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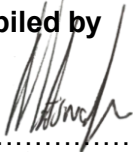
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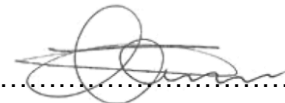
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## **1. INTRODUCTION**

Matimba Power Station uses the Eskom procurement policy, supply management procedure together with the Generation tender technical evaluation procedure in order to place a Contract of appointing a qualified Supplier to supply and delivery requested items needed at the station. The technical scope of this tender evaluation strategy covers the supply and delivery of bolts and nuts as request by the power station. The development and performance of the technical evaluation will be implemented to archive the required objectives.

## **2. SUPPORTING CLAUSES**

### **2.1 SCOPE**

This document covers the process of tender Technical Evaluation Strategy (TES) procedure for contract placement of the supply and delivery of bolts and nuts at Matimba Power Station as per request.

#### **2.1.1 Purpose**

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities for tender technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

#### **2.1.2 Applicability**

The document applies to Matimba Power Station.

### **2.2 NORMATIVE/INFORMATIVE REFERENCES**

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

#### **2.2.1 Normative**

- [1] 240-168966153: Generation Tender Technical Evaluation Procedure.
- [2] 32-Preferential Procurement Policy Framework Act 5 of 2000.
- [3] 240-51017652: Guideline for Technical Assurance.
- [4] 32-1033: Eskom Procurement and Supply Chain Management Policy.
- [5] ISO 9001: Quality Management Systems.

#### **2.2.2 Informative**

- [1] 32-1034: Eskom Procurement Policy.

### **2.3 DEFINITIONS**

<b>Definition</b>	<b>Description</b>
Acceptance Letter	A formal document issued by a company to confirm that a proposal has been approved.
Contract	A legal written document binding two or more parties as an agreement enforced by law.
Client	An organization using the services of other professional companies.

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Generation	Eskom division.
Purchase Order	A commercial document issued by a buyer to a seller, specifying the products or services they intend to purchase.
Supplier	An Organisation/Individual that provides services.

### 2.3.1 Classification

**Controlled Disclosure:** Controlled Disclosure to external parties (either enforced by law, or discretionary).

## 2.4 ABBREVIATIONS

Abbreviation	Description
ASTM	American Society for Testing Materials
ISO	International Organisation for Standardisation.
MTDS	Material Technical Data Sheet
POs	Purchase Orders.
SANS	South African National Standards
SOW	Scope of Work.
TES	Technical Evaluation Strategy.
TET	Technical Evaluation Team.

## 2.5 ROLES AND RESPONSIBILITIES

As per 240-168966153: Generation Tender Technical Evaluation Procedure for Generation.

## 2.6 PROCESS FOR MONITORING

N/A.

## 2.7 RELATED/SUPPORTING DOCUMENTS

Refer to item 2.2 of the document.

# 3. TENDER TECHNICAL EVALUATION STRATEGY

## 3.1 TECHNICAL EVALUATION THRESHOLD

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70%.

### **CONTROLLED DISCLOSURE**

### **3.2 TET MEMBERS**

**Table 1: TET Members**

<b>TET number</b>	<b>TET Member Name</b>	<b>Designation</b>
TET 1	Tebogo Matswalela	Senior Technician Civil
TET 2	Vumile Goso	Senior Advisor Technical Support

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**3.3 MANDATORY TECHNICAL EVALUATION CRITERIA**

**Table 2: Mandatory Technical Evaluation Criteria**

	<b>Mandatory Technical Criteria Description</b>	<b>Reference to Technical Specification / Tender Returnable</b>	<b>Motivation for use of Criteria</b>
1.	Not Applicable	None	None

**3.4 QUALITATIVE TECHNICAL EVALUATION CRITERIA**

**Table 3: Qualitative Technical Evaluation Criteria**

	<b>Qualitative Technical Criteria Description</b>		<b>Reference to Technical Specification / Tender Returnable</b>	<b>Criteria Weighting (%)</b>	<b>Criteria Sub Weighting (%)</b>
<b>1.</b>	<b>Experience</b>		<b>Reference to Technical Specification / Tender Returnable</b>	<b>60</b>	<b>5= 100%, 4= 80%, 2 = 40% &amp; 0= 0%</b>
	1.1	<p>The Supplier to submit proof that they have supplied and successfully delivered 3 x Purchase Orders (POs)/Acceptance letters and 3 x Delivery Notes for supply and delivery of bolts and nuts/ <i>fasteners</i>/ Industrial materials NOT older than 5 years</p> <p><i>N.B- (The previous deliveries made should be in bulk).</i></p> <p>Conditions:</p> <ol style="list-style-type: none"> <li>the evidence must not be older than five (5) years.</li> <li>Each delivery note/Acceptance letter must have been in bulk quantities, defined as:                             <ul style="list-style-type: none"> <li>Not less than 10 000 units of bolts/nuts/fasteners per order OR</li> <li>Not less than 1 000kg of mixed industrial fasteners per order OR</li> <li>Not less than R 250 000 (excluding VAT) per order in contract value.</li> </ul> </li> </ol>	<p>Proof of previous Purchase Orders and Delivery Notes for supply and delivery of bolts and nuts. The proof shall have the following:</p> <ul style="list-style-type: none"> <li>Proof of Purchase Orders/Acceptance Letters and Delivery Notes accepted and signed/ stamped by the Client and Not older than 5 years</li> <li>Client representative with traceable references.</li> <li>Visible POs numbers or reference codes</li> <li><i>. NB: Contracts letters will not be acceptable in replacing the Purchase Orders/Acceptance Letters</i></li> </ul>	60	<p>5 = Submitted 3 or more proof of purchase orders/Acceptance letters and proof of signed/stamped delivery notes from the Client.</p> <p>4 = Submitted 2 proof of purchase orders/Acceptance letters and proof of signed/stamped delivery notes from the Client.</p>

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					2 = Submitted 1 proof of purchase order/Acceptance letter and proof of signed/stamped delivery notes from the Client.
					0 = Submitted proof of purchase orders/Acceptance letters and proof of delivery notes without signatures from the Client.  Submitting 0 purchase order/s and delivery note/s.
<b>2.</b>	<b>Method Statement/Technical Proposal</b>	<b>Reference to Technical Specification / Tender Returnable</b>	<b>5</b>	<b>5= 100%, 4= 80%, 2 = 40% &amp; 0= 0%</b>	

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	2.1	The Supplier to submit a detailed method statement/Technical proposal for supply and delivery of bolts and nuts	<p>The Supplier to submit a comprehensive Method Statement/Technical Proposal of supply and delivery of bolts and nuts including</p> <ol style="list-style-type: none"> <li>1. Sourcing of materials complying with relevant SANS/ISO/ASTM standards</li> <li>2. Process of obtaining MTDS</li> <li>3. Quality Assurance and Inspection</li> <li>4. Packing and Labelling</li> <li>5. Logistics and delivery plan (Transportation)</li> </ol>	5	<p>5 = Submitted method statement/technical proposal including all 4 requirements.</p> <p>4 = Submitted method statement/technical proposal including 3/4 of the required requirements.</p> <p>2 = Submitted method statement/technical proposal including 2/4 of the required requirements.</p> <p>0 = Submitted method statement/technical proposal including 2, 1 or 0/4 of the required requirements</p>
<b>3.</b>	<b>Letter of intent</b>		<b>Reference to Technical Specification / Tender Returnable</b>	<b>15</b>	<b>5= 100%, 4= 80%, 2 = 40% &amp; 0= 0%</b>
	3.1	The letter of intent from a registered Manufacturer/Supplier to supply items as per scope of work.	<p>A Letter of Intent from a registered Manufacturer/Supplier confirming that they will supply bolts and nuts as per the Scope of Work.</p> <ol style="list-style-type: none"> <li>1. Be written on the Manufacturer/Supplier's official letterhead</li> <li>2. Clearly state the intent as per the Scope of Work</li> <li>3. Confirm capability and capacity</li> </ol>	15	<p>5 = Submitted the letter of intent as per the Scope of Work. Item 1-3</p> <p>4 = Submitted the letter to intent covering only item 1 &amp; 3</p> <p>2 = Submitted Letter to intent covering only item 1 &amp; 2</p> <p>0 = Submitted letter to intent covering only 2 &amp;</p>

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					3, Not submitting letter to intent.
<b>4.</b>	<b>Material Technical Data Sheet (MTDS)</b>		<b>Reference to Technical Specification / Tender Returnable</b>	<b>20</b>	<b>5= 100%, 4= 80%, 2 = 40% &amp; 0= 0%</b>
	4.1	MTDS from a registered Manufacturer/Supplier detailing the critical items listed on the SoW/Purchase Oder Text	<p>The Tenderer to submit the MTDS from a registered Manufacturer/Supplier of the critical items.</p> <p>NB: An item is automatically critical if it meets any one of the following:</p> <ul style="list-style-type: none"> <li>• Grade ≥8.8</li> <li>• Stainless steel or alloy steel</li> <li>• Diameter ≥M24</li> <li>• OEM/ Eskom drawing referenced</li> <li>• Load-rated or lifting application</li> <li>• Used on turbines, mills, fans, pumps</li> </ul>	20	<p>5 = MTDSs are submitted for all critical items (100%), or all critical items are technically grouped with full justification.</p> <p>4 = MTDSs are submitted for most critical items (80%)</p> <p>2 = MTDSs are submitted for some critical items (70%)</p> <p>0 = No MTDSs of critical items are</p>
					submitted or MTDSs of critical items do not demonstrate compliance with required standards or MTDSs of critical items are irrelevant, outdated, or not issued by a registered Manufacturer/approved Supplier
				<b>TOTAL: 100</b>	

**3.5 TET MEMBER RESPONSIBILITIES**

**Table 4: TET Member Responsibilities**

<b>Qualitative Criteria Number</b>	<b>TET 1</b>	<b>TET 2</b>
1.1	X	X
2.1	X	X
3.1	X	X
4.1	X	X

**3.6 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS**

**3.6.1 Risks**

**Table 5: Acceptable Technical Risks**

<b>Risk</b>	<b>Description</b>
1.	<b>Accept Minor deviation from the Scope of Work.</b>
2.	<b>Company's experience with similar</b>

**Table 6: Unacceptable Technical Risks**

<b>Risk</b>	<b>Description</b>
1.	<b>Deviation with inadequate Scope of Work.</b>
2.	<b>Company Profile without Scope of Work.</b>
3.	<b>No signed/stamped purchase orders and delivery notes from the Client.</b>

**3.6.2 Exceptions / Conditions**

**Table 7: Acceptable Technical Exceptions / Conditions**



<b>Risk</b>	<b>Description</b>
1.	<b>None.</b>

**Table 8: Unacceptable Technical Exceptions / Conditions**

<b>Risk</b>	<b>Description</b>
1.	<b>None.</b>

#### 4. AUTHORISATION

This document has been seen and accepted by:

Name	Designation	Signature
Tebogo Matswalela	Senior Technician Civil	
Vumile Goso	Senior Advisor Technical Support	

#### 5. REVISIONS

Date	Rev.	Compiler	Remarks
November 2024	0	T.A Matswalela	New Document
March 2026	1	TA Matswalela	Compiled for approval
April 2026	2	TA Matswalela	Updated with comments

#### 6. DEVELOPMENT TEAM

The following people were involved in the development of this document:

Name	Designation
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#### 7. ACKNOWLEDGEMENTS

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