



REQUEST FOR BIDS

Briefing Session

**REQUEST FOR PROPOSAL FOR THE LEASING OF CARGO WAREHOUSES
AND CARGO OFFICES FOR A PERIOD OF FIVE (5) YEARS AT AIRPORTS
COMPANY SOUTH AFRICA'S O R TAMBO INTERNATIONAL AIRPORT AND
CAPE TOWN INTERNATIONAL AIRPORT**

REF: COR7808/2025/RFP



Terminals



Toilets

Shops



Banks

AIRPORTS COMPANY



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TENDER NOTICE AND INVITATION TO TENDER

Confidential



AIRPORTS COMPANY SOUTH AFRICA

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Non-Compulsory Briefing Session	27 May 2025 at 10am via MS Teams
Non-Compulsory Site Visit	• O R TAMBO INTERNATIONAL AIRPORT on 28 May 2025 at 12:00 (Mid-day) • CAPE TOWN INTERNATIONAL AIRPORT on 29 May 2025 at 12:00 (Mid-day)
Non-Compulsory Site Visit (ORTIA) O R TAMBO INTERNATIONAL AIRPORT	28 May 2025 at 12:00 (Mid-day) Parking & Assembly Point: Bidders to park in Front of Entrance to CARGO AREA (PERISHABLE CARGO TRIANGLE – PCT) Northern Perimeter Road
Non-Compulsory Site Visit (CTIA) CAPE TOWN INTERNATIONAL AIRPORT	29 May 2025 at 12:00 (Mid-day) Parking & Assembly Point: In Front of Entrance to Cargo Area
Requirements for Site Visit	• Original ID/Passport (<u>Driver's licence Not Acceptable</u>) • Safety Boots • Reflective Jackets
Query Closure Queries in writing to:	6 June 2025 tenders.scm1@airports.co.za
Response to Queries by ACSA	On or before 11 June 2025
Bid Closure Date and Time	24 June 2025 at 12h00 (mid-day) LATE BID SUBMISSIONS WILL NOT BE ACCEPTED



TENDER NOTICE AND INVITATION TO TENDER

Bid Documents	Bid documents are available at no cost from the following websites: • ACSA (www.airports.co.za) Select Tender Bulletin, select Current Tenders, download relevant bid information. • National Treasury (www.etenders.gov.za)
Submission of Bid Document	O R Tambo International Airport (Kempton Park, Johannesburg) Terminal A Building - 3rd Floor (en route to the Viewing Deck; ACSA Offices North wing) TENDER BOX “A”
Bid submissions	1. 1 Original, 1 Copy in printed format and 1 electronic format USB Flash Drive. 2. Please ensure that the packaging of the tender document is not a large box but a leverarch file size package that can fit in the tender box insertion point. 3. Seal in a clearly marked envelope / package. 4. Bidders address and contact details must be reflected on the back of the envelope/package 5. Anti-Competitive behaviour will not be tolerated. 6. No bidder or any of it's consortium / joint venture members may have an interest in any other bidder / consortium / joint venture participating in this bid. 7. The Bid document and the lease document must be completed and or signed and returned in it's entirety together with the necessary supporting information.
Joint Venture(JV), Partnerships, Consortiums, Trusts and Sub-Contractors	• B-BBEE Certificate - A Joint Venture/Partnerships/Consortium bid must be accompanied by a consolidated JV B-BBEE Certificate from a SANAS accredited B-BBEE Verification Agency in the name of the Joint Venture • CSD Registration – for a JV, CSD registration for the JV. • All parties to the bid (JV Partners and sub-contractors) must submit all the required returnable documents.
Validity Period	• Bid Prices to be valid for a period of 120 working days from date of bid closure. • ACSA may request an extension of the validity period if required.
Alterations to Documents	Do not make any alterations or additions to the tender documents, except to comply with instructions issued by the employer, or necessary to correct errors made by the tenderer. All signatories to the tender offer shall initial all such alterations.



SCOPE OF OPPORTUNITY AND PRICING SCHEDULES

SCOPE REQUIREMENT AND PRICING INFORMATION

PRESENTED BY LINE DEPARTMENT & SCM FROM BID DOCUMENT.

1. SCOPE OF OPPORTUNITY (FROM PAGE 13)

2. PRICING INSTRUCTIONS & SCHEDULES (FROM PAGE 24)

REFER BID DOCUMENT FOR COMPREHENSIVE INFORMATION



EVALUATION PROCESS

STAGE 1: MANDATORY CRITERIA

a) **BIDDER TO COMPLETE THE PRICING SCHEDULES PROVIDED IN THIS BID.**

Bidders who do not satisfy the Mandatory Criteria will be disqualified accordingly.



EVALUATION PROCESS *cont.*

SCM & LINE DEPARTMENT TO PRESENT INFORMATION FROM THE BID DOCUMENT

STAGE 2: FUNCTIONALITY CRITERIA (From Page 18 of Bid doc)

Bidders who fail to score the minimum threshold points of 70/100 points will be disqualified.



EVALUATION PROCESS

SCM AND LINE DEPARTMENT TO PRESENT INFORMATION FROM THE BID DOCUMENT

STAGE 3: PRICE AND PREFERENCE

This is the final stage of the evaluation process, unless prescribed objective criteria is used, and will be based on the PPPFA preference point system. Bidders will be ranked by applying either the preferential point scoring 80/20 for bids with the rand value below R50 million OR 90/10 for bids with the rand value above R50 million, inclusive of all applicable taxes.

Either the 90/10 or 80/20 preference point system will be applicable in this tender. The highest acceptable tender will be used to determine the accurate system once tenders are received.

80/20

OR

90/10

$$Ps = 80 \left(1 + \frac{Pt - P_{max}}{P_{max}} \right)$$

OR

$$Ps = 90 \left(1 + \frac{Pt - P_{max}}{P_{max}} \right)$$

WHERE:

PS	=	POINTS SCORED FOR PRICE OF TENDER UNDER CONSIDERATION
PT	=	PRICE OF TENDER UNDER CONSIDERATION
PMAX	=	PRICE OF HIGHEST ACCEPTABLE TENDER



Evaluation of Preference :

- Preference:

As per Preferential Procurement Regulations 2022, organs of state must determine their own preferential procurement policies and implement it for procurement. The following points will be allocated for specific goals. Bidders must provide proof in order to claim these specific goal points.



Evaluation of Preference :

ACSA will score specific goals in accordance with the PPP Regulations 2022/2023. If a bidder fails to meet the Specific goals as outlined on the table below and to submit proof, the bidder will score zero (0). ACSA will not disqualify the bidder. See below Specific goals that must be achieved for this bid:

Specific Goals	Score	Score
	10	20
51% owned by Black male and Black women and Black youth and People living with disabilities	10	20
51% owned by Black male or Black women or Black youth or People living with disabilities (at least two of the above designated groups must be achieved)	8	15
51% owned by Black male or Black women or Black youth or People living with disabilities	6	10
Less than 51% owned by Black male, Black women, Black youth, People living with disabilities	4	5
Other	0	0



Evaluation of Preference cont.

BIDDER TO PROVIDE PROOF TO SUPPORT THE PREFERENCE POINTS BEING CLAIMED.

- a) PROVIDE ORIGINAL OR CERTIFIED COPY VALID SWORN AFFIDAVIT OR
- b) B-BBEE CERTIFICATE FROM A SANAS ACCREDITED RATING AGENCY
 - IF BIDDER IS A JOINT VENTURE (JV) / CONSORTIUM – A CONSOLIDATED B-BBEE CERTIFICATE FROM A SANAS ACCREDITED AGENCY MUST BE PROVIDED
AS PRESCRIBED BY THE B-BBEE ACT AND ITS RELEVANT/MOST RECENT CODES OF GOOD PRACTICE.
- c) ANY OTHER SUPPORTING INFORMATION.

IN ORDER TO SCORE FOR PREFERENCE POINTS, BIDDER MUST PROVIDE SUPPORTING INFORMATION (PROOF) THAT IS RELEVANT TO THE SPECIFIC GOALS.



THANK YOU

BIDDERS TO REFER TO BID DOCUMENT/INFORMATION IN IT'S ENTIRETY WHEN COMPILING THEIR SUBMISSION.

QUESTIONS AND ANSWERS

