3	Fees for any other services required for the brokering services, which services may not be explicitly mentioned in the RFP (Please specify)	
4	Total Fee	

CONTINGENCY MANAGEMENT SERVICES:

	Service (Specify)	Rand Amount
1		
2		
3		
4	Total Fee	

OPTIONAL SERVICES THAT MAY BE REQUIRED ON A CASE-BY-CASE BASIS

	Levels (Seniority of experts)	Hourly Rate
1	Senior Consultant	
2	Consultant	
3	Other	
4	Average Fee	

Commissions Received

Unless there are compelling reasons all commissions received shall be rebated to Denel in full. Please mark with a cross whether commissions are due and the anticipated percentage that may not be rebated to Denel.

	Policy type	Yes	No	Envisaged %
1	Assets			
2	Liabilities			
3	Aviation			
4	Employee benefit			

*Please provide motivation for any commission/s that may not be rebated to Denel

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Remuneration Summary

	Service	Rand Amount
1	Brokering and Servicing Fees	
2	Contingency Policy Management Fees	
3	Total Fee for Brokering and Contingency Policy Management	
4	Average fee for non-base services	