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| Effective Date | 01 August 2016 | | |
| Review Date | September 2022 | | |
| RFI No. | RFI/ERI/2023/TSS/01 | | |
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| PART A REQUEST FOR INFORMATION (RFI) WITH PRE-QUALIFICATION | | | | |
|---|--|--|--|--|
| Description of the goods | REQUEST FOR INFORMATION (RFI) WITH PRE-QUALIFICATION | | | |
| | Request to shortlist potential OEM transformer manufacturers for intellectual property to enable Eskom Rotek Industries to manufacture new transformers under their license agreement. | | | |
| Deadline for submission | At (South African Standard Time) | | | |
| Tender Office address | Corner Hunslet and Lower Germiston Road House N0.5 Rosherville Cleveland; 2022 | | | |

Eskom Rotek Industries invites you to submit a:

- a. Request for information (RFI) for participating in the accreditation of OEM transformer manufacturers for future Eskom Rotek Industries tenders for intellectual property to enable Eskom Rotek Industries to manufacture new transformers under their license agreement.
- b. Eskom Rotek Industries intends to shortlist eligible original equipment transformer manufacturers (OEM's) of large power transformers for an opportunity to submit proposals to collaborate with ERI-Transformer & Switchgear Services (T&SS) in establishing an economically sustainable class 3B transformer assembly facility, utilizing the existing T&SS transformer repair facility and resources, for a period of 10 years

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| | | | |

- b. This is an RFI with pre-qualification to shortlist manufacturers whose factories must be visited for accreditation.
- c. If you believe your company meets our requirements and would like to be considered as a potential manufacturer of any of the goods and services, please respond to the RFI by the submission deadline.
- d. When a manufacturer is accredited, this does not guarantee that a manufacturer will get business from Eskom.
- e. Accredited manufacturers will remain on the register for a period of 4 years from the date of accreditation.
- f. Current Eskom/Eskom Rotek Industries manufacturers are also encouraged to respond to the RFI.
- g. Technical information required in the tables below (Annexure A) would need to be fully and clearly provided by manufacturers to be considered for shortlisting and possible accreditation.
- h. The selection of the factories to be visited will be based on the highest scoring factories as per the table in **Annexure B** below, coupled with Eskom's needs and capacity to do the visits. Factories not immediately visited may be considered during further enquiries and will not be excluded from any procurement mechanism/s undertaken by Eskom/ Eskom Rotek Industries in the future.

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i. Non-compulsory clarification meeting will be held as follows:

Date: 14 of July 2023 (10:00am – 12:00pm) South African Standard Time (SAST)

Platform: Ms Teams.

Manufacturers interested in attending the clarification meeting are requested to send their details **no later than the 12^{th of} July 2023** to the employer's representative at the email address indicated below.

j. National Industrial Participation Programme (NIPP)

NIPP is a programme that seeks to leverage economic benefits and support the development of South African industry by effectively utilizing the instrument of government procurement. The NIPP programme is mandatory on all government and parastatal purchases or lease contracts (goods and services) with an imported content equal to or exceeding US\$5 million.

The programme is targeted at the South African and foreign industries, enterprises, and suppliers of goods and services to government / parastatals, where the imported content of such goods and services equals to or exceeds US\$5 million. The first customer of NIPP is the South African industry that benefits through the NIPP business plans which, when implemented generate new or additional business activities through one or more of the following: investment, export opportunities, job creation, increased local sales, SMME and BEE promotion, R & D and technology transfer.

Companies with a NIPP obligation are required to sign this obligation agreement with The Department of Trade, Industry and Competition (the dtic) before the contract with Eskom Holdings SOC Ltd, as a purchasing entity, is signed. The obligation agreement governs the relationship between the dtic and supplier. It defines the NIPP obligation value/s, requirements to fulfil the NIPP obligation, performance milestones, performance monitoring processes and the NIPP credit allocation criteria.

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All tenders with an import content that is equal to or exceeds the threshold of US\$5 million, compels the winning bidder to negotiate and enter into a NIPP obligation agreement with the dtic before signing the contract with Eskom.

k. Responses are to be submitted to the Eskom tender box at the following physical address:

Corner Hunslet and Lower Germiston Road House N0.5 Rosherville Cleveland; 2022

Eskom Rotek Industries has delegated the responsibility for this **RFI** to the signatory of this document, whose details can be found below.

We look forward to receipt of your response.

Yours faithfully

Employer's Representative:

| Name | Designation | Signature | Date |
|------------------|-------------------------------|---------------------------|---------------------|
| Mamonei Ndaba | Senior Advisor Procurement | Maka: | 26 June 2023 |
| Telephone number | 011 629 8069 | Fax and/or e-mail address | Ndabamc@eskom.co.za |

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ANNEXURE A

| PART B RESPONSE SHEET IN TERMS OF THE REQUEST FOR INFORMATION To be completed by the supplier | | | | | |
|---|--|---|---|--|--|
| То | Eskom Rotek Industries | Submission date | е | | |
| Attention | Attention Mamonei Ndaba | | | | |
| Supplier's Tel no | | Supplier's Fax no and /or e- mail address | | | |
| Name of the company Address | | | | | |
| Company physical address | address | | | | |
| Factory physical address (if different from company) | | | | | |
| Name of company representative | | | | | |
| Description of the goods | Assessment, design, detailed engineering, manufacture, testing at works, supply, delivery, removal of existing transformers, placement on foundation, installation, erection, testing, commissioning (for service or storage) of class 3 &, class 4 Power Transformers, Reactors and HVDC. | | | | |

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Please find below our response to Eskom's technical questions:

| No. | Question | Please indicate your response in this column |
|-----|---------------------------------|--|
| 1. | Supplier name & contact details | |
| 2. | Company registration number | |
| 3. | Technical Information S | ee Annexure B Attached |

N.B. Annexure B is the technical criteria the responding suppliers will be evaluated on.

Yours faithfully,

| Name of supplier's representative | Designation | Signature | Date |
|-----------------------------------|-------------|---------------------------|------|
| | | | |
| Telephone number | | Fax and/or e-mail address | |

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