

## TERMS OF REFERENCE FOR PROCUREMENT OF CROWDSTRIKE FALCON NEXT GENERATION ANTI-VIRUS AND IDENTITY THREAT PROTECTION MODULE FOR TWO OPTIONS OF 1 YEAR and 3YEARS.

### EXECUTIVE SUMMARY

The South African Maritime Safety Authority (SAMSA) would like to appoint a suitable service provider for the provisioning of the Next Generation Anti-Virus and additional module of Identity Threat Protection tool and services for a **period of 1 year or 3 years**. This tool will assist to protect SAMSA endpoints (workstations and servers) from malwares, ransomware activities and other Next Generation Viruses etc.

The services required would enable for SAMSA to proactively detect and respond to any viruses, malwares detected and identify any ICT systems that may be exposed to viruses, malwares or any malicious actors and be able to proactively detect and remediate them before propagating on the network. This document sets out the terms of reference for the appointment of a service provider that will assist with the license renewal of CrowdStrike Falcon Next Generation Anti-Virus (NGAV) and procurement of additional module of Identity Threat Protection.

### BACKGROUND

SAMSA would like to renew the current CrowdStrike Falcon Next Generation Anti-Virus (NGAV) license to ensure that SAMSA information assets are protected against any viruses and malware etc.

The renewal of CrowdStrike shall be able to perform the following:

- Detect and identify the most critical operational risks of SAMSA ICT infrastructure
- Machine learning and Artificial Intelligence
- Behaviour-based indicators
- Industry -leading threat intelligence
- Exploit blocking
- Threat Hunting
- Lightweight agent operates without constant signature updates
- Zero trust Assessment

Procure an additional license for Identity Protection module with the following capabilities:

- Accounts Real Time Detection and
- Prevention of Identity-Based Attacks

### BOARD MEMBERS

Ms. N.V. Minyuku (Chairperson), Mr. T.C. Morwe (Deputy Chairperson), Dr. B.C. Zulu, Mr. L. Haluodi, Ms L.N. Dlamini, Adv. E.D. Khosa  
Mr N Ramugondo (Acting CEO)\*  
*\*Executive*

## SAMSA REQUIREMENTS

SAMSA seeks to appoint a service provider for the provisioning of the following:

### 1. CrowdStrike Falcon Enterprise Licenses with additional module of Identity Protection to the current modules.

The primary objective CrowdStrike is to detect and prevent any attack emanating from malwares, spywares and ransomwares:

#### 1.1. Source licenses from CrowdStrike within the below specification options:

FALCON ENTERPRISE FLEXIBLE BUNDLE		
Description Option 1	Term	Qty
<b>Prevent</b> (Full NGAV++ Can Fully Replace OR smoothly Co-Exist with and augment your present AV solution)	1year	450
<b>Insight</b> (Endpoint Detection and Response with Falcon Platform Threat Graph)	1year	450
<b>OverWatch</b> (Proactive Threat Hunting 24/7)	1year	450
<b>Identity Threat Protection</b> - Accounts (Real Time Detection and Prevention of Identity-Based Attacks)	1year	500
<b>Support</b> (24/7)	1year	2

FALCON ENTERPRISE FLEXIBLE BUNDLE		
Description Option 2	Term	Qty
<b>Prevent</b> (Full NGAV++ Can Fully Replace OR smoothly Co-Exist with and augment your present AV solution)	3years	450
<b>Insight</b> (Endpoint Detection and Response with Falcon Platform Threat Graph)	3years	450
<b>OverWatch</b> (Proactive Threat Hunting 24/7)	3years	450
<b>Identity Threat Protection</b> - Accounts (Real Time Detection and Prevention of Identity-Based Attacks)	3years	500
<b>Support</b> (24/7)	3years	2

#### 1.2. Provide advisory and Professional Services

#### 1.3. Provide onsite or remote support

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#### 1.4. Provide comprehensive user training.

### SAMSA LANDSCAPE

CrowdStrike is currently in use within SAMSA enterprise complimented by Microsoft Defender. These two tools are currently deployed to all SAMSA workstations and servers that are currently within compliance with Microsoft licence agreements.

### ADDITIONAL REQUIREMENTS:

1. SLA (Will be drafted and discussed after the appoint of service provider)
2. Provide the services of a Service Manager / Account Manager with access to competent technical resources.
3. Provide Monthly Support & Professional Services.
4. Provide monthly Endpoint, Identity threat Protection security status reports and remedial actions
5. Provide 3 references for existing client who the service provider has implemented the tool.
6. The service provider must be an accredited CrowdStrike Partner/resellers. Proof of valid accreditation shall be provided.

### MANDATORY REQUIREMENTS

**The Service Provider must be accredited partner/resellers of CrowdStrike**

### EVALUATION CRITERIA

The functionality evaluation points for this bid are allocated as follows:

Functionality will be evaluated separately from price and preference points.

COMPONENT	POINTS
<p>The bidder must have extensive experience (5 years) in provision of design, implement and support of Next Generation Anti-Virus Endpoint Detection and Response and Identity Threat Protection.</p> <ul style="list-style-type: none"><li>• 5 years or more experience, score = 40</li><li>• 3 - 4 years' experience, score = 20</li><li>• 0 - 3 years' experience, score = 0</li></ul>	40
<p>Provide 3 references letters not older than 2 years for existing clients whom the Service Provider has implemented and supported CrowdStrike Endpoint and Identity Threat Protection solution.</p> <ul style="list-style-type: none"><li>• Bidder submitted 3 x reference letters, score = 15</li><li>• Bidder submitted 2 x reference letters, score = 10</li></ul>	15

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<ul style="list-style-type: none"> <li>Bidder submitted 1 x reference letters, score = 5</li> <li>Bidder submitted no reference letters, score = 0</li> </ul>	
<p>Experience of the Technical Team that will be implementing the solution must be 5-10 years' experience with either of the following certifications (CrowdStrike Certified Falcon Administrator (CCFA), CrowdStrike Certified Falcon Responder (CCFR), CrowdStrike Certified Falcon Hunter (CCFH)). Submit support document like CV and certificates for at list two of the above.</p> <ul style="list-style-type: none"> <li>5-10 years technical team experience plus CV &amp; 2 x Certificates, score = 30</li> <li>3-4 years technical team experience plus CV &amp; 1x Certificates, score = 15</li> <li>0-3 years technical team experience plus CV &amp; Certificates, score =0</li> </ul>	30
<p>The service provider must be an accredited CrowdStrike End-Point Protection and Identity Threat Protection Partner/Resellers. Proof of valid accreditation shall be provided.</p> <p>Valid proof provided, score = 15 No valid proof provided, score = 0</p>	15
<b>Total Points</b>	<b>100</b>

## 1. CONTACT DETAILS FOR SPECIFICATION

- Mr. Alex Tlatla
- Mr. Anda Nxusani

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SDB1

PART A

## INVITATION TO QUOTE (RFQ)

**YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE SOUTH AFRICAN MARITIME SAFETY AUTHORITY**

REQ NUMBER: RFQ HO: 904.1 CLOSING DATE: 03<sup>rd</sup> April 2023 CLOSING TIME: 11h00

**REQUEST: LICENSE RENEWAL AND ADDITIONAL IDENTITY THREAT PROTECTION**

- **CROWDSTRIKE FALCON NEXT GENERATION ANTI-VIRUS AND IDENTITY THREAT PROTECTION MODULE FOR TWO OPTIONS OF 1 YEAR and 3YEARS**
- **SERVICE PROVIDERS SHALL BE CROWDSTRIKE ACCREDITED RESELLERS IN GOOD STANDING**

**NB: Full specification attached as Annexure A**

**QUOTE OR PROPOSAL DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS) OR EMAIL TO**

**146 Lunnon Road Cnr Lunnon RD and Jan Shoba Avenue Hillcrest Pretoria OR [tnggolowa@samsa.org.za](mailto:tnggolowa@samsa.org.za)**

**QUOTATION PROCEDURE ENQUIRIES MAY BE DIRECTED TO TECHNICAL ENQUIRIES MAY BE DIRECTED TO:**

CONTACT PERSON	Mr Tuletu Nggolowa	CONTACT PERSON	Mr Alex Tlatla
TELEPHONE NUMBER	012 366 2600	TELEPHONE NUMBER	012 366 2600
FACSIMILE NUMBER		FACSIMILE NUMBER	
E-MAIL ADDRESS	<a href="mailto:tnggolowa@samsa.org.za">tnggolowa@samsa.org.za</a>	E-MAIL ADDRESS	<a href="mailto:atlatla@samsa.org.za">atlatla@samsa.org.za</a>

**SUPPLIER INFORMATION**

NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER	CODE		NUMBER		
CELLPHONE NUMBER					
FACSIMILE NUMBER	CODE		NUMBER		
E-MAIL ADDRESS					
VAT REGISTRATION NUMBER					
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:		OR	CENTRAL SUPPLIER DATABASE No:	MAAA
B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE	TICK APPLICABLE BOX <input type="checkbox"/> Yes <input type="checkbox"/> No		B-BBEE STATUS LEVEL SWORN AFFIDAVIT		[TICK APPLICABLE BOX] <input type="checkbox"/> Yes <input type="checkbox"/> No

**[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/ SWORN AFFIDAVIT (FOR EMES & QSEs) MUST**

**BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS FOR B-BBEE]**

ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?

☐ Yes

☐ No

[IF YES ENCLOSE PROOF]

ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?

☐ Yes

☐ No

[IF YES, ANSWER THE QUESTIONNAIRE BELOW ]

**QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS**

IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?

☐ YES ☐ NO

DOES THE ENTITY HAVE A BRANCH IN THE RSA?

☐ YES ☐ NO

DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?

☐ YES ☐ NO

DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?

☐ YES ☐ NO

IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?

☐ YES ☐ NO

**IF THE ANSWER IS “NO” TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.**

**PART B**  
**TERMS AND CONDITIONS FOR QUOTING/BIDDING**

**1. QUOTE SUBMISSION:**

- 1.1. QUOTES MUST BE DELIVERED OR EMAILED BY THE STIPULATED TIME TO THE CORRECT ADDRESS AND EMAIL ADDRESS. LATE QUOTES WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. **ALL QUOTES MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED– OR IN THE MANNER PRESCRIBED IN THE RFQ DOCUMENT.**
- 1.3. THE RFQ MAY SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, IF THE AMOUNT IS ABOVE R30, 000 OR THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
- 1.4. **THE SUCCESSFUL BIDDER MAY BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7) FOR LONG TERM PROJECT OR SERVICE.**

**2. TAX COMPLIANCE REQUIREMENTS**

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE [WWW.SARS.GOV.ZA](http://WWW.SARS.GOV.ZA).
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE QUOTE.
- 2.5 IN PROPOSAL OR QUOTE WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- 2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

**NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE QUOTE INVALID.**

SIGNATURE OF BIDDER: \_\_\_\_\_

CAPACITY UNDER WHICH THIS BID IS SIGNED: \_\_\_\_\_

DATE: \_\_\_\_\_

## BIDDER'S DISCLOSURE

### 1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

### 2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest<sup>1</sup> in the enterprise, employed by the state? **YES/NO**

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....  
 .....  
 .....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

2.3.1 If so, furnish particulars:

.....  
 .....  
 .....  
 .....

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<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

### 3 DECLARATION

I, the undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read, and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium<sup>2</sup> will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....  
Signature

.....  
Date

.....  
Position

.....  
Name of bidder

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<sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.