

Title: **Camden Power Station – Provision of Industrial Station Cleaning Services for a period of 48 months Technical Evaluation Strategy**

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1. INTRODUCTION

Camden Power Station requires provision of Industrial Station Cleaning Services for a period of 48 months.

This document will outline the strategy and criteria that must be followed to evaluate the technical suitability of various service providers. It will also be used to determine which service provider will be suitable in the provision of the required services while in compliance to the requirements stipulated in the scope of work.

2. SUPPORTING CLAUSES

2.1 SCOPE

This document refers to the Provision of Industrial Station Cleaning Services at Camden Power Station in which a contractor will be contracted to execute the Provision of Industrial Station Cleaning Services scope of work.

The document covers aspects that will be evaluated and scored by the Technical Evaluation Team (TET).

The document also describes the acceptable and unacceptable risks and qualifications and/or conditions.

The Technical Evaluation Strategy will define the following technical evaluation criteria:

- Mandatory Evaluation Criteria
- Qualitative Evaluation Criteria
- TET Member Responsibilities
- Acceptable / Unacceptable Qualifications

Once the Technical Evaluation Strategy is authorised no changes will be made to the evaluation criteria without appropriate authorisation.

2.1.1 Purpose

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria, and Technical Evaluation Team responsibilities for the tender technical evaluation. The technical evaluation strategy serves as a basis for the tender evaluation process.

2.1.2 Applicability

This document applies to the Camden Power Station Provision of Industrial Station Cleaning services contract.

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2.2 NORMATIVE/INFORMATIVE REFERENCES

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

2.2.1 Normative

- [1] 240-168966153: Tender Technical Evaluation Procedure
- [2] 32-1034: Eskom Procurement Policy
- [3] 240-109647530 Industrial Station Cleaning scope of work

2.2.2 Informative

None

2.3 DEFINITIONS

2.3.1 Classification

Controlled Disclosure: Controlled disclosure to external parties (either enforced by law, or discretionary).

2.4 ABBREVIATIONS

Abbreviation	Description
SOW	Scope of work
PSR	Plant Safety Regulations
TET	Technical Evaluation Team
HV	High Voltage
GO	General Outage

2.5 ROLES AND RESPONSIBILITIES

As per 240-168966153: Tender Technical Evaluation Procedure.

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2.6 PROCESS FOR MONITORING

The document shall be reviewed as and when required to be always in line with the best technological practices, Eskom’s procurement policies and the Tender Technical Evaluation Procedure. (240-48929482)

2.7 RELATED/SUPPORTING DOCUMENTS

240-109647530 Industrial Station Cleaning scope of work

3. TENDER TECHNICAL EVALAUTION STRATEGY

3.1 TECHNICAL EVALUATION THRESHOLD

A weighted score-card approach shall be used to evaluate the technical compliance of the tenders against the specifications.

The overall minimum weighted final score (threshold) required for a tenderer to technically qualify for further evaluation is **80% (due to the criticality of the service, compliance is of utmost importance to ensure that the prospective supplier will deliver the services as per the contract requirements).**

The scoring method will consider the following qualitative evaluation criteria table:

Table 1: Technical Evaluation Threshold

Score	(%)	Definition
5	100%	COMPLIANT <ul style="list-style-type: none"> • Meet technical requirement(s), AND • No foreseen technical risk(s) in meeting technical requirement
	80%	COMPLIANT WITH ASSOCIATED QUALIFICATIONS Meet technical requirement(s) with: <ul style="list-style-type: none"> • Acceptable technical risk(s), AND/OR • Acceptable exceptions, AND/OR • Acceptable conditions.
	Below 80%	NON-COMPLIANT <ul style="list-style-type: none"> • Does not meet technical requirement(s), AND/OR • Unacceptable technical risk(s), AND/OR • Unacceptable exceptions, AND/OR • Unacceptable conditions.

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The evaluation scores will be weighted as follows according to disciplines.

Table 2: Evaluation Scores

Technical (100%)	
1. Equipment	60%
2. Competencies	40%
TOTAL 100%	
Overall minimum threshold for qualification (80%)	

3.2 TET MEMBERS

The names of TET members will be inserted on the technical evaluation feedback report document.

Table 3: TET Members

TET member	TET Member Name	Designation
TET 1		
TET 2		
TET 3		
TET 4		

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3.3 MANDATORY TECHNICAL EVALUATION CRITERIA

The successful tender should have the following key technical aspects:

All set criteria on this category must be met.

Where the mandatory criteria are not met, no further evaluation will be done, and the tenderer will be deemed unqualified to execute the Services.

These criteria below shall not be weighted, or point scored but shall be assessed on YES/NO basis to get whether/not the criteria is met. An assessment of NO against any criteria shall technically disqualify the tenderer and shall not be further evaluated against Qualitative Evaluation Criteria.

Table 4: Mandatory Technical Evaluation Criteria

Mandatory Technical Criteria Description	Reference to Technical Specification/Tender Returnable	Motivation for use of criteria	Criterion Achieved (Yes/No)
1. Company Experience (Three year – full term contract)	Supplier must submit a copy of signed contract with contract number, description of the Services rendered, and duration of the contract. A signed completion Certificate for completed projects must also be submitted NB: Short term contracts or once off orders adding up to 3 years will not be considered. Only a full 3-year contract term will be accepted.	Industrial cleaning is rated as critical activity in the operation of the Eskom Power Plant. It is crucial for the employer to source an experienced service provider to minimise risks of noncompliance to Eskom’s highest Standards.	
2. Traceable references.	Provide all references for company experience submitted.	The employer must be able to verify/confirm tenderer’s work experience to ensure compliance	

	(Full names, company name and physical address, email address, cell phone number & landline number)	NB: For services rendered outside Eskom, physical meetings & site visits with the client listed as reference will be compulsory to verify & confirm services rendered by the tenderer.	
3. Registration with National Contract Cleaners Association (NCCA) AND/OR Cleaning Association of South Africa (CASA)	Submit a clear certified, valid registration certificate.	Suppliers registered with NCCA/CASA complies with Sectoral Determination; this will avoid exploitation of employees which may lead to poor service delivery.	
4. Registration with the institute for working at Heights (IWH)	Submit a clear certified, valid registration certificate	Scope of work involves working at heights at challenging positions, the Risk of fall is high, and it must be minimised/mitigated. This will give assurance to the employer that the Supplier is aware of statutory requirements for working at heights, dangers, training, equipment & PPE required to execute the scope of work.	
5. Method Statement (Incorporating scope of work and all resources required – equipment & Manpower).	Submit a comprehensive method statement to demonstrate plant knowledge, understanding and proper interpretation of the scope of work provided by the employer for the services required.	This will demonstrate methods that will be employed to provide the service, whether it will address the employer’s cleaning needs or not.	

3.4 QUALITATIVE TECHNICAL EVALUATION CRITERIA

A minimum of **80** points out of 100 points achieved on qualitative Evaluation criteria in order to proceed with further evaluation.

NOTE: NEC 3 TSC- Core Clauses; People 24.1 Only documentation of persons observed during evaluation stage shall be allowed on site for the successful tenderer; only replacements with the exact same qualification, or better qualification shall be considered, during the contracting phase.

Persons other than those evaluated at Evaluation stage, shall not be allowed on SITE, at Contract Start Date.

Service Experience background

Contractor, and staff shall have experience and competence in carrying out the *Services*. (Ability for supplier to execute the required scope, based on method statement & work instructions/procedures). Contracting staff shall have experience of similar work in a Power Plants, especially key personnel e.g Site manager, Supervisors, Safety officers and Machine operators.

- Submit qualifications and related experience of employees:
 - ✓ CVs and qualifications of all key personnel staff. (Site manager, Supervisors & Safety Officers)
 - ✓ Valid SHEQ requirements competencies certificates where applicable.

Tenderers, which do not meet Eskom's Qualitative requirements, will not be evaluated further.

Based on the evaluation criteria the tenderers will be given an overall rating of **X/100**, a minimum of 80/100 achieves an 80% result, ***on Qualitative evaluation only.***

Tools and equipment- AFTER ALL TECHNICAL EVALUATIONS

Employer may request to verify technical evaluation returnable for equipment physically at the premises of the Supplier or Leaser to determine if all the tools and equipment to execute the Services are available and ready for use.

- The list of equipment is available in the *Service Information/ Scope of Work*.
- The Supplier and its Employees shall be available for inspection, on a prearranged date by the Procurement officer. To inspection all *TOOLS and EQUIPMENT* to determine the validity of such equipment and tools to execute the Service Information.
In cases where the equipment will be leased, The Supplier must make full arrangements with the Leaser for the employer to be able to verify and inspect all equipment at the presence of the tenderer.
- **Requirement: Should verification be done at the Suppliers premises an inventory list of all tools and equipment viewed at the premises shall be generated and kept by the Employer and shall be available at the *START DATE* of the Contract, by the successful Tenderer.**

NOTE: Tools and Equipment will be required to be on site as per the scope of work (SOW) on contract start date and must be kept on site 24/7 for the duration of the contract in excellent working condition.

Any misrepresentation by the Tenderer may lead to immediate disqualification or termination of contract if contract has already been awarded.

Table 5: Qualitative Technical Evaluation Criteria

No.:	Qualitative Technical Criteria Description	Criteria Weighting points
1.	Equipment	60
1.	<p>1.1 2X Diesel Vacuum Truck (10m³) with the following specs.</p> <ul style="list-style-type: none"> • 1000 Liquid ring (12500 litres Vacuum Tank) • 1000 Liquid ring (12000 litres Combination VacJet) <p>Provide Specifications and test certificates for both truck</p> <p>1.2 2X HP Jetting machine (1000 – 1500 bar) with filtration system</p> <p>Provide Specifications and test certificates for both HP Machines</p> <p>1.3 3x Double Cab Bakkie</p> <p>1.4 1X Road sweeper</p> <p>1.5 2X Skid steer</p> <p>1.6 1X TLB</p> <p>1.7 1X Tipper Truck</p> <p>1.8 2X Ride on Scrubbers</p> <p>1.9 2X Ride on Sweepers</p> <p>1.10 2X small Walk behind Floor Scrubbers for small passages</p> <p>1.11 4X Industrial Portable Vacuum cleaners (380v)</p> <p>1.12 2X Industrial Portable High-Pressure Washers</p>	<p>Requirements:</p> <p>Please submit one of the following for each equipment.</p> <p>1. Proof of Ownership registered under the tendered company's name (Vehicle registration documents and/or proof of purchase)</p> <p>The names on the proof of ownership/invoice for the equipment must correspond with company name tendering.</p> <p>Purchase invoices must have Company names and corresponding serial numbers.</p> <p>Attach equipment specifications and test certificates.</p> <p>Clear Original Certified Equipment Specifications, test certificates indicating maximum operating pressure, flow, amps must be attached for each equipment with corresponding serial numbers were indicated</p>

No.:	Qualitative Technical Criteria Description		Criteria Weighting points
	<p>1.13 2X Heavy duty portable submersible slurry pumps Pump type: Submersible; size: 100 mm; capacity: 1983 l/min; Speed: 1450 rpm; rating: 16; driver: motor 1004 kw; Potential: 400 v; casing material: steel; Application: ash plant (Ash slurry with clinkers) Max head 32.8 m, max flow 3300 l/min, Power 15 kw, current 26 a, weight 285 kg. Flexible cable length:30m (no cable joint permitted) Provide pump Specifications, Pump curves, Performance test Certificate and must also be provided on delivery.</p> <p>1.14 2X Cherry Picker – articulated boom Lift (12m and 18m) Provide valid load test certificate for both cherry pickers with corresponding serial numbers.</p>	<p>(Internet printed copies will not be accepted.)</p> <p style="text-align: center;">OR</p> <p>2. Lease agreement signed by both parties must include the duration of the contract and indicate availability or lead time for each equipment to be leased. The names on the proof of ownership for the equipment must correspond with company name Leasing Proof of ownership from where the equipment is being leased must be attached to the lease agreement</p> <p>NB: Letter of intent is not regarded as proof of agreement between both parties only a signed lease agreement will be considered.</p> <p>Clear Original Certified Specifications, test certificates indicating maximum operating pressure must be attached for each equipment with corresponding serial numbers where applicable and indicated.</p> <p>(Internet printed copies will not be accepted.)</p> <p>Purchase invoices must have Company names leasing the equipment and must have corresponding serial numbers.</p>	

No.:	Qualitative Technical Criteria Description		Criteria Weighting points
		OR 3. Latest Company's Financial Statement – if equipment will be bought when contract is awarded.	
2.	Competencies		40
2.1	<p>2.1.1 2X Vacuum Truck Drivers (Driver's license – Code 14)</p> <p>2.1.2 6X Vacuum Truck Operators (Competency Certificate)</p> <p>2.1.3 6X HP Machine Operators (Competency Certificate)</p> <p>2.1.4 5X Skid steer loader Operators (Competency Certificate)</p> <p>2.1.5 2X Rigger (CAT 5 and minimum 3 years' experience)</p> <p>2.1.6 1X TLB Operator (Competency Certificate)</p> <p>2.1.7 1X Tipper Truck Operator (Competency Certificate)</p> <p>2.1.8 2X Cherry Picker Operators (Valid Competency certificate for Working at heights and valid MEWP certificate)</p> <p>2.1.9 Site Manager x1</p> <ul style="list-style-type: none"> • Technical Diploma, • Matric or N3 Technical qualification • NEC 3 or 4 training • HIRA, Incident investigation & Legal liability training. • Minimum 3 years managerial experience in a power plant <p style="text-align: center;">(Submit CV with all required qualifications)</p>	<p><u>Requirement:</u></p> <ol style="list-style-type: none"> 1. Submit valid Driver's license (Clear original certified copy) 2. Submit Valid Competency Certificate to operate the mentioned equipment. (Clear Original Certified copies for Vacuum truck operators, HP machine operators, Skid steer operators, TLB, Tipper Truck) 3. Submit valid rigging certification, CAT 5 qualification and CV. (Clear Original Certified copies) 4. Submit valid Competency certificate for Working at heights and MEWP for cherry picker operators. 5. Submit certified copy of qualifications, competencies, certificates and CVs for Site Manager, Supervisors & Safety officers. <p>NB: One competency certificate per person will be accepted; NO duplication / dual authorisations will be accepted.</p>	

No.:	Qualitative Technical Criteria Description	Criteria Weighting points
	<p>2.1.10 Site Supervisors x5</p> <ul style="list-style-type: none"> • Matric or N3 Technical qualification • HIRA, Incident investigation & Legal liability training. • Minimum 3 years supervisory experience in a power plant. <p>(Submit CV with all required qualifications)</p> <p>2.1.11 Safety Officers x2</p> <ul style="list-style-type: none"> • OHS Diploma • Matric • HIRA, Incident investigation & Legal liability training. • Knowledge and understanding of ISO 45001, no certification required • Minimum work experience 3 years <p>(Submit CV with all required qualifications)</p>	
		TOTAL: 100

3.5 TET MEMBER SCORE CARD

Table 6: TET Member score card

TECHNICAL EVALUATION CRITERIA				
Provision of Industrial Station Cleaning Services (60 months)				
Company's name:			Final Score:	
Functionality Criteria	Maximum number of points percentage 100%		The overall minimum weighted final score (threshold) required for a tenderer to technically qualify for further evaluation is 80% .	
Technical			100%	
No.	Qualitative Evaluation	Values	Score	Reason/Explanation
1	Equipment - Proof of equipment Ownership / Lease agreement / Financial Statements (if equipment will be purchased on tender award)	100%	60%	
	1.1 Diesel Vacuum Truck (10m ³) 1000 Liquid ring (12500 litres Vacuum Tank) 1000 Liquid ring (12000 litres VacJet - Combination)	2	100%	
	1.2 HP Jetting machine (1000 – 1500 bar)	2	100%	
	1.3 Double Cab Bakkie	3	100%	
	1.4 Road sweeper	1	100%	
	1.5 Skid Steer	2	100%	
	1.6 TLB	1	100%	
	1.7 Tipper Truck	1	100%	
	1.8 Ride on Scrubbers	2	100%	
	1.9 Ride on Sweepers	2	100%	

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	1.10 Walk behind Scrubbers	2	100%	
	1.11 Industrial Portable Vacuum cleaners (380v)	4	100%	
	1.12 Industrial High pressure floor washers	2	100%	
	1.13 Heavy duty portable submersible slurry pumps	2	100%	
	1.14 Cherry Picker (Articulated boom lift 12m and 18m)	2	100%	
2	Competencies – Equipment Operators 40%	100%	40%	
	Clear copy of certified driver's license and/or clear certified valid Certificate to operate below equipment and clear certified valid qualifications, certificate and/or proof training.			
	2.1 Vacuum Truck Drivers	2	100%	
	2.2 Vacuum Truck Operators	6	100%	
	2.3 HP Machine Operators	6	100%	
	2.4 Skid steer Operators	5	100%	
	2.5 Rigger	2	100%	
	2.6 TLB Operator	1	100%	
	2.7 Tipper Truck Operator	1	100%	
	2.8 Cherry Picker Operators	2	100%	
	2.9 Site Manager	1	100%	
	2.10 Site Supervisors	5	100%	
	2.11 Safety Officers	2	100%	

3.6 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS

3.6.1 Risks

Table 7: Acceptable Technical Risks

Risk	Description
1.	Marginally failing to meet the 100% but meet the 80% threshold as stipulated in section 3.1.

Table 8: Unacceptable Technical Risks

Risk	Description
1.	Failing to meet any of the Technical Gatekeepers as listed in section 3.3, Table 2.

3.6.2 Exceptions / Conditions

Table 9: Acceptable Technical Exceptions / Conditions

Risk	Description
1.	As per the requirements set out under the Qualitative Technical Evaluation Criteria, section 3.4 of this document.

Table 10: Unacceptable Technical Exceptions / Conditions

Risk	Description
1.	As per the requirements set out under the Mandatory Technical Evaluation Criteria, section 3.3 of this document.

4. AUTHORISATION

This document has been seen and accepted by:

Name	Designation
Andre Iyer	Ops Support Manager
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5. REVISIONS

Date	Rev.	Compiler	Remarks
25/11/2025	01	ND Phakathi	New contract establishment
27/08/2025	00	ND Phakathi	Draft

6. DEVELOPMENT TEAM

Operating Support

7. ACKNOWLEDGEMENTS

Development team

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