



North West Parks & Tourism Board

North West Province
Republic of South Africa

Stand 3031, Heritage House, Cooke's Lake (Off Lichtenberg Road) Mahikeng, 2735
Telephone: (018) 397 1500 Email: Nwptb.adverts@nwptb.co.za



Errata

The North West Parks and Tourism Board herewith withdraw the Tender Invitation: Reference REF: NWPTB/RFP/COMMERCE/002/2025 and replaces it with: A document entitled **INVITATION TO BID: EXPRESSION OF INTEREST TO PROVIDE MANAGEMENT / DEVELOPMENT / UPGRADING OF THE VARIOUS FACILITIES WITHIN THE RESERVES AND HOTEL OPERATIONS (basically an addendum) NWPTB/RFP/COMMERCE/002B/2025**

TENDER INVITATION

NORTH WEST PARKS AND TOURISM BOARD

REF: NWPTB/RFP/COMMERCE/002B/2025

BIDS ARE HEREBY INVITED FOR EXPRESSION OF INTEREST TO PROVIDE MANAGEMENT / DEVELOPMENT / UPGRADING OF THE VARIOUS FACILITIES WITHIN THE RESERVES AND HOTEL OPERATIONS

North West Parks and Tourism Board (NWPTB) wishes to invite experienced and interested parties to submit expression of interest (EoI) to provide Management / Development / Upgrading of the various facilities within the reserves and the hotel operations.

EVALUATION CRITERIA: First level of Short-listing: Completion of all supporting documentation required and duly completed with the quotation for Second level of Short-listing: Functionality, a minimum of 70 points scored.
Final level of Short-listing: Price and empowerment score 80 points for price. 20 points for Specific Goals

(to claim these points Service Providers must submit their supporting Documents as stated in SBD 6.1 form)

QUALIFYING CRITERIA:

Valid Tax Clearance Certification

Valid company registration documents and particulars of Directors, ID's

Company Profile and proof of experience and capabilities

Accreditation (industry specific)

Latest Annual Financial Statements

Valid BBBEE accreditation

SBD FORMS 4, 6.1

TENDER DOCUMENTS: DOCUMENTS WILL BE AVAILABLE AS FROM THE 08th August 2025, from the Supply Chain Management during office hours: 08h00 to 16h30, Heritage House, Cookes Lake, Mafikeng

TENDER DEPOSIT: A non-refundable deposit of R 50 000-00 (EFT only) is payable for this document.

BRIEFING SESSION: A non - compulsory briefing session was already held at Sun City Resorts, Rustenburg, on Monday, 18th August 2025 at 11:00am.

SITE VISITS: Bidders may visit the facilities from 1 September 2025 to 5 September 2025 between 10H00 and 14H00. Arrangements must be made with the respective facility managers at the following details:



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Reserve Name	Reserve Manager	Email	Cell number
1. Barbespan Bird Sanctuary	Mr. Sampie van der Merwe	sampievm@lantic.net	0824439777
2. Bloemhof Dam Nature Reserve	Mr. Godfrey Moshweu	gmoshweu@nwptb.co.za	0822139789
3. Boskop Dam Nature Reserve	Ms. Maphenyo Lekhu	mlekh@nwptb.co.za	0731421179
4. Borakalalo Nature Reserve	Mr. Gift Ramoitheki	gramoitheki@nwptb.co.za	0617191155
5. Botsalano Nature Reserve	Mr. Andrew Dinale	adinale@nwptb.co.za	0764293978
6. Kgaswane Mountain Reserve	Ms. Emelang Malefo	emalefo@nwptb.co.za	0715432110
7. Mafikeng Nature Reserve	Mr. Mmole Teme	mmole@nwptb.co.za	0836885195
8. Madikwe Nature Reserve	Mr. Joseph Mochikwane	jmochikwane@nwptb.co.za	0713602187
9. Molemane Eye Nature Reserve	Ms. Patricia Molehe	pmolehe@nwptb.co.za	0828261865
10. Pilanesberg Nature Reserve	Mr. Moremi Keabetswe	mkeabetswe@nwptb.co.za	0834046712
11. SA Lombard Nature Reserve	Mr. Katlego Dikganyane	kdikganyane@nwptb.co.za	0662699867
12. Vaalkop Dam Nature Reserve	Mr. Elias Seutane	eseutane@nwptb.co.za	0826647115
13. Wolwespruit Nature Reserve	Mr. Bernard Tabane	wol@nwptb.co.za	0713259694
14. Mahikeng Hotel School	Mr. Herman Phetlhe	hphetlthe@nwptb.co.za	0798193004
15. Taung Hotel School	Mr. Malebo Molema	mmolema@nwptb.co.za	0845862000
16. Cookes Lake Resort	Mr. Dalinyebo Mngadi	dalinyebom@goldenleopardresorts.co.za	0664810607

REVISED TENDER CLOSING: Tuesday, 30th September 2025 at 11:00am.

TECHNICAL QUERIES MAY BE DIRECTED TO THE (ACT) SENIOR MANAGER RESERVES ON, 018 397 1500 OR RTSIE@NWPTB.CO.ZA PROCUREMENT RELATED QUERIES MAY BE DIRECTED TO THE SUPPLY CHAIN MANAGEMENT, ON NWPTB.ADVERTS@NWPTB.CO.ZA ALTERNATIVELY, ON (018) 397 1500, DURING OFFICE HOURS.

BID DOCUMENTS MUST BE DEPOSITED IN THE TENDER BOX SITUATED AT THE NORTH WEST PARKS AND TOURISM BOARD HEAD OFFICE AT HERITAGE HOUSE, COOKES LAKE -MAHIKENG (NO FAX OR EMAIL SUBMISSIONS WILL BE ACCEPTED). NO LATE SUBMISSIONS WILL BE ACCEPTED. NWPTB RESERVES THE RIGHT NOT TO ACCEPT ANY BID. NWPTB RESERVES THE RIGHT TO WITHDRAW THE BID AT ITS OWN DISCRETION.

(North West Parks and Tourism Board supports the principle of Broad Based Black Economic Empowerment and a portion of same, allocated in specific goals, may be a consideration in bid proposal adjudication. North West Parks and Tourism Board does not bind itself to accept the highest or any bid proposal, and does not accept responsibility for any costs incurred by a third party in the development/preparation of the tender proposal).



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1. INTRODUCTION

North West Parks and Tourism Board (NWPTB) would like to give an opportunity to service providers to indicate their interest for the partnership and management of facilities within the game reserves and the hotel schools, to respond to this call for EOI as per the requirements outlined in the EOI document. This Information Memorandum is not intended to serve as the basis for an investment decision. Each recipient is expected to make an independent investigation and to obtain the necessary independent advice regarding the management opportunity of the site(s). NWPTB may change or replace any information contained in this document at any time, without giving any prior notice or providing any reason. The service provider(s) shall be granted the rights to manage the facilities with or on behalf of NWPTB.

2. PURPOSE

North West Parks and Tourism Board (NWPTB) wishes to invite experienced and interested parties to submit expression of interest (Eoi) to provide co-/management services of the various facilities within the reserves and the hotels.

3. NWPTB VISION AND MISSION

3.1 VISION

A sustainable, dynamic conservation and tourism agency for the people.

3.2 MISSION

To facilitate inclusive economic growth through effective management of provincial state-managed protected areas, destination marketing and hospitality training for sustainable development for the benefit of our communities.

4. BACKGROUND

NWPTB is established in terms of the North West Parks and Tourism Board Act of 2022, to provide for the:

- a. Management and control of state-owned protected areas in the Province;
- b. Nature and wildlife conservation in state owned protected areas under the control and management of the North West Parks and Tourism Board in the Province;
- c. The promotion of tourism in the Province;
- d. Tourism sector training within the Province;
- e. The creation of an enabling environment for tourism investment promotions in the Province;
- f. Facilitation of the management of existing and newly established state-owned tourism facilities in the Province;
- g. The creation of enabling environment for transformation of the tourism and wildlife training in the Province; and
- h. Wildlife sector training within the Province.

NWPTB is also governed by the Public Finance Management Act, Act 1 of 1999 (as amended by Act 29 of 1999) and is listed as a Schedule 3C provincial entity.

The facilities under the management of NWPTB are listed below:

- Category A - Reserves (14 facilities)
- Category B – Hotels (2 Hotels)



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Name of the game reserve	Accommodation facility	No. Beds (Single beds)	Tourism Attraction
Barberspan Bird Sanctuary	Chalets (Guest Houses X 3)	14 beds	Bird Viewing, Fishing and Angling, Camping and Game View, Trails and Cycling
Bloemhof Game Reserve	Bloemhof Group Camp Hunting Camp	24 beds 8 beds	Fishing, Angling, Hunting, Game Viewing, Camping, Meetings Venue
Borakalalo Nature Reserve	Tents	N/A	Hunting, Camping, Fishing, Cycling
Boskop Nature Reserve	N/A	N/A	Fishing, Game View, Camping, Hunting
Botsalano Game Reserve	Mogobe Camp	8 beds	Camping, Game View, Hunting
Cookes Lake Resort	Conference facilities Restaurant Rooms	20 beds	Game lodge accommodation, Game viewing, camping, meetings, and conference venues
Kgaswane Nature Reserve	Kgaswane Cottage Group Camp	16 beds 18 beds	Game Viewing, Cycling, Walking Trails, Camping
Madikwe River Lodge	Rooms Restaurant	17 beds	Exclusive Game lodge accommodation, Game viewing, meetings, and conference venues
Mafikeng Game Reserve	Angeles Rest Hunters Rest Tented Safari	12 beds 12 beds 8 beds	Camping, Game View, Cycling
Manyane Pilanesburg	Chalets Tents	60 beds (27 currently operational)	Game lodge accommodation, Game viewing, camping, meetings, and conference venues



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Name of the game reserve	Accommodation facility	No. Beds (Single beds)	Tourism Attraction
	Caravan Park Restaurant		
Molemane Game Reserve	Tented Safari Camp	24 beds	Fishing, Game View, Camping
SA-Lombard	Chalet (Guest House)	7 beds	Hunting and Research
Vaalkop Nature Reserve	Chalets	27 beds	Hunting, Camping, Fishing, Cycling
Wolwespruit Nature Reserve	N/A	N/A	Hunting, Fishing, Cycling

Category B – Hotels

Name of the game reserve	Accommodation facility	No. Beds	Tourism Attraction
1. Mafikeng Hotel School Business and its entire facilities	Hotel	21 Beds	
2. Taung Hotel School	Hotel	60 Beds	

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OFFICE OF THE SUPPLY CHAIN MANAGEMENT

It is intended that by NWPTB entering into a Management Agreement with a Private Party (ies), NWPTB will be able to focus on its core activity of conservation. It is intended that the Private Party (ies) will manage/co-manage the facility according to strict environmental standards maintained by NWPTB. In addition, the Operator(s) will have to respect existing regulations regarding protection of the environment.

NWPTB may appoint one or more suppliers, in whole or in part, or not appoint any supplier/s at all, and/or cancel the Bid in its entirety, at NWPTB's sole and exclusive discretion, in order to satisfy various needs which may be identified, and to manage certain risks associated with the supply of goods or services specified in respect of the Bid.

Service providers are therefore requested to submit the following documents:

1. Business Profile Indicating

- a. Business shareholders and directors.
- b. The business activities, mission, goals, and strengths.
- c. A brief synopsis of service offerings, applicable methodologies, including images of projects.
- d. The story of the company's founding and its products or services.
- e. Business full contact details and physical address.
- f. List of clients and completed projects for similar services.
- g. The business activities, mission, goals, and strengths.
- h. Number of years of experience in the industry.

5. RETURNABLE DOCUMENTS

Screening requirements to be eligible for consideration, i.e., documents that **MUST** be submitted with the EOI document:

- a. An original or certified copy of the B-BBEE Status level certification that is valid or sworn affidavit for (EME/QSE)
- b. Proof of registration of Closed Corporation or Company or other legal entities applicable to tender, i.e., Copy of company registration document.
- c. Proof of registration on Central Supplier Database

6. EOI PROPOSAL REQUIREMENTS

The service provider must prepare a written proposal as part of the EOI submission to confirm that their company have both the skills and experience necessary to undertake the range of tasks set out in the scope of work. The proposal must provide a clear approach on how they plan to manage and commercialise the facility of interest. This proposal must not exceed 20 (twenty) written pages, inclusive of pictures.

Other requirements to be included:

1. Reference to previous projects.
2. Project Implementation Plan (Sample plan of any implemented projects).
3. Relevant expertise in the industry.
4. Plan on how the service provider will safeguard the jobs of the existing labour force in the facilities.

7. GENERAL CONDITIONS

The applicant shall bear all costs associated with the preparation and submission of the EOI. NWPTB will be in no case responsible or liable for those costs regardless of outcomes of this call for EOI.

As NWPTB, we are committed to protecting your privacy and ensuring that personal information collected is used properly, lawfully, and transparently.

NWPTB reserves the right to invite selected suppliers to make presentations for better understanding of their business offerings.



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OFFICE OF THE SUPPLY CHAIN MANAGEMENT

8. SCORING FUNCTIONALITY

Criteria	Sub-Criteria	Weight
Solvency and Liquidity of the bidder	A.1 A recent auditor's report confirming that all the members of the Bidder are solvent and liquid; if a member of the Bidder does not produce audited or independently reviewed financial statements, it must produce a notarised statement of assets	30
Capital requirements	B.1 Indicate how much capital will be needed, where it will come from (own capital, grants, loans) and the expected amount and terms (interest rate, repayment period, security) of any proposed loans. Specify whether the necessary financing has been secured, and provide appropriate proof.	40
Capital investment amount	C.1 Indicate the amounts proposed for capital investment on Environmental Education Facility.	10
Cash flow forecast	D.1 A cash flow forecast (net of VAT) for the proposed term (number of years) of the CPPP agreement, indicating the NPV and IRR. Assumptions should be noted for: <ul style="list-style-type: none">• Occupancy rates• Tariffs• Sources of revenue• Inflation rate• Discount rate• Revenue growth rate	20



G20
SOUTH AFRICA 2025

NORTH WEST PARKS & TOURISM BOARD
09 August 2025



Solidarity

Equality

Sustainability

Tender No:

NWPTB/RFP/Commerc/002B/2025

Date: 18 August 2025

Time: 11:00

NORTH WEST PARKS AND TOURISM BOARD

Name and Surname, Title/position, Organisation and/or country

Signature

#G20SouthAfrica |
www.g20.org



PURPOSE OF REQUEST

- Invite of experienced parties to provide management/Development and upgrading of various facilities within the reserves
- The Board is experiencing financial challenges and as such the maintenance of the facilities has declined sharply
- There are two categories
 - Category A - 14 Reserves
 - Category B - 02 Hotels (School portion excluded)



G20
SOUTH AFRICA 2025

SOUTH AFRICA 2025



Solidarity

Equality

Sustainability

List of Facilities Modiri Molema

NORTH WEST PARKS AND TOURISM BOARD
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Name of the game reserve	Accommodation facility	No. Beds	Tourism Attraction
Mafikeng Game Reserve	Angeles Rest	12 Beds	Camping,
	Hunters Rest	12 Beds	Game View,
	Tented Safari	8 Beds	Cycling
Botsalano Game Reserve	Mogobe Camp	8 Beds	Camping,
			Game View, Hunting
Cooke's Lake Resort	Conference facilities	20 Beds	Game lodge accommodation,
	Restaurant		Game viewing, camping, meetings, and conference venues
	Rooms		
Madikwe River Lodge	Rooms	17 Beds	Exclusive Game lodge
	Restaurant		accommodation, Game viewing, meetings, and conference venues
Molemane Game Reserve	Tented Safari Camp	24 Beds	Fishing, Game Viewing, Camping
Barbespan Bird Sanctuary	Chalets (Guest Houses X 3)	14 beds	Bird Viewing, Fishing and Angling, Camping and Game View, Trails and Cycling

Dr Ruth Segomotsi Mompoti District

Name of the game reserve	Accommodation facility	No. Beds	Tourism Attraction
4. Bloemhof Game Reserve	Bloemhof Group Camp Hunting Camp	24 Beds 8 Beds	Fishing, Angling, Hunting, Game Viewing, Camping, Meetings Venue
SA-Lombard	Chalet (Guest House)	7 Beds	Hunting and Research



Dr Kenneth Kaunda District

Name of the game reserve	Accommodation facility	No. Beds	Tourism Attraction
Boskop Nature Reserve	N/A	N/A	Fishing, Game View, Camping, Hunting
Wolwespruit Nature Reserve	N/A	N/A	Hunting, Fishing, Cycling





G20

SOUTH AFRICA 2025



Solidarity

Equality

Sustainability

NORTH WEST PARKS AND TOURISM BOARD

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Name of the game reserve	Accommodation facility	No. Beds	Tourism Attraction
Kgaswane Nature Reserve	Kgaswane Cottage	16 Beds	Game Viewing, Cycling, Walking Trails, Camping
	Group Camp	18 Beds	
Vaalkop Nature Reserve	Chalets	27 Beds	Hunting, Camping, Fishing, Cycling
Borakalalo Nature Reserve	Tents	N/A	Hunting, Camping, Fishing, Cycling
Manyane Pilanesburg	Chalets	60 Beds (only 27 operational)	Game lodge accommodation, Game viewing, camping, meetings, and conference venues
	Tents		
	Caravan Park		
	Restaurant		

Name of Hotel	Accommodation facility	No. Beds	Tourism Attraction
Mafikeng Hotel School	Hotel Rooms Conference center	21 Beds	
Taung Hotel School	Hotel Rooms Conference Centre	39 Beds (Under construction)	

THANK YOU!

