

SUPPLIER QUERIES	RESPONSES
<p>We have noticed that some of document are short can you please upload or send us the order documents.</p>	<p>Kindly note that there are only four documents:</p> <ul style="list-style-type: none"> a) RFI document (PDF) b) RFI document (Word) c) Annexure L d) Annexure A <p>When responding, you capture all your responses on the RFI document (Word) and provide requested evidence.</p>
<p>We have noted that Annexure A is not included in the attached tender documentation for reference. Kindly upload the missing Annexure A at your earliest convenience.</p> <p>In addition, we would appreciate your consideration for an extension of the tender closing date to allow sufficient time to review the complete documentation once received.</p>	<p>The omission has been noted. We are currently in the process of extending the closing date and uploading the missing document.</p>
<ol style="list-style-type: none"> 1. Do I need to have been supplying the spares before? 2. How are my prospects of me getting this tender as a first time supplier without most of this requirements? 3. Is there any mechanism to assist first time suppliers? 	<p>Note: in an RFI information is sought to understand the market, so that the final RFQ strategy is informed by information we get from the market. So we will consider all the answers.</p> <ol style="list-style-type: none"> 1. Not a must. But will be an advantage if there is a demonstration that one has supplied such equipment, anywhere in the world. We would like to verify with one's clients, of course. 2. The prospects are always open, as long as one meets the minimum requirements when the RFQ is eventually issued. One does not have to meet all the requirements of this RFI, as the company is seeking where the market out there is strong, and where it is weak. 3. For local Small Micro Enterprises, and other qualifying entities, the company has a Supplier Development and Localisation department which assists. The company's website could share some

	<p>light on the requirements and processes, else these can be sourced directly from that department.</p>
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