

	<b>Strategy</b>	<b>Kusile Power Station</b>
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## **1. Introduction**

The tender for the Chute Lining and Tiling for Kusile Power Station Project will be issued to the market through Eskom Tender Bulletin and on national Treasury website. This document sets out the method and criteria that will be used to evaluate the tenders that will result from this pre-qualification invite.

## **2. Supporting Clauses**

### **2.1 Scope**

The scope of work seeks to source an experienced and competent chute lining Contractor for the period of 5 years to inspect, assess and repair damaged chute lining making use of the material of the exact specification the original installation. The installed chute lining materials that are used throughout Kusile Power Station are Ceramic, Flowline, UHWPE, Glass and Linashield. The preferred method of lining installation by bonding the liner with epoxies. The scope of work also welcomes continuous improvement proposals where the Contractor identifies design defects in the currently installed liners.

#### **2.1.1 Purpose**

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities for tender technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

#### **2.1.2 Applicability**

This strategy document applies to the Kusile Power station Generation team working on the maintenance section of the plant.

### **2.2. Normative/Informative References**

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

#### **2.2.1 Normative**

1. 240-48929482: Tender Technical Evaluation Procedure
2. 32-1034: Eskom Procurement Policy

#### **2.2.2 Informative**

3. 240-71432150: Plant Labelling and Equipment Description Standard

### **2.3 Definitions**

**Controlled Disclosure:** Controlled Disclosure to external parties (either enforced by law, or discretionary).

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## 2.4 Abbreviations

Abbreviation	Description
B-BBEE	Broad Base Black Economic Empowerment
SD&L	Supplier Development and Localisation
TES	Technical Evaluation Strategy
TET	Technical Evaluation Team

## 2.5 Roles And Responsibilities

<b>Compiler</b>	The document compiler is responsible for ensuring that this document is up-to-date and that this document is not a duplication of an existing documentation, regarding the document's objectives and content.
<b>Functional Responsibility (BOP Maintenance Manager)</b>	The Functional Responsible Person shall determine if the document is fit for purpose, before the document is submitted for authorisation.
<b>Authoriser (Maintenance Manager)</b>	The document authoriser is a duly delegated person with the responsibility to review the document for alignment to business strategy, policy, objectives and requirements. He/she shall authorise the release and application of the document.

## 2.6 Process For Monitoring

The primary process for monitoring will be governed by Kusile Power Station - Quality Control Plan Procedure. The System Engineer updates the document revision history including "updates made in between revisions" section in the revision history every time a change to the strategy is implemented.

## 2.7 Related/Supporting Documents

Please refer to Section 2.2.

## 3. Tender Technical Evaluation Strategy

The evaluation of tenders will be based on the tenderer's ability to meet the requirements specified in the Kusile Power Station Chute Lining and Tiling Scope of Work. A weighted score card approach will be used to evaluate the tenders against the Employer's requirements. The following scoring method will be used.

The evaluation scores will be weighted as follows:

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<b>Technical Criteria (100%)</b>		
3.1	<p><b>Past Experience in Chute Lining and Tiling Services</b></p> <p>Demonstrate experience in providing chute lining and tiling services within Eskom or the bulk material handling industry. Proof of experience shall be submitted in the form of purchase orders, contracts, and corresponding completion certificates, accompanied by verifiable reference letters.</p> <p>The measure of experience will be based on the documentary evidence provided. Copies of contracts and/or orders must be submitted, and the duration of experience will be determined from the dates reflected on the purchase orders or contracts.</p> <ul style="list-style-type: none"> <li>• 5+ Years <b>[35%]</b></li> <li>• 3-5 Years <b>[20%]</b></li> <li>• 0-2 Year <b>[10%]</b></li> </ul>	35%
3.2	<p>Appropriately skilled and qualified personnel</p> <p>a) Workshop Supervisor (<b>x1</b>) – National Diploma (Mechanical Engineering).</p> <ul style="list-style-type: none"> <li>• 5 + Years' experience <b>[10%]</b></li> <li>• 4 Years <b>[5%]</b></li> <li>• 0-3 Years <b>[0%]</b></li> </ul> <p>b) Fitter &amp; Turner Artisans (<b>x3</b>) – Red Seal Trade Test</p> <ul style="list-style-type: none"> <li>• 5 + Years' experience <b>[10%]</b></li> <li>• 4 Years <b>[5%]</b></li> <li>• 0-3 Years <b>[0%]</b></li> </ul> <p><b>Note: All submitted copies of CV, qualifications and experience must be certified and must not be older than three months.</b></p>	20%
3.3	<p><b>Tenderer to submit Quality Control Plans (QCPs/ITPs) used for the lining and tiling of chutes</b></p> <ul style="list-style-type: none"> <li>• Previous work QCPs (ITP) for lining (x2) and tiling (x2) of chutes <b>[10%]</b>.</li> <li>• New Developed QCPs (ITP) for lining (x2) and tiling (x2) of chutes <b>[5%]</b>.</li> </ul>	10%
3.4	<p>Provide a typical project programme listing all activities that are required to execute the full Scope of Work. The dates generated by the programme activities represent the anticipated start and completion of work required to execute the full Scope of Work in a logical and realistic manner <b>[10%]</b>.</p>	10%

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3.5	<p>Provide a typical method statement for the scope of works. Method Statement to clearly provide details on how the entire scope will be executed.</p> <ul style="list-style-type: none"> <li>Comprehensive method statement - demonstrates the ability to execute the scope far in excess of the minimum requirements. <b>[25%]</b></li> <li>Method statement is consistent with the scope of works. <b>[15%]</b></li> <li>Method statement is poor and not reflective of the project requirements/scope of works. <b>[5%]</b></li> </ul>	25%
<b>TOTAL (100%)</b>		
<b>Overall minimum threshold for qualification (70%)</b>		

### 3.1 TET Members

**Table 1: TET Members**

<b>TET number</b>	<b>TET Member Name</b>	<b>Designation</b>
TET 1		
TET 2		
TET 3		
TET 4		

### 3.2 Mandatory Technical Evaluation Criteria

N/A

### 3.3 TET Member Responsibilities

**Table 2: TET Member Responsibilities**

<b>TET number</b>	<b>Mandatory Criteria Number and Qualitative Technical Evaluation Criteria</b>	<b>Designation</b>
TET 1	Evaluate 3.1-3.5	Senior Technician
TET 2	Evaluate 3.1-3.5	Senior Advisor Mechanical
TET 3	Evaluate 3.1-3.5	Senior Engineer
TET 4	Evaluate 3.1-3.5	Senior Supervisor Technical

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### 3.4 Foreseen Acceptable / Unacceptable Qualifications

#### 3.4.1 Risks

**Table 3: Acceptable Technical Risks**

Risk	Description
1.	No alternative tender will be acceptable at tender stage.

**Table 4: Unacceptable Technical Risks**

Risk	Description
1.	Exclusions of scope specified in the employers' requirements

### 3.5 Exceptions/Conditions

**Table 5: Acceptable Technical Exceptions / Conditions**

Risk	Description
1.	None

**Table 6: Unacceptable Technical Exceptions / Conditions**

Risk	Description
1.	Deviation from technical requirement

## 4. Authorisation

This document has been seen and accepted by:

Name & Surname	Designation

## 5. Revisions

Date	Rev.	Compiler	Remarks
July 2025	1		New document

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**6. Development Team**

This document has been developed by:

Name & Surname	Designation

**7. Acknowledgements**

N/A