

Annexure B1 - Financial Capability

Note to tenderers:

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Capital - The tenderers must sufficiently demonstrate that they have capital or financial capability to maintain and operate TPL Ladysmith tanks.

A detailed financial statement should be provided:

- Applicants, or each member of the Joint Venture (JV), should submit their annual audited financial statements for the last two (2) financial years for existing Company. Financial statements must be signed off by a registered auditor/tax practitioner.
- For new Company, Applicants must submit projected cash flows for two (2) years.

The Credit Bureau check will be done for each tenderer to determine the Credit Report points.

The table below will be used as guidelines for scoring / evaluating the Credit Bureau report points by the Tenderer:

Score 0	The tenderer has submitted no information or inadequate information to determine a score. Credit Bureau report points below 30.
Score 20	The financial statements submitted are not audited and signed-off by the registered Auditor/Tax Practitioner. The projected cash flow is poorly presented. Credit Bureau report points between 31-40.
Score 40	The financial statements submitted are not audited and signed-off by the registered Auditor/Tax Practitioner. The projected cash flow is poorly presented. Credit Bureau report points between 41-50
Score 60	The financial statements submitted are audited and signed-off by the registered Auditor/Tax Practitioner but does not sufficiently cover two (2) financial years. The projected cash flow is well-presented in detail but does not sufficiently cover two (2) financial years. Credit Bureau report between 51-60
Score 80	The financial statements submitted are audited and signed-off by the registered Auditor/Tax Practitioner and covers two (2) financial years sufficiently. The projected cash flow is well-presented in detail and sufficiently covers two (2) financial years. Credit Bureau report between 61-70
Score 100	The financial statements submitted are audited and signed-off by the registered Auditor/Tax Practitioner and covers two (2) financial years sufficiently. The projected cash flow is well-presented in detail and sufficiently covers two (2) financial years. Credit Bureau report between 71-100

Annexure B2 - Petroleum Wholesale Licence

Note to tenderers:

Wholesaling License - The tenderers must sufficiently present the proof that they are afforded a petroleum wholesale license by the Department of Mineral Resources and Energy.

The table below will be used as guidelines for scoring / evaluating the wholesale license proof submitted by the Tenderer:

Score 0	The tenderer has submitted no information or inadequate information to determine a score.
Score 40	The tenderer has submitted proof of preparations to apply for Wholesale license to the Department of Mineral Resources and Energy.
Score 80	The tenderer has submitted proof of submission for wholesale license to Department of Mineral Resources and Energy pending approval.
Score 100	The tenderer has submitted sufficient proof of petroleum wholesale licence issued by the Department of Mineral Resources and Energy.

Annexure B3 - Method Statement

Note to tenderers:

Method statement - The tenderers must sufficiently demonstrate the approach/methodology that will be employed for setting up the site and operating the tanks.

- A detailed method statement is required **such as example** how the tenderer intends to transfer product into the tanks and also despatch the product from the tanks. Further indicate which operational activities will take place within the tank farm and at what frequency (to enable the Employer to assess the impact to practicality, quality, health, safety, risk and the environment).

In addition to general methodology for the operation of the tanks, the tenderer must demonstrate the following aspects but not limited to:

- Indication of how the above will be achieved in terms of the associated policies and procedures, and relevant specification described in the tender.

And Please provide specific information for the following points:

- Operating tanks
- Maintenance, Installation and Commissioning for:
 - Civil infrastructure
 - Mechanical equipment
 - Electrical equipment
 - Metering, control and instrumentation
 - Commissioning procedure

Please note: Tenderers are required to provide detailed method statements for the categories as listed above. Each sub-category as listed will be scored based on the linear scale below, and will be averaged and weighed to provide a final score. Tenderers to note that they will not achieve an "acceptable" score should they not provide the information as required in this Returnable.

The table below will be used as guidelines for scoring / evaluating the method statement submitted by the Tenderer:

Score 0	The tenderer has submitted no information or inadequate information to determine a score.
Score 20	The methodology/approach and work alignment to project schedule is poorly presented, generic and not tailored to address the specific project objectives and methodology.
Score 40	The methodology/approach is generic and not tailored to address the specific project objectives and methodology. The methodology approach does not adequately deal with the critical characteristics of the project.
Score 60	Satisfactory response/solution to the particular aspect of the requirement and evidence given that the stated employer's requirements will be met.

Score 80	The methodology/approach is specifically tailored to address the specific project objectives and methodology and is sufficiently flexible to accommodate changes that may occur during execution and operation. The methodology/approach to manage activities is specifically tailored to the critical characteristics of the project.
Score 100	Besides meeting the "80" rating, the important issues are approached in an innovative and efficient way, indicating that the tenderer has outstanding knowledge of state-of-the-art approaches. The methodology approach details ways to improve the project outcomes and the quality of the outputs.

Annexure B4 - Previous Experience

Note to tenderers:

Tenderers are required to demonstrate performance in comparable projects or business of similar size and nature by supplying the following:

- A list of past / current comparable projects or business.
- Maintenance and Operation of tanks or similar works as detailed in the scope of work:
 - Tanks,
 - Oily water system,
 - Concrete structure maintenance,
 - Mechanical, Electrical and Metering, Control and Instrumentation equipment's maintenance,
- Sufficient references to substantiate experience indicated (Client name and contact details, project description, duration and contract value)

Index of documentation attached to this schedule

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Score	Previous Experience
0	The Tenderer's previous experience presented has no relevance to the scope of this project and did not address any of the required categories.
40	The Tenderer's previous experience presented has some relevance to the project but lacks detail i.e. Description of previous projects, value and references. Tenderer have experience in one (1) projects or business relating to scope of <i>works</i> .
80	The Tenderer's previous experience presented demonstrates a real understanding and substantial evidence of the ability to meet the stated project requirements. Tenderer have experience in two (2) projects or business relating to the scope of works.
100	The Tenderer's previous experience presented demonstrates real confidence extensive understanding in all of the categories as required. Tenderer have experience in more than three (3) projects or business relating to the scope of works. The tenderer has comprehensive previous experience in projects or business of a similar nature.

Annexure B5 - Environmental Management

The Tenderer must review the following documents for context to meet the environmental requirements, namely:

- Project Environmental Specification (PES) which comprises of the following as a minimum:
 - Operational Environmental Management Plan (**Annexure H**)
 - Generic Environmental Management Plan For TPL Maintenance and Minor Projects
 - Standard Operating Procedure for Standard Environmental Specification (**Annexure G**)

Where applicable, the following may also apply:

- Environmental Approvals (e.g. Environmental Authorisation, Licences and Permits etc.)
 - Environmental Management Programme (EMPr.) as approved by the Competent Authority (in instances where this applies it will supersede the Operational Environmental Management Plan)
 - Any other operational/maintenance environmental plans or specifications
1. The tenderer must provide evidence of how their Environmental Management System (EMS) will ensure conformance to the abovementioned requirements.
 2. The tenderer must provide an environmental policy (Safety, Health, Environment and Quality - SHEQ policy) signed by Top Management which, as a minimum:
 - Is appropriate given the purpose and context of the tenderer's business;
 - Includes a commitment to fulfil the tenderer's environmental compliance (legal) obligations;
 - Includes a commitment to the protection of the environment, including prevention of pollution;
 - Provides framework for setting environmental objectives and targets;
 - Includes a commitment to continual improvement of their EMS;
 3. The tenderer must provide a list of projects or business where environmental duties of a similar nature have been executed including a brief description of such duties.
 4. The tenderer must provide proof of certification for ISO 14001 EMS

By signing this Tender Schedule, the tenderer confirms that they will comply with the above requirements and in particular Transnet policy statements and environmental specifications.

The scoring of the Tenderer's Environmental Management submission will be as follows: *

Score 0	The tenderer has submitted no information or inadequate information to determine a score.
Score 20	Tenderer has submitted the outdated EMS requirements.
Score 40	Tenderer has submitted the EMS requirements, but does not conform to all TPL requirements.
Score 60	Tenderer is in a process of applying for ISO: 14001 certification.
Score 80	<p>Tenderer have submitted the proof of submission to the certification body for ISO: 14001, pending approval.</p> <p>The tenderer provided 1 (one) project or business where environmental duties of a similar nature have been executed including a brief description of such duties.</p>
Score 100	<p>Tenderer submitted sufficient proof of ISO: 14001 certification.</p> <p>The tenderer provided 2 (two) projects or businesses where environmental duties of a similar nature have been executed including a brief description of such duties.</p>

*As per defined Evaluation Criteria