



PetroSA

The Petroleum
Oil and Gas Corporation
of South Africa SOC Ltd
Reg. No. 1970/008130/07
151 Frans Conradie Road,
Parow, 7500
Private Bag X 5 Parow, 7499
Republic of South Africa
Tel +27 21 929 3000
Fax +27 21 929 3266

TENDER BULLETIN 2

ENQUIRY NO: CTT0000026584

DESCRIPTION: RENEWAL OF VMWARE SOLUTION (LICENCES, MAINTENANCE AND SUPPORT)

Find below answers to the questions raised during the Tender stage:

- Q1:**
- ◆ Regarding the revised CBA spreadsheet - the cores calculated seem misaligned.
 - ◆ A discrepancy arises from how the quantities are calculated on the CBA sheet versus how VMWare calculates VCF edition quantities. VMWare provides price per core, of which there are 1064 as per the CBA sheet. However, in the CBA sheet, the number of cores is converted to number of licenses using a conversion factor that is not consistent to how VMWare has advised us. The same applies to the calculation of vSAN quantities as well. As a result, our pricing comes out much cheaper than what the CBA sheet calculates based on the VCF editions we are pricing for.
 - The attached spreadsheet for pricing seems to have an error on formulas and they're not aligning/ totalling up. Can we correct/update/ignore the formula or should we note it in our cover letter?

Colum	Lines	Problem
M	9-34	Formula Incorrect
M	36	Formula Incorrect

A1: *It appears that there might be a minor change to the OEM pricing schedule. Tenders is advise to:*

- *Submit the revised CBA as per Bulletin 1 of the Tender – see attached; **AND***
- *Submit a customised CBA and explain its calculation, with detailed description/s of your workings/formulas.*

Note: *if you have issues with the CBA, you MUST submit 2 CBAs, i.e. the revised CBA as per Bulletin 1 **AND** your customised CBA.*

NOTE: *The CBA is for price comparison and selection purposes. The successful vendor(s) will be granted an opportunity to conduct a Due Diligence before placing final orders.*

Directors:

Ms Brenda Moagi; Mr Llewellyn Delpoit; Mr Tembinkosi Bonakele; Ms Ditsietsi Morabe
Group Chief Executive Officer (acting): Ms Sesakho Magadla
Group Chief Financial Officer: Ms Nombulelo Tyandela
Group Company Secretary: Ms Marlene Khumalo

NB: *Tender closing date extended until 27th February 2026 @ 11h00. No further extension of the closing date will be allowed.*

Tender	
Tender Number:	CTT0000026584
Tender Description:	RENEWAL OF VMWARE SOLUTION (LICENCES, MAINTENANCE AND SUPPORT)
Tender Type:	RFB-O
Published Date:	2026/02/06 01:15:45
Closing Date:	2026/02/27 11:00:00
Status:	Published