

	Request for Information (RFI) Template	Document Identifier	240-72663051	Rev	1
		Effective Date	October 2022		
		Review Date	October 2027		
		RFI Number	MWP2986CX		

PART A REQUEST FOR INFORMATION (RFI)			
Description of the works/goods/services	Request for information on Price Benchmarking tools and related solutions		
Deadline for submission	31 March 2025	At (South African Standard Time)	10h00
Tender Office address	Eskom Holdings SOC Limited Eskom Megawatt Park Tender Office, North Side Retail Centre 1 Maxwell Drive Sunninghill 2000		

Eskom Holdings SOC Ltd ("Eskom") invites you to submit an:

- **Request for information (RFI)** to submit information for the works/goods/services as stated in the table.
- This RFI is a stand-alone information-gathering and market-testing exercise, intended only to inform and assist Eskom's further deliberation and development of a strategy for the Request for Information for Price Benchmarking tools and related solutions.
- Eskom may request indicative prices if so stated in this RFI.

Eskom has delegated the responsibility for this RFI to the signatory of this document, whose details can be found below.

Ms. Pam Nolutshungu
jiyanebp@eskom.co.za
011 800 6439

We look forward to receipt of your response.

Yours faithfully

Name	Designation	Signature	Date
Ms. Damela Mathetja	Procurement Manager	<i>DMathetja</i>	22 Jan 2025

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PART B RESPONSE SHEET IN TERMS OF A REQUEST FOR INFORMATION To be completed by the supplier			
To	Eskom Holdings SOC Ltd	Date Insert today's date	15 January 2025
Attention	Ms. Pam Nolutshungu Officer Procurement		
Tel no Insert your telephone number		Fax no and /or e-mail address Insert your fax number and/or e-mail address	
From Insert the registered full legal name of the company		Address Insert the business address of the company	
Address Insert the physical address of the company			
Sender Insert the full name of the sender at the company			
Description of the works/goods/services			

1. Background/Current state

Eskom Holdings SOC Ltd seeks information regarding Price Benchmarking tools and related solutions that will enable the various Operating Divisions to establish market-related

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prices across Local and International markets for various purposes. Respondents are to demonstrate their tools requirements to Eskom with include but not limited to:

- (a) Transform Eskom's procurement process from purchase requests to strategic sourcing and category management, by focusing on
 - Delivering immediate price reductions while building a sustainable procurement function that delivers long-term value and drives profitability;
 - Transition to category management procurement
 - Understand the Total Cost of Ownership (TCO) relating to high spend goods and services and/or commodities.
- (b) Determine whether the new marketplace pricing offers appropriate value for money;
- (c) Conduct due diligence analysis of a Suppliers pricing during a tendering process to determine if supplier's prices are market related.

Eskom Holdings SOC LTD requests all respondents to assist with the achievement of these objectives by submitting the requested information as indicated below. This will aid the establishment of the market that exists locally and internationally for provision of benchmarking tools and related solutions relevant to the Eskom business.

The capability and/or functionality of the solutions and/or tools provided by the Respondents may include but not limited to:

- (a) Access to real-time competitive market and competitive pricing data across local and international markets;
- (b) Collection and analysis of pricing data of goods and services over periodic time intervals;
- (c) Price benchmarking for certain Works, Goods and Services using Pricing and cost models for goods and services which may include associated costs drivers, full lifecycle costing, effect of any standing price adjustments outside of CPI, risk analysis, etc;
- (d) Periodic price benchmarking of works, Goods and/or Services relevant to Eskom with other Private Sector (Local and/or International markets) and other State Organs.
- (e) Access to an online platform with readily available price benchmarking data and analysis. As per Figure 2.1 below, the solution should provide a comprehensive and up to date understanding of the commodity market landscape empowering the business with accurate, complete and real time information to make informed decisions.

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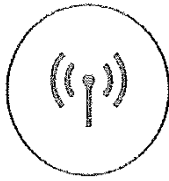
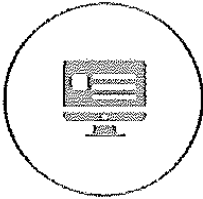
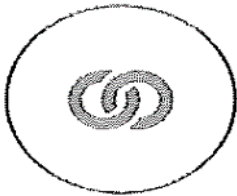
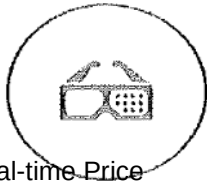
 Commodity Price Data Collection. Gather market prices for various commodities from multiple internet sources and supplier data feeds	 Comprehensive Market Overview Provide a broader understanding of market and pricing trends across different commodity sectors	 Integration with Price Verification Tool. Will complement the existing Price Verification tool; by offering additional market insights and pricing data.	 Real-time Price Updates. Continuously monitor and update commodity prices to ensure the data remains current and relevant.
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Figure:2.1

- (f). Access to Price Benchmarking tools and related solutions exercise and the information collected may be used in all key stages in Procurement and Supply Chain Management as shown below in figure 2.2



Figure:2.2

The main categories that the envisioned contract will cater for are:

PLANT RELATED COMMODITIES	LINES HARDWARE AND EQUIPMENT	OTHER
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• Valves • Yellow Plant • C&I • Pumps • Gear Boxes • PPE • Fuel Oil • Petrol Diesel and Gas • Grinding elements and Media • Boiler Plant Maintenance • Turbine Generator Services • Coal and Ash Handling • Air Clean Pulse Fabric • Filter Bags • Conveyor Belts/Idlers	• Line Hardware • Different Classes of Transformers • Circuit Breakers • Disconnectors/ Isolators • Transformers • Protection Equipment (Short and Long Term) • Transformers (CT's 132 kv and below) • Optical Transport Network Equipment • Conductors • Power Electronics • Power Cables • Protection Equipment (6.6 kv-765 station class surge arrestors).	• Transversals • Engineering • Infrastructure • Energy • Fleet
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2. Requirements

Suppliers are to respond to Sections A1 and A2 in the Appendices of this report.

3. Format, Method, and place of delivery

Format of Submission

The response must be submitted as **1 (one) printed original RFI**, plus **1 (one) printed copy**.

Method and place of delivery

All responses must be sealed and delivered before the closing date and time to the tender box located at:

**Eskom Holdings SOC Limited
Eskom Megawatt Park
Tender Office, North Side
Retail Centre
1 Maxwell Drive
Sunninghill
2000**

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Please find below our response to Eskom's questions:

No.	Question	Please indicate your response in this column
1.	Your contact's name and contact details	
2.	Company registration number	
3.	Brief description of previous experience and Description of the solution that you can offer:	
4.	Indicative prices (optional and only for use of RFI's)	
5.	At what stage of development is the device (e.g., still a concept, in the laboratory stage, commercially available)?	
6.	Description of operation of the device.	
7.	Please provide the details of where the device has been used in practical installations. The information to include, inter alia, the following: • Year of installation. • Level of Low voltage at the installation (1000V and below). • Sizing of the device. • Cost of the device. • Detailed discussion of the problem that the device was to solve. • Why the device was selected as the preferred technology.	

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• Availability of models for the device e.g., Retic Master and/or Power Factory. • Training required to gain competence in planning studies by Eskom employees to be provided by the supplier.	
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Yours faithfully

Name	Designation	Signature	Date
Ms. Pam Nolutshungu	Officer Procurement		20 January 2025
Telephone number	011 800 6439	Fax and/or e-mail address	jiyanebp@eskom.co.za

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