

YOU ARE HEREBY INVITED TO SUBMIT A BID TO MEET THE REQUIREMENTS OF THE DEVELOPMENT BANK OF SOUTHERN AFRICA LIMITED			
BID NUMBER:	RFP158/2023		
COMPULSORY BRIEFING SESSION - VIRTUAL	Wednesday,02 August 2023 at 10:00am Click here to join the meeting		
CLOSING DATE:	15 AUGUST 2023		
CLOSING TIME:	23H55 via ONE DRIVE LINK		
VALIDITY PERIOD:	180 DAYS		
DESCRIPTION OF BID:	Request for Proposal: Supply and Delivery of Cisco DNA Center Appliance, Licenses, and Implementation.		
BID SUBMISSIONS ELECTRONICALLY:	 Bidders are advised to kindly issue Tender Submission Link requests and all other enquiries to davidn2@dbsa.org – ONLY. No – Tender Submission Link requests will be accepted after 16h00 on the 11 AUGUST 2023. Any requests after the stipulated date and time will be disregarded. Bidders will thereafter receive a OneDrive Link to upload their tender submission documents electronically. Bidders who have received submission Links that have errors, will be provided with new Links for use. 		
NOTICE TO ALL BIDDERS			
NAME OF BIDDER:			
CONTACT PERSON:			
EMAIL ADDRESS:			
TELEPHONE NUMBER:			
FAX NUMBER:			



BIDDER'S STAMP OR SIGNATURE



The Development Bank of Southern Africa has a Zero Tolerance on Fraud and Corruption. Report any incidents of Fraud and Corruption to Whistle Blowers on any of the following:

TollFree : 0800 20 49 33

Email : dbsa@whistleblowing.co.za

Free Post KZN 665 | Musgrave | 4062

SMS : 33490

Table of Contents

PART	ГВ	5
PART	r C	
PART	D	9
docu	1NB: Bidders are required to submit, as mentation which supports the responses ria below	provided in respect of the Eligibility
1	PURPOSE	Error! Bookmark not defined.
2	OBJECTIVE	Error! Bookmark not defined.
3	SCOPE OF WORK	Error! Bookmark not defined.
4 define	EXPECTED DELIVERABLES, OUTPUTS A led.	ND TIMELINES Error! Bookmark not
5 Bookr	COMPETENCY AND EXPERTISE REQUIRE mark not defined.	EMENTS OF RESOURCES Error!
Anne	exure B	42
Anne	exure D	47
Anne	xure E	49
Anne	xure F	54
Anne	exure G	55
Anne	xure H	56
Anne	xure I	57
Anne	xure J	58
Anne	exure K	59



PART A INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF DEVELOPMENT BANK OF SOUTHERN AFRICA LIMITED ("DBSA")

BID NUMBER:	RFP158/2023
BRIEFING SESSION DATE:	02 AUGUST 2023 at 10:00am
CLOSING DATE:	15 AUGUST 2023 at 23:55pm
CLOSING TIME:	23H55PM VIA ONEDRIVE LINK
DESCRIPTION:	Request for Proposal: Supply and Delivery of Cisco DNA Center Appliance, Licenses, and Implementation.
The successful Bidder will be DBSA	required to conclude a service level agreement with the
	ds are submitted timeously and to the correct One Drive link If the Bid is late, it will not be considered for evaluation.
The One Drive link provided wi	ill be valid till 23H55 on the closing date.
ALL BIDS MUST BE SUBMITTE	D ON THE OFFICIAL FORMS – (NOT TO BE RE-TYPED)
THIS BID IS SUBJECT TO TH APPLICABLE, ANY OTHER SPI IN PART C OF THIS DOCUMEN	E GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF ECIAL CONDITIONS OF CONTRACT, WHICH ARE SET OUT IT.
THE FOLLOWING PARTICULARS M BEING DISQUALIFIED).	UST BE FURNISHED (FAILURE TO DO SO MAY RESULT IN YOUR BID
	ATED CONSORTIA CONSISTING OF MORE THAN ONE LEGAL ENTITY O FURNISH THE DETAILS OF THE LEAD ENTITY, UNLESS OTHERWISE
NAME OF BIDDER AND EACH ENTITY IN CONSORTIUM:	
POSTAL ADDRESS:	
STREET ADDRESS:	



CONTACT PERSON (FULL NAME):			
EMAIL ADDRESS:			
TELEPHONE NUMBER:			
FAX NUMBER:			
BIDDER REGISTRATION NUMBER OR REGISTRATION NUMBER OF EACH ENTITY IN CONSORTIUM			
BIDDER VAT REGISTRATION NUMBER OR VAT REGISTRATION NUMBER OF EACH ENTITY IN CONSORTIUM			
BBBEE STATUS LEVEL VERIFICATION CERTIFICATE /BBBEE STATUS LEVEL SWORN AFFIDAVIT SUBMITTED?	YES	NO	
[TICK APPLICABLE BOX]			
IF YES, WHO ISSUED THE CERTIFICATE?			
REGISTERED WITH THE NATIONAL TREASURY CSD	YES	NO	
[TICK APPLICABLE BOX]			
CSD REGISTRATION NUMBER			
TAX COMPLIANCE STATUS PIN (TCS) NUMBER ISSUED BY SARS			



1.1.1	ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	☐Yes ☐No [IF YES ENCLOSE PROOF]
1.1.2	ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	☐Yes ☐No [IF YES ANSWER PART B:3 BELOW]
1.1.3	SIGNATURE OF BIDDER	
1.1.4	DATE	
1.1.5	FULL NAME OF AUTHORISED REPRESENTATIVE	
1.1.6	CAPACITY UNDER WHICH THIS BID IS SIGNED (Attach proof of authority to sign this bid; e.g. resolution of directors, etc.)	

PART B TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION:

- 1.1. BIDS MUST BE SUBMITTED VIA ONE DRIVE LINK, LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED- (NOT TO BE RE-TYPED) OR ONLINE
- 1.3. BIDDERS MUST REGISTER ON THE CENTRAL SUPPLIER DATABASE (CSD) TO UPLOAD MANDATORY INFORMATION NAMELY: (BUSINESS REGISTRATION/ DIRECTORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS; AND BANKING INFORMATION FOR VERIFICATION PURPOSES). B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMITTED TO BIDDING INSTITUTION.
- 1.4. WHERE A BIDDER IS NOT REGISTERED ON THE CSD, MANDATORY INFORMATION NAMELY: (BUSINESS REGISTRATION/ DIRECTORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS MAY NOT BE SUBMITTED WITH THE BID DOCUMENTATION. B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMITTED TO BIDDING INSTITUTION.
- 1.5. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER LEGISLATION OR SPECIAL CONDITIONS OF CONTRACT.

2. TAX COMPLIANCE REQUIREMENTS



		zanamy mires a masperny	
2.1	BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.		
2.2	BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION SARS TO ENABLE THE ORGAN OF STATE TO VIEW THE TAXPAYER'S PROFILE AN		
2.3	APPLICATION FOR TAX COMPLIANCE STATUS (TCS) OR PIN MAY ALSO BE MADE V THIS PROVISION, TAXPAYERS WILL NEED TO REGISTER WITH SARS AS E-FILE WWW.SARS.GOV.ZA.		
2.4	BIDDERS MAY ALSO SUBMIT A PRINTED TCS TOGETHER WITH THE BID.		
2.5	IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE IN SUBMIT A SEPARATE PROOF OF $$ TCS / PIN / CSD NUMBER.	VOLVED; EACH PARTY MUST	
2.6	WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRA A CSD NUMBER MUST BE PROVIDED.	L SUPPLIER DATABASE (CSD),	
3.	QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS		
3.1.	IS THE BIDDER A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?	☐ YES ☐ NO	
3.2.	DOES THE BIDDER HAVE A BRANCH IN THE RSA?	☐ YES ☐ NO	
3.3.	DOES THE BIDDER HAVE A PERMANENT ESTABLISHMENT IN THE RSA?	☐ YES ☐ NO	
3.4.	DOES THE BIDDER HAVE ANY SOURCE OF INCOME IN THE RSA?	☐ YES ☐ NO	
IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN, IT IS NOT A REQUIREMENT TO OBTAIN A TAX COMPLIANCE STATUS / TAX COMPLIANCE SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 ABOVE.			

NB: FAILURE TO PROVIDE ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.



PART C

CHECKLIST OF COMPULSORY RETURNABLE SCHEDULES AND DOCUMENTS

Please adhere to the following instructions

- Tick in the relevant block below
- Ensure that the following documents are completed and signed where applicable:
- Use the prescribed sequence in attaching the annexes that complete the Bid Document

NB: Should all these documents not be included, the Bidder may be disqualified on the basis of non-compliance

YES	NO	
		Bid document (clearly marked as FOLDER 1 AND FOLDER 2); separated into FOLDER 1 - Pre-Qualifying and functionality proposal documents, and FOLDER 2 - Financial proposal only
		Part A: Invitation to Bid
		Part B: Terms and Conditions of Bidding
		Part C: Checklist of Compulsory Returnable Schedules and Documents
		Part D: Conditions of Tendering and Undertakings by Bidders
		Part E: Specifications/Terms of Reference
		Annexure A: Price Proposal Requirement – FOLDER 2
		Annexure B: SBD4 Declaration of Interest
		Annexure D: SBD8: Declaration of Bidder's Past Supply Chain Practices
		Annexure E: SBD9: Certificate of Independent Bid Determination



	Annexure F: Certified copies of your CIPC company registration documents listing all members with percentages, in case of a lose corporation
	Annexure G: Certified copies of latest share certificates, in case of a company.
	Annexure H: (if applicable): A breakdown of how fees and work will be spread between members of the bidding consortium.
	Annexure I Supporting documents to responses to Pre-Qualifying Criteria and Functional Evaluation Criteria.
	Annexure J: General Condition of Contract
	Annexure K: CSD Tax Compliance Status and Registration Requirements Report



PART D

CONDITIONS OF TENDERING AND UNDERTAKINGS BY BIDDER

1. **DEFINITIONS**

In this Request for Proposals, unless a contrary intention is apparent:

- **1.1** Business Day means a day which is not a Saturday, Sunday or public holiday.
- **1.2 Bid** means a written offer in the prescribed or stipulated form lodged by a Bidder in response to an invitation in this Request for Proposal, containing an offer to provide goods, works or services in accordance with the Specification as provided in this RFP.
- **1.3 Bidder** means a person or legal entity, or an unincorporated group of persons or legal entities that submit a Bid.
- **1.4 Companies Act** means the Companies Act, 2008.
- **1.5 Compulsory Documents** means the list of compulsory schedules and documents set out in Part B.
- **1.6** Closing Time means the time, specified as such under the clause 4 (Bid Timetable) in Part C, by which Tenders must be received.
- **1.7 DBSA** means the Development Bank of Southern Africa Limited.
- **1.8 DFI** means Development Finance Institution.
- **1.9 Evaluation Criteria** means the criteria set out under the clause 27 (Evaluation Process) of this Part C, which includes the Qualifying Criteria, Functional Criteria and Price and Preferential Points Assessment.
- **1.10 Functional Criteria** means the criteria set out in clause 27 of this Part C.
- 1.11 Intellectual Property Rights includes copyright and neighbouring rights, and all proprietary rights in relation to inventions (including patents) registered and unregistered trademarks (including service marks), registered designs, confidential information (including trade secrets and know how) and circuit layouts, and all other proprietary rights resulting from intellectual activity in the industrial, scientific, literary or artistic fields.
- **1.12 PFMA** means the Public Finance Management Act, 1999.
- **1.13 PPPFA** means the Preferential Procurement Policy Framework Act, 2000.
- **1.14 Pre-Qualifying Criteria** means the criteria set out in clause of this Part C.
- 1.15 Proposed Contract means the agreement including any other terms and conditions contained in or referred to in this RFP that may be executed between the DBSA and the successful Bidder.



- 1.16 Request for Proposal or RFP means this document (comprising each of the parts identified under Part A, Part B, Part C and Part D) including all annexures and any other documents so designated by the DBSA.
- **1.17 SARS** means the South African Revenue Service.
- **1.18 Services** means the services required by the DBSA, as specified in this RFP Part D.
- **1.19 SLA** means service level agreement.
- **1.20 SOE** means State Owned Enterprise, as defined by the Companies' Act.
- **1.21 Specification** means the conditions of tender set and any specification or description of the DBSA's requirements contained in this RFP.
- **1.22 State** means the Republic of South Africa.
- **1.23 Statement of Compliance** means the statement forming part of a Tender indicating the Bidders compliance with the Specification.
- **1.24 Tendering Process** means the process commenced by the issuing of this Request for Proposals and concluding upon formal announcement by the DBSA of the selection of a successful Bidder(s) or upon the earlier termination of the process.
- 1.25 Website means a website administered by DBSA under its name with web address www.dbsa.org

2. INTERPRETATIONS

In this RFP, unless expressly provided otherwise a reference to:

- 2.1 "includes" or "including" means includes or including without limitation; and
- **2.2** "R" or "Rand" is a reference to the lawful currency of the Republic of South Africa.

3. TENDER TECHNICAL AND GENERAL QUERIES

Queries pertaining to this tender must be directed to: -

DBSA Supply Chain Management Unit

Email: davidSCM@dbsa.org

No questions will be answered telephonically.



4. BID TIMETABLE

This timetable is provided as an indication of the timing of the tender process. It is indicative only and subject to change by the DBSA. Bidders are to provide proposals that will allow achievement of the intended commencement date.

Activity	Date
Advertisement of tender	25 JULY 2023
RFP document available	25 JULY 2023
Compulsory Briefing session - VIRTUAL	02 AUGUST 2023 AT 10:00AM
Closing date for tender enquiries	11 AUGUST 2023
Closing date and time	15 AUGUST 2023 AT 23:55PM
Intended completion of evaluation of tenders	ТВА
Intended formal notification of successful Bidder(s)	ТВА
Signing of Service Level Agreement	ТВА
Effective date	ТВА

5. SUBMISSION OF TENDERS - ELECTRONICALLY

- i. Bidders are advised to kindly issue Tender Submission Link requests and all other enquiries to davidn2@dbsa.org - ONLY
- ii. No Tender Submission Link requests will be accepted after 16h30 on the 11 AUGUST2023. Any requests after the stipulated date and time will be disregarded.
- **iii.** Bidders will thereafter receive a OneDrive Link to upload their tender submission documents electronically.
- iv. Bidders who have received submission Links that have errors, will be provided with new Links for use.

6. RULES GOVERNING THIS RFP AND THE TENDERING PROCESS

- **6.1** Participation in the tender process is subject to compliance with the rules contained in this RFP Part C.
- 6.2 All persons (whether or not a participant in this tender process) having obtained or received this RFP may only use it, and the information contained herein, in compliance with the rules contained in this RFP.
- **6.3** All Bidders are deemed to accept the rules contained in this RFP Part C.



- **6.4** The rules contained in this RFP Part C apply to:
 - 6.4.1 The RFP and any other information given, received or made available in connection with this RFP, and any revisions or annexure:
 - **6.4.2** the Tendering Process; and
 - any communications (including any briefings, presentations, meetings and negotiations) relating to the RFP or the Tendering Process.

7. STATUS OF REQUEST FOR PROPOSAL

7.1 This RFP is an invitation for person(s) to submit a proposal(s) for the provision of the services as set out in the Specification contained in this RFP. Accordingly, this RFP must not be construed, interpreted, or relied upon, whether expressly or implicitly, as an offer capable of acceptance by any person(s), or as creating any form of contractual, promissory or other rights. No binding contract or other understanding for the supply of services will exist between the DBSA and any Bidder unless and until the DBSA has executed a formal written contract with the successful Bidder.

8. ACCURACY OF REQUEST FOR PROPOSAL

- 8.1 Whilst all due care has been taken in connection with the preparation of this RFP, the DBSA makes no representations or warranties that the content in this RFP or any information communicated to or provided to Bidders during the Tendering Process is, or will be, accurate, current or complete. The DBSA, and its officers, employees and advisors will not be liable with respect to any information communicated which is not accurate, current or complete.
- **8.2** If a Bidder finds or reasonably believes it has found any discrepancy, ambiguity, error or inconsistency in this RFP or any other information provided by the DBSA (other than minor clerical matters), the Bidder must promptly notify the DBSA in writing of such discrepancy, ambiguity, error or inconsistency in order to afford the DBSA an opportunity to consider what corrective action is necessary (if any).
- **8.3** Any actual discrepancy, ambiguity, error or inconsistency in this RFP or any other information provided by the DBSA will, if possible, be corrected and provided to all Bidders without attribution to the Bidder who provided the written notice.



9. ADDITIONS AND AMENDMENTS TO THE RFP

- 9.1 The DBSA reserves the right to change any information in, or to issue any addendum to this RFP before the Closing Time. The DBSA and its officers, employees and advisors will not be liable in connection with either the exercise of, or failure to exercise this right.
- **9.2** If the DBSA exercises its right to change information in terms of clause 9.1, it may seek amended Tenders from all Bidders.

10. REPRESENTATIONS

No representations made by or on behalf of the DBSA in relation to this RFP will be binding on the DBSA unless that representation is expressly incorporated into the contract ultimately entered between the DBSA and the successful Bidder.

11. CONFIDENTIALITY

11.1 All persons (including all Bidders) obtaining or receiving this RFP and any other information in connection with this RFP or the Tendering Process must keep the contents of the RFP and other such information confidential, and not disclose or use the information except as required for the purpose of developing a proposal in response to this RFP.

12. REQUESTS FOR CLARIFICATION OR FURTHER INFORMATION

- **12.1** All communications relating to this RFP and the Tendering Process must be directed to the Tender Officer.
- **12.2** All questions or requests for further information or clarification of this RFP or any other document issued in connection with the Tendering Process must be submitted to the Tender Officer in writing, and most preferably by e-mail to davidSCM@dbsa.org
- **12.3** Any communication by a Bidder to the DBSA will be effective upon receipt by the Tender Officer (provided such communication is in the required format).
- **12.4** The DBSA has restricted the period during which it will accept questions or requests for further information or clarification and reserves the right not to respond to any enquiry or request, irrespective of when such enquiry or request is received.



- 12.5 Except where the DBSA is of the opinion that issues raised apply only to an individual Bidder, questions submitted and answers provided will be made available to all Bidders by e-mail, as well as on the DBSA's website without identifying the person or organisation which submitted the question.
- **12.6** In all other instances, the DBSA may directly provide any written notification or response to a Bidder by email to the address of the Bidder (as notified by the Bidder to the Tender Manager).
- **12.7** A Bidder may, by notifying the Tender Officer in writing, withdraw a question submitted in accordance with clause 12, in circumstances where the Bidder does not wish the DBSA to publish its response to the question to all Bidders.

13. UNAUTHORISED COMMUNICATIONS

- 13.1 Communications (including promotional or advertising activities) with staff of the DBSA or their advisors assisting with the Tendering Process are not permitted during the Tendering Process, or otherwise with the prior consent of the Tender Officer. Nothing in this clause 13 is intended to prevent communications with staff of, or advisors to, the DBSA to the extent that such communications do not relate to this RFP or the Tendering Process.
- **13.2** Bidders must not otherwise engage in any activities that may be perceived as, or that may have the effect of, influencing the outcomes of the Tendering Process in any way.

14. IMPROPER ASSISTANCE, FRAUD AND CORRUPTION

- **14.1** Bidders may not seek or obtain the assistance of employees of the DBSA in the preparation of their tender responses.
- **14.2** The DBSA may in its absolute discretion, immediately disqualify a Bidder that it believes has sought or obtained such improper assistance.
- **14.3** Bidders are to be familiar with the implications of contravening the Prevention and Combating of Corrupt Activities Act, 2004 and any other relevant legislation.

15. ANTI-COMPETITIVE CONDUCT

15.1 Bidders and their respective officers, employees, agents and advisors must not engage in any collusion, anti-competitive conduct or any other similar conduct in respect of this Tendering Process with any other Bidder or any other person(s) in relation to:



- **15.1.1** the preparation or lodgement of their Bid
- **15.1.2** the evaluation and clarification of their Bid; and
- **15.1.3** the conduct of negotiations with the DBSA.
- **15.2** For the purposes of this clause 15, collusion, anti-competitive conduct or any other similar conduct may include disclosure, exchange and clarification of information whether or not such information is confidential to the DBSA or any other Bidder or any other person or organisation.
- 15.3 In addition to any other remedies available to it under law or contract, the DBSA may, in its absolute discretion, immediately disqualify a Bidder that it believes has engaged in any collusive, anti-competitive conduct or any other similar conduct during or before the Tendering Process.

16. COMPLAINTS ABOUT THE TENDERING PROCESS

- **16.1** Any complaint about the RFP or the Tendering Process must be submitted to the Supply Chain Management Unit in writing, by email, immediately upon the cause of the complaint arising or becoming known to the Bidder, (scmqueries@dbsa.org)
- **16.2** The written complaint must set out:
 - **16.2.1** the basis for the complaint, specifying the issues involved;
 - 16.2.2 how the subject of the complaint affects the organisation or person making the complaint;
 - **16.2.3** any relevant background information; and
 - **16.2.4** the outcome desired by the person or organisation making the complaint.
- 16.3 If the matter relates to the conduct of an employee of the DBSA, the complaint should be addressed in writing marked for the attention of the Chief Executive Officer of the DBSA, and delivered to the physical address of the DBSA, as notified.

17. CONFLICT OF INTEREST

- 17.1 A Bidder must not, and must ensure that its officers, employees, agents and advisors do not place themselves in a position that may give rise to actual, potential or perceived conflict of interest between the interests of the DBSA and the Bidder's interests during the Tender Process.
- **17.2** The Bidder is required to provide details of any interests, relationships or clients which may or do give rise to a conflict of interest in relation to the supply of the services under any contract



- that may result from this RFP. If the Bidder submits its Bid and a subsequent conflict of interest arises, or is likely to arise, which was not disclosed in the Bid, the Bidder must notify the DBSA immediately in writing of that conflict.
- **17.3** The DBSA may immediately disqualify a Bidder from the Tendering Process if the Bidder fails to notify the DBSA of the conflict as required.

18. LATE BIDS

- **18.1** Bids must be delivered by the Closing Time. The Closing Time may be extended by the DBSA in its absolute discretion by providing written notice to Bidders.
- 18.2 Bids delivered after the Closing Time or lodged at a location or in a manner that is contrary to that specified in this RFP will be disqualified from the Tendering Process and will be ineligible for consideration. However, a late Bid may be accepted where the Bidder can clearly demonstrate (to the satisfaction of the DBSA, in its sole discretion) that late lodgement of the Bid was caused by the DBSA; that access was denied or hindered in relation to the physical tender box; or that a major/critical incident hindered the delivery of the Bid and, in all cases, that the integrity of the Tendering Process will not be compromised by accepting a Bid after the Closing Time.
- 18.3 The determination of the DBSA as to the actual time that a Bid is lodged is final. Subject to clause 18.2, all Bids lodged after the Closing Time will be recorded by the DBSA and will only be opened for the purposes of identifying a business name and address of the Bidder. The DBSA will inform a Bidder whose Bid was lodged after the Closing Time of its ineligibility for consideration. The general operating practice is for the late Bid to be returned within 5 (five) working days of receipt or within 5 (five) working days after determination not to accept a late Bid.

19. BIDDER'S RESPONSIBILITIES

- **19.1** Bidders are responsible for:
 - 19.1.1 examining this RFP and any documents referenced or attached to this RFP and any other information made or to be made available by the DBSA to Bidders in connection with this RFP;
 - **19.1.2** fully informing themselves in relation to all matters arising from this RFP, including all matters regarding the DBSA's requirements for the provision of the Services;



- **19.1.3** ensuring that their Bids are accurate and complete;
- **19.1.4** making their own enquiries and assessing all risks regarding this RFP, and fully considering and incorporating the impact of any known and unknown risks into their Bid;
- 19.1.5 ensuring that they comply with all applicable laws in regard to the Tendering Process particularly as specified by National Treasury Regulations, Guidelines, Instruction Notes and Practice Notes and other relevant legislation as published from time to time in the Government Gazette; and
- **19.1.6** submitting all Compulsory Documents.
- **19.2** The DBSA reserves the right to require of a Bidder, either before a Bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the DBSA.
- **19.3** Failure to provide the required information may result in disqualification of the Bidder.

20. PREPARATION OF BIDS

- **20.1** Bidders must ensure that:
 - **20.1.1** their Bid is submitted in the required format as stipulated in this RFP; and
 - **20.1.2** all the required information fields in the Bid are completed in full and contain the information requested by the DBSA.
- **20.2** The DBSA may in its absolute discretion reject a Bid that does not include the information requested or is not in the format required.
- **20.3** Unnecessarily elaborate responses or other representations beyond that which is sufficient to present a complete and effective tender proposal are not desired or required. Elaborate and expensive visual and other presentation aids are not necessary.
- 20.4 Where the Bidder is unwilling to accept a specified condition, the non-acceptance must be clearly and expressly stated. Prominence must be given to the statement detailing the non-acceptance. It is not sufficient that the statement appears only as part of an attachment to the Bid or be included in a general statement of the Bidders usual operating conditions.
- **20.5** An incomplete Bid may be disqualified or assessed solely on the information completed or received with the Bid.



21. ILLEGIBLE CONTENT, ALTERATION AND ERASURES

- **21.1** Incomplete Bids may be disqualified or evaluated solely on information contained in the Bid.
- **21.2** The DBSA may disregard any content in a Tender that is illegible and will be under no obligation whatsoever to seek clarification from the Bidder.
- 21.3 The DBSA may permit a Bidder to correct an unintentional error in its Bid where that error becomes known or apparent after the Closing Time, but in no event will any correction be permitted if the DBSA reasonably considers that the correction would materially alter the substance of the Bid or effect the fairness of the Tendering Process.

22. OBLIGATION TO NOTIFY ERRORS

If, after a Bidder's Response has been submitted, the Bidder becomes aware of an error in the Bidders Response (including an error in pricing, but excluding clerical errors which would have no bearing on the evaluation of the Bid), the Bidder must promptly notify the DBSA of such error.

23. RESPONSIBILITY FOR BIDDING COSTS

- 23.1 The Bidders participation or involvement in any stage of the Tendering Process is at the Bidders sole risk, cost and expense. The DBSA will not be held responsible for, or pay for, any expense or loss that may be incurred by Bidders in relation to the preparation or lodgement of their Bid.
- 23.2 The DBSA is not liable to the Bidder for any costs on the basis of any contractual, promissory or restitutionary grounds whatsoever as a consequence of any matter relating to the Bidders participation in the Tendering Process, including without limitation, instances where:
 - **23.2.1** the Bidder is not engaged to perform under any contract; or
 - **23.2.2** the DBSA exercises any right under this RFP or at law.



24. DISCLOSURE OF BID CONTENTS AND BID INFORMATION

- **24.1** All Bids received by the DBSA will be treated as confidential. The DBSA will not disclose contents of any Bid and Bid information, except:
 - **24.1.1** as required by law;
 - **24.1.2** for the purpose of investigations by other government authorities having relevant jurisdiction;
 - 24.1.3 to external consultants and advisors of the DBSA engaged to assist with the Tendering Process; or for the general information of Bidders required to be disclosed as per National Treasury Regulations, Guidelines, Instruction Notes or Practice Notes.

25. USE OF BIDS

- **25.1** Upon submission in accordance with the requirements relating to the submission of Bids, all Bids submitted become the property of the DBSA. Bidders will retain all ownership rights in any intellectual property contained in the Bids.
- **25.2** Each Bidder, by submission of their Bid, is deemed to have licensed the DBSA to reproduce the whole, or any portion, of their Bid for the sole purposes of enabling the DBSA to evaluate the Bid.

26. BID ACCEPTANCE

All Bids received must remain open for acceptance for a minimum period of 120 (One hundred and Twenty) days from the Closing Time. This period may be extended by written mutual agreement between the DBSA and the Bidder.

27. EVALUATION PROCESS

27.1 The Bids will be evaluated and adjudicated as follows:



27.1.1 FIRST STAGE - RESPONSIVENESS

a. Tenderers who do not adhere to those criteria listed a PRE-QUALIFIER, will be disqualified immediately.

	Responsiveness Criteria	Prequalifying Criteria	Applicable to this Tender (Y/N)	Bidder to indicate Compliance (Y/N)
1.	Adherence in submitting Tender as two stage folders Folder 1 – Prequalifying Documents Folder 2 - Price proposal	Pre-Qualifier	Y	
2.	Accredited CISCO Select SMME Partner	Pre-Qualifier	Υ	
3.	Qualifying criteria for the project include below resource/s requirements (CV/s to be attached) 3 years Expert knowledge and experience in the implementation of similar project 3 years Expert knowledge in Cisco DNA-C Network Monitoring tool deployment. Knowledge in Software Defined Networks (SDN). CCNA (Cisco Certified Network Associate) and CCNP (Cisco Certified Network Professional)	Pre-Qualifier	Y	

b. Tenderers who do not adhere to the indicated response time for clarifications requested by the Employer will be deemed to be non-responsive and their submissions will not be evaluated further.

	Responsiveness Criteria	Clarification Time	Applicable to this Tender (Y/N)	Bidder to indicate Compliance (Y/N)
1.	Standard conditions of tender as required.	48 hours	Υ	
2.	Returnable documents completed and signed.	48 hours	Υ	
3.	Submission of Proof of Registration with National Treasury Central Supplier Database (CSD) Summary Report or A Valid and Active Tax Compliance Status Pin issued by SARS for Tax Compliance Status Verification: N.B - Bidder must be fully registered & tax compliant in order to do business with the DBSA.	48 hours	Υ	
4.	Other Prequalifying Criteria applicable to this tender- List them here			



	•	Proof of Professional indemnity Insurance of at	48 hours	Y	
		least R10 million cover per incident			
	•	Bidders must be the authorized license holder for			
		both the software and hardware associated with			
		rendering this service.			
	•	Valid COIDA			

Only those Bidders which satisfy all the Pre-Qualifying Criteria will be eligible to participate in the Tendering Process further. Bids which do not satisfy all the Pre-Qualifying Criteria will not be evaluated further.

27.2 SECOND STAGE: FUNCTIONAL EVALUATION

Not applicable

27.2.1NB: Bidders are required to submit, as Annexure J to their Bids, any documentation which supports the responses provided in respect of the Eligibility Criteria below.

27.3 THIRD STAGE: PRICE EVALUATION

The Third stage of evaluation of the Bids will be in respect of price only.

Price points 100

27.3.2 Price points

The following formula will be used to calculate the points for price:

Ps = 100(1-(Pt-Pmin)/Pmin)

Where:

Ps = Points scored for comparative price of tender or offer under consideration;

Pt = Comparative price of tender or offer under consideration; and Pmin = Comparative price of lowest acceptable tender or offer.

27.3.3 Total

The total points scored by each Bidder will be calculated by adding the points scored for price (out of 100).



The successful Bidder will be the Bidder which has the highest total points (out of 100) for both price.

28. STATUS OF BID

- **28.1** Each Bid constitutes an irrevocable offer by the Bidder to the DBSA to provide the Services required and otherwise to satisfy the requirements of the Specification as set out in this RFP.
- **28.2** A Bid must not be conditional on:
 - **28.2.1** the Board approval of the Bidder or any related governing body of the Bidder being obtained;
 - **28.2.2** the Bidder conducting due diligence or any other form of enquiry or investigation;
 - **28.2.3** the Bidder (or any other party) obtaining any regulatory approval or consent;
 - **28.2.4** the Bidder obtaining the consent or approval of any third party; or
 - **28.2.5** the Bidder stating that it wishes to discuss or negotiate any commercial terms of the contract.
- **28.3** The DBSA may, in its absolute discretion, disregard any Bid that is, or is stated to be, subject to any one or more of the conditions detailed above (or any other relevant conditions).
- **28.4** The DBSA reserves the right to accept a Bid in part or in whole or to negotiate with a Bidder in accordance with the provisions of this RFP and the applicable laws and regulations.

29. CLARIFICATION OF BIDS

- 29.1 The DBSA may seek clarification from and enter discussions with any or all of the Bidders in relation to their Bid. The DBSA may use the information obtained when clarification is sought or discussions are had in interpreting the Bid and evaluating the cost and risk of accepting the Bid. Failure to supply clarification to the satisfaction of the DBSA may render the Bid liable to disqualification.
- 29.2 The DBSA is under no obligation to seek clarification of anything in a Bid and reserves the right to disregard any clarification that the DBSA considers to be unsolicited or otherwise impermissible or irrelevant in accordance with the rules set out in this RFP.

30. DISCUSSION WITH BIDDERS



- **30.1** The DBSA may elect to engage in detailed discussions with any one or more Bidder(s), with a view to maximising the benefits of this RFP as measured against the evaluation criteria and in fully understanding a Bidder's offer.
- **30.2** As part of the evaluation of this Bid, DBSA will invite Bidders to give a presentation to the DBSA in relation to their submissions.
- **30.3** The DBSA is under no obligation to undertake discussions with, and Bidders.
- **30.4** In addition to presentations and discussions, the DBSA may request some or all Bidders to:
 - **30.4.1** conduct a site visit, if applicable;
 - **30.4.2** provide references or additional information; and/or
 - **30.4.3** make themselves available for panel interviews.

31. SUCCESSFUL BIDS

- 31.1 Selection as a successful Bidder does not give rise to a contract (express or implied) between the successful Bidder and the DBSA for the supply of the Services. No legal relationship will exist between the DBSA and a successful Bidder for the supply of the Services until such time as a binding contract is executed by them.
- **31.2** The DBSA may, in its absolute discretion, decide not to enter into pre-contractual negotiations with a successful Bidder.
- **31.3** A Bidder is bound by its Bid and all other documents forming part of the Bidder's Response and, if selected as a successful Bidder, must enter into a contract on the basis of the Bid with or without further negotiation.

32. NO OBLIGATION TO ENTER INTO CONTRACT

- 32.1 The DBSA is under no obligation to appoint a successful Bidder or Bidders (as the case may be), or to enter into a contract with a successful Bidder or any other person, if it is unable to identify a Bid that complies in all relevant respects with the requirements of the DBSA, or if due to changed circumstances, there is no longer a need for the Services requested, or if funds are no longer available to cover the total envisaged expenditure. For the avoidance of any doubt, in these circumstances the DBSA will be free to proceed via any alternative process.
- **32.2** The DBSA may conduct a debriefing session for all Bidders (successful and unsuccessful). Attendance at such debriefing session is optional.

33. BIDDER WARRANTIES



33.1 By submitting a Bid, a Bidder warrants that:

- it did not rely on any express or implied statement, warranty or representation, whether oral, written, or otherwise made by or on behalf of the DBSA, its officers, employees, or advisers other than any statement, warranty or representation expressly contained in the RFP;
- it did not use the improper assistance of DBSA's employees or information unlawfully obtained from them in compiling its Bid;
- it is responsible for all costs and expenses related to the preparation and lodgement of its Bid, any subsequent negotiation, and any future process connected with or relating to the Tendering Process;
- **33.1.4** it accepts and will comply with the terms set out in this RFP; and
- it will provide additional information in a timely manner as requested by the DBSA to clarify any matters contained in the Bid.

34. DBSA'S RIGHTS

- **34.1** Notwithstanding anything else in this RFP, and without limiting its rights at law or otherwise, the DBSA reserves the right, in its absolute discretion at any time, to:
 - **34.1.1** cease to proceed with, or suspend the Tendering Process prior to the execution of a formal written contract;
 - **34.1.2** alter the structure and/or the timing of this RFP or the Tendering Process;
 - **34.1.3** vary or extend any time or date specified in this RFP
 - **34.1.4** terminate the participation of any Bidder or any other person in the Tendering Process:
 - **34.1.5** require additional information or clarification from any Bidder or any other person;
 - **34.1.6** provide additional information or clarification;
 - **34.1.7** negotiate with any one or more Bidder;
 - **34.1.8** call for new Bid:
 - **34.1.9** reject any Bid received after the Closing Time; or
 - **34.1.10** to split the award based on the value for money, stock availability and lead time to delivery;
 - **34.1.11** reject any Bid that does not comply with the requirements of this RFP.



35. GOVERNING LAWS

- **35.1** This RFP and the Tendering Process are governed by the laws of the Republic of South Africa.
- **35.2** Each Bidder must comply with all relevant laws in preparing and lodging its Bid and in taking part in the Tendering Process.
- **35.3** All Bids must be completed using the English language and all costing must be in South African Rand.

36. MANDATORY QUESTIONS

36.1 Bidders shall provide full and accurate answers to all (including mandatory) questions posed in this document, and, are required to explicitly state "Comply/Accept" or "Do not comply/Do not accept" (with a √ or an X) regarding compliance with the requirements. Where necessary, the Bidders shall substantiate their response to a specific question.

NOTE: It is mandatory for Bidders to complete or answer this part fully; failure to do so result the Bid being treated as incomplete and the Bid may be disqualified.

36.1.1

This Bid is subject to the General Conditions of Contract stipulated in this RFP document.	Comply/Accept	Do not comply/Do not accept

36.1.2

The laws of the Republic of South Africa shall govern this	Comply/Accept	
RFP and the Bidders hereby accept that the courts of the		comply/Do not accept
Republic of South Africa shall have the jurisdiction.		



Comply/Accept	Do not
	comply/Do
	not accept
<u> </u>	
Comply/Accept	Do not
	comply/Do
	not accept
<u> </u>	
Comply/Accept	Do not
	comply/Do
	not accept
	Comply/Accept

Joint Venture or

In the case of Consortium,

subcontractors, all Bidders are required to provide

mandatory documents as stipulated in Part C: Checklist

not

Comply/Accept

Do

comply/Do

not accept



of Compulsory Returnable Schedules and Documents of	
the Tender Document.	

The DBSA reserves the right to; cancel or reject any	Comply/Accept	Do not
proposal and not to award the proposal to the lowest		comply/Do
Bidder or award parts of the proposal to different Bidders,		not accept
or not to award the proposal at all.		

36.1.8

Where applicable, Bidders who are distributors, resellers	Comply/Accept	Do not
and installers of network equipment are required to		comply/Do
submit back-to-back agreements and service level		not accept
agreements with their principals.		

36.1.9

By submitting a proposal in response to this RFP, the	Comply/Accept	Do not
Bidders accept the evaluation criteria as it stands.		comply/Do
		not accept

36.1.10

Where applicable, the DBSA reserves the right to run	Comply/Accept	Do not	
benchmarks on the requirements equipment during the		comply/Do	
evaluation and after the evaluation.		not accept	



The DBSA reserves the right to conduct a pre-award	Comply/Accept	Do not
survey during the source selection process to evaluate		comply/Do
contractors' capabilities to meet the requirements		not accept
specified in the RFP and supporting documents.		

Only the solution commercially available at the proposal	Comply/Accept	Do not
closing date shall be considered. No Bids for future		comply/Do
solutions shall be accepted.		not accept

36.1.13

The Bidder should not qualify the proposal with own	Comply/Accept	Do not
conditions.		comply/Do
Caution: If the Bidder does not specifically withdraw its		not accept
own conditions of proposal when called upon to do so, the		
proposal response shall be declared invalid.		

36.1.14

Delivery of and acceptance of correspondence between	Comply/Accept	Do not
the DBSA and the Bidder sent by prepaid registered post		comply/Do
(by air mail if appropriate) in a correctly addressed		not accept
envelope to either party's postal address or address for		
service of legal documents shall be deemed to have been		
received and accepted after (2) two days from the date of		
postage to the South African Post Office Ltd.		

Should the parties at any time before and/or after the	Comply/Accept	Do not
award of the proposal and prior to, and-or after conclusion		comply/Do
of the contract fail to agree on any significant product		not accept



	Dane	ing Anico 3 i rosperit
price or service price adjustments, change in technical		
specification, change in services, etc. The DBSA shall be		
entitled within 14 (fourteen) days of such failure to agree,		
to recall the letter of award and cancel the proposal by		
giving the Bidder not less than 90 (ninety) days written		
notice of such cancellation, in which event all fees on		
which the parties failed to agree increases or decreases		
shall, for the duration of such notice period, remain fixed		
on those fee/price applicable prior to the negotiations.		
Such cancellation shall mean that the DBSA reserves the		
right to award the same proposal to next best Bidders as		
it deems fit.		
36.1.16		
In the case of a consortium or JV, each of the authorised	Comply/Accept	Do not
enterprise's members and/or partners of the different		comply/Do
enterprises must co-sign this document.		not accept
36.1.17	1	<u> </u>
Any amendment or change of any nature made to this		
	Comply/Accept	Do not
RFP shall only be of force and effect if it is in writing,	Comply/Accept	Do not comply/Do
	Comply/Accept	
RFP shall only be of force and effect if it is in writing,	Comply/Accept	comply/Do
RFP shall only be of force and effect if it is in writing, signed by the DBSA signatory and added to this RFP as	Comply/Accept	comply/Do
RFP shall only be of force and effect if it is in writing, signed by the DBSA signatory and added to this RFP as	Comply/Accept	comply/Do
RFP shall only be of force and effect if it is in writing, signed by the DBSA signatory and added to this RFP as	Comply/Accept	comply/Do
RFP shall only be of force and effect if it is in writing, signed by the DBSA signatory and added to this RFP as an addendum.	Comply/Accept	comply/Do
RFP shall only be of force and effect if it is in writing, signed by the DBSA signatory and added to this RFP as	Comply/Accept Comply/Accept	comply/Do

any of the provisions of this proposal shall not, in any

manner, be construed to be a waiver of any of that party's

comply/Do not

accept



right in that regard and in terms of this proposal. Such	
failure or neglect shall not, in any manner, affect the	
continued, unaltered validity of this proposal, or prejudice	
the right of that party to institute subsequent action.	

Bidders who make use of subcontractors:	Comply/Accept	Do not
		comply/Do not
		accept
1. It is the responsibility of the Bidder to select competent		
subcontractors that meet all the tender requirements		
stipulated in this tender document.		
2. The Bidder shall be responsible for all due diligence of		
the selected subcontractors and will be held liable for any		
non-performance of the subcontractor.		
3. Bidders are required to provide documentation (such as		
BBBEE Certificate/Sworn Affidavit, Valid or Active Tax		
Compliance Status Pin Issued by SARS, CSD Summary		
Report, Valid or Active CIDB Certificate etc.) for the		
relevant subcontractor as a minimum in support of the		
subcontracting arrangement.		
4. Subcontracting must not contradict any Regulation or		
Legislation.		
5. No separate contract shall be entered into between the		
DBSA and any such subcontractors. Copies of the signed		
agreements between the relevant parties must be		
attached to the proposal responses.		

36.1.20

All services supplied in accordance with this proposal must	Comply/Accept	Do not
be certified to all legal requirements as per the South		comply/Do not
African law.		accept



No interest shall be payable on accounts due to the	Comply/Accept	Do not
successful Bidder in an event of a dispute arising on any	,	comply/Do not
stipulation in the contract.		accept

If	the	successful	Bidder	disregards	contractual	Comply/Accept	Do	not
spe	ecifica	tions, this act	ion may r	esult in the te	ermination of		comply/Do	not
the	contr	act.					accept	

36.1.23

The Bidders' response to this Bid, or parts of the response,	Comply/Accep	Do r	not
shall be included as a whole or by reference in the final	t	comply/Do r	not
contract.		accept	

36.1.24

Should the evaluation of this Bid not be completed within	Comply/Accep	Do not
the validity period of the Bid, the DBSA has discretion to	t	comply/Do not
extend the validity period.		accept

36.1.25

Upon receipt of the request to extend the validity period	Comply/Accept	Do not
of the Bid, the Bidder must respond within the required		comply/Do not
time frames and in writing on whether or not he agrees to		accept
hold his original Bid response valid under the same terms		
and conditions for a further period.		



Should the Bidder change any wording or phrase in this	Comply/Accept	Do not
document, the Bid shall be evaluated as though no		comply/Do not
change has been effected and the original wording o	r	accept
phrasing shall be used.		

Tax Compliance Status either on CSD National Treasury Database or SARS eFiling System as a Condition for Appointment/Award of the Bid.	Comply/Accept	Do not comply/Do not accept
This requirement is mandatory and has to be satisfied by		
the successful bidder. The successful bidder must be tax		
compliant prior to appointment/award of the bid as no bid		
will be awarded to persons who are not tax compliant.		

36.1.28

Company registration with CSD National Treasury Database as a Condition for Appointment/Award of the Bid.	Comply/Accept	Do not comply/Do not accept
This requirement is mandatory and has to be satisfied by		
the successful bidder. The successful bidder must be		
registered on the CSD National Treasury site prior to		
appointment/award of the bid.		

The following will be grounds for disqualification:	Comply/Accept	Do not
Unsatisfactory performance under a previous		comply/Do not
public contract in the past 5 years, provided that notice of such unsatisfactory performance has been given to the bidder; and/or		accept



•	The bidder or any of its directors have committed a corrupt or fraudulent act in competing for the appointment; and/or		
•	The bidder or any of its directors have been convicted of fraud or corruption in the last 5 years; and/or		
•	The bidder or any of its directors have been listed in the Register for Tender Defaulters under section 9 of the Prevention and Combating of Corrupt Activities Act; and/or		
•	Bids received after the stipulated closure time will be immediately disqualified; and/or		
•	Bidders whom have recently completed or currently performing, or to commence work on specific categories of services may be excluded to enable the Bank to manage its concentration risk. This threshold is currently set at R10 million for consultancy services.		
Signati	ure(s) of Bidder or assignee(s)	[Date
Name	of signing person (in block letters)		
Capaci	ity		
Are you	u duly authorized to sign this Bid?		
Name	of Bidder (in block letters)		
Postal	address (in block letters)		
Domici	lium citandi et executandi in the RSA (full street add	ress of this place) (in block letters)
Teleph	one Number:FAX numb	oer	
Cell Nu	umber:		
Email A	Address		



Terms of Reference (ToR)

Request for Proposal: Supply and Delivery of Cisco

ISE appliance and Licenses

November 2022



Terms of Reference (ToR)

Request for Proposal: Supply and Delivery of Cisco

DNA Center Appliance, Licenses, and

Implementation.

June 2023



CONTENTS

PART B		5
PART C		7
PART D		9
documentation whic	are required to submit, as Annexure J to their Bids, any ch supports the responses provided in respect of the Eligib	
1 PURPOSE		37
2 OBJECTIVE		37
3 SCOPE OF WO	DRK	37
4 EXPECTED DE	ELIVERABLES, OUTPUTS AND TIMELINES	39
5 COMPETENCY	AND EXPERTISE REQUIREMENTS OF RESOURCES	39
6 INFORMATION S	SUPPLIED BY THE DBSA	40
7 PROJECT REPO	RTING ARRANGEMENTS	40
8 PREPARATION (OF PROPOSAL	40
9 FUNCTIONAL	AND TECHNICAL EVALUATION CRITERIAError! Bookmark not define	ned.
EVALUATION AREA	A Error! Bookmark not defin	red.
EVALUATION CRIT	TERIA Error! Bookmark not defin	red.
WEIGHTING	Error! Bookmark not defin	ied.
Annexure B		42
Annexure D		47
Annexure E		49
Annexure F		54
Annexure G		55
Annexure H		56
Annexure I		57
Annexure J		58
Annexure K		59



1 PURPOSE

The purpose of this document is to detail the Terms of Reference (ToR) for the appointment of a service provider to submit RFP for the Supply, Delivery of Cisco DNA Center appliance, related licenses, and Implementation.

2 OBJECTIVE

The Development Bank of Southern Africa (DBSA) has started a journey to digital transformation with aim to enable powerful network control and management dashboard that lets administrators take charge of the network, optimize the Cisco investment, and lower IT spending. Cisco DNA Center provides a single dashboard for every fundamental management task to simplify running the network. With this platform, IT can respond to changes and challenges faster and more intelligently.

DBSA had Cisco Prime Infrastructure (PI) solution that has reached its End of Life (EoL) and decommissioned, currently there are no heat Maps, and we will require plotting of Wireless Access Points (WAP) to the Floor Plans that will be uploaded as Heat Maps on our DNA-C solution. The required DNA-C solution should automatically discover and maps network devices to a physical topology with detailed device-level data.

3 SCOPE OF WORK

In order to meet the above objective, the following scope of work must be followed:

- •Supply, delivery of Cisco DNA Center Appliances with related licenses and implementation of detailed below as per DBSA requirements.
- •To ensure availability and reliability of the equipment supplied to warrant adequate accessibility as required by the DBSA.



SERVICE CATEGORY	HIGH-LEVEL REQUIREMENT
Network discovery	Automatically discovers and maps network devices to a physical topology with detailed device-level data.
Design	Design the network using intuitive workflows, starting with locations where the network devices are deployed.
Policy	Define user and device profiles that facilitate highly secure access and network segmentation based on business needs. Application policies allow your business-critical applications to provide a consistent level of performance regardless of network congestion.
Provision	Use policy-based automation to deliver services to the network based on business priority and to simplify device deployment. Zero-touch device provisioning and software image management features reduce device installation or upgrade time from hours to minutes and bring new remote offices online with plug-and-play ease from an off-the-shelf Cisco device. Additionally, the Cisco Secure Network Analytics (formerly Stealthwatch) service provisions network elements to send NetFlow and Encrypted Traffic Analytics (ETA) to the analytics service.
Assurance	Enable every point on the network to become a sensor, sending continuous streaming telemetry on application performance and user connectivity in real time. This, coupled with automatic path-trace visibility and guided remediation, means network issues are resolved in minutes — before they become problems. Automated NetFlow switch configuration for Cisco Secure Network



	Analytics provides detection and mitigation of threats, even when they are hidden in encrypted traffic.
	even when they are maden in energied traine.
Platform:	An open and extensible platform allows third-party
	applications and processes to exchange data and
	intelligence with Cisco DNA Center. This improves IT
	operations by automating workflow processes based on
	network intelligence coming from Cisco DNA Center.

4 EXPECTED DELIVERABLES, OUTPUTS AND TIMELINES

The service provider will ensure availability and reliability of equipment supplied to warrant adequate accessibility for use as required by the DBSA.

The service provider must conduct adequate training to the DBSA technical staff on the support and day-to-day operating of the supplied equipment.

5 COMPETENCY AND EXPERTISE REQUIREMENTS OF RESOURCES

The service provider should be an accredited Cisco Premier or Select SMME Partner. It is the responsibility of the service provider to ensure that staff allocated have the required knowledge, qualifications, and experience to undertake the work. All reviews must be conducted in strict accordance with the standards specified in the scope of work.

Qualifying criteria for the project include below resource/s requirements (CV/s to be attached).

- 3 years Expert knowledge and experience in the implementation of similar project
- 3 years Expert knowledge in Cisco DNA-C Network Monitoring tool deployment.
- Knowledge in Software Defined Networks (SDN).
- CCNA (Cisco Certified Network Associate) and CCNP (Cisco Certified Network Professional)



6 INFORMATION SUPPLIED BY THE DBSA

Access to DBSA staff required for assistance

- Project Manager Coordinate the project activities from a DBSA perspective
- Network and Infrastructure Specialists Provide assistance with regards to infrastructure requirements, including servers, networks, etc.
- Subject Matter Experts

7 PROJECT REPORTING ARRANGEMENTS

The DBSA requires regular updates on progress and key issues identified should be reported immediately ensure timeous completion of the project.

Any other matters that could be beneficial to the DBSA relating to the issues raised will be welcomed.

8 PREPARATION OF PROPOSAL

Each respondent is required to submit a proposal containing the following information:

- Proposed engagement letter
- Overview of the company profile and experience.
- Confirmation of the output that will be delivered by the service provider, based on the scope of the work and requirements requested above.
- Estimated time required for completion and delivery of the deliverables.
- Estimated fee (with the detailed hours and rates to be spent).



Annexure A

Price proposal

(Note: This page must be separated from the pre-qualifying and functional proposal. Failure to separate this, will lead to disqualification of the bid)

This template must be completed in full and included to Pricing Proposal submitted. Professional fees must be kept separate from other fees e.g., disbursements.

		Service		
Part Number	Description	Duration	Quantity	Unit Price
DN2-HW-APL	Cisco DNA Center Appliance (Gen 2) - 44 Core		3	
CON-L1NBD- DN2HWPL	CX LEVEL 1 8X5XNBD Cisco DNA Center Appliance (Gen 2) - 44 C		3	
DNA-SW-2.2.3	Cisco DNA Center SW 2.2.3		3	
CAB-C13-CBN	Cabinet Jumper Power Cord, 250 VAC 10A, C14-C13 Connectors		6	
DN2-PCIE-ID10GF	Intel X710-DA2 dual-port 10G SFP+ NIC		3	
DN2-SD-64G-S	64GB SD Card for UCS Servers		3	
DN2-PSU1-770W	Cisco UCS 770W AC Power Supply for Rack Server		6	
DN2-TPM2-002	Trusted Platform Module 2.0 for UCS servers		3	
DN2-RAID-M5	Cisco 12G Modular RAID controller with 2GB cache		3	
DN2-MSTOR-SD	Mini Storage Carrier for SD (holds up to 2)		3	
DN2-PCIE-IQ10GF	Intel X710 quad-port 10G SFP+ NIC		3	
DN2-SD19T61X- EV	1.9TB 2.5 inch Enterprise Value 6G SATA SSD		24	
DN2-SD480G6I1X- EV	480GB 2.5 inch Enterprise Value 6G SATA SSD		6	
DN2-CPU-I6238	Intel 6238 2.1GHz/140W 22C/30.25MB DCP DDR4 2933 MHz		6	
DN2-MR- X32G2RT-H	32GB DDR4-2933-MHz RDIMM/2Rx4/1.2v		24	
DN2-HW-APL-LIC	DNAC Appliance License - 44 Core		3	



Annexure B

SBD 4

DECLARATION OF INTEREST

1. Any legal person, including persons employed by the state¹, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes a price quotation, advertised competitive bid, limited bid or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that



the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority where-

- the bidder is employed by the state; and/or
- the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.

In order to give effect to the above, the following questionnaire must be completed and

	submitted with the bid.
2.1	Full Name of bidder or his or her representative:
2.2	Identity Number:
2.3	Position occupied in the Company (director, trustee, shareholder²):
2.4	Company Registration Number:
2.5	Tax Reference Number:
2.6	VAT Registration Number:

1"State" means -

2.6.1

2.

(a) any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999);

The names of all directors / trustees / shareholders / members, their individual identity numbers, tax reference numbers and, if applicable, employee / persal numbers must be indicated in paragraph 3

- (b) any municipality or municipal entity;
- (c) provincial legislature;
- (d) national Assembly or the national Council of provinces; or
- (e) Parliament.

below.

- 2.7 Are you or any person connected with the bidder yes / NO presently employed by the state?
- 2.7.1 If so, furnish the following particulars:

²"Shareholder" means a person who owns shares in the company and is actively involved in the management of the enterprise or business and exercises control over the enterprise.



	' '	
	Position occupied in the state institution: Any other particulars:	
2.7.2	If you are presently employed by the state, did you obtain YES the appropriate authority to undertake remunerative work outside employment in the public sector?	S / NO
2.7.2.1	If yes, did you attached proof of such authority to the bid ${\bf YES}$ document?	/ NO
	(Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the bid.	
2.7.2.2	If no, furnish reasons for non-submission of such proof:	
2.8	Did you or your spouse, or any of the company's directors / trustees / shareholders / members or their spouses conduct business with the state in the previous twelve months?	YES / NO
2.8.1	If so, furnish particulars:	
2.9	Do you, or any person connected with the bidder, have any relationship (family, friend, other) with a person employed by the state and who may be involved with the evaluation and or adjudication of this bid?	YES / NO
2 0 1 lf a	so, furnish particulars.	

aware of any relationship (family, friend, other) between



any other bidder and any person employed by the state who may be involved with the evaluation and or adjudication of this bid?

whether or not they are but the	Ç		
3. Full details of di	rectors / trustees	/ members / sharehold	lers.
Full Name	Identity Number	Personal Tax Reference Number	State Employee Number / Persa Number
4. DECLARATION			
I, THE UNDERSIGNE	D (NAME)		
CERTIFY THAT THE CORRECT.	INFORMATION FU	JRNISHED IN PARAGR	APHS 2 and 3 ABO
		CT THE BID OR ACT A	



Position Name of bidder



Annexure D

SBD 8

DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES

- 1 This Standard Bidding Document must form part of all bids invited.
- It serves as a declaration to be used by institutions in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- The bid of any bidder may be disregarded if that bidder, or any of its directors have
 - a. abused the institution's supply chain management system;
 - b. committed fraud or any other improper conduct in relation to such system; or
 - c. failed to perform on any previous contract.
- In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

Item	Question	Yes	No
4.1	Is the bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector? (Companies or persons who are listed on this Database were informed in writing of this restriction by the Accounting Officer/Authority of the institution that imposed the restriction after the audi alteram partem rule was applied). The Database of Restricted Suppliers now resides on the National Treasury's website(www.treasury.gov.za) and can be accessed by clicking on its link at the bottom of the home page.	Yes	No
4.1.1	If so, furnish particulars:		
4.2	Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)? The Register for Tender Defaulters can be accessed on the National Treasury's website (www.treasury.gov.za) by clicking on its link at the bottom of the home page.	Yes	No



4.2.1	If so, furnish particulars:		
4.3	Was the bidder or any of its directors convicted by a court of law (including a court outside of the Republic of South Africa) for fraud or corruption during the past five years?	Yes	No
4.3.1	If so, furnish particulars:		
4.4	Was any contract between the bidder and any organ of state terminated during the past five years on account of failure to perform on or comply with the contract?	Yes	No 🗆
4.4.1	If so, furnish particulars:		
	CERTIFICATION		
I, THI	E UNDERSIGNED (FULL NAME)		
	TIFY THAT THE INFORMATION FURNISHED ON THIS DECLARATION AND CORRECT.	FORM	IS TR
	CEPT THAT, IN ADDITION TO CANCELLATION OF A CONTRACT, ACT TAKEN AGAINST ME SHOULD THIS DECLARATION PROVE TO BE FA		MAY
0:		•••	
Signa	ature Date		
Signa	ature Date		
Signa			



Annexure E

SBD 9

CERTIFICATE OF INDEPENDENT BID DETERMINATION

- 1 This Standard Bidding Document (SBD) must form part of all bids¹ invited.
- Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).² Collusive bidding is a *pe se* prohibition meaning that it cannot be justified under any grounds.
- 3 Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:
 - a. disregard the bid of any bidder if that bidder, or any of its directors have abused the institution's supply chain management system and or committed fraud or any other improper conduct in relation to such system.
 - cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.
- This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bidrigging.
- In order to give effect to the above, the attached Certificate of Bid Determination (SBD 9) must be completed and submitted with the bid:

¹ Includes price quotations, advertised competitive bids, limited bids and proposals.

² Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.



SBD 9

CERTIFICATE OF INDEPENDENT BID DETERMINATION

I, the undersigned, in submitting the accompanying bid:	
(Bid Number and Description)	
in response to the invitation for the bid made by:	
(Name of Institution)	
do hereby make the following statements that I certify to be true and complete in ev	ery respect:
I certify, on behalf of:	that:
(Name of Bidder)	

- 1. I have read and I understand the contents of this Certificate;
- 2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
- 3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder:
- 4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;
- 5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
 - (a) has been requested to submit a bid in response to this bid invitation;
 - (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
 - (c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder



- 6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium³ will not be construed as collusive bidding.
- 7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:

(a)prices;

- (b) geographical area where product or service will be rendered (market allocation)
- (c) methods, factors or formulas used to calculate prices;
- (d) the intention or decision to submit or not to submit, a bid;
- (e) the submission of a bid which does not meet the specifications and conditions of the bid; or
- (f) bidding with the intention not to win the bid.
- 8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
- The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

³ Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.



SBD9

10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

SignatureDate	 	
Position Name of Bidder	 	





Annexure F

Bidders are required to include, as Annexure F to their Bids, certified copies of all relevant CIPC registration documents listing all members with percentages, in the case of a close corporation



Annexure G

Bidders are required, as annexure G to their Bids, to submit certified copies of the latest share certificates of all relevant companies



Annexure H

Bidders which submit Bids as an unincorporated joint venture, consortium or other association of persons are required to submit, as Annexure H, a breakdown of how the percentage (%) fees and work will be split between the various people or entities which constitute the Bidder.



Annexure I

Bidders are required to include, as Annexure I to their Bids, supporting documents to their responses to the Pre- Qualifying Criteria and Evaluation Criteria.

Where the supporting document is the profile of a member of the Bidder's proposed team, this should be indicated.



Annexure J

[General Conditions of Contract]

PLEASE NOTE THAT ALL BIDDERS ARE REQUIRED TO READ THROUGH THE GENERAL CONDITIONS OF CONTRACT PRESCRIBED BY THE NATIONAL TREASURY. SUCH GENERAL CONDITIONS OF CONTRACT CAN BE ACCESSED ON THE NATIONAL TREASURY WEBSITE.

PLEASE NOTE FURTHER THAT ALL BIDDERS MUST ENSURE THAT THEY ARE WELL ACQUINTED WITH THE RIGHTS AND OBLIGATIONS OF ALL PARTIES INVOLVED IN DOING BUSINESS WITH GOVERNMENT.

NOTE: All Bidders are required to confirm (*Tick applicable box*) below:

Item	YES	NO
Is the Bidder familiar with the General Conditions of Contract prescribed by the National Treasury?		



Annexure K

Tax Compliant Status and CSD Registration Requirements

All PROSPECTIVE BIDDERS MUST HAVE A TAX COMPLIANT

STATUS EITHER ON THE CENTRAL SUPPLIER DATABASE (CSD)

OF THE NATIONAL TREASURY OR SARS E FILING PRIOR TO

APPOINTMENT/AWARD OF THE BID.

REGISTRATION ON THE CSD SITE OF THE NATIONAL TREASURY IS A COMPULSORY REQUIREMENT FOR A BIDDER TO BE APPOINTED, TO CONDUCT BUSINESS WITH THE DBSA. THE ONUS IS ON THE SUCCESSFUL BIDDER TO REGISTER ON THE CSD SITE AND PROVIDE PROOF OF SUCH REGISTRATION PRIOR TO APPOINTMENT/AWARD OF THE BID.

CSD Registration Number:	
--------------------------	--





The Development Bank of Southern Africa has a Zero Tolerance on Fraud and Corruption.

Report any incidents of Fraud and Corruption to Whistle Blowers on any of the following:

TollFree : 0800 20 49 33

Email: dbsa@whistleblowing.co.za

Free Post : Free Post KZN 665 | Musgrave | 4062

SMS : 33490