



TENDER DATA

1.	The Employer is: Thembisile Hani Local Municipality Private Bag X 4041 Empumalanga 0458							
2.	Tender Documents							
	Tendering Procedures Tender notice and invitation to tender Tender data Returnable Documents List of Returnable Documents The Contract Agreements and Contract data Forms of Offer and Acceptance Contract Data Pricing Data Pricing Instruction Bill of Quantities Terms of Reference Terms of Reference Additional Relevant Documents Supply Chain Management Policy							
3.	Interpretation The tender data and additional requirements contained in the tender schedules that are included in the returnable documents are deemed to be part of these tender conditions.							
4	Communication. The Employer's Representative is; <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left; padding: 5px;"><u>Accounting Officer</u></th><th style="text-align: left; padding: 5px;"><u>Procurement Eng.</u></th><th style="text-align: left; padding: 5px;"><u>Technical Eng.</u></th></tr> </thead> <tbody> <tr> <td style="padding: 5px;">Mr. D.J.D. Mahlangu Private Bag X 4041 Empumalanga 0458 Tel: 013 986 9100</td><td style="padding: 5px;">Ms P. Sibiya Private Bag X 4041 Empumalanga 0458 Tel: 013 986 9153</td><td style="padding: 5px;">Mr. S. Kalipa Private Bag X 4041 Empumalanga 0458 Tel : 013 986 9201</td></tr> </tbody> </table>		<u>Accounting Officer</u>	<u>Procurement Eng.</u>	<u>Technical Eng.</u>	Mr. D.J.D. Mahlangu Private Bag X 4041 Empumalanga 0458 Tel: 013 986 9100	Ms P. Sibiya Private Bag X 4041 Empumalanga 0458 Tel: 013 986 9153	Mr. S. Kalipa Private Bag X 4041 Empumalanga 0458 Tel : 013 986 9201
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4.1	Attention is drawn to the fact that verbal communication given by the Employer's representative prior to the close of tenders will not be regarded as binding on the employer. Only information issued formally by the employer in writing to the tenders, under the signature of the Accounting Officer will be regarded as amending the tender documents.							
4.2	Eligibility Criteria and Requirements CIDB Registration and Grading: 1) Only tenderers who are registered with the CIDB or have a sub-contractor registered with the							



	CIDB, or are capable of being so prior to the evaluation of submissions, in a contractor grading designation equal to or higher than a contractor grading designation determined in accordance with the sum tendered for a 6CE or higher class of construction work, are eligible to submit tenders. 2) Only the following tenderers who are registered with the CIDB, or are capable of being so registered prior to the evaluation of submissions, are eligible to submit tenders: contractors who have a contractor grading designation equal to or higher than a contractor grading designation determined in accordance with the sum tendered for a 6CE or higher class of construction work; and 3) Joint ventures are eligible to submit tenders provided that: - Every member of the joint venture is registered with the CIDB; - The lead partner has a contractor grading designation in the 6CE or higher class of construction work; and - The combined contractor grading designation calculated in accordance with the CIDB Regulation is equal to or higher than a contractor grading designation determined in accordance with the sum tendered for a 6CE or higher class construction work.
5	The Employer's right to accept or reject any tender offer The employer has the right not to accept the lowest tender and to accept the whole or part of any tender or not to consider any tender not suitably endorsed is fully reserved by the Thembisile Hani Local Municipality.
6	Tenderer Obligations 6.1 The Council retains the right to call for any additional information that it may deem necessary 6.2 If tendering as a Joint Venture, Joint venture must be constituted by means of a comprehensive and fair, written agreement between the members, which sets out their obligations, rights, risks and rewards. Joint venture members should share at least the following aspects of the joint venture activities in a meaningful and equitable manner: - Control - Management - Operations - Risk - Profit and Loss 6.3 If a Tenderer , or any person employed by him is found to have either directly or indirectly, promised or given to any person in the employment of Council, any commission, gratuity, gift or other consideration, The Council shall have the right to summarily and without recourse to law and without prejudice to any other legal remedy which it may have in regard to any loss and/ or additional costs or expenses, to disqualify the Tender or cancel the Contract without paying any compensation to the aforesaid Tender or Contract. 6.4 At the request of the Municipal Manager or his authorised representative from furnishing him with additional information, or with a sample or specimen for testing purposes or otherwise, or from giving a demonstration so as to enable the recommendation to the Council's responsible Committee on the award of the contract be formulated,



7.	Proof of warrantee None
8	Compensation of tendering The employer will not compensate the tenderer for any costs incurred in the preparation and submission of a tender offer, including the cost of any testing necessary to demonstrate that aspects of the offer satisfy requirements.
9	Check documents The Tenderer should check the tender documents on receipt for completeness and notify the employer of any discrepancy or omission. Thembisile Hani Local Municipality reserves the right to request the bidder to submit original documents (as detailed in the proposed key personnel of the tender document and but not limited to, company CK document, qualifications of key personnel, as well as the BBB-EE certificate) for review and certification by its Commissioner of Oath.
10.1	Confidentiality and Copyright of Documents. Treat as confidential all matters arising in connection with the tender. Use and copy the documents issued by the employer only for the purpose of preparing and submitting a tender offer in response to the invitation. In submitting any information or documentation requested in this tender or any other information that may be requested pursuant to this Tender, you are consenting to the processing by THLM or its stakeholders of your personal information and all other personal information contained therein, as contemplated in the Protection of Personal Information Act, No.4 of 2013 and Regulations promulgated thereunder ("POPI Act"). Further, you declare that you have obtained all consents required by the POPI Act or any other law applicable. Thus, you hereby indemnify THLM against any civil or criminal action, administrative fine or other penalty or loss that may arise as a result of the processing of any personal information that you submit.
10.2	Clarification Meeting A compulsory clarification meeting will be held on: Time: 10:00 am Date: 14 July 2026 Location: Thembisile Hani Local Municipality Municipal Shelter Kwaggafontein 0458
10.3	In the case of a Joint Venture a representative of each of the Companies in the Joint Venture partnership should attend the meeting.
10.4	No individual may represent more than one tenderer at the compulsory briefing session. Non-completion in full of the fields required on the attendance register may lead to automatic disqualification



11	Submitting tender offer: 11.1 No Tender document will be considered unless submitted on Council's Official Tender Document 11.2 Return all the returnable documents to the employer after completing them. 11.3 The employer's address for delivery of tender offers and identification details to be shown on such tender offer package are: Location of tender box: Thembisile Hani Local Municipality Physical address : Stand no 24, Corner Police Station Kwaggafontein C, Empumalanga Telephonic, telegraphic, telex, facsimile or emailed tenders will not be considered. 11.4 All tender received by the Thembisile Hani Local Municipality will remain in the Municipality's possession until after the stipulated closing date and time. 11.5 Accept that a tender submitted to the employer cannot be withdrawn or substituted. No substitute tenders will be considered
12.	Closing Time: 12.1 The time and location for opening of the Tender offers are: Closing Time: 12:00 Closing Date: 05 August 2026 Location: Thembisile Hani Local Municipality Stand No. 24 Corner Police Station Kwaggafontein C Empumalanga 0458 Tenders will be opened in public at the same time. 12.2 After the opening of the tender proposals, no information relating to the clarification, determination of responsiveness, evaluation and comparison of tender proposals and recommendations concerning the award of the tender shall be disclosed to any other tenderer or persons not concerned with such process until the award of the Tender has been announced by the THLM.
13.	Pricing the tender State the rates and prices in Rand NB: Should exchange rates and price fluctuations, bidders affect prices should take forward cover and this be incorporated in the price tendered.
14.	Alterations to the Tender Documents. No alterations may be made to the tender document issued by the employer. Proposals and any other supporting documents must be attached to the back of this tender document



15	Alternative tender offer. No alternative tender offers will be considered or accepted								
16	Tender Offer Validity The Tender offer validity period is 120 days from the closing date.								
17	Tender clarification after submission A tender may be regarded as non-responsive if the tenderer fails to provide clarification requested by the employer within the time for submission stated in the employer's written request.								
18	Tender evaluation points 18.1 The value of this bid is estimated not to exceed R50 000 000 (all applicable taxes included) and therefore the 80/20 system shall be applicable. 18.2 Preference points for this bid shall be awarded for: (a) Price; and (b) Specific Goals. 18.3 The maximum points for this bid are allocated as follows: <table border="1" style="margin-left: 40px;"> <thead> <tr> <th></th><th>POINTS</th></tr> </thead> <tbody> <tr> <td>PRICE</td><td>80</td></tr> <tr> <td>SPECIFIC GOALS</td><td>20</td></tr> <tr> <td>Total points for Price and Specific Goals must not Exceed</td><td>100</td></tr> </tbody> </table>		POINTS	PRICE	80	SPECIFIC GOALS	20	Total points for Price and Specific Goals must not Exceed	100
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19.	Evaluation of Tenders The Tenderers notice is drawn to the fact that the evaluation, adjudication and awarding of this tender will be in terms of the Supply Chain Management Policy of the THLM. 19.1 The following steps will be followed in evaluation; 1. Determination of whether or not tender offers are complete. 2. Determination of whether or not tender offers are responsive. 3. Determination of the reasonableness of tender offers. 4. Confirmation of the eligibility of preferential points claimed by tenderers. 5. Awarding of points for financial offer. 6. Ranking of tenderers according to the total points 7. Performance of risk analysis by checking the credit record of the tenderers								



19.2	Evaluation Criteria The procedure for the evaluation of responsive Bids will be on the average of the previous three projects where the firm was involved The tenders shall be considered for further evaluation when they score 75 points out of 100 points of the maximum 100 points allocated. <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th colspan="2">Summary of Functionality</th></tr> </thead> <tbody> <tr> <td>Organizing and Staffing</td><td style="text-align: center;">45</td></tr> <tr> <td>Plant</td><td style="text-align: center;">20</td></tr> <tr> <td>Experience of Firm</td><td style="text-align: center;">35</td></tr> <tr> <td>Total</td><td style="text-align: center;">100</td></tr> </tbody> </table>	Summary of Functionality		Organizing and Staffing	45	Plant	20	Experience of Firm	35	Total	100
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	Tenders are adjudicated in terms of THLM Supply Chain Management Policy, and the following framework is provided as a guideline in this regard.										
19.3.1	Technical adjudication and General Criteria ▪ Tenders will be adjudicated in terms of inter alia: ▪ Compliance with Tender conditions ▪ Technical specifications If the Tenderer does not comply with the Tender Conditions, the Tenderer may be rejected. If technical specifications are not met, the Tender may also be rejected. With regard to the above, certain actions or errors are unacceptable and warrants REJECTION OF THE TENDER, for example ▪ Pages to be completed, removed from the Tender document, and have therefore not been submitted. ▪ If tender document must be completed in full as required and as stipulated in the tender data. ▪ If any tender document is tempered with or it is unbinded or unbundled. ▪ Failure to complete the schedule of quantities as required – only lump sums provided. ▪ Scratching out without initialling next to the amended rates or information. ▪ Writing over / painting out rates / using correction fluid (without initialising thereof) or use of any erasable ink, e.g. pencil. ▪ Failure to attend compulsory site inspections where applicable ▪ The Tender has not been properly signed by a party having the authority to do so, according to the Form D – “Authority for Signatory” ▪ A Resolution by a Board of Directors of the Company authorizing the Tenderer to sign the Tender document on behalf of the Company. No authority for signatory										



	submitted. ▪ Particulars required in respect of the Tender have not been provided – non-compliance of Tender requirements and/or specifications. ▪ The Tenderer's attempts to influence, or has in fact influenced the evaluation and/or awarding of the contract. ▪ The Tender has been submitted after the relevant closing date and time ▪ Failure to complete and sign Form C1.1 Form of Offer and Acceptance ▪ If any municipal rates and taxes or municipal service charges owed by that Tenderer or any of its directors to the municipality, or to any other municipality or municipal entity, are in arrears for more than three months. ▪ If any Tenderer who during the last five years has failed to perform satisfactorily on a previous contract with the municipality or any other organ of state after written notice was given to that Tenderer that performance was unsatisfactory.
19.3.2	Size of enterprise and current workload ▪ Evaluation of the Tenderer's position in terms of: ▪ Previous and expected current annual turnover ▪ Current contractual obligations ▪ Capacity to execute the contract
19.3.3	Staffing profile Evaluation of the Tenderer's position in terms of: ▪ Staff available for this contract being Tendered for ▪ Qualifications and experience of key staff to be utilised on this contract.
19.3.4	Proposed Key Personnel In this part of the tender, the Tenderer shall also supply Curriculum Vitae (CVs) for the Staff available named and working on full time basis for the Tenderer. The CV should follow the normal Professional Format as used by Professional Service Providers. Each CV should give at least the following: ○ Position in the firm and within the organisation of this assignment ○ PDI status (describing population group, gender and disabilities) ○ Educational qualifications ○ Professional Registrations ○ Relevant experience (actual duties performed, involvement and responsibility), including locations, dates and durations of assignments, starting with the latest. ○ Language proficiency and ○ References (company name, individual name, position held, contact details) Much importance will be placed on the experience of the staff proposed. The Tender must ensure that, if selected, the nominated staff will be assigned as proposed. Failure to do so may result in the annulment of any acceptance of the Tenders' proposal and/ or Agreement entered into by the Client for the execution of the services



19.3.5	Previous experience The procedure for the evaluation of responsive Bids will be on the previous projects where the firm was involved. The tenderer shall list in the appropriate Forms the appropriate related projects undertaken by the member firms of the tenderer within the last five (5) years. Evaluation of the Tenderer's position in terms of his previous experience. Emphasis will be placed on the following: ▪ Experience in the relevant technical field ▪ Experience of contracts of similar size ▪ Some or all the references will be contacted to obtain their input.
19.3.6	The tenderer shall provide documentation of company experience of each member of the Consortium/Joint Venture related projects.
19.3.7	Financial ability to execute the contract: Evaluation of the Tenderer's financial ability to execute the contract. Emphasis will be placed on the following: ▪ Proof of warrantee ▪ Contact the Tender's bank manager to assess the Tenderer's financial ability to execute the contract and the Tenderer hereby grants his consent for this purpose.
19.3.8	Good standing with SA Revenue Services ▪ The Tenderer must affix a valid SARS tax verification PIN Certificate
19.3.9	If the Tender does not meet the requirements contained in the THLM Procurement Policy, and the mentioned framework, it will be rejected by the Council, and may not subsequently be made acceptable by correction or withdrawal of the non-conforming deviation or reservation
19.3.10	Penalties The Thembisile Hani Local Municipality will if upon investigation it is found that a preference in terms of the Act and these regulations has been obtained on a fraudulent basis, or any specified goals are not attained in the performance of the contract, on discretion of the Municipal Manager, one or more of the following penalties will be imposed: ▪ Cancel the contract and recover all losses or damages incurred or sustained from the Tenderer. ▪ Impose a financial penalty at the discretion of Council ▪ Restrict the contractor, its shareholders and directors on obtaining any business from the Thembisile Hani Local Municipality for a period of 5 years



20	The additional conditions of Tender are: 1 Thembisile Hani Local Municipality may also request that the Tenderer provide written evidence that his financial, labour and resources are adequate for carrying out the project. 2 The Thembisile Hani Local Municipality reserves the right to appoint a firm of chartered accountants and auditors and / or execute any other financial investigations on the financial resources of any Tenderer. The Tenderer shall provide all reasonable assistance in such investigations.
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EVALUATION CRITERIA

EVALUATION SCHEDULE: BIDDING COMPANY COMPLIANCE

Bidder Compliance by the company

It must be noted that a total of **55 points** must be obtained by the Contracting Firm in relation to the requirements as mentioned on the table below failure which a tender shall be automatically eliminated from any further evaluation.

Evaluation Criteria	Evaluation Criteria	Elimination Factor	Points obtainable	Points Claimed
Delegation of Authority (Note 01)	A letter of signatory/authority authorizing the nominated person to sign the document	Yes	5	
Completing of bid document (Note 02)	Must initial every page in the tender document, signing the tender document in full	Yes	5	
Company registration (Note 03)	Proof of Company Registration with Company Intellectual Property and Commission (CIPC) and proof of shareholding	Yes	5	
Tax Verification PIN (Note 04)	Proof of Tax Registration and Compliance with South African Revenue Service (SARS)	Yes	5	
Municipal Account (Note 05)	A statement of the municipal account must be attached.	Yes	5	
CIDB Grading (Note 06)	A copy of Confirmation of CIDB grading of Contractor grading designation equal to 6CE or higher of construction work must be attached.	Yes	5	
Registration with the Central Suppliers Database (Note 07)	CSD Summary Report not older than one (01) month must be provided	Yes	5	
Audited Financial Statement (Note 08)	A proof of three year audited financial statement with audit report must be attached.	Yes	5	



THLM/SCM01/2026-2027/RS01:
CONSTRUCTION OF ENTOKOZWENI (MATHYZENSLOOP) BUS ROUTE

COIDA Certificate (Note 09)	Proof of a valid letter of Good Standing/ COIDA Certificate with Department of Labour must be attached	Yes	5	
Compulsory attendance at tender briefing (Note 10)	Must be represented at the compulsory tender briefing/site inspection	Yes	5	
Bank Confirmation Letter (Note 11)	Attach proof in the form bank stamped letter from the bank not older than three (3) months confirming the bank account and details.	Yes	5	
Total 55 points				

Note 01: Delegation of Authority

In case of a Company, a delegation of Authority signed by the Construction Firm's Board of Directors nominating a Team Leader as a delegated and authorized Signatory must be attached. In case of a Closed Corporation, a delegation of Authority signed by the Construction Firm's majority Shareholders nominating a Team Leader as a delegated and authorized Signatory must be attached. Failure to attach the Delegation of Authority certificate shall warrant an automatic elimination of tender from any further evaluation.

Note 02: Completing bid document

As stipulated in the tender rules or in addition thereto, a tender document shall be completed in full with all the provided spaces signed, every page initialled accordingly and required documentation attached. The prospective bidder may not make any alterations or additions to the tender documents, except to comply with instructions issued by the employer, or necessary to correct errors made by the tenderer. All signatories to the tender offer shall initial all such alterations. Erasures and the use of correction fluid are prohibited. Failure to adherence shall warrant automatic elimination of tender from any further evaluation.

Note 03: Company registration

Proof of company registration documents in the form of a copy from the Company Intellectual Property and Commission (CIPC) must be attached, including a copy of a certificate for proof of shareholding. Failure to attach the CIPC certificate shall warrant an automatic elimination of tender from any further evaluation.

Note 04: SARS Verification PIN

SARS tax registration and compliance with relevant tax legislation document in the form of a valid SARS Verification PIN certificate shall be attached. Failure to attach the Tax PIN report shall warrant an automatic elimination of tender from any further evaluation.



Note 05: Municipal Account Statement

Attach an original or a copy of a municipal utility account not older than three (3) months of any of the registered director(s) or alternatively, attach a copy of the Lease Agreement along with the utility account of the landlord, whereby the company is leasing the property it is operating from. **The municipal account submitted must not be in arrears for more than 90 days.** Failure to attach a valid municipal account shall warrant the automatic elimination of tender from any further evaluation.

Note 06: Construction Industry Development Board (CIDB)

A copy of Confirmation of CIDB grading of Contractor grading designation equal to **6CE or higher** of construction work must be attached. Failure to attach the **CIDB** grading shall warrant an automatic elimination of tender from any further evaluation.

Note 07: Registration on Central Suppliers Database

Attach a copy of the CSD Summary Report of the company which is not older than one (1) month upon closing date. Failure to attach the CSD report shall warrant an automatic elimination of tender from any further evaluation.

Note 08: Audited Financial Statements

Copies of 3 Years Audited Annual Financial Statements together with an Auditor's report must be attached. Failure to attach the financial statements and Auditor's report shall warrant automatic elimination of tender from any further evaluation.

Note 09: Letter of Good Standing (COIDA)

Proof of a valid Letter of Good Standing with COIDA issued by the Department of Labour must be attached. The attached letter must be valid at the time of closing of tenders. Failure to attach the COIDA certificate shall warrant an automatic elimination of tender from any further evaluation.

Note 10: Compulsory attendance at tender briefing

Attending of Site Briefing is Compulsory; all service providers will be expected to sign the attendance register as a proof of attendance. Failure to attend the site briefing shall warrant an automatic elimination of tender from any further evaluation.

Note 11. Bank Confirmation Letter

Attach proof in the form bank stamped letter from the bank not older than three (3) months confirming the bank account and details. Failure to attach the certificate shall warrant an automatic elimination of tender from any further evaluation.

EVALUATION SCHEDULE: FUNCTIONALITY

The Firm's tender responsiveness in relation to points is therefore summarized as follows:

Summary of Functionality	
Organising and Staffing	45
Plant	20
Experience of Firm	35
Total	100

A firm must obtain a minimum of 75 points out of the 100 points above to be considered for price and Specific goals evaluation.

Project Manager/Team Leader

(Maximum Points obtainable 20)

Name:.....

Evaluation Criteria	Minimum Required	Elimination Factor	Points obtainable	Points Claimed
Academic Qualifications	National Diploma in Civil Engineering (NQF Level 6)	No	3	
	Bachelor's degree in civil engineering (NQF Level 7 or higher)	No	5	
Professional registration	Candidate Professional Technician/ Technologist/ Project Manager	No	3	
ECSA/ SACPCMP (Construction)	Professional Registered Engineer/Technologist/ Project Manager	No	5	
Sub-total			10	
Experience of Team Leader in similar projects		Elimination Factor	Points obtainable	Points Claimed
Involvement in comparable roads and stormwater construction projects	1- 3 Projects	No	1	
	4 -5 Projects	No	6	
	6 Projects and above	No	10	
Sub-total			10	
Total			20	

NOTE: SHOULD THE TEAM LEADER BE THE SAME AS THE SITE AGENT ZERO POINTS WILL BE ALLOCATED

Site Agent

(Maximum Points obtainable 20)

Name:.....

Evaluation Criteria	Minimum Required	Elimination Factor	Points obtainable	Points Claimed
Academic Qualifications	National Certificate in Civil Engineering (NQF Level 5)	Yes	3	
	National Diploma in Civil Engineering (NQF Level 6)	No	6	
	Bachelor's Degree in Civil Engineering (NQF Level 7 or higher)	No	10	
Sub-total			10	
Involvement in comparable roads and stormwater construction projects	1 -3 Projects	No	3	
	4 – 6 Projects	No	6	
	7 Projects and above	No	10	
Sub-total			10	
Total			20	

NOTE: SHOULD THE SITE AGENT BE THE SAME AS THE SAFETY OFFICER ZERO POINTS WILL BE ALLOCATED

Safety Officer

(Maximum Points obtainable 5)

Name:.....

Evaluation Criteria	Minimum Required	Elimination Factor	Points obtainable	Points Claimed
Academic Qualifications	Occupational Health and Safety Certificate (NQF Level 5)	No	2	
	Occupational Health and Safety Diploma (NQF Level 6 or higher)	No	3	
Sub-total			3	
Involvement in comparable roads and stormwater construction projects.	2- 4 Projects	No	1	
	5 and above	No	2	

Sub-total	2	
Total	5	
ORGANISING AND STAFFING/PERSONNEL		
PERSONNEL	TOTAL	SCORES
Project Manager/Team Leader	20	
Site Agent	20	
Safety Officer	5	
TOTAL	45	

PLANT

(Maximum Points obtainable 20)

It must be noted that a total point of 20 are obtainable by the Firm in relation to the requirements as mentioned on the table below, failure to submit evidential supporting documents is not an eliminating factor BUT a zero point will be scored.

Evaluation Criteria	Minimum Required	Elimination Factor	Points obtainable (Own)	Points obtainable (Leased)	Points Claimed
Firm's plant and equipment – Note: Proof of ownership or the Letter of intent from the equipment must be attached and failure to do so will result in forfeiting the plant points	20-ton Excavator x2	No	8	4	
	TLB x2	No	2	1	
	10m ³ Tipper Trucks x 4	No	4	2	
	Compactor roller, 20 ton-x1	No	2	1	
	Grader x 1		4	2	
Sub-total			20	10	
Total			20	10	

EXPERIENCE OF A FIRM

(Maximum Points obtainable 35)

Provide proof of the company's previously completed a project which is in the form of verifiable appointment letters / orders with completion certificate and reference letters. If these are not provided, zero points will be allocated in that regard.

Evaluation Criteria	Evaluation Criteria	Elimination Factor	Points obtainable	Points Claimed
Company experience in terms of projects completed (Roads and stormwater construction projects)	1 - 2 Projects	No	5	
	3 - 4 Projects	No	10	
	5 - 6 Projects	No	20	
	7 Projects and above	No	35	
Sub-Total			35	
TOTAL			35	

TOTAL SCORE _____ /100