

NON-COMPULSORY REQUEST FOR PROPOSAL (RFP) BRIEFING SESSION MINUTES

Meeting Name	FOR THE PROVISIONING OF HARDWARE, ARCHITECTURE, DESIGNING, PURCHASE AND SOFTWARE OF INFRASTRUCTURE FOR TRANSNET PORT TERMINALS (TPT), TRANSNET NATIONAL PORTS AUTHORITY (TNPA) AND TRANSNET CORPORATE CENTRE (TCC) FOR A PERIOD OF FIVE (05) YEARS
Venue	Microsoft TEAMS
Date	02 October 2026
Time	11:00 – 14:00
RFP Number	TCC/2026/03/0029/2277/RFP

Briefing Session Presenters	
Name	Representative
Reetsang Modise	Central Category Management
Vuyokazi Nkwagatse	Enterprise and Supplier Development
Shawn Norton	Infrastructure and Hosting, Transnet Corporate Centre.
Odwa Sibindlana	Group ICT
Sizwe Gumede	TPT Infrastructure
Gary Strydom	TNPA architectural specialist and technical lead
Warren Naidoo	Transnet Corporate Centre Infrastructure
Regional Maluleka	Cyber Security Specialist.
Liza Ngwenya	Transnet Internal Audit
Kate Masondo	ICT Vendor Manager
Daniel Hlahla	Infrastructure Transnet Engineering

- 1. Introduction and Welcome:** Reetsang Modise
 - Panel introduction
 - Briefing Session process
- 2. Safety Briefing** by Shawn Norton
- 3. Key Points to Highlight and General Information**
 - Completion of the RFP document: Reetsang Modise
 - Closing Date: **28 October 2026**
 - Communication relating to this RFP.
 - After the briefing session, Respondents were informed that should they have more questions they should submitted to and Reetsang.Modise@transnet.net, on the RFP Clarification Request Form before **16:00pm on 09 October 2026.**

- Specific complaints relating to this RFP before or after the closing date should be formally submitted by emailing to groupscmcomplaints@transnet.net . Once the complaint has been submitted, the Transnet SCM Complaints office will acknowledge your complaint and send you a complaint form for completion.
- After the closing date of the RFP, respondents may only communicate with the email Barbara.Msomi@transnet.net.

4. **Scope and Technical Requirements:**

- a) Daniel Hlahla took the bidders through the background and high level of the scope of work for the following:
 - PART 1: TPT - Replacement of the Hardware Infrastructure at Durban, Richards Bay, Cape Town, Port Elizabeth, Ngqura and East London.
 - PART 2: TNPA - Request for the Supply, Install and Configuration of Additional Resources, on the existing the Huawei HCS 6.1 and provision Private Cloud Disaster Recovery (DR) Site and provide Support and maintenance for the period of five (5) years.
 - PART 3: Transnet Regional Datacentre Infrastructure Refresh.
 - PART 4: Transnet HCS Datacenter Infrastructure Additional Requirements.
- b) Mr Sizwe took the bidders through a detail scope of work for TPT
- c) Mr Gary took the bidders through a detail scope of work for TNPA
- d) Mr Warren took the bidders through a detail scope of work of Transnet Regional Datacentre Infrastructure Refresh.
- e) Mr Regional took the bidders through a detail scope of work of Transnet HCS Datacenter Infrastructure Additional Requirements.

5. **Specific Goal and B-BBEE: Vuyokazi Nkwagatse**

a) Preferential Procurement Regulations

- PPPFA provides for a preference points system in terms of which contracts below a prescribed value be evaluated on the basis that 10 out of 100 possible points must be allocated to "specific goals" and 80/90 points allocated to price. For contracts above a prescribed value, 10/20 out of 100 possible points must be allocated to "**specific goals**", and 90 points allocated to price
- Priority will be given to the specific goals to advance areas or categories of persons or groups who were previously disadvantaged. Preferential Procurement point system will be allocated as per the table below:

Preference Point System 90/10			
#	Specific Goal	Number of points	Price
1	B-BBEE Level 1 & 2	3	90
2	30% subcontracting to EMEs and or QSEs 51% owned by Black People	7	
Total		10	

Specific Goals	Acceptable Evidence
B-BBEE	B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline
30% subcontracting to EMEs and or QSEs 51% owned by Black People	Sub-contracting agreements and Declaration / Joint Venture Agreement and CIPC – B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate as per DTIC guideline

b) Joint Ventures or Consortiums

- A trust, consortium or joint venture (including unincorporated consortia and joint ventures) must submit a consolidated B-BBEE Status Level verification certificate for every separate bid.

c) Note the following:

- A consolidated verification certificate is required.
- The consolidation is based on the weighting as defined in the joint venture agreement.
- The respective scores are weighted according to their proportionate share in the joint venture.
- A joint venture certificate is valid for 12 months and only applicable to a specific project.

d) Eligibility of a Joint Venture

- Joint Ventures are required to compile a consolidated verification certificate. A consolidated verification certificate will consolidate the verified compliance data of joint venture partners in accordance.

6. Evaluation Methodology: Reetsang Modise

- Bidders were advised that if the Mandatory returnable Documents are not fully completed and submitted at the closing date and time of the RFP, they will be disqualified. Bidders must refer to the presentation and Section 5 of the RFP for returnable documents.

- Each stage of the Evaluation Methodology should be passed for a Respondent(s) proposal to progress to the next stage. Bidders were taken through the following:
 - a) Mandatory Returnable Documents
 - b) Returnable Documents Used for Scoring
 - c) Essential Returnable Documents

Brief discussion on the following evaluations steps:

- Step One: Administrative and Substantive Responsiveness
 - Step Two: Technical Evaluation
 - Step Three: Price and Specific Goals
 - Step Four: Post Tender Negotiations
 - Step Five: Award of business and conclusion of contract
- Gary Strydom took the bidders through the **technical pre-qualification** and document which must be returned to respond to the technical pre-qualification.
 - Daniel Hlahla took the bidders through the **technical evaluations** and document which must be returned to respond to the technical evaluation.
 - Bidders need to note that a minimum Technical Evaluation score of **80%** is required to progress to evaluation Step Two.
 - Bidders must ensure that the technical evaluations proof of evidence is uploaded on the correct criteria.
 - Only proof of evidence on the correct criteria will be evaluated.

7. Commercial Requirements: Kate Masondo

- Ms **Masondo** explained the four (4) Pricing workbooks. The bidders were taken through the Instructions, Summary and other tabs in the pricing workbooks.
- Respondents are required to submit their pricing in the provided Pricing Workbooks (**Annexure A, B, C and D**).
- Bidders were reminded that they must also read Pricing Notes in Section 4 of the RFP and Instruction on each pricing workbook for **Annexure A, B, and D**.
- This MS Excel Workbooks contains Price sheet spreadsheets designed to provide a robust understanding of the costing model. It is **MANDATORY** that this model be used in the pricing response.
- The worksheets in the Pricing Template are protected to minimize the risk of compromising the integrity of the workbook structure and formulas. As such, the editable cells within each Worksheet are indicated in green blocks.

Bidders were taken through how the pricing workbook looks like in the Transnet e-tender portal.

Transnet will issue the amended pricing workbook with headings that state prices exclude VAT, bidders to note in their submissions.

8. Questions: Raised During the Briefing Session

No:	QUESTION RAISED DURING THE RFP BRIEFING SESSION	TRANSNET RESPONSE																				
1.	The consolidated pricing or workbook you had mentioned, that's the only one that we would be uploading. Do we just keep the rest for when Transnet need it?	Bidders are required to submit ALL- complete pricing workbooks. Failure to do so will result in disqualification. Annexure A, B, C and D must be completed and uploaded in the Transnet portal before the closing date of this RFP.																				
2.	Can Transnet share the current technology standards with us, especially with regards to networking and security services that has been referenced in this tender? Because we need to understand how we integrate our solution with this existing technology.	Transnet group is running Huawei Cloud Stack with 2 main sites, VDC and QWS. Currently we are using Huawei Datacentre SDN network equipment within datacentre. Each site has 2 Huawei firewalls as well. Transnet is running enterprise network based on Cisco and Huawei hardware and Palo Alto firewalls. <table><tr><th>Layer</th><th>Technology</th></tr><tr><td>Private Cloud Platform</td><td>Huawei Cloud Stack (HCS)</td></tr><tr><td>Production Site</td><td>Queens Warehouse Site (QWS)</td></tr><tr><td></td><td></td></tr><tr><td>Datacentre Network</td><td>Huawei switches, SDN and Huawei firewalls</td></tr><tr><td>Datacentre Firewalls</td><td>2 x Huawei firewalls per site</td></tr><tr><td>Enterprise WAN/LAN</td><td>Huawei & Cisco network infrastructure</td></tr><tr><td>Enterprise Security Edge</td><td>Palo Alto firewalls</td></tr><tr><td>Cloud Management</td><td>Huawei Manage One</td></tr><tr><td>DR</td><td>Storage replication between Queens Warehouse DC and</td></tr></table>	Layer	Technology	Private Cloud Platform	Huawei Cloud Stack (HCS)	Production Site	Queens Warehouse Site (QWS)			Datacentre Network	Huawei switches, SDN and Huawei firewalls	Datacentre Firewalls	2 x Huawei firewalls per site	Enterprise WAN/LAN	Huawei & Cisco network infrastructure	Enterprise Security Edge	Palo Alto firewalls	Cloud Management	Huawei Manage One	DR	Storage replication between Queens Warehouse DC and
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		Vodacom DC
3.	Please share link to the briefing session recording so we can review the technical presentation.	The Briefing session presentation and Minutes will be published on the Transnet and National Treasury e-tender portal. Bidder can upload the RFP document pack on the National Treasury Portal and the Transnet e-tender portal.

Closing of the RFP Briefing:

- Bidders are encouraged to visit the Transnet and National Treasury portal daily for any updates, ensure you use the latest document when responding to the RFP.
- All clarifications responses will be uploaded on the Transnet portal and National Treasury e-tender portals.
- Ensure you upload your bid response on time to avoid any system glitches, preferably upload your complete bid documents a day before the closing date.
- Transnet thanked all for joining the Briefing Session Presentation meeting.

Refer to the non-compulsory Briefing Session Presentation for more details.

Date: 02 October 2026

Reetsang Modise

Meeting adjourned at 2:50 pm