

REQUEST FOR PROPOSALS [RFP] No. TNPA/2026/09/0003/114821/RFP

DESCRIPTION: PROVISION OF SECURITY SERVICES AT THE PORT OF NGQURA FOR A PERIOD OF THREE (3) YEARS AND THREE (3) MONTHS

PART 1 QUESTIONS AND ANSWERS

DATE: 01 OCTOBER 2026

LAST UPDATED: 02/10/2026

During Briefing Session		
No.	Question	Answer
1.	Can Transnet share the excel Pricing and Delivery Schedule?	Yes, the excel Pricing and Delivery Schedule will be published on the National Treasury etender portal.
2.	Do we have to attach the CV's of security guards?	No.
3.	If a company is a close corporation with 1-10 members, is it a must to submit the SAPS criminal clearance certificate for all members?	Yes, valid criminal clearance certificate of all members must be submitted, same applies for the PSIRA certificates for the ownership members.
4.	Since the pricing and delivery schedule is for 3 years, are we allowed to add escalations for year 2 and 3?	Yes, bidders must ensure that the pricing is inclusive of all related costs, any costs not specified in the pricing schedule, will not be considered/accepted by Transnet.
5.	Is it a must to subcontract?	Subcontracting is not a mandatory requirement for this tender. However, tenderers who do not commit to subcontracting will forfeit the preference points allocated to the applicable specific goals. Notwithstanding the above, subcontracting constitutes a binding condition of contract for this tender. Accordingly, upon the award of the contract, the successful tenderer will be contractually obliged to comply fully with the subcontracting requirements stipulated in Section 4 on page 7 of the tender document.
6.	Annexure B: Technical Evaluation Criteria, reference letters, cumulative period and cumulative number of guards, does this mean that these requirements will be	Yes, the requirements will be combined from the letters that will be submitted.

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	combined from all letters that will submitted or is it per letter?	
7.	Must the number of guards on the letter of good standing be aligned to the number of guards specified on the reference letters?	No, bidders must submit a valid letter of good standing from PSIRA, no requirement of number of guards specified by Transnet.
8.	If the company is not registered for VAT, are we forced to provide price inclusive of VAT?	No, if a company is not registered for VAT, it must be indicated as such.
9.	If a company has a security contract with Transnet, can they bid for this tender?	Yes.
10.	When is the anticipated commencement date of this tender?	The envisaged commencement date is 01 February 2027.
11.	On the etender portal, there is a folder for mandatory, essential, other and non-essential returnable document, what are we supposed to upload under non-essential returnable documents?	Bidders can upload returnable documents for scoring under Non-essential returnable. No bidder will be disqualified for uploading documents anyhow.
12.	When we click log intent, we were supposed to receive an email and we have tried multiple times no email was received.	Annexure I of the RFP document is a guide on how to access the tender portal, after clicking the button to log an intent to bid, "A notification will be displayed informing you that your intent has been successfully submitted". Not an email.
13.	Must we submit annual financial statements at the closing date or we can submit after the closing date?	Three (3) most recent years audited / independently reviewed annual financial statements must be submitted at the closing date and time.
14.	Why must the Monthly rate for Grade A - unarmed (Day) (Monday - Friday) (Site Controller) be calculated based on 20 days?	The basic salary must be based on 20 days and not full 30 days.
15.	On the Pricing and Delivery Schedule, It is possible to provide a once-off cost for equipments?	No, bidders must fully complete the pricing and delivery schedule as published, where the bidder is not charging Transnet for certain equipments it must be indicated as such.
16.	Our company was recently acquired, and the seller was unable to provide the annual financial statements.	Yes, the group consolidated annual financial statements can be provided at the closing date. However, should it happen that supporting documents of the subsidiary

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	As the company is one of the subsidiaries within the group, would it be acceptable to submit the group's consolidated financial statements for the relevant three years instead? If required, we can also provide supporting schedules and management accounts. Please confirm whether this would satisfy the financial statement requirements.	company are required during evaluation, these documents must be provided.
Post Briefing Session		
17.	I would like to enquire about pricing for year 1 which falls under 2027 pricing illustrative as per PSIRA which is still not published yet. Therefore how do we escalate the price for something that has not been published yet? or do you use the pricing for 2026 for all the years?	Bidders must utilise the PSIRA illustrative guide of 01 March 2026 and escalate the price from Year 1 to year 3, TNPA will only allow annual escalation of prices in line with the published PSIRA Sectoral Determination price increase from 01 March 2027, should the bidder price be lower than increased price rate for the security guards.
	NB: Please check the etender portals regularly for any updates.	