

**ANNEXURE D: TECHNICAL QUESTIONNAIRE FOR THE TECHNICAL DEMO EVALUATION - TCC/2024/12/0001/84866/RFP**

**Guidance notes: Site visit/ Reference evaluators to provide relevant notes/recordings/documentation/videos/photos reference in column I**

Scope	Area	Requirements	Provide Evidence /Supporting Documents and Include as an Appendix to this Annexure and indicate reference hereunder	Scoring Criteria	Weighting (%) out of 100%	SCORING GUIDE
1.DEMONSTRATION	1.1 Verification of Operational tools	High level verification of tools to be utilised for tender	Bidders must be able to demonstrate the tools proposed in tender (Hardware /Software and licensing)	Fully complies = 2 Partially complies = 1 Does not comply = 0	10%	Fully comply = Online demonstration of tools Partially comply = Offline demonstration of tools Does not comply = No tools demonstrated
	1.2 Verification of the Deployment Process and Integration	<ul style="list-style-type: none"> <li>Evaluate how easily the solution integrates with other security infrastructure tools(Firewalls, Microsf, Network Access Control)</li> <li>Assess the deployment process in terms of complexity, time taken, and any potential disruptions to your operations.</li> </ul>	Bidders must be able to demonstrate on live system: how easy the solution integrates with other security infrastructure tools, and the deployment process in terms of complexity, time taken, and any potential disruptions to business operations.	Fully complies = 2 Partially complies = 1 Does not comply = 0	10%	Fully comply = Integrates with other security tools, deployment processes and potential disruptions Partially comply = Only one of the three demonstrated Does not comply =None demonstrated
	1.3 Detection Capabilities	Verification of the Detection Capabilities of the Network Detection and Response Solution	Bidders must be able to demonstrate online: evidence of the solution's ability to detect and respond to various types of threats, including malware, ransomware, phishing attacks, etc. And the solution's approach to detecting and mitigating advanced persistent threats (APTs) and zero-day exploits.	Fully complies = 2 Partially complies = 1 Does not comply = 0	10%	Fully comply = demonstration detection and responses to various types of attacks including malware, ransomware and phishing. Partially comply = demonstrating one of the two between detection and response. Does not comply = no demonstration
	1.4 Data Collection and Analysis	Verification of the Data Collection and Analysis Capabilities of the Network Detection and Response Solution	Bidders must demonstrate online: how the solution collects, stores, and analyses security data from different endpoints and network sources. And the platform's capabilities for real-time monitoring, threat hunting, and forensic analysis.	Fully complies = 2 Partially complies = 1 Does not comply = 0	10%	Fully comply = Demonstrate how it collects, stores ,analyse data and do forensic analysis Partially comply = demonstrate on two of the listed items above Does not comply = No reporting demonstrated
	1.5 Response and Remediation	Verification of the Response and Remediation Capabilities of the Network Detection and Response Solution	Bidders must demonstrate online: the solution's automation capabilities for responding to security incidents. And the range of response actions available and their effectiveness in containing and mitigating threats.	Fully complies = 2 Partially complies = 1 Does not comply = 0	10%	Fully comply = Could demonstrate automation capabilities for incidents and response actions and mitigating threats Partially comply = Could demonstrate one of the three items listed above Does not comply = Could not demonstrate the capabilities
	1.6 Scalability and Performance	Verification of the Scalability and Performance Capabilities of the Network Detection and Response Solution	Bidders must demonstrate on online: the solution's capability to accommodate the business growth and evolving security needs. And its performance in handling large volumes of data and maintaining operational efficiency during peak loads	Fully complies = 2 Partially complies = 1 Does not comply = 0	10%	Fully comply = Could effectively demonstrate the scalability, efficiency and performance in handling large volumes . Partially comply = Could only demonstrate one of the three listed items above Does not comply =Could not support all the three items listed
	1.7 Business Continuity	To verify that the bidder has an effective Business continuity and DR setup in place.	Bidders must be able to demonstrate online their current Business continuity and Disaster Recovery setup for the proposed Network Detection and Response system.	Fully complies = 2 Partially complies = 1 Does not comply = 0	10%	Fully comply = Could demonstrate the Business continuity and Disaster Recovery setup via online system Partially comply = Could only demonstrate the Business continuity and Disaster Recovery setup via an offline system Does not comply = Could not demonstrate the Business continuity and Disaster Recovery setup

1.8 Integration	To verify that the bidder's Network Detection and Response system integrates smoothly with the security platform and generates reports.	Bidders must demonstrate online: that their solution does integrate with security systems and generate reports for all outputs in csv, pdf and be able to generate executive summary reports	Fully complies = 2 Partially complies = 1 Does not comply = 0	10%	Fully comply = Could demonstrate all the required elements  Partially comply = Could not demonstrate one of the required elements  Does not comply = Could not demonstrate more than one of the required elements
1.9 Compliance and Reporting	Verification of the Compliance and Reporting Capabilities of the Network Detection and Response Solution.	Bidders must demonstrate online: that their solution meets relevant compliance requirements for the logistics industry. And the capabilities for generating compliance reports and security insights.	Fully complies = 2 Partially complies = 1 Does not comply = 0	10%	Fully comply = demonstration of Compliance and Reporting Capabilities  Partially comply = demonstration of one Capability  Does not comply = no demonstration
1.10 Staff capacity and capability verification	To verify that the bidder has sufficient current staff capacity and capability.	Bidders must be able to demonstrate that they have capable staff already in place to deliver the proposal in the following key areas : 1) Service Management 2) Cyber Security Services 3) Project Management	Fully complies = 2 Partially complies = 1 Does not comply = 0	10%	Fully Complies: Capable personnel representing all area with full organizational structure provided  Partially Complies: 1-2 areas not represented with full organizational structure provided  Does not Comply: > 2 areas not represented, or no full organizational structure provided
<b>Total</b>				<b>100%</b>	
<b>Minimum Threshold</b>				<b>70%</b>	