



**Supplier Development,  
Localisation and  
Industrialisation (SDL&I)  
Strategy**

Template Identifier	240-43921804	Rev	6
Document Identifier	240-148918142	Rev	2
Effective Date	01 September 2019		
Review Date	September 2022		

<b>Business Unit</b>	Medupi Power Station GCD
<b>Description/ Scope of Work</b>	Provision of Garden services for Facilities Marapong Contractors Village, Extension 30, Portion 7, empty houses and communal areas
<b>Duration of the Project</b>	10 months
<b>Budget</b>	
<b>Name of Buyer</b>	Welcome Dumakude

**Section 1: Pre-qualification Criteria for Preferential Procurement**

SD&L will apply the following pre-qualification criteria as envisaged in PPPFA 2017 regulation 4

**a) Minimum BBBEE status level of contributor?**

If Yes, what is the BBBEE status and/or level required

<b>YES</b>	<b>NO</b>
<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>Level 1</b>	

**b) Is there BBBEE category targeted for this enquiry?**

If Yes, BBBEE category

<b>YES</b>	<b>NO</b>
<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>EME/QSE</b>	

**The Contractor will be expected to maintain or improve its B-BBEE Contribution Level Status for the duration of the Contract. Failure to do so will be a Breach of Contract.**

**Tender Returnable if the above elements are requirements;**

- An original or certified copy of sworn affidavit in the case of EME's must be submitted (affidavit must be completed fully), or
- An original or certified copy of B-BBEE Certificate issued by CIPC for EME's. OR
- An original or certified copy of the B-BBEE certificate / sworn affidavit in the case of QSE's must be submitted, or
- An original or certified copy of the B-BBEE certificate issued by SANAS Accredited Verification Agency for LME's must be submitted, or
- For JV's only an original or certified copy B-BBEE Certificate issued by a SANAS Accredited Verification Agency will be accepted.

**c) Minimum subcontracting requirement for this?**

If Yes, what is the minimum percentage?

<b>YES</b>	<b>NO</b>
<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>Not Applicable</b>	

**Tender Returnable if the above element is a requirement;**

1. Subcontracting agreement with subcontractor company registration documents (CK and B-BBEE certificate or sworn affidavit).

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2. Copies of sub-contracting contracts (agreements) or copies of letters from the tenderer to the sub-contractors, stating the intent to sub-contract. The Tenderer should sign both documents and the Sub-contractor(s) earmarked.
3. B-BBEE certificate from SANAS accredited rating agency or Sworn Affidavit from National Treasury / DTI certified by commissioner of oath will be used to verify supplier's status

## Section 2: Mandatory Compliance

### 2.1 Designated Sectors

When applicable the following stipulated minimum threshold for Local Production and Content must be achieved in full by the tenderer

a) Is this Commodity or part of it a Designated Sector?

<b>YES</b>	<b>NO</b>
<input type="checkbox"/>	<input checked="" type="checkbox"/>

Please indicate below Designated Components

Commodity	Components	Local Content Threshold

#### NOTE 1:

The tenderer must complete, sign, and submit the following mandatory returnables for each designated product:

- Form SBD 6.2 (Declaration Certificate for Local Production and Local Content); and
- Annexure C (Local Content Declaration - Summary Schedule)

Failure to achieve the stipulated minimum threshold for local production and content and submit the above-mentioned mandatory returnable will result in a disqualification from further evaluation.

In an event that tenderer(s) cannot obtain all required material from the local market (South Africa), such tenderer(s) shall apply for exemption at the Department of Trade and Industry (DTI) and submit the exemption letter as proof of exemption with their tender submissions. This will be specified in the Invitation to Tender and failure to comply by the tenderer will lead to a disqualification of the submission.

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## 2.2 CIDB Skills Development

Mandatory Requirements on contract award									
<p><b>a) Is there CIDB compulsory training?</b></p> <p>If Yes, what is the % of the Construction Skills Development Goal % (CSDG)</p>		<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th style="padding: 2px;">YES</th> <th style="padding: 2px;">NO</th> </tr> <tr> <td style="text-align: center; padding: 2px;"><input type="checkbox"/></td> <td style="text-align: center; padding: 2px;"><input checked="" type="checkbox"/></td> </tr> <tr> <td colspan="2" style="text-align: center; padding: 2px;"><b>Not Applicable</b></td> </tr> </table>	YES	NO	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<b>Not Applicable</b>		
YES	NO								
<input type="checkbox"/>	<input checked="" type="checkbox"/>								
<b>Not Applicable</b>									
<p>If the answer above is Yes, it will then become a condition for Contract Award:</p>									
Skills Type	Number of learners	Intake	Outcome						
1									
2									
3									
<p><b>2. 3 National Industrial Participation Programme (NIPP)</b></p> <p>N/A</p>									

## Section 3: SD&L Undertaking

Tenderers who complete and submit the undertaking as required, but who do not meet Eskom's targets, will not be disqualified. SD&L undertakings do not form part of scoring but commitments will form part of contractual obligations

**B-BBEE Requirements**

The Contractor will comply with the B-BBEE requirement that will be agreed upon. Eskom, as a State-Owned Company (SOC) is expected to do business with B-BBEE compliant Contractors. Ideally Eskom prefers to conduct its business with Contractors/Suppliers that are between level 1-4 contributors to B-BBEE.

**Local Procurement Content**

**Local Procurement Content** refers to value added in South Africa by South African resources. Where a single contract involves a combination of local and imported goods and/or services, the tender response must be separated into its components as per the Price Schedule included with the tender documents. Local procurement content is total spend minus the imported component.

**Job Opportunities**

Tenderer to indicate number of Jobs to be created and/or retained due to this contract;

Number of Jobs to be created	Number of Jobs to be retained

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During installation, the Contractor should ensure that it recruits its General Workers and Semi-Skilled Workers within the vicinity of the station in accordance with the Medupi Power Station's Recruitment Procedure/Stakeholder Management Forum.

**Enterprise Supplier Development (ESD)**

✚ Not Applicable

**Skills Development**

Tenderers are required to propose against the following training initiatives:

Skills Category	Eskom Target	Entry	output	Tenderers Proposal
Chainsaw Operator	1	N3/Grade 12	Certificate	
Brush Cutter	1	N3/Grade 12	Certificate	

**Note:**

Qualifying candidates shall be currently unemployed graduates from university, Technical and Vocational Education and Training (TVET) Colleges and/or Matriculants. The skills development candidates shall be representative of the population demographics of South Africa and be sourced from within the vicinity of the station

**Section 4: SD&L Penalty**

N/A.

**Section 5: Reporting and Monitoring**

- The suppliers shall on a quarterly basis submit a report to Eskom in accordance with Data Collection Template on their compliance with the SDL&I obligations described above.
- Eskom shall review the SDL&I reports submitted by the suppliers within 30 (thirty) days of receipt of the reports and notify the suppliers in writing if their SDL&I obligations have not been met.
- Upon notification by Eskom that the suppliers have not met their SDL&I obligations, the suppliers shall be required to implement corrective measures to meet those SDL&I obligations before the commencement of the following report, failing which Retention clauses shall be invoked.
- Every contract shall be accompanied by the SDL&I Implementation Schedule, which must be completed by the suppliers and returned to SDL&I representative for acceptance 28 days after contract award. This will be used as a reference document for monitoring, measuring and reporting on the supplier's progress in delivering on their stated SDL&I commitments

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## Section 6: Market Research

The following information demonstrates market analysis and assists in arriving at the targets above.

There are sufficient suppliers within South Africa with experience to execute the works.

## Section 7: General Information on Validity of Sworn Affidavits

The following must be considered when it comes to validity of Affidavits;

- ✚ EME'S valid sworn affidavit (DTI template) must be submitted and attested / signed by a Commissioner of Oaths;
- ✚ SE's valid sworn affidavit (DTI template) must be submitted and attested / signed by a Commissioner of Oaths OR B-BBEE certificate from SANAS approved agency
- ✚ Joint Ventures can only submit a Consolidated, Valid and Certified Copy of B-BBEE Certificate issued by a SANAS Accredited Verification Agency specific for this
- ✚ Affidavit must be completed in full (i.e. Full financial year-end dates (day, month, year), ownership percentages and contribution level and signed off).
- ✚ Deponent and Commissioners date must be the same.
- ✚ Affidavits on Accountants/Auditors letterheads will not be accepted.
- ✚ Affidavits signed by Accountants/Auditors will not be accepted.
- ✚ Only Sworn Affidavit for EMEs coming from DTI/CIPC and B- BBEE Certificates (SANAS Accredited) will be accepted.
- ✚ Sworn Affidavits attested / signed by a Commissioner of Oaths with true copy of the original stamp will not be accepted

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