

Annexure D – Demonstration Requirements

Bidders that pass the above Functional Criteria, will be shortlisted to come and demonstrate the proposed solution (No PowerPoint Presentation will be accepted)

Solution Demo (No PowerPoint Slides)

The Bidder to demonstrate the following capabilities of the CRM solution.

Each bidder will be expected to demonstrate the following CRM Capabilities:

1. Customer Query Management
2. Key Account Management
3. Employee Query Management
4. Stakeholder Relations Management
5. Sales Pipeline Capabilities