External Valuers Technical evaluation Criteria	Output	Scoring Guidelines	Weighting
Previous Experience	**Previous Experience**	**Commercial (Rentals, Purchase and Sale, Development Leases)**	
Experience and track record property valuation field: **Relevant Commercial** written reference letters from clients in the Company's letterhead. **Reference letters should include:** a) Description of work delivered; b) Size of project; c) Contact details of the Client; and d) Value of the Project . Provide Detailed company proposal indicating your understanding of General Commerical Valuation and Acceptable Valuation approaches/practices	- **Company proposal must indicate best valuation practices, methods of valuation approach in Valuations of Commercial Property Valuation**,i.e Shopping Centers Valuation, Filling Stations, sectional Titles, Development Lease valuation and Heavy or Light Industrial Valuations **(Please provide at least 2 different types examples of Fully Motivated Property valuation reports for Commercial Valuations)**	1 – No Experience in Property Valuation and demonstrated no understanding of what is required **(0)** 2 - Company Proposal lacks Demonstration of Property Valuation but has < 5 years experience working in Property Valuations, Proposal only demosntrates to have performed less than 2 different Types of Projects/valuation and Indicates limited Experience. **(10)** 3 - Company has sufficient track record of Property Valuation with National experience and footprint,> 10 years experience less than 15years. Proposal demonstrates the 3 different types of valuation projects succefully completed and provided 2 types of examples of commercial valuation report **(20**) 4 – Company demonstrates competency in Property Valuation and a track record of >15 years experience and well resourced personnel, Proposal demonstrate the more than 4 types of Valuation Projects done using the use of Valuation best practices and provided 2 Fully Motivated Valuation Reports **(30)**	30
	(Reference Letters) Reference letters should Indicate commercial valuation types/service contracts of service delivered by the Service Provider including, value and duration. Excluding Municipal valuation work for rates and taxes or valuation roll.	1 – No Reference Letters Submitted **(0)** 2 - Company has Submitted only 1 to 2 reference letters of commercial property valuations and have performed more than 2 different types of commercial property valuations **(6.67)** 3 - Company has Submited only 3 to 4 reference letters of commercial property valuations and have performed more that 3 different types of commerical properties **(13.34)** 4 – Company has Submited more than 4 reference letters of commercial property valuations and have performed different types of commercial project. **(20)**	20
Professional Membership	**Professional Membership**		
Please Provide certifcates of accredited Property Valuation bodies a) Royal Institute of Charted Surveyors (RICS) , b) South African Council forthe Property Valuers Profession c) South African Institute of Property Valuers d) Property Industry accredited bodies in construction & building management and project management institute	**a)** Valid Certificate with Royal Institute of Charted Surveyors **b)** Valid Certificate with South African Council for the Property Valuers Profession **(Council MUST confirm validity of your membership in form of a letter of good standing) c)** accreditation with SAIV **d)** Accreditation in construction & building management and project management institute	0 - Property Industry Accreditations **(0)** 1 - 2 Accreditation with SAIV **(10)** 2 - 3 Accreditation with SAIV and SACPVP **(20)** 4 – Relevant accreditation with RICS, SAIV AND SACPVP **(30)**	30
Expertise and Professional Qualifications	**Expertise and Professional Qualifications**		
Expertise and professional experience of team members assigned to work on the project (Minimum of 5 years' experience) (Quality of the Resources and their skills)	CV's of key/lead Personnel CV's to demonstrate relevant experience	1 – less than 5 years experience in Commercial Property Valuations **(0)** 2 - less than 10 years but greater than 5 years in Commercial Property Valuations **(6.67)** 3 - Less than 15 years experience but greater than 10 years experience In Commercial Property Valuations **(13.34)** 4 – Greater than 15 years experience in Local and International Commercial Property Valuations **(20)**	20
			100
The Scoring Methodology:			