

ANNEXURE D

EVALUATION CRITERIA

Bids shall be evaluated in terms of the following process:

Phase 1: Administrative evaluation

Procurement unit will screen the proposals received to assess compliance with RFP requirements including submission made timely, submission of standard bid documents and returnable documents.

CEF would like to promote broad based transformation and development of small and medium firm in this industry. **As such the bidders must indicate in the table below the relevant firm category:**

| Firm categories | Definition | Please indicate(cross/tick) |
|-----------------------------|--|------------------------------------|
| Tier 1:Large Firms | Firm with annual turnover greater than R50 million | |
| Tier 2: Small -Medium Firms | Firm with annual turnover below R50 million | |

Phase 2: Service categories bidding for

The Procurement unit in consultation with user department will categorise the proposals received into various categories as per below.

The bidder must indicate with a tick or cross the category/work stream they are bidding for:

Note that the bidder will be compelled to work with the nominated Counsels and consultants (in an applicable area/category) for the duration of the panel, with exception of the nominated Counsels and/or Consultants' passing (death) or lack of good standing, in which case they shall be entitled to nominate a replacement Counsel or Consultant.

| SERVICE CATEGORY /WORK STREAM | PLEASE SELECT/INDICATE WITH A TICK OR CROSS |
|---|---|
| 1.Energy Law | |
| | |
| List of commercial senior counsel and with expertise in commercial matters with specific target to Women and Young Black Counsels (minimum of 4 and maximum of 7) | List of Junior counsel with expertise in commercial matters with specific target to Women and Young Black Counsels(minimum of 4 and maximum of 7) |
| 1. | 1. |
| 2. | 2. |
| 3. | 3. |
| 4. | 4. |
| 5. | 5. |
| 6. | 6. |
| 7. | 7. |

| SERVICE CATEGORY /WORK STREAM | PLEASE SELECT/INDICATE WITH A TICK OR CROSS |
|--|--|
| 2.Labour Relations and Employment related laws | |
| | |
| List of senior counsel and with expertise in Labour matters with specific target to Women and young Black Counsels (minimum of 4 and maximum of 7) | List of Junior counsel with expertise in Labour matters with specific target to Women and young Black Counsels (minimum of 4 and maximum of 7) |
| 1. | 1. |
| 2. | 2. |
| 3. | 3. |
| 4. | 4. |
| 5. | 5. |
| 6. | 6. |
| 7. | 7. |
| | |
| List of expert consultant/s with in-depth knowledge in employment law and union related matters including collective agreement/s management and workplace forum. (minimum of 3 and maximum of 5) | |
| 1. | |
| 2. | |
| 3. | |

| SERVICE CATEGORY /WORK STREAM | PLEASE SELECT/INDICATE WITH A TICK OR CROSS |
|---|---|
| 3. Constitutional, Administrative Law, and/or Regulatory matters; | |
| | |
| List of senior counsel and with expertise in administrative law with specific target to Women and young Black Counsels(minimum of 4 and maximum of 7) | List of Junior counsel with expertise in administrative law with specific target to Women and young Black Counsels(minimum of 4 and maximum of 7) |
| 1. | 1. |
| 2. | 2. |
| 3. | 3. |
| 4. | 4. |
| 5. | 5. |
| 6. | 6. |
| 7. | 7. |

| SERVICE CATEGORY /WORK STREAM | PLEASE SELECT/INDICATE WITH A TICK OR CROSS |
|---|--|
| 4.Tax law | |
| | |
| List of Senior counsel and with expertise Tax matters with specific target to Women and young Black Counsels. ((minimum of 4 and maximum of 7) | List of Junior counsel with expertise Tax matters with specific target to Women and young Black Counsels. (minimum of 4 and maximum of 7) |
| 1. | 1. |
| 2. | 2. |
| 3. | 3. |
| 4. | 4. |
| 5. | 5. |
| 6. | 6. |
| 7. | 7. |
| | |
| List of expert consultant/s with in-depth knowledge in Tax law and customs taxes including clearance and related matters on exports/imports commodities as well as appeal on imposed taxes. ((minimum of 3 and maximum of 5) | |
| 1. | |
| 2. | |
| 3. | |

| SERVICE CATEGORY /WORK STREAM | PLEASE SELECT/INDICATE WITH A TICK OR CROSS |
|--|---|
| 5. Supply Chain / Procurement related Law/ Public Law (including expertise in PFMA, Public Procurement and other applicable SCM legislation impacting CEF, its subsidiaries | |
| List of commercial/supply chain Senior Counsel with specific target to Women and young Black Counsels. (minimum of 4 and maximum of 7) | List of commercial/supply chain Junior Counsel with specific target to Women and young Black Counsels. (minimum of 4 and maximum of 7) |
| 1. | 1. |
| 2. | 2. |
| 3. | 3. |
| 4. | 4. |
| 5. | 5. |
| 6. | 6. |
| 7. | 7. |
| List of expert consultant/s with in-depth knowledge in Procurement law related matters on supply chain and BBBEE. (minimum of 3 and maximum of 5) | |
| 1. | |
| 2. | |
| 3. | |

| SERVICE CATEGORY /WORK STREAM | PLEASE SELECT/INDICATE WITH A TICK OR CROSS |
|--|--|
| 6.Litigation: criminal/Civil Law | |
| | |
| List of Senior counsel with specific expertise in litigation. Women and young Black Counsels must be targeted for development. (minimum of 4 and maximum of 7) | List of Junior counsel with specific expertise in litigation. Women and young Black Counsels must be targeted for development (minimum of 4 and maximum of 7) |
| 1. | 1. |
| 2. | 2. |
| 3. | 3. |
| 4. | 4. |
| 5. | 5. |
| 6. | 6. |
| 7. | 7. |
| | |

| SERVICE CATEGORY /WORK STREAM | PLEASE SELECT/INDICATE WITH A TICK OR CROSS |
|---|---|
| 7.Competition Law | |
| List of economics Consultants /other relevant profession of consultant to be utilised on competition law related matters when required. (minimum of 3 and maximum of 5) | |
| 1. | |
| 2. | |
| 3. | |
| List of affiliated/correspondence law firms and/or firm relations with International law firms that are linked to South African legal firms. (minimum of 3 and maximum of 5) | |
| 1. | |
| 2. | |
| 3. | |
| 4. | |
| 5. | |

| SERVICE CATEGORY /WORK STREAM | PLEASE SELECT/INDICATE WITH A TICK OR CROSS |
|--|---|
| 8. Minerals/Mining Laws | |
| <p>List of expert consultant/s with in-depth knowledge in mining law including determination of resources analysis. Application for Mining Right, Review and related disputes of in mining rights or others. (minimum of 3 and maximum of 5)</p> | |
| 1. | |
| 2. | |
| 3. | |

| SERVICE CATEGORY /WORK STREAM | PLEASE SELECT/INDICATE WITH A TICK OR CROSS |
|---|---|
| 9. Information Technology Governance, as well as Cyber law. | |
| | |

| SERVICE CATEGORY /WORK STREAM | PLEASE SELECT/INDICATE WITH A TICK OR CROSS |
|--|---|
| 10. Transport, Shipping and Marine Laws | |
| List of expert consultant/s with in-depth shipping, freight clearance and road/rail on exports/imports commodities on matters related to relevant compliance and regulations including safety and handling of dangerous goods. (minimum of 3 and maximum of 5) | |
| 1. | |
| 2. | |
| 3. | |

| SERVICE CATEGORY /WORK STREAM | PLEASE SELECT/INDICATE WITH A TICK OR CROSS |
|--|---|
| 11. Environmental Laws | |
| List of expert consultant/s with in-depth knowledge in environmental law including determination of impact analysis. (minimum of 3 and maximum of 5) | |
| 1. | |
| 2. | |
| 3. | |

| SERVICE CATEGORY /WORK STREAM | PLEASE SELECT/INDICATE WITH A TICK OR CROSS |
|-------------------------------|---|
| 12. Intellectual Property Law | |
| | |

| SERVICE CATEGORY /WORK STREAM | PLEASE SELECT/INDICATE WITH A TICK OR CROSS |
|---|---|
| 13. Financial Instruments and Insurance Laws | |
| List of expert consultant/s with in-depth knowledge in Financial Instruments and Insurance law. (minimum of 3 and maximum of 5) | |
| 1. | |
| 2. | |
| 3. | |

| SERVICE CATEGORY /WORK STREAM | PLEASE SELECT/INDICATE WITH A TICK OR CROSS |
|--|--|
| 14. Commercial and Corporate law | |
| | |
| List of Senior counsels with specific expertise in commercial litigation. Women and young Black Counsels must be targeted for development. (minimum of 4 and maximum of 7) | List of Junior counsels with specific expertise in commercial litigation. Women and young Black Counsels must be targeted for development. (minimum of 4 and maximum of 7) |
| 1. | 1. |
| 2. | 2. |
| 3. | 3. |
| 4. | 4. |
| 5. | 5. |
| 6. | 6. |
| 7. | 7. |
| | |

| SERVICE CATEGORY /WORK STREAM | PLEASE SELECT/INDICATE WITH A TICK OR CROSS |
|---|--|
| 15. Corporate Governance and forensic investigation reporting and security regulatory advisory | |
| List of Senior counsels with specific expertise in litigation. Women and young Black Counsels must be targeted for development. (minimum of 4 and maximum of 7) | List of junior counsels with specific expertise in litigation. Women and young Black Counsels must be targeted for development. (minimum of 4 and maximum of 7) |
| 1. | 1. |
| 2. | 2. |
| 3. | 3. |
| 4. | 4. |
| 5. | 5. |
| 6. | 6. |
| 7. | 7. |
| List of expert consultant/s with in-depth knowledge in vetting, investigation and forensic legal assessments and determination of impact analysis. (minimum of 3 and maximum if 5) | |
| 1. | |
| 2. | |
| 3. | |

| SERVICE CATEGORY /WORK STREAM | PLEASE SELECT/INDICATE WITH A TICK OR CROSS |
|---|---|
| 16. Mergers and Acquisitions, Structured finance, Corporate finance and Project finance | |
| | |

| SERVICE CATEGORY /WORK STREAM | PLEASE SELECT/INDICATE WITH A TICK OR CROSS |
|--|---|
| 17. International Law (arbitrations and legal rules) | |
| | |

| SERVICE CATEGORY /WORK STREAM | PLEASE SELECT/INDICATE WITH A TICK OR CROSS |
|---|---|
| 18. International Law Firm | |
| List of affiliated/correspondence law firms with relevant expertise and offices presence in other countries which CEF may at times require use thereof. (minimum of 1 and maximum of 5) | |
| | |
| | |

| SERVICE CATEGORY /WORK STREAM | PLEASE SELECT/INDICATE WITH A TICK OR CROSS |
|---|---|
| 19. Advocates (with fidelity certificate and trust fund) | |
| List of independent advocates (minimum of 3) | |
| 1. | |
| 2. | |
| 3. | |
| 4. | |

Phase 3: Mandatory requirements evaluation

The Bid evaluation team will evaluate all bids against the below mandatory requirements. **Any bid that does not meet the mandatory requirements applicable for their speciality work stream/ category will be disqualified and will not be considered for further evaluation on functionality requirements.**

The service provider must indicate their compliance/non-compliance in regards to the following requirements .The bidder must respond in the format below. Where additional information is provided or attached somewhere else; such information must be clearly referenced.

| Registration with law society | Comply | Not comply |
|---|--------|------------|
| 1. The law firm must be registered with the Legal Practice Council The bidder must submit proof of registration with the relevant Legal Practice Council in good standing | | |
| Substantiate /comment if necessary | | |

| Fidelity Fund Insurance | Comply | Not comply |
|--|--------|------------|
| 2. The firm of legal practitioners/attorneys must provide proof of the fidelity Fund certificate The bidder must submit proof of a valid fidelity fund certificate (i.e. 2022/current Fidelity Fund Certificate). | | |
| 3. Advocates associated /working with law firms must submit a letter of good standing with bar association (This criteria is only applicable for Advocates working with law firms and not those with trust fund certificate/working independently) | | |

| | | |
|---|--|--|
| <p>4.Trust funds Advocates must submit their:</p> <p>Active/current financial year trust fund certificate and a valid fidelity certificate.</p> <p>This criteria is only applicable for Advocates operating independently and with own trust fund certificate</p> | | |
| <p>5. Consultant's companies must submit their CIPC registration documents, directors list and professional affiliation accreditation linked and relevant to the field of specialisation where required in law or according to the relevant professional practices standards.</p> <p>This criteria is applicable for the firms tendering for categories that require nomination of consultants/experts</p> | | |

Phase 4: Functionality evaluation criteria

The bidder must ensure that they provide the required response/supporting information relating to each service category they are bidding for (i.e. relevant portfolio of evidence)

4.1 Functionality Criteria 1 (for a category of Independent advocates with fidelity certificate and trust fund/category 19)

Failure for bidders in this category to meet 70% minimum functionality threshold will result in disqualification

| Evaluation Criteria | Guidelines for Criteria Application | Weighting (%) |
|--|--|---------------|
| Advocate's Relevant Years' Experience | <p>The bidding advocates must submit in their proposal, CVs detailing expertise of the advocates</p> <p>Rating:</p> <p>5 = Average years' experience exceeding 10 years 4 = Average years' experience above 7 up to 10 years 3 = Average years' experience above 5 up to 7 years 2 = Average years' experience above 3 up to 5 years 1 = 3 years' experience 0 = Less than 3 years' experience</p> | 50 |
| Reference letters of past work done | <p>The bidding advocates must submit reference letters clearly stating previous projects done on a client's letter and with contact details, which letter must be for the past (3) three years.</p> <p>Rating:</p> <p>5 = 5 or more relevant reference letters 4 = 4 relevant reference letters 3 = 3 relevant reference letters 2 = 2 relevant reference letters 1 = 1 relevant reference letters 0 = No reference letters/Irrelevant reference letters</p> | 50 |
| Total | | 100 |

4.2 Functionality Criteria 2 (for a category of International law firms/category 18)

Failure for bidders in this category to meet 70% minimum functionality threshold will result in disqualification

| Evaluation Criteria | Guidelines for Criteria Application | Weighting (%) |
|------------------------------------|--|---------------|
| Relevant company Experience | <p>The bidding law firm must submit a company profile clearly indicating the number of years they have been in existence.</p> <p>Rating:</p> <p>5 = Above 10 years' experience</p> <p>4 = above 7 up to 10 years' experience</p> <p>3 = Above 5 up to 7 years' experience</p> <p>2 = above 3 but less than 5 years' experience</p> <p>1 = 3 years' experience</p> <p>0 = Less than 3 years' experience</p> | 15 |
| Experience of the team lead | <p>The bidding firm must submit CV /resume of the team lead clearly indicating previous work done by the lead and years of relevant experience</p> <p>Rating:</p> <p>5 = Average years' experience exceeding 10 years</p> <p>4 = Average years' experience above 7 up to 10 years</p> <p>3 = Average years' experience above 5 up to 7 years</p> <p>2 = Average years' experience above 3 up to 5 years</p> <p>1 = 3 years' experience</p> <p>0 = Less than 3 years' experience</p> | 30 |
| Company structure | <p>The bidder must submit an organogram that demonstrates the Structure of the law firm, outlining directorship, associates, support staff as well as demographic representation of the law firm (i.e. youth, women and historically disadvantaged persons).The demographic representation of each personnel on the organogram must be clearly stated. A law firm with proven balance of demographic representation will be ranked as follows:</p> <p>Rating:</p> | 25 |

| | | |
|--|---|-----------|
| | <p>5 =demographic representation at directorship at shareholding level</p> <p>3 = demographic representation at nominated directorship with no shareholding level</p> <p>2 = demographic representation at associate and senior associate level</p> <p>1 = demographic representation at candidate attorneys and demographic representation at staff level only</p> <p>0 = no demographic representation</p> | |
| Reference letters of past work done | <p>The bidding law firm must submit reference letters clearly stating previous projects done on a client's letter and with contact details for the past (3) three years.</p> <p>Rating:</p> <p>5 = 5 or more relevant reference letters</p> <p>4 = 4 relevant reference letters</p> <p>3 = 3 relevant reference letters</p> <p>2 = 2 relevant reference letters</p> <p>1 = 1 relevant reference letters</p> <p>0 = No reference letters/Irrelevant reference letters</p> | 25 |
| Proof of international presence | <p>The bidding firm must have international footprint/presence</p> <p>Rating</p> <p>5=List of legal offices outside borders of South Africa (International office representation) with clear partnership/collaboration agreements to work together with such international law firms</p> <p>3=List of legal offices outside borders of South African without specific partnership/collaboration documents provided.</p> <p>0= No list and partnership/collaboration documents.</p> | 5 |

4.3 Functionality Criteria 3(for all law firms bidding for categories that require consultants/experts skills set)

Failure for bidders in these categories to meet 70% minimum functionality threshold will result in disqualification

| Evaluation Criteria | Guidelines for Criteria Application | Weighting (%) |
|--|---|---------------|
| Relevant Company Experience | <p>The bidding company must submit a company profile clearly indicating the number of years they have been in existence.</p> <p><u>Rating:</u></p> <p>5 = Above 10 years' experience 4 = above 7 up to 10 years' experience 3 = Above 5 up to 7 years' experience 2 = above 3 but less than 5 years' experience 1 = 3 years' experience 0 = Less than 3 years' experience</p> | 5 |
| Reference letters of past work done | <p>The bidding firm must submit reference letters clearly stating previous projects done on a client's letter and with contact details (The bidder must ensure that reference letters submitted are specific/relate to categories tendering for the past 3 years.)</p> <p><u>Rating:</u></p> <p>5 = more than 3 relevant reference letters 3 = 3 relevant reference letters 1 = 1-2 relevant reference letters 0 = No reference letters/Irrelevant reference letters</p> | 10 |
| Company structure | <p>The bidder must submit an organogram that demonstrates the Structure of the law firm, outlining directorship, associates, support staff as well as demographic representation of the law firm (i.e. youth, women and historically disadvantaged persons).The demographic representation of each personnel on the organogram must be clearly stated. A law firm with proven balance of demographic representation will be ranked as follows:</p> | 30 |

| | | |
|--|--|-----------|
| | <p><u>Rating:</u></p> <p>5 =demographic representation at directorship at shareholding level</p> <p>3 = demographic representation at nominated directorship with no shareholding level</p> <p>2 = demographic representation at associate and senior associate level</p> <p>1 = demographic representation at candidate attorneys and demographic representation at staff level only</p> <p>0 = no demographic representation</p> | |
| Relevant experience of the team | <p>The bidding company must the submit the following :</p> <ul style="list-style-type: none"> • A CV of the team lead per category they are tendering for • List of supporting team nominated to support CEF with clear details of years' experience of all other project team members. <p>Bidders must ensure that relevant years' experience of the team per category tendered for is stated</p> <p><u>Rating:</u></p> <p>5 = >=10 years' experience for the lead within the category and team experience listed.</p> <p>4 = >=8 years' experience but less than 10 years' experience within the category and team experience listed</p> <p>3 = >5 years but less than 8 years' experience within the category and team experience listed</p> <p>2 = lead with >=2 years but less than 5 years' experience within the category and team experience listed</p> <p>1= lead specified with less than 2 years' experience with team experience listed</p> <p>0= No specified lead, only project team names listed.</p> | 25 |

| | | |
|---|--|------------------|
| <p>Capacitation and skill transfer for empowerment partnership.</p> <p>Mandatory submission for Laws firms with a Turnover of more than R 50 million.</p> | <p>A generic/ large firm must provide a Feasible methodology and proposal on possible collaboration with small and emerging law firms, for capacitation and skill transfer.</p> <p>Rating:</p> <p>5 = detailed/comprehensive empowerment/partnership plan/arrangement that can be utilised and with clear details on sharing of fees and work allocation.</p> <p>3 = A generic partnership plan and possible agreement without specifics/details on sharing of fees and work allocation.</p> <p>0 = no empowerment/partnership plan and no details on fee sharing and work allocation.</p> | <p>10</p> |
| <p>And for EME and QSE - willingness to participate in partnership with large firm</p> | <p>The EME or QSE firms must indicate in their proposal, their willingness to participate in the partnership with large law firm as when CEF requires</p> <p>Rating:</p> <p>5 = Law firm fully willing to participate in partnership</p> <p>3 = Law firm partially willing to participate in partnership (i.e. with reservations)</p> <p>0 = Law firm unwilling to participate in partnership</p> | |
| <p>In-house capacitation and deployment for skill transfer mechanism</p> | <p>Firm must provide a detailed plan and capacity to deploy host on request, skilled employees for skill transfer purposes and/or to support CEF legal team when so required on pro bono basis.</p> <p>Rating:</p> <p>5 = detailed plan mapping on deployment and outlined skill transfer capacitation on choice of legal work category or legal streams specialisation, with set minimum time frames.</p> <p>3 = deployment mapping plan and structure benefits of deployment at costs or not costs basis.</p> <p>0 = no mapping plan and capacitation.</p> | <p>5</p> |
| <p>Consultants in partnership with law firm for the selected category</p> | <p>For categories that need nominated Consultants. The bidder must submit the following:</p> <ul style="list-style-type: none"> • Registration with a professional body/ accreditation certificate (where applicable) | <p>5</p> |

| | | |
|--|---|------------|
| | <ul style="list-style-type: none"> • Consultant's CV with detailed skill set and expertise within the selected category. • Three recommendation letters of previous work performed. <p><u>Rating</u></p> <p>5= Bidder submitted all of the above requirements</p> <p>3= Bidder submitted 2 of the 3 above requirements</p> <p>1= Bidder submitted 1 of the above</p> <p>0= nothing submitted</p> | |
| Advocates nominated by law firm within a specific legal work stream | <p>The bidder must submit the advocate's association to the bar, which must stipulate their seniority/level within the bar.</p> <ul style="list-style-type: none"> • Advocates profile, • CV with detailed skill sets and expertise within the selected category. Including previous work done <p><u>Rating</u></p> <p>5= Bidder submitted a proposal in full compliance with the above (i.e. details of bar association, clear description of participation seniority/level within the bar including admission as advocate and CV with relevant skills set within a particular legal stream)</p> <p>3= Bidder only submitted a CV with details on historical work performed and admission as advocate</p> <p>2= Bidder submitted only a CV which does not elaborate /highlight their skill set and limited outline of historical work performed.</p> <p>0= Bidder did not submit a CV and Details requested above</p> | 10 |
| Total | | 100 |

4.4 Functionality Criteria 4 (for all law firms bidding for categories that do not require consultants/experts skills set)

Failure for bidders in these categories to meet 70% minimum functionality threshold will result in disqualification

| Evaluation Criteria | Guidelines for Criteria Application | Weighting (%) |
|--|--|---------------|
| Relevant Company Experience | <p>The bidding company must submit a company profile clearly indicating the number of years they have been in existence.</p> <p>Rating:</p> <p>5 = Above 10 years' experience</p> <p>4 = above 7 up to 10 years' experience</p> <p>3 = Above 5 up to 7 years' experience</p> <p>2 = above 3 but less than 5 years' experience</p> <p>1 = 3 years' experience</p> <p>0 = Less than 3 years' experience</p> | 7 |
| Reference letters of past work done | <p>The bidding firm must submit reference letters clearly stating previous projects done on a client's letter and with contact details (The bidder must ensure that reference letters submitted are specific/relate to categories tendering for the past 3 years.)</p> <p>Rating:</p> <p>5 = more than 3 relevant reference letters</p> <p>3 = 3 relevant reference letters</p> <p>1 = 1-2 relevant reference letters</p> <p>0 = No reference letters/Irrelevant reference letters</p> | 10 |
| Company structure | <p>The bidder must submit an organogram that demonstrates the Structure of the law firm, outlining directorship, associates, support staff as well as demographic representation of the law firm (i.e. youth, women and historically disadvantaged persons).The demographic representation of each personnel on the organogram must be clearly stated. A law firm with proven balance of demographic representation will be ranked as follows:</p> | 30 |

| | | |
|--|--|-----------|
| | <p><u>Rating:</u></p> <p>5 =demographic representation at directorship at shareholding level</p> <p>3 = demographic representation at nominated directorship with no shareholding level</p> <p>2 = demographic representation at associate and senior associate level</p> <p>1 = demographic representation at candidate attorneys and demographic representation at staff level only</p> <p>0 = no demographic representation</p> | |
| Relevant experience of the team | <p>The bidding company must the submit the following :</p> <ul style="list-style-type: none"> • A CV of the team lead per category they are tendering for • List of supporting team nominated to support CEF with clear details of years' experience of all other project team members. <p>Bidders must ensure that relevant years' experience of the team per category tendered for is stated</p> <p><u>Rating:</u></p> <p>5 = >=10 years' experience for the lead within the category and team experience listed.</p> <p>4 = >=8 years' experience but less than 10 years' experience within the category and team experience listed</p> <p>3 = >5 years but less than 8 years' experience within the category and team experience listed</p> <p>2 = lead with >=2 years but less than 5 years' experience within the category and team experience listed</p> <p>1= lead specified with less than 2 years' experience with team experience listed</p> <p>0= No specified lead, only project team names listed.</p> | 28 |

| | | |
|---|--|------------------|
| <p>Capacitation and skill transfer for empowerment partnership.</p> <p>Mandatory submission for Laws firms with a Turnover of more than R 50 million.</p> | <p>A generic/ large firm must provide a Feasible methodology and proposal on possible collaboration with small and emerging law firms, for capacitation and skill transfer.</p> <p>Rating:</p> <p>5 = detailed/comprehensive empowerment/partnership plan/arrangement that can be utilised and with clear details on sharing of fees and work allocation.</p> <p>3 = A generic partnership plan and possible agreement without specifics/details on sharing of fees and work allocation.</p> <p>0 = no empowerment/partnership plan and no details on fee sharing and work allocation.</p> | <p>10</p> |
| <p>And for EME and QSE - willingness to participate in partnership with large firm</p> | <p>The EME or QSE firms must indicate in their proposal, their willingness to participate in the partnership with large law firm as when CEF requires</p> <p>Rating:</p> <p>5 = Law firm fully willing to participate in partnership</p> <p>3 = Law firm partially willing to participate in partnership (i.e. with reservations)</p> <p>0 = Law firm unwilling to participate in partnership</p> | |
| <p>In-house capacitation and deployment for skill transfer mechanism</p> | <p>Firm must provide a detailed plan and capacity to deploy host on request, skilled employees for skill transfer purposes and/or to support CEF legal team when so required on pro bono basis.</p> <p>Rating:</p> <p>5 = detailed plan mapping on deployment and outlined skill transfer capacitation on choice of legal work category or legal streams specialisation, with set minimum time frames.</p> <p>3 = deployment mapping plan and structure benefits of deployment at costs or not costs basis.</p> <p>0 = no mapping plan and capacitation.</p> | <p>5</p> |
| <p>Advocates nominated by law firm within a specific legal work stream</p> | <p>The bidder must submit the advocate's association to the bar, which must stipulate their seniority/level within the bar.</p> <ul style="list-style-type: none"> • Advocates profile, | <p>10</p> |

| | | |
|--------------|--|------------|
| | <ul style="list-style-type: none"> CV with detailed skill sets and expertise within the selected category. Including previous work done <p><u>Rating</u></p> <p>5= Bidder submitted a proposal in full compliance with the above (i.e. details of bar association, clear description of participation seniority/level within the bar including admission as advocate and CV with relevant skills set within a particular legal stream)</p> <p>3=Bidder only submitted a CV with details on historical work performed and admission as advocate</p> <p>2=Bidder submitted only a CV which does not elaborate /highlight their skill set and limited outline of historical work performed.</p> <p>0=Bidder did not submit a CV and Details requested above</p> | |
| Total | | 100 |