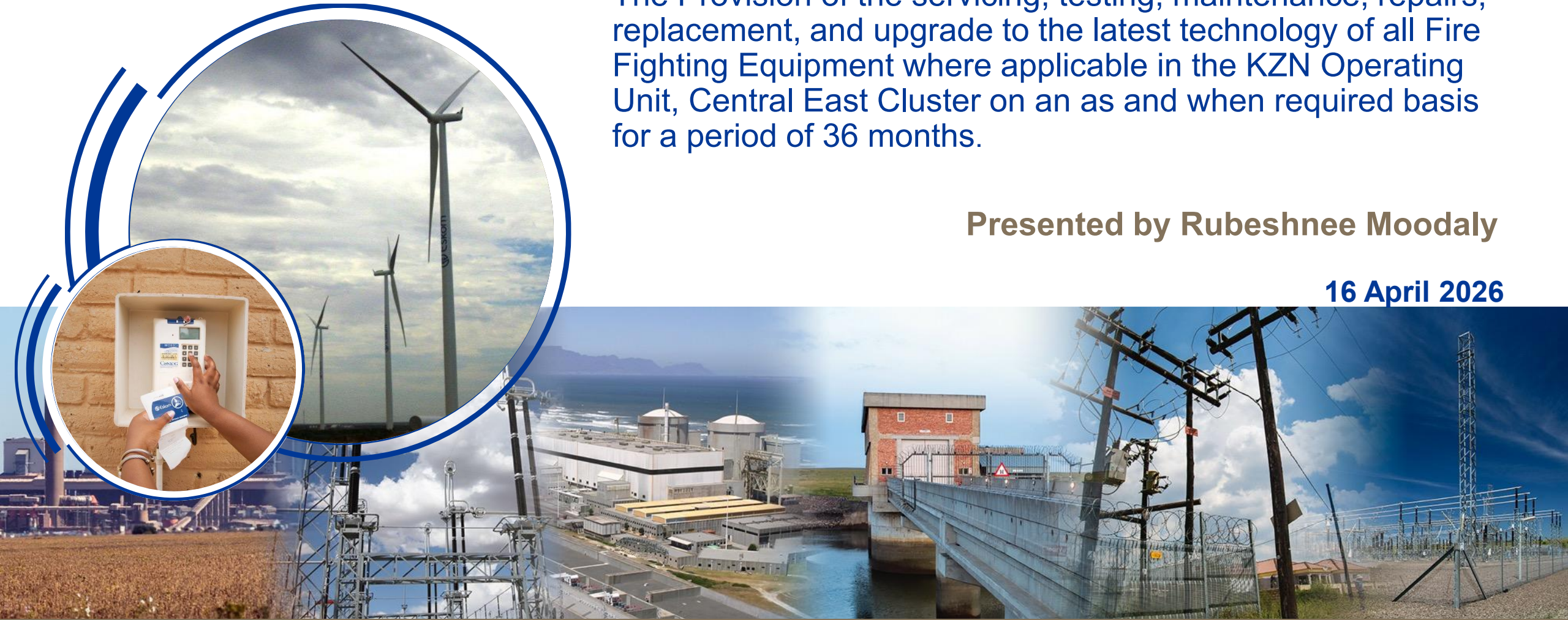


Commercial Clarification Presentation E2746DXKZNOU - Fire Equipment

The Provision of the servicing, testing, maintenance, repairs, replacement, and upgrade to the latest technology of all Fire Fighting Equipment where applicable in the KZN Operating Unit, Central East Cluster on an as and when required basis for a period of 36 months.

Presented by Rubeshnee Moodaly

16 April 2026



Welcome	Rubeshnee Moodaly
Safety	Rubeshnee Moodaly
Commercial	Rubeshnee Moodaly
Technical	Lwazi Nzama
BOQ/NEC	Akani Masinge
SDL&I	Derna Edmund/ Gwen Alexander
Safety	Kishore Asaram
Quality	Dhaneshree Govindan /Noxolo Mngadi
Environmental	Benito Williams/ Vuyazi Mongwe
Financial	Iradhana Ramsukh

- All presentations will be uploaded onto the Eskom Tender Bulletin and National Treasury E - Tender Portal.
- The Presentations will serve as Minutes of the Tender Clarification Meeting.

- To assist the Service Providers on the requirements for this tender
- Is to explain the implications of the evaluation process and the evaluation phases which the tender will be subjected to.
- To assist the Tenderers on how to compile the tender documents
- This is **NOT** a compulsory clarification meeting
- All clarifications and questions with answers will be published on the Eskom Tender Bulletin and the National Treasury Website. No individual emails will be sent to the tendering companies
- To inform all Service Providers that queries must **ONLY** be addressed in writing to the buyer Rubeshnee Moodaly email moodalru@eskom.co.za

- All pages must be initialed
- All certificates submitted must be valid at the Tender Closing Date
- Electronic Tender Submissions
- The tenderer must upload the tender via Eskom Tender bulletin site on the Eskom E- tendering page. The documents need to be upload under the folder Technical, Commercial, Financial, and other.
- **All documents need to be submitted in a PDF format (The upload size per document is 500 megabytes and total submission is restricted to 4 gigabytes)**
- No Zip/condense files can be uploaded

- Enquiry Number: **E2746DXKZNOU**
- Closing Date: **08 May 2026 @ 10h00**
- Contract duration will be 36 months.
- Tender Validity Period: 6 months from the closing date and time
- **Tenders are to be submitted electronically via Eskom E-tendering site by the stipulated date and time.**
- **Please note it is the responsibility of the supplier to ensure that the tender submission is submitted before the closing time**
- **NO LATE TENDERS WILL BE ACCEPTED.** Only tenders submitted at the correct closing time will be accepted
- **No hardcopies will be accepted**

- All relevant documentation for this tender has been be uploaded onto:
- Eskom Tender Bulletin
- National Treasury E-Tender Portal
- It is the responsibility of the tendering party to ensure all the required documentation is downloaded and completed and submitted as follows:

PART
PART ONE - Commercial Requirements
PART TWO - SDL & I Requirements
PART THREE - Technical Requirements
PART FOUR - Safety Contractual Requirements
PART FIVE - Environmental Contractual Requirements
PART SIX - Quality Contractual Requirements

- Please upload the tender documentation in respective folders e.g. Commercial, Technical etc.
- Pricing Schedule/BOQ in PDF. The upload size per document is 500 megabytes and total submission is restricted to 4 gigabytes.
- No Zip/condense files can be uploaded
- If for some reason you resubmit your tender, then the latest version of the tender submitted will only be accepted and all previous submission/s will be null and void.
- Please ensure that the submission status is indicated as complete
- Supplier Help Manual guide and video can be found on Eskom E-Tendering page

E2746DXKZNOU - Fire Equipment Tender Information

Basic Compliance and Mandatory Evaluation

- Basic Compliance (As per page 7 of the invitation to tender)
- Mandatory Tender Returnable (As per page 8 of the invitation to tender):

Functionality:

- Technical Folder – Folder 2 on the Eskom Tender Portal.
Suppliers who meet **the threshold of 80%** will proceed to the next stage of the Evaluation Process

Proposal of Rates

- Preference Points Scoring System (ranking of tenderers)
- As per Item 3.18 on page 12 of the invitation:

Contractual Requirements

- Safety
- Quality
- Environmental
- Financial

Step 1: Basic Compliance/Commercial Evaluation

- All responses to the tender enquiry will be evaluated for overall compliance to the conditions of tender and test for responsiveness

Commercial Mandatory Returnable (Disqualifiable)

These returnables are required to be submitted with the tender at Tender closing date and time. If not submitted by tender closing the tender must be disqualified.

- **Meet the eligibility criteria for a tenderer.**
- **Tenders are uploaded via Eskom Tender bulletin site on the Eskom E- tendering page. Refer to the “User Guide” attached.**
- **The Price List must be priced in its entirety.**
- **Completed and signed acceptance of NEC 3 Term Services Contract (TSC), Offer and Acceptance and the Schedule of Deviations pages.**

- **Commercial Mandatory Returnable (Non - Disqualifiable)**
- These returnables are required to be fully completed, signed and submitted with Tender at Tender closing date and time; however, if not submitted by Tender closing, or submitted with incomplete information or without a required signature, the Procurement Practitioner will, in writing, request the tenderer to submit the returnable within 5 working days. If the returnable is not fully completed, signed if required and/or received by the Procurement Practitioner within 5 working days of the request, the tenderer will be disqualified.
- Fully completed and signed Tenderers Particulars.
- Fully complete and sign the SBD1 Invitation to bid form in the invitation to tender.
- Fully complete and sign the SBD 6.1 preference claim form in the invitation to tender.
- Fully complete and sign the SBD 4 Bidders Disclosure form in the invitation to tender.
- Fully completed and signed Integrity Declaration form
- Fully completed and signed Authorisation Form
- Tax Evaluation Questionnaire valuation (questionnaire to determine whether a company, close corporation (CC) or Trust is a personal service provider for purposes of PAYE)
-

E2746DXKZNOU - Fire Equipment

How the Tender Evaluation will Proceed



- E-Tenderers' E-Tendering Training Acknowledgement Form to be fully completed and signed in its entirety and submitted at tender closing.
- **Commercial Mandatory Returnable required prior to Contract Award (Non-Disqualifiable)**
- The requested returnable/s are required to be received by the Procurement Practitioner upon request by contract award; failure to provide the document will deem the tender non-responsive.
- • CSD Registration – Companies are required to provide a valid CSD (MAAA.....) number

ONLY COMPANIES THAT PASS
ALL THE STAGE 1
REQUIREMENTS WILL
PROCEED TO THE NEXT STAGE

E2746DXKZNOU - Fire Equipment

How the Tender Evaluation will Proceed



STAGE 2 : FUNCTIONALITY EVALUATION

Functionality requirements are applicable
The following criteria will be applicable for this transaction under functionality criteria:

Criteria	Weight
Technical	100%
Threshold	80%

Tenderers who do not meet the threshold for functionality scoring will be disqualified

- **Mandatory requirements: No scoring for this section-**
- **The tenderer must provide copies of the following Certificate and must be certified with the commissioner of oath and not older than 3 months**
- **(a) SAQCC permit for premises (for company)**
- **(b) SAQCC – Fire detection (employee//s)**
- **(c) SAQCC – Fire extinguisher (Employees)**
- **(d) SANAS Accreditation for High pressure CO2 cylinders**
- **SABS certification for Mobile fire Extinguisher service**

ONLY TENDERERS THAT PASS ALL THE STEP 2 REQUIREMENTS WILL PROCEED TO THE NEXT STAGE.

STEP 3: BBBEE PREFERENCE SCORING

- Evaluation of Specific Goals
- Specific goals will be scored out of 20 points in accordance with PPPFA.
- If a tenderer fails to meet Specific goals and submit proof, the tenderer will not be disqualified. However, be awarded 80 points for price and will score 0 points for Specific goals (out of 20)
- Note: Failure on the part of the supplier to submit supporting documents/proof of specific goals for purposes of evaluation and scoring by tender closing will not result in disqualification (if tenderer is otherwise deemed to be responsive/acceptable in all other aspects). The tenderer will, however, be scored zero for Specific goals for purposes of PPPFA scoring and ranking.
- Eskom will then add the score from Pricing and Specific goals together and rank the Tenderers from the highest to the lowest.

ONLY TENDERERS THAT PASS ALL THE STEP 3 REQUIREMENTS WILL PROCEED TO THE NEXT STAGE.

▪ STEP 4: Drawing of lots (If applicable)

- Criteria for breaking deadlock in scoring
- If two or more tenderers score an equal total number of points, the contract must be awarded to the tenderer that scored the highest points for specific goals.
- If two or more tenderers score equal total points in all respects, the award must be decided by the drawing of lots.

STEP 5 EVALUATION OF SAFETY, QUALITY ENVIRONMENTAL AND FINANCIAL

- The following Contractual Requirements are applicable to this enquiry:
- Safety requirements
- Quality requirements;
- Environmental and
- Financial requirements

NB: Tenderers are to meet the above Contractual Requirements Prior to Contract Award Recommendation

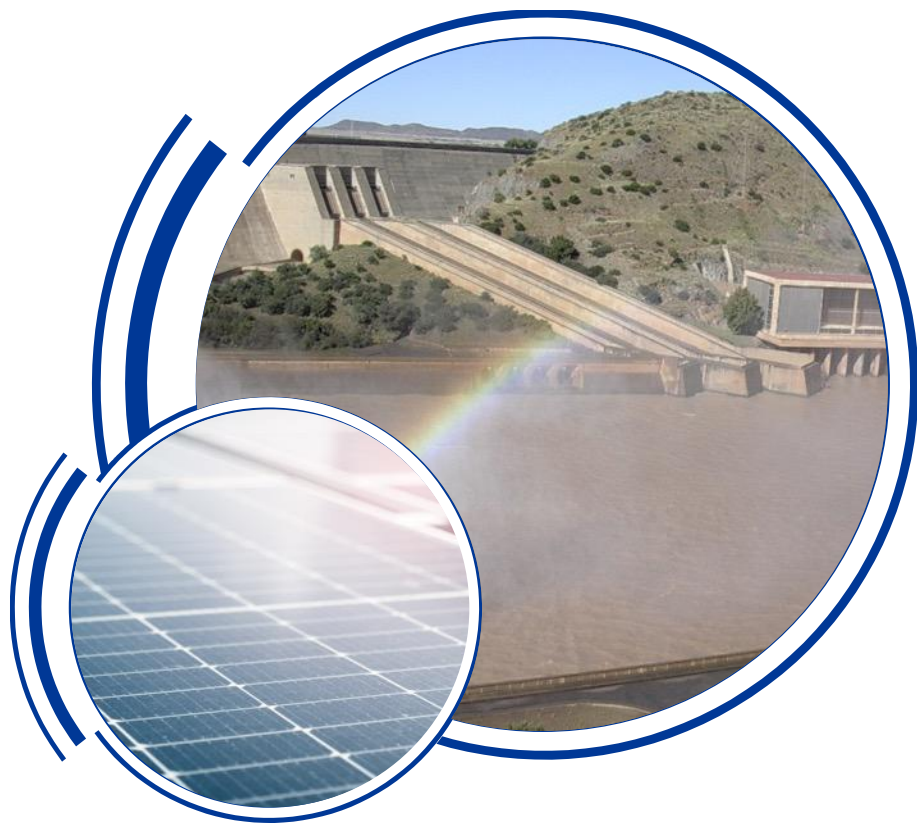
- Mandate to Negotiate
- Eskom reserves the right to negotiate with preferred bidders after a competitive bidding process or price quotations should the tendered prices not be market-related.

- All tendering companies will be subjected to the same evaluation criteria. Do not assume that because you have worked for Eskom prior to this, the Eskom team will know your company and know whether you have the necessary requirements in order to perform the required scope. In the functionality stage of the evaluation Eskom will ONLY evaluate what documents you provide in the tender submission.

- Service Providers without an Eskom vendor number can still submit a tender for this enquiry.
- Please note that Vendor Management (For companies with no vendor number) evaluations will still need to be done prior to the company being able to sign a contract. Only once all the required evaluations are done and passed successfully will the company be able to sign the contract and legible to receive work.

- Service Providers are encouraged to ensure they double check their documents before submitting/uploading their tender
- Service Providers are to ensure tender document meets all the requirements for the Tender.
- Service Providers are encouraged to submit their tender documents before the closing date and not wait to submit on the day of tender closing.
- This is not a compulsory meeting and therefore companies not at the clarification meeting are permitted to submit tenders.
- What do the suppliers need to submit in the Commercial Pack? Submit documents as per the interleaves in Section 1 Commercial Pack, also use the checklist in the invitation to tender.
- Do we complete all documents, incl Invitation to tender forms? **YES and include the completed Invitation in your Commercial Pack.**

- Tenderers to submit clarification/queries to the buyer in writing to moodalru@eskom.co.za
- Technical - An addendum will be issued .
The mandatory requirements states SAQCC – permit for company premises (for company) , it should be SANS1745
Technical presentation to be updated and will be uploaded on Eskom Tender Bulletin and NT E tendering



Conclusion