

TENDER COMPULSORY CLARIFICATION MEETING

**RFP FOR THE DESIGN, SUPPLY, REPAIRS, MODIFICATION, INSTALLATION, TESTING AND
COMMISSIONING OF TRACTION (3KV DC, 25KV AND 50KV AC) AND DISTRIBUTION (11 KV & 6.6 KV AC)**

SUBSTATIONS ON AN AS AND WHEN REQUIRED BASIS

FOR A PERIOD OF TWENTY-FOUR (24) MONTHS, CAPE & ORE CORRIDORS

RFP NUMBER TRIM/2026/05/1059/5954/RFP

30 September 2026 @ 10:00AM



Tender Closing Date & Time

- ☐ Monday, 20 October 2026 at 12h00.
- ☐ No Late tenders will be considered.
- ☐ Encourage Bidders to submit bid responses before the closing date and time

Note to the bidders:

Bidders are required to ensure that electronic bid submissions are done at least a day before the closing date to prevent issues which they may encounter due to their internet speed, bandwidth or the size of the number of uploads they are submitting. Transnet will not be held liable for any challenges experienced by bidders as a result of the technical challenges. Please do not wait for the last hour to submit. A Bidder can upload 30mb per upload and multiple uploads are permitted.



Clarifications

❑ Communication

❑ Prior to the Tender Closing Date & Time

- ❖ All Communication to be directed to the RFP Administrator (Sedzani Mathelemusa-Silima via email Sedzani.Mathelemusa@transnet.net)

❖ RFP deadline for questions / RFP Clarifications: 12:00pm 07 October 2026

❑ After the Tender Closing Date & Time

- ❖ After the closing date of the RFP, a Respondent may only communicate with the DBAC Secretariat [**Prudence Nkabinde**], at email Prudence.Nkabinde@transnet.net on any matter relating to its RFP Proposal.

- ❑ All communication needs to be in writing.

- ❑ Responses to questions / tender clarifications will be published on the platform the tender was advertised on.



PROPOSAL SUBMISSION

Transnet has implemented a new electronic tender submission system, the e-Tender Submission Portal, in line with the overall Transnet digitalization strategy where suppliers can view advertised tenders, register their information, log their intent to respond to bids and upload their bid proposals/responses on to the system.

a) The Transnet e-Tender Submission Portal can be accessed as follows:

- ☐ Log on to the Transnet eTenders management platform website/ Portal

transnetetenders.azurewebsites.net) Please use **Google Chrome** to access Transnet link/site);

- ☐ Click on "ADVERTISED TENDERS" to view advertised tenders;

- ☐ Click on "SIGN IN/REGISTER – for bidder to register their information (must fill in all mandatory information);

- ☐ Click on "SIGN IN/REGISTER" - to sign in if already registered;

- ☐ Toggle (click to switch) the "Log an Intent" button to submit a bid;

- ☐ Submit bid documents by uploading them into the system against each tender selected.

- ☐ No late submissions will be accepted. The bidder guide can be found on the Transnet Portal

transnetetenders.azurewebsites.net



Evaluation Methodology

Eligibility with regards to attendance at the compulsory clarification meeting:

An authorised representative of the tendering entity or a representative of a tendering entity that intends to form a Joint Venture (JV) must attend the compulsory clarification meeting in terms C2.7

Eligibility in terms of the Construction Industry Development Board:

Only those tenderers who are registered with the CIDB or are capable of being so prior to the evaluation of submissions, in a contractor grading designation equal to or higher than a contractor grading designation determined in accordance with the sum tendered or a value determined in accordance with Regulation 25 (1B) or 25(7A) of the Construction Industry Development Regulations, designation of 8EP or higher class of construction work, are eligible to have their tenders evaluated.

Functionality/Technical Evaluation

Minimum Threshold of 70 points for Technical Criteria	
Technical Evaluation Criteria	Points Weightings
Personnel	30
Method Statement	20
Previous Experience	15
Service Plan	15
Health and Safety	10
Risk Management	7.5
Environmental Management	2.5
Total Weighting:	100

Minimum qualifying score required: 70

Only those tenderers who obtain the minimum qualifying score for functionality plus a minimum of at least 40% (points) in criteria T2.2-05, T2.2-06, T2.2-07 and T2.2-04 will be evaluated further in terms of price and the applicable preference point system. The minimum qualifying for C.3.11. score for functionality is 70 points.



Evaluation and Final Weighted Scoring

a) Price Criteria [Weighted score 90 points]:

Evaluation Criteria	RFP Reference
• Commercial offer	<i>Section 4</i>

Transnet will utilise the following formula in its evaluation of Price:

$$90 \left(1 - \frac{P_t - P_{min}}{P_{min}} \right)$$

Where:

P_s = Score for the Bid under consideration

P_t = Price of Bid under consideration

P_{min} = Price of lowest acceptable Bid

Final Price scores will be rounded off to the nearest 2 (two) decimal places.



Specific Goals

b. Specific goals [Weighted score 10 points]

- **Specific goals claim form.**
- **Preference points will be awarded to a bidder for attaining the specific goals requirements in accordance with the table indicated below:**

Selected Specific Goal	Number of points allocated (10)
B-BBEE Level of contributor 1 and/or 2	2
Local Content and Production - Fully completed declared and signed LC Annexures score full 8 points (1 point per sector) - Incomplete submitted blank or not submitted LC Annexures score zero points	8
Non-Compliant and/or B-BBEE Level 3-8 contributors	0



Specific Goals

The following Table represents the evidence to be submitted for claiming preference points for applicable specific goals in a particular tender:

Specific Goals	Acceptable Evidence
B-BBEE	B-BBEE Certificate / Sworn-Affidavit B-BBEE Certificate (in case of JV, a consolidate scorecard will be accept) as per DTIC guidelines
Local Content and Local Production	Returnable Local Content and production Annexures - Fully completed declared and signed LC Annexures score full 8 points - Incomplete submitted blank or not submitted LC Annexures score zero points



Post Tender Negotiations

- Respondents are to note that Transnet may not award a contract if the price offered is not market related. In this regard, Transnet reserves the right to engage in PTN with the view to achieving a market-related price or to cancel the tender. Negotiations will be done in a sequential manner i.e.:
 - o first negotiate with the highest ranked bidder or,
 - o negotiate with the 2nd and 3rd ranked bidders (if required) in a sequential manner, should such negotiations fail, the option would be to cancel the bid.
- In the event of any Respondent being notified of such short-listed/preferred bidder status, his/her bid, as well as any subsequent negotiated best and final offers (BAFO), will automatically be deemed to remain valid during the negotiation period and until the ultimate award of business.
- Should Transnet conduct post tender negotiations, Respondents will be requested to provide their best and final offers to Transnet based on such negotiations. Where a market related price has been achieved through negotiation, the contract will be awarded to the successful Respondent(s).



- Transnet reserves the right to award the business to the highest scoring bidder/s unless objective criteria justify the award to another bidder. The objective criteria Transnet may apply in this bid process include:
 - all Risks identified during a risk assessment exercise/probity check (which may be conducted by an authorised third party) that would be done to assess all risks, including but not limited to:
 - the financial stability of the bidder based on key ratio analysis, which would include, but not be limited to Efficiency, Profitability, Financial Risk, Liquidity, Acid Test, and Solvency;

TRANSNET



rail infrastructure
manager

THANK YOU