| Department:                        | Supplier | · Chain Management   | Document number: | AIDC-SCM-TMP-012                              |                                                                                       |  |
|------------------------------------|----------|----------------------|------------------|-----------------------------------------------|---------------------------------------------------------------------------------------|--|
| <b>Document Classification</b>     |          | Normal document      |                  | 0100                                          |                                                                                       |  |
| Document Type TEMPLATE             |          | TEMPLATE             |                  |                                               | Supplier Park Development Company SOC Ltd t/a  Automotive Industry Development Centre |  |
| Name of Document: REQUEST FOR QUOT |          | TATION/PROPOSAL (RFQ | )                | Your partner in becoming globally competitive |                                                                                       |  |

## **REQUEST FOR QUOTATION (RFQ) WITH FUNCTIONALITY**

REQUEST FOR POTENTIAL SERVICE PROVIDERS TO SUBMIT A QUOTATION TO AIDC FOR THE SUPPLY AND DELIVERY OF A PRINT PUBLICATION THAT AIDC CAN PLACE FULL PAGE ADVERTS IN FOR 6 MONTHS OR (6 EDITIONS) BASED ON THE FREQUENCY OF THE PUBLICATION

## **REQUEST FOR QUOTATION (RFQ) DETAILS**

RFQ NUMBER :

**PROJECT NO.** : 6110141

ISSUE DATE : 06 JUNE 2023

BRIEFING YES/NO : N/A

BRIEFING SESSION DATE AND TIME : N/A

CLOSING DATE : 18 JUNE 2023

CLOSING TIME : 11H00

RFQ VALIDITY DATE : 90 Business days

#### **REQUESTOR DETAILS**

| Requested By (SCM):                     |  |
|-----------------------------------------|--|
| Contact Number:                         |  |
| Department Requested for:               |  |
| For general RFQ and submissions contact |  |

### **REQUEST FOR QOUTATION (RFQ) CLOSING VENUE**

E-mail to: <a href="mailto:quotations@aidc.co.za">quotations@aidc.co.za</a>

NB: DO NOT COPY ANY AIDC PERSONNEL, INCLUDING THE SCM OFFICIAL, ON YOUR RESPONSE; RESPONSES WITH AIDC EMPLOYEES COPIED WILL BE DISQUALIFIED.

THE AIDC RESERVES THE RIGHT TO AWARD THE QUOTE IN PART OR IN FULL AT ITS OWN DISCRETION

| Effective Date: | Revision No: | Compiled by: | Approved by: | Page Number |
|-----------------|--------------|--------------|--------------|-------------|
| 6 February 2023 | 3            | G. Mathe     | C. Nxumalo   | 1 of 7      |

| Department:         | Supplier | Chain Management | Document number:     | AIDC-SCM-TMP-012 |                                                                                       |
|---------------------|----------|------------------|----------------------|------------------|---------------------------------------------------------------------------------------|
| Document Classifica | ition    | Normal document  |                      |                  | 0100                                                                                  |
| Document Type TEM   |          | TEMPLATE         | ГЕМРLАТЕ             |                  | Supplier Park Development Company SOC Ltd t/a  Automotive Industry Development Centre |
| Name of Document:   |          | REQUEST FOR QUO  | TATION/PROPOSAL (RFQ | ())              | Your partner in becoming globally competitive                                         |

## **DETAILS OF BIDDER**

| COMPANY NAME:                                                                                                |
|--------------------------------------------------------------------------------------------------------------|
| CONTACT PERSON:                                                                                              |
| TELEPHONE NUMBER:                                                                                            |
| CELLULAR NUMBER:                                                                                             |
| EMAIL ADDRESS:                                                                                               |
| In submitting any information or documentation requested in this RFQ, the Respondent is hereby consenting    |
| to the processing of their personal information for the purpose of this RFQ and further confirming that they |
| are aware of their rights in terms of Section 5 of POPIA                                                     |
| Respondents are required to provide consent below:                                                           |
| YES                                                                                                          |

|                                                                              | YES | NO |
|------------------------------------------------------------------------------|-----|----|
| Please indicate if your company is Registered on National Treasury – Central |     |    |
| Supplier Database (provide your CSD Number)                                  |     |    |
| CSD number                                                                   |     |    |

\*"ACTIVE STATUS": - means your BBBEE Certificate or Sworn affidavit is still valid (thus your documents have not yet expired)

NB: Please Note: - AIDC won't be able to do business with suppliers not registered on CSD as per National Treasury SCM Instruction No.4 of 2016/17.

**EVALUATION CRITERIA** 

## 1. EVALUATION CRITERIA

The following will be considered in the evaluation:

|   | EVALUATION CRITERIA                    |  |  |  |
|---|----------------------------------------|--|--|--|
| ٠ | Compliance                             |  |  |  |
| • | Pre-qualification if it applicable N/A |  |  |  |
| • | Functionality (70)                     |  |  |  |
| • | Price <b>(80)</b>                      |  |  |  |
| • | Specific goals (20)                    |  |  |  |

| Effective Date: | Revision No: | Compiled by: | Approved by: | Page Number |
|-----------------|--------------|--------------|--------------|-------------|
| 6 February 2023 | 3            | G. Mathe     | C. Nxumalo   | 2 of 7      |

| Department:                      | Supplier | Chain Management | Document number:     | AIDC-SCM-TMP-012 |                                                                                       |  |
|----------------------------------|----------|------------------|----------------------|------------------|---------------------------------------------------------------------------------------|--|
| <b>Document Classification</b>   |          | Normal document  |                      | 0100             |                                                                                       |  |
| Document Type TEMPLA             |          | TEMPLATE         | TE                   |                  | Supplier Park Development Company SOC Ltd t/a  Automotive Industry Development Centre |  |
| Name of Document: REQUEST FOR QU |          | REQUEST FOR QUO  | TATION/PROPOSAL (RFQ | ))               | Your partner in becoming globally competitive                                         |  |

# THE FOLLOWING DOCUMENT ARE REQUIRED - PLEASE TICK YES ONLY IF THE DOCUMENTS ARE ATTACHED TO YOUR PROPOSAL

| A. Administration Criteria - Compliance Requirements – all documents to be submitted                 | YES | NO |
|------------------------------------------------------------------------------------------------------|-----|----|
| SARS Pin to verify your status                                                                       |     |    |
| Valid Sworn affidavit (as issued by DTI/or CIPC), must be an original or certified copy or a         |     |    |
| certified copy of SANAS accredited verification certificate.                                         |     |    |
| NB: Suppliers to use approved DTI or CIPC Affidavit template (check website: <u>www.dti.gov.za</u> ) |     |    |
| SBD 4 – Declaration of Interest form – completed and signed                                          |     |    |
| SBD 6.1 Preference points claim form in terms of the preferential                                    |     |    |
| procurement regulations 2022 (PPR 2022)                                                              |     |    |
| SBD 6.2 - Declaration Certification For Local Production and Content. (PPR 2022) and Annexure        |     |    |
| C where local content production is a specific goal, it will be noted under 6.1 for specific goal.   |     |    |

## THE FOLLOWING DOCUMENT ARE REQUIRED - PLEASE TICK YES ONLY IF THE DOCUMENTS ARE ATTACHED TO YOUR PROPOSAL

| B. Pre-qualification documents | YES | NO |
|--------------------------------|-----|----|
| N/A                            |     |    |
|                                |     |    |

## **FUNCTIONALITY**

| C. FUNCTIONALITY & CAPABILITIES                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | TVDE OF                                                                    | MAXIMUM | SCORE | MINIMUM |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------|---------|-------|---------|
| NB: The bidder shall achieve a minimum score of 70 points under functionality to be able to be evaluated further on pricing & BBBEE as per preferential system.                                                                                                                                                                                                                                                                                                                                                    | TYPE OF<br>SUPPORING<br>DOCUMENTS<br>REQUIRED                              | 100     |       | 70      |
| <ul> <li>1. Publication's Circulation &amp; Readership</li> <li>The publication has a readership &amp; circulation of no less than 100 000 = 40 points</li> <li>The publication has a readership &amp; circulation of between 100 000 &amp; 50 000 = 20 points</li> <li>Publication has a readership of less than 50 000 =0 points</li> </ul>                                                                                                                                                                      | Circulation<br>data from<br>Audit Bureau<br>of Circulation<br>South Africa | 40      |       |         |
| <ul> <li>Publication's focus</li> <li>The publication should have a section that covers SMME and skills development in automotive.</li> <li>Dedicated section for SMME and skills development in the automotive = 40 points</li> <li>Dedication section for SMME'S in the publication for automotive content = 40 Points</li> <li>Dedication section for Skills development in the publication for automotive content = 40 Points</li> <li>None focus on Automotive/SMME/Skills development/ = 0 points</li> </ul> | Sample of the publication                                                  | 40      |       |         |
| 3. BIDDER CONTRACTOR'S/COMPANY EXPERIENCE  Bidder's experience with respect to specific aspects of the same/comparable projects with the minimum a period of 2 years.                                                                                                                                                                                                                                                                                                                                              | Reference<br>letters                                                       | 20      |       |         |

| Effective Date: | Revision No: | Compiled by: | Approved by: | Page Number |
|-----------------|--------------|--------------|--------------|-------------|
| 6 February 2023 | 3            | G. Mathe     | C. Nxumalo   | 3 of 7      |

| Department:                       | Supplier | Chain Management     | Document number:                                                                     | AIDC-SCM-TMP-012                              |      |
|-----------------------------------|----------|----------------------|--------------------------------------------------------------------------------------|-----------------------------------------------|------|
| <b>Document Classification</b>    |          | Normal document      | ormal document                                                                       |                                               | 0000 |
| Document Type TEMPLATE            |          |                      | Supplier Park Development Company SOC Ltd t/a Automotive Industry Development Centre |                                               |      |
| Name of Document: REQUEST FOR QUO |          | TATION/PROPOSAL (RFQ | ))                                                                                   | Your partner in becoming globally competitive |      |

| ■ 3 x reference letters specifically relating to the similar work = 20 points                                                                                                                                                                                                |     |    |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| ■ 2 x reference letters specifically relating to the work = 15 points                                                                                                                                                                                                        |     |    |
| ■ 1 x reference letter specifically relating to the similar work = 10 points                                                                                                                                                                                                 |     |    |
| ■ 0 x award reference letter specifically relating to the similar work = 0 points                                                                                                                                                                                            |     |    |
| And the requested documentation to entail but not limited to the following information:  • Awarded Description/scope of the work.  • Awarded Value of the project  • The reference letters must be on company letter head.  • The reference letters must be dated and signed |     |    |
| TOTAL SCORE                                                                                                                                                                                                                                                                  | 100 | 70 |

## **Preferential procurement targets**

The preferential procurement targets listed below will be followed. Points will be awarded for specific goals relevant to this RFQ; if no supporting documents are provided as per the list below, the bidder will receive a score of zero (0). The total points obtained below will be used to evaluate 80/20, where 80 points are allocated to price and the remaining 20 points are allocated to specific goal.

| Specific goals                                                                                                                                  | Supporting evidence for meeting preferential procurement targets                                                                                          | Points |
|-------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|--------|
| B-BBEE status contributor level 1, 2, 3 or 4.                                                                                                   | Valid affidavit (as issued by DTI/or CIPC), must be an original or certified copy or a certified copy of SANAS accredited verification certificate.       | 5      |
| 51% owned by black people who are youth.                                                                                                        | Attach certified ID copy of the owner, not older than 6 months.                                                                                           | 5      |
| 51% owned by black people who are women.                                                                                                        | Certified ID copy not older than 6 months.                                                                                                                | 5      |
| 51% owned by black people with disabilities.                                                                                                    | Original letter from Doctor (Dr) on their letterhead which clearly indicate Doctor's. practice number and confirmation of disability of the owner.        | 5      |
| 51% owned by black people living in rural or underdeveloped areas or townships.                                                                 | Tenderer must submit the Township municipal utility bill of which the owner resides. Township must be as per CSD township location address as registered. |        |
| 51% owned by black people who are military veterans.                                                                                            | The tenderer to submit proof of registration with military veteran database.                                                                              |        |
| Locally manufactured goods and services in line with the Department of Trade and Industry thresholds for products designated for local content. | SBD 6.2 - Declaration Certification and annexure C are completed and included in the tender document.                                                     |        |

| Effective Date: | Revision No: | Compiled by: | Approved by: | Page Number |
|-----------------|--------------|--------------|--------------|-------------|
| 6 February 2023 | 3            | G. Mathe     | C. Nxumalo   | 4 of 7      |

| Department:                    | Supplier | Chain Management Document number: AIDC-SCM-TMP-012 |                                                                                       |      |                                               |
|--------------------------------|----------|----------------------------------------------------|---------------------------------------------------------------------------------------|------|-----------------------------------------------|
| <b>Document Classification</b> |          | Normal document                                    |                                                                                       | 0000 |                                               |
| Document Type TEMPLATE         |          |                                                    | Supplier Park Development Company SOC Ltd t/a  Automotive Industry Development Centre |      |                                               |
| Name of Document:              |          | REQUEST FOR QUO                                    | EST FOR QUOTATION/PROPOSAL (RFQ)                                                      |      | Your partner in becoming globally competitive |

#### **Dear Service Provider**

## REQUEST FOR PROPOSAL /QUOTATION (RFQ) – SCOPE OF WORK/SERVICE

#### 4. INTRODUCTION

#### a. MANDATE

The AIDC is the dedicated developmental agency of the Gauteng Growth and Development Agency (GGDA) in relation to the specific industrial, infrastructure and training needs required by the automotive and allied sector - those based in the Gauteng province. The AIDC is thus tasked by GGDA with special developmental type projects aimed at enhancing and possibly expanding the automotive and allied-related sector with a focus on enterprise development; also in the support of government's aims at BBBEE SMME development and the radical transformation of various townships. The AIDC otherwise explores other developmental projects, external to the objectives of the GGDA in support of the AIDC's own business development processes. These include projects related to the transport and energy sectors, as well the development of the Tshwane Auto City. The AIDC's focus, in terms of the 2016 Gauteng Economic Development Plan/Framework (GEDP/F), is towards the automotive sector in the Northern Corridor of the Gauteng City Region (GCR) framework.

#### b. VISION

The Vision of the AIDC is:

To be the leading implementation agency delivering creative, efficient, best practice and value-based solutions in support of government's programmes related to the automotive and allied sectors.

#### c. MISSION

The Mission of the AIDC, in pursuit of its Vision, is to provide innovative customised solutions: To develop the automotive manufacturing sector to globally competitive standards of excellence through a world-class value proposition which enables effective and sustainable socio-economic growth.

#### 5. RFQ OBJECTIVES

The aim is to request interested service providers to submit a detailed proposal for the supply and delivery of a reputable print publication that AIDC can place full page adverts in, for 6 months or 6 editions-whichever is applicable in frequency of the publication.

#### 6. RFQ SCOPE

The AIDC needs a print publication that AIDC can place full page adverts in for 6 months or 6 editions-whichever is applicable in frequency of the publication. The publication's target audience should be in automotive and SMMEs development and/or skills development and training. The readership should not be less than 100 000 and should have a circulation of not less than 100 000. Gauteng should be part of

| Effective Date: | Revision No: | Compiled by: | Approved by: | Page Number |
|-----------------|--------------|--------------|--------------|-------------|
| 6 February 2023 | 3            | G. Mathe     | C. Nxumalo   | 5 of 7      |

| Department:                    | Supplier               | Chain Management Document number: AIDC-SCM-TMP-012 |                            |                                                                                      |                                               |
|--------------------------------|------------------------|----------------------------------------------------|----------------------------|--------------------------------------------------------------------------------------|-----------------------------------------------|
| <b>Document Classification</b> |                        | Normal document                                    |                            | 0000                                                                                 |                                               |
| <b>Document Type</b>           | Document Type TEMPLATE |                                                    |                            | Supplier Park Development Company SOC Ltd t/a Automotive Industry Development Centre |                                               |
| Name of Document:              |                        | REQUEST FOR QUO                                    | R QUOTATION/PROPOSAL (RFQ) |                                                                                      | Your partner in becoming globally competitive |

the main areas distributed to. The AIDC will provide artwork material per edition as per the publication's deadlines. The quote given should be based on a full-page advert per edition.

#### 7. DURATION

The contract will be for 6 months or 6 editions depending on the frequency of the publication. AIDC will provide artwork for the full-page advert for each edition.

### 5.1 PRICE SCHEDULE

AIDC invites you to supply a quote for various items as per the Scope of work below. NB:

- for fair price comparison, bidders must indicate whether they are VAT registered.
- Bidders submitting two different bids/proposals in value will be disqualified.
- If you have not received an order within a validity date of **90 business days** of RFQ. Please accept your quote was unsuccessful.

NB: The detailed pricing proposal must be submitted which should clearly separate the different opinions and sum the totals.

| ITEM NO. |                                                                  |              | NUMERIC   | UNIT PRICE  | TOTAL PRICE |
|----------|------------------------------------------------------------------|--------------|-----------|-------------|-------------|
|          | DESCRIPTION/SCOPE OF WORK                                        | UOM*         | QUANTITY  | (EXCL. VAT) | (EXCL. VAT) |
|          | In line with detailed specification as detailed in this document |              |           |             |             |
| 1        | Full page advertising                                            | Per<br>month | 6         |             |             |
|          |                                                                  |              | SUB-TOTAL |             |             |
|          | *UOM = Unit of measure, e.g. Hours/Days, e                       | VAT @ 15%    |           |             |             |
|          |                                                                  |              | TOTAL     |             |             |

| Del | ivery | period | in | weeks | ·<br>· ····· |
|-----|-------|--------|----|-------|--------------|
|-----|-------|--------|----|-------|--------------|

#### **QUOTE CONDITIONS:**

- 1. This Quote is subject to the Government Procurement General Conditions of Contract that may not be amended. Quotes should not be qualified by own conditions.
- 2. All price(s) must be inclusive of all costs plus VAT and must be firm for the duration of the contract period. VAT must be shown separately by VAT Vendors and non-registered or deregistered Vendors should exclude VAT from their quotes. Price(s) quoted must be valid for at least ninety (90) days from the closing date of the quotation and a firm delivery period must be indicated.
- 3. AIDC will not accept any changes or purported changes by the Respondent to the bid rates after the closing date and/or after the award of the business, unless the quotation/offer specifically provides for it
- 4. AIDC reserves the rights to validate any information submitted by Respondents in response to this bid. This would include, but is not limited to, requesting the Respondents to provide supporting evidence.

| Effective Date: | Revision No: | Compiled by: | Approved by: | Page Number |
|-----------------|--------------|--------------|--------------|-------------|
| 6 February 2023 | 3            | G. Mathe     | C. Nxumalo   | 6 of 7      |

| Department:                     | Supplier | Chain Management Document number: AIDC-SCM-TMP-012 |                                                                                      |      |                                               |
|---------------------------------|----------|----------------------------------------------------|--------------------------------------------------------------------------------------|------|-----------------------------------------------|
| <b>Document Classification</b>  |          | Normal document                                    |                                                                                      | 0000 |                                               |
| Document Type TEMPLATE          |          |                                                    | Supplier Park Development Company SOC Ltd t/a Automotive Industry Development Centre |      |                                               |
| Name of Document: REQUEST FOR Q |          | REQUEST FOR QUO                                    | TATION/PROPOSAL (RFQ                                                                 | 2)   | Your partner in becoming globally competitive |

By signing POPIA clause and submitting a bid, respondents hereby irrevocably grant the necessary consent to AIDC to do so.

- 5. All goods must be delivered to the address as indicated in the RFQ document.
- 6. All price quoted must be fixed & firm prices and where applicable, price negotiation with the preferred supplier will be entered.
- 7. All purchases will be made through an AIDC Official Purchase Order with Order Number. Therefore, no goods must be delivered, or a service be rendered without a valid official Purchase Order & Number been received. The onus rests with the service provider to ensure they have received the above. Changes to RFQ/PO specifications should be communicated to the SCM Officer.
- 8. Fully Complete & sign the attached SBD forms, thus SBD 4 (NB: Quotes without the signed completed forms will not be considered)
- 9. The 80/20 preference point system is applicable to price quotations and tenders with a rand value from R2 000 up to a rand value of R50 million (all applicable taxes included).
- 10. This RFQ will be evaluated based on the 80/20 preferential point system as stipulated in the Preferential Procurement Policy Framework Act & PPR 2022. 20 Points allocated to specific goals listed in Table 1 of SBD 6.1 PPR 2022 Section 4.2
- 11. An EME is required to submit a sworn affidavit confirming their annual total revenue of R10 million or less and level of black ownership to claim points as prescribed by regulation 6 and 7 of the Preferential Procurement Regulations 2022. In terms of the Generic Codes of Good Practice, an enterprise including a sole propriety with annual total revenue of R10 million or less qualifies as an EME
- 12. A QSE is required to submit a sworn affidavit confirming their annual total revenue of between R10 million and R50 million and level of black ownership or a B-BBEE level verification certificate to claim points as prescribed by regulation 6 and 7 of the Preferential Procurement Regulations 2022
- 13. B-BBEE Status Level Verification Certificates (NB: Certificate are identifiable by a SANAS logo ) or Valid Sworn affidavit (as issued by DTI/or CIPC
- 14. (EME/QSE see point 9&10 above) to be provided in order to claim points for specific goals:
- 15. NB: For Construction related services/work\_CIDB Grading & Safety File The successful contractor should take note that a "Safety File" will be required on appointment and should be submitted to the AIDC before commencement of any work and ensure comply with relevant CIDB grading were required.

Please note that failure to comply with the RFQ conditions will invalidate your proposal (if mandatory/prequalification documents are not returned then consider your quotation not accepted).

| Ithat the information supplied is correct and I have read and I accept them. | - |
|------------------------------------------------------------------------------|---|
| Signature:                                                                   |   |
| Company Name:                                                                |   |

| Effective Date: | Revision No: | Compiled by: | Approved by: | Page Number |
|-----------------|--------------|--------------|--------------|-------------|
| 6 February 2023 | 3            | G. Mathe     | C. Nxumalo   | 7 of 7      |