



Dear Bidder

South African Airways (SAA) would like to extend an invitation to interested parties to express their interest to bid and buy used from SAA Cargo (SAAC) .

The used vehicles are housed at SAA Cargo (SAAC) at ORTIA in Johannesburg where they will be on display for inspection, on the **12 February 2024 Time:10:00 – 14:00** South African Time (GMT+2.00)

Please download the EOI document from our website – [www.flysaa.com](http://www.flysaa.com) and National Treasury e-portal.

Registration is compulsory so that access can be arranged with security. Please send your details to [Angelinelekabe@flysaa.com](mailto:Angelinelekabe@flysaa.com) to confirm your attendance by no later than **09 February 2024 at 15h00**.

Details of the product inspection will be communicated to all bidders following registration.



**South African Airways (SOC)  
LTD**

**EXPRESSION OF INTEREST (EOI)  
USED VEHICLE SALE  
EOI -GSM001/2024**

## EXPRESSION OF INTEREST

Instructions on Completion of Expression of Interest Document

Part 2 and 3 are to be completed by the prospective interested party.

SAA would like to invite any prospective bidders that would be interested in buying previously own vehicles from South African Airways.

This Expression of Interest must be completed in English and the value currency must be stated.

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## PART 1

### Expression of Interest Details

#### **1. Background**

South African Airways Cargo invites bidders to express interest to bid and buy used vehicles. SAA Cargo has a total of 22 vehicles that they no longer use for its operations. The vehicles intended to be disposed of are 1 x Toyota Quantum, 2 x Sedans, 1 x Hatchback and 18 x Bakkies. The vehicles will be removed in their current condition by the approved buyer ("bidder") and the bidder should remove the vehicles at no cost to SAA.

All vehicles will be offered on an 'AS IS, WHERE IS' basis at SAA Cargo offices. The prospective Buyer must buy all the identified vehicles, unless negotiated with SAA. All other handling and transportation cost shall be the responsibility of the successful bidder. Successful bidder will be required to make payment by EFT, prior to taking delivery of vehicles.

The offer will be based on the highest price bidder if there are several bidders and SAA can also apply market prices for price comparison purposes. SAA might make use of an auctioneer for the bidding process.

#### **2. SAA's intent with the invitation for this Expression of Interest:**

##### **a. Objectives**

Our objective(s) are:

- To find buyers who will purchase the used vehicles from SAA Cargo Offices at ORTIA

SAA reserves the right to negotiate terms and conditions with each bidder having expressed an interest.

#### **3. Information for the interested parties:**

##### **a. Our Assets**

- The assets consist of more or less of the attached pictures (see **Annexure A**).

##### **b. Location**

- SAA Cargo ORTIA

**4. Request for EOI GSM001/2024 closing time and site visit:**

**RFQ NUMBER: EOI-GSM001/24**

**ISSUE DATE: 31 January 2024**

**CLOSING DATE: 15 February 2024 at 16:00 (GMT+2)**

**Site Visit**

**Date: 12 February 2024**

**Time: 10:00 – 14:00 South African Time (GMT+2.00)**

After the site visit, interested buyers must submit their proposals by **15 February 2024** and after receipt of submissions and closing of EOI, negotiation sessions may be set up with each of the interested parties whose offer was considered.

*All interest parties should inform Angeline Lekabe @ [AngelineLekabe@flysaa.com](mailto:AngelineLekabe@flysaa.com) before or on **09 February 2024** before 16H00 RSA Time, in order for SAA Cargo to arrange access and to ensure that all security measures are adhered.*

**5. Submission of responses:**

All EOI responses must be e-mailed to and copy [AngelineLekabe@flysaa.com](mailto:AngelineLekabe@flysaa.com)

**Note: for any mail/file larger than 2Mb, please send in parts or via Dropbox, WeTransfer, Mimecast, etc**

**6. Price Evaluation**

Criteria	Points
Price	100%
Total	100%

**PART 2**

**(To be completed by prospective bidder)**

**Prospective Buyer Information**

1. Name of company:
2. Company registration number/Identity of buyer:
3. Address of company
4. Contact person.
5. Identify interest in which assets.

Name: \_\_\_\_\_

Designation: \_\_\_\_\_

Telephone: \_\_\_\_\_

email: \_\_\_\_\_

## 6. Declaration

The information supplied in this document is correct and complete to the best of my knowledge and accurately reflects the capability of:

Company name: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Name: \_\_\_\_\_

This EOI is signed in my capacity as: \_\_\_\_\_

## PART 3 (To be read very carefully by prospective bidder)

### Standard conditions for Request for Expression of Interest

## 1. INTERPRETATION AND DEFINITIONS

### 1.1 Definitions

The expressions defined below shall have the meanings hereby assigned to them unless inconsistent with the context of a particular proposal, agreement, contract, or order.

1.1.1 "Company": South African Airways (SOC) Ltd

1.1.2 "Closing date": the date and hour specified in the document.

## 2. REQUEST FOR EXPRESSION OF INTEREST INVITATION

### 2.1 Request for Expression of Interest Preparation

All cost in the preparation, presentation and demonstration will be for the account of the prospective bidder. All supporting documentation and manuals submitted in

response to this request for information will become “company’s” property unless otherwise stated by the prospective bidder at the time of submission.

## 2.2 **Confidentiality**

The information obtained through this request for EOI will be regarded as **confidential**; however, South African Airways (SOC) Ltd does not accept liability for any information which may become public.

## 2.3 **No binding Agreement**

It must be clearly understood that no business will be awarded to any prospective bidder out of this request for EOI. Prices submitted with the request for EOI are for information only and no prospective buyer will be held to any price submitted. South African Airways (SOC) Ltd further reserves the right to contact individual prospective buyers to obtain further information should this be deemed necessary.

Responses from this EOI may be used to pre-screen prospective buyers.

Once the EOI is received prospective buyers will be requested to submit their best and final proposal for revenue generation of SAA owned properties.

## 3. **EXPRESSION OF INTEREST DOCUMENTS**

### 3.1 Document requiring completion and return.

Prospective buyers must complete and submit the following documents as part of their response:

- a) Prescribed request for Expression of Interest documents
- b) Any information required in the request for Expression of Interest

### 3.2 Amendment of documents by South African Airways (SOC) Ltd.

South African Airways (SOC) Ltd may, at any time prior to the deadline for lodging request for Expression of Interest, amend part of the documents or extend the time for lodging documents by notice in writing to the prospective party. The company may also allow for interested parties to buy in part or in full. (Any amendments under this clause will become part of the request for Expression of Interest).

## 4. **PREPARATION OF EXPRESSION OF INTEREST DOCUMENT**

### 4.1 Language of document

The request for EOI and all correspondence and documents related to the request for EOI exchanged by the prospective buyer and South African Airways (SOC) Ltd shall be written in English

## 5. **SUBMISSION OF EXPRESSION OF INTEREST DOCUMENT**

### 5.1 **Closing date**

All requests for information close on the date and the time indicated in the document.

#### 5.4 Late responses

Request for EOI are late if they are received at the address indicated in the document after closing time and date. South African Airways (SOC) Ltd may, at its discretion, consider or refuse to consider any late request for EOI.

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**END**

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### **PART 4**

#### **CERTIFICATE OF INDEPENDENT BID DETERMINATION**

- 1 This Standard Bidding Document (SBD) must form part of all bids<sup>1</sup> invited.
- 2 Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).<sup>2</sup> Collusive bidding is a *per se* prohibition meaning that it cannot be justified under any grounds.
- 3 Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorises accounting officers and accounting authorities to:
  - a. disregard the bid of any bidder if that bidder, or any of its directors have abused the institution's supply chain management system and or committed fraud or any other improper conduct in relation to such system.
  - b. cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.
- 4 This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
- 5 In order to give effect to the above, the attached Certificate of Bid Determination must be completed and submitted with the bid:

<sup>1</sup> Includes price quotations, advertised competitive bids, limited bids and proposals.

<sup>2</sup> Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.

I, the undersigned, in submitting the accompanying bid:

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(Bid Number and Description)

in response to the invitation for the bid made by:

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(Name of Institution)

do hereby make the following statements that I certify to be true and complete in every respect:

I certify, on behalf of: \_\_\_\_\_  
that:

(Name of Bidder)

1. I have read and I understand the contents of this Certificate;
2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;
5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
  - (a) has been requested to submit a bid in response to this bid invitation;
  - (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
  - (c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder
6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium<sup>3</sup> will not be construed

as collusive bidding.

7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
  - (a) prices;
  - (b) geographical area where product or service will be rendered (market allocation)
  - (c) methods, factors or formulas used to calculate prices;
  - (d) the intention or decision to submit or not to submit, a bid;
  - (e) the submission of a bid which does not meet the specifications and conditions of the bid; or
  - (f) bidding with the intention not to win the bid.
8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

.....  
Signature

.....  
Date

.....  
Position

.....  
Name of Bidder

<sup>3</sup> **Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.**