

ANNEXURE K - SDL & I target matrix

1. Transformation – BBBEE Improvement or Retention Plan

Eskom encourages its suppliers to constantly strive to improve their B-BBEE rating. Whereas Tenderer/s will be allocated points in terms of a preference point system based on specific goals. Eskom also requests that tenderers submit their B-BBEE improvement or retention plan within 30 days of signing the contract.

2. Local content and jobs

Category	Eskom's target	Tenderer's proposal	Tenderer's comment
Local content Refers to value added in South Africa by South African resources.	100%		
Jobs Tenderers are required to submit proposals for the type and number of jobs that will be created and retained in South Africa as a direct result of being awarded a contract.	Tenderer should provide proposals on type and number of: i) Jobs to be created ii) Jobs to be retained	i) Jobs to be created ii) Jobs to be retained	

To be completed by Tenderer

Company: _____

Designation: _____

Signature: _____

Date: _____