

## Annexure P - Technical Evaluation Criteria - Limit Switches - WCKBG1168AB

	Requirements	Criteria	Deliverables	Weighting	Rating	% Rating	[ Supplier Name ] Response	Eskom Comments
1. COMPANY PROFILE	Company must be able to demonstrate its association with the OEM of the component being quoted on. OEM Authorisation	Company to provide evidence that it is an authorised distributor for components it supplies.  The Tenderer submits a letter from the OEM of the proposed equipment indicating the following: - The Tenderer is an authorised distributor of the proposed components. - The duration for which the Tenderer is authorised to supply the proposed equipment (Start & end dates). - The Tenderer is able to provide technical support for the proposed components. - Should the OEM cease authorisation of the Tenderer, Support agreements and warranties will still be honoured by both the Tenderer and/or OEM.	Letter from OEM to this effect	20%		0%		
	Quantitative & practical experience of Company.	The supplier needs to have more than 5 years experience in supplying the required components to industrial users.  The Tenderer is to demonstrate the following: - The proposed component has been proven in commercial operation for industrial use in at least two separate sites/plants. - The Tenderer has at least 1 year experience in supporting the proposed component.	Submit a portfolio of previous similar item supplied that demonstrates that the Tenderer has the appropriate abilities. Submit a list of contactable references that the Employer can contact during tender evaluations or any previous PO's indicating similar products supplied to Eskom  Submit a list of references where the Tenderer has supplied the proposed component containing the following information: - Plant Owner / Operator, - Contact Person, - Email address and telephone number, - Scope of Tenderer (e.g. Supply, Install, Support, Maintain) - Date of supply	40%		0%		
	Company must be able to supply the component as per the Eskom end-user requirements	Company to provide detailed Quote referencing the correct components and all other commercial documents required by Eskom.	Detailed offer and required commercial documents.	40%		0%		
	TOTAL WEIGHTING			100%	FALSE	0%		
2. TECHNICAL REQUIREMENTS	Company to have the capacity to supply the correct component. The Supplier shall demonstrate the ability supply and deliver the equipment to the requirements and specifications of KNPS and provide all the relevant documentation.  The proposed component is supplied in compliance to the KNPS Technical Specification.	Compliance to KNPS Technical Specification as outlined in Invitation.	Submit technical datasheet and delivery scheduled  Submit Tender Returnables.	100%		0%		
	TOTAL WEIGHTING			100%	FALSE	0%		
Final Analysis								
1. COMPANY PROFILE				50%		0.0%		
2. TECHNICAL REQUIREMENTS				50%		0.0%		
TOTAL				100%		0.0%		

The scoring of the Functional Evaluation is conducted as follows:

A supplier is given a score in each of the sub-categories. These sub-categories are requirements detailed in the specification or contract. Scores are allocated as follows:

0 - 0% - Does not meet

1 - 75% - Partial meet

2 - 100% - Meet

The overall score for functionality criteria is analysed as follows:

0% - 79% - Does not meet

80% - 100% - Meet

NOT MEET CONCLUSION

COMPILED BY: M VAN DER MERWE

REVIEWED BY: T MULLER