



KWAZULU-NATAL PROVINCIAL SHARED SERVICE CENTREPRIVATE BAG X 9132, PIETERMARITZBURG, 3200 270 Jabu Ndlovu Street, PIETERMARITZBURG, 3201 Tel: (033) 264 9500

ENQUI	RIES: Ms T Zondi / Mr N Ngcobo BID NO: SS-KZN 5/2/1 (7081) 3P	
The Ma	naging Director	
	r / Madam	
(03) YE	TION OF SERVICE PROVIDERS TO ESTABLISH A PANEL OF MEDIATION FOR A PERIOD OF THRE EARS TO SERVE UNDER THE PANEL OF THE LAND RIGHTS MANAGEMENT FACILITY OF TH RTMENT OF LAND REFORM AND RURAL DEVELOPMENT	
1.	Bid No.: SS-KZN 5/2/1 (7081) 3P	ci.
2.	Closing Date: 30 January 2026 at 11h00 Telkom time. Bids submitted after this date will not be accepted Please note that vat vendors must include VAT at 15%.	d.
3.	Compulsory Briefing Session to be held on 16 January 2026	
	Venue: 270 Jabu Ndlovu Street, Pietermaritzburg	
	Time: 11:00 am	
4. 5.	The attached documents consist of [46] pages.  The conditions contained in Supply Chain Management (General Conditions and Procedures) and to	ha
5.	attached SBD 1, SBD 4, SBD 6.1, terms of reference / specifications, entity forms, as well as any oth conditions accompanying this request are applicable. Documents are to be completed, signed and witness (this is of utmost importance) and submitted with your proposal. Proof of delegation of authority to sign t Bid documents must be included in your proposal.	er ed
6.	If you are a shareholder or joint venture, it is essential that you indicate your percentage commission or profit before tax in order that the reasonableness of your bid price may be gauged. This information will treated as strictly confidential. It is of utmost importance that the bidder should attach to the proposal, certificopies of shareholders certificates and identity documents.	ed
7.	(Include the relevant Central Supplier Database summary report and the Tax compliance status p	in
200	or (valid tax clearance certificate)	
8.	Please contact Mr J Ntuli on 082 827 0691 for any technical queries related to the project.	nd
9.	All the documents accompanying this bid invitation must please be completed in detail where applicable a returned with your bid. Emailed copies will <b>NOT</b> be accepted. The use of correction fluid on the bid docume is prohibited.	ent
10.	The appointed service providers will be required to sign a contract at the KwaZulu-Natal Provincial Shared	t
	Service Centre at 270 Jabu Ndlovu Street, Pietermantzburg before the commencement of the project.	
11.	Please ensure that your bid reaches this office before closing time.	
12.	When submitting your bid the following information must appear on the sealed envelope:  Name and address of the bidder  Bid number	
	Closing date	70
13.	All bids/quotations are to be numbered and initialled and sent for the attention of the Procureme Section and placed in the bid box on the first floor at 270 Jabu Ndlovu (Loop) Street, Pietermaritzbu OR if posted, place the aforementioned envelope in a covering envelope addressed as follows:  Bids, Department of Land Reform and Rural Development, Private Bag X9132, Pietermaritzburg, 32	ırg
14.	The Department of Land Reform and Rural Development is not bound to accept the lowest or any bid and reserves the right to accept any bid or part thereof. The validity of the bid is 90 days from the date of close	1

regards

DIRECTOR: FINANCE AND SUPPLY CHAIN MANAGEMENT, PSSC KZN
FOR DIRECTOR -GENERAL: DEPARTMENT OF LAND REFORM AND RURAL DEVELOPMENT
DATE 2-811/2025

### PART A

# INVITATION TO BID

YOU ARE HEREBY	INVITED TO BID I	OR REQ	UIREMENTS OF	THE (NAME	OF DEPARTME	NI/PUB	DOING TIME: 44.00 Talks	om timo	
BID NUMBER:	SS-KZN 5/2/1 (7081	3P (	CLOSING DATE	: 3	O January 2026	OF ME	OSING TIME: 11:00 Telko		
	(03) YEARS TO	SERVE	UNDER THE	PANEL OF	THE LAND	RIGHTS	DIATION FOR A PERIOR MANAGEMENT FACIL	ITY OF THE	
DESCRIPTION	DESCRIPTION DEPARTMENT OF LAND REFORM AND RURAL DEVELOPMENT BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)								
			SHED IN THE B	ID BOX SITU	AIED AI JOINE	LIADD			
	Loop) Street at 1st	Floor							
Pietermaritzburg									
3201									
		AAV DE E	NDECTED TO	TECHNICA	L ENQUIRIES M.	AV BE D	IRECTED TO:		
	DURE ENQUIRIES		DIRECTED TO			A, DL D	Mr Jomo Ntuli		
CONTACT PERSO	N Ms Thobekil	e Zondi		CONTACT	PERSON		Wr Jomo Ntun		
TELEPHONE	000 004 050			TELEDUON	IE NUMBER		082 827 0691		
NUMBER	033 264 953	)					002 027 0001		
FACSIMILE NUME				FACSIMILE			Jomo.ntuli @dlrrd.g	701/ 73	
E-MAIL ADDRESS		ondi@d	Irrd.gov.za	E-MAIL AD	DRESS		Joino.ntail_@aira.g	UV.Za	
SUPPLIER INFO			yang sarang di						
NAME OF BIDDER	3								
POSTAL ADDRES	SS								
STREET ADDRES	SS								
TELEPHONE									
NUMBER	CODE				NUMBER				
CELLPHONE									
NUMBER									
FACSIMILE NUM					NUMBER				
E-MAIL ADDRES									
VAT REGISTRAT NUMBER					CENTRAL				
SUPPLIER	TAX COMPL				SUPPLIER	8			
COMPLIANCE	SYSTEM PI	N.		OR	DATABASE	S			
STATUS					No:		AAA		
ARE YOU THE ACCREDITED				ARE YOU	A FOREIGN BAS	SED	∏Yes	□No	
REPRESENTATI		□Yes □No		SUPPLIER FOR THE GOODS		DDS	_		
IN SOUTH AFRICE				/SERVICE	S OFFERED?		[IF YES, ANSWER THE	2010	
/SERVICES	[IF YES EN	CLOSE P	PROOF! QUESTIONNA		QUESTIONNAIRE BELO	W]			
OFFERED?	10.								
	E TO BIDDING FO	REIGN SL	IPPLIERS	KITA 1					
IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFR				AFRICA (RS	A)?			S NO	
DOES THE ENTITY HAVE A BRANCH IN THE RSA?					V				
DOES THE ENTITY HAVE PERMANENT ESTABLISHMENT IN							A	S □ NO S □ NO	
	ITY HAVE ANY SOL								
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?  IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.									

### PART B TERMS AND CONDITIONS FOR BIDDING

### BID SUBMISSION:

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS, LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED (NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.
- 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
- 1.4. THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).

### 2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED; EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

WEWBERGT ERGORG IN THE SELECTION	
NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PA	RTICULARS MAY RENDER THE BID INVALID.
SIGNATURE OF BIDDER:	
CAPACITY UNDER WHICH THIS BID IS SIGNED: (Proof of authority must be submitted e.g. company resolution)	
DATE:	

### BIDDER'S DISCLOSURE

PURPOSE OF THE FORM 1.

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

Bidder's declaration 2.

- Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest1 in the enterprise, 2.1 employed by the state?
- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of institution	State

Do you, or any person connected with the bidder, have a relationship 2.2

<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

	SBD
	with any person who is employed by the procuring institution? YES/NO
2.2.1	If so, furnish particulars:
	If so, turnish particulars.
2.3	Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?
2.3.1	If so, furnish particulars:
3	DECLARATION
	I, the undersigned, in (name) in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:
3.1 3.2	I have read and I understand the contents of this disclosure; I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;  disclosure is found not to be true and complete in every respect;
3.3	The bidder has arrived at the accompanying blader or arrangement with without consultation, communication, agreement or arrangement with without consultation, communication between partners in a joint
3.4	In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to
3.4	which this bid invitation relates.  The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
3.5	There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring

<sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

1 CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS
1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

Signature	Date
Position	Name of bidder

# PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

# PRICE QUOTATION PROCESS (UP TO R 1 MILLION)

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

### 1. DEFINITIONS

- (a) "tender" means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) "price" means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) "rand value" means the total estimated value of a contract in Rand, calculated at the time of tender invitation, and includes all applicable taxes;
- (d) "tender for income-generating contracts" means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions;
- (e) "the Act" means the Preferential Procurement Policy Framework Act, 2000
   (Act No. 5 of 2000); and
- (f) "Historically Disadvantaged individuals" means a person historically disadvantaged by unfair discrimination on the basis of race: Provided that a person historically disadvantaged on the basis of race refers to Africans, Coloureds, Indians and people of Chinese descent who are South African citizens by birth or descent; or who became citizens of the Republic of South Africa by Naturalisation -
  - Before 27 April 1994; or
  - On or after 27 April 1994 and who would have been entitled to acquire citizenship by naturalization prior to that date.

# GENERAL CONDITIONS

- 2.1 The following preference point systems are applicable to invitations to tender:
  - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and

# 2.2 To be completed by the organ of state

- a) The applicable preference point system for this tender is the 80/20 preference point system.
- b) 80/20 preference point system will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.
- 2.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:
  - (a) Price; and
  - (b) Specific Goals.

# 2.4 To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

	POINTS TO THE
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	ment of the

- 2.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 2.6 Tenderers that fail to claim points for specific goals or that fail to fully complete the table in paragraph 2.12 below, will not be awarded points for specific goals.
- 2.7 Tenderers that make a calculation error when claiming points as per the table in paragraph 2.12 below, will not be awarded points for specific goals. Please take note of the examples on how to calculate points for specific goals as per paragraph 2.12 below.
- 2.8 Tenderers that fail to submit the correct SBD 6.1 form as issued by the Department of Agriculture, Land Reform and Rural Development, will not be awarded points for specific goals.
- 2.9 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

- 2.10 Tenderers who wish to claim points in terms of the table in paragraph 2.12 below need to provide proof for each point claimed as guided below:
- 2.10.1 Historically Disadvantaged individuals (HDI):
  - Attach a copy of Identity Document (ID) and company registration document.

### 2.10.2 Who is female:

Attach a copy of Identity Document (ID) and company registration document.

### 2.10.3 Who has a disability:

- Attach a certified copy or original doctor's letter confirming the disability.
- 2.10.4 Who is youth (a person that is not older than 35 years on the closing date of a bid):
  - Attach a copy of Identity Document (ID) and company registration document.
- 2.11 The Department will use the Central Supplier Database and documents submitted by the tenderer to verify the points claimed for specific goals.
- 2.12 Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (80/20 system)	Percentage ownership equity (To be completed by the tenderer)	Number of points claimed (80/20 system) (To be completed by the tenderer)
I. HDI on the basis of race	10		
II. Who is female	5		
II. Who has a disability	2		
V. Specific goal: Who is youth	3		

The number of points claimed for specific goals, are calculated as follow:

- (I) A maximum of 10 points may be allocated to tenderers who had no franchise in national elections before the 1983 and 1993 Constitution, on the following basis:
  - Percentage ownership equity x 10 ÷ 100 = number of points claimed.
- (II) A maximum of 5 points may be allocated for to tenderers who is female, on the following basis:
  - Percentage ownership equity x 5 ÷ 100 = number of points claimed.
- (III) A maximum of 2 points may be allocated to tenderers who has a disability, on the following basis:
  - Percentage ownership equity x 2 ÷ 100 = number of points claimed.
- (IV) A maximum of 3 points may be allocated to tenderers who are youth, on the following basis:
  - Percentage ownership equity x 3 ÷ 100 = number of points claimed.
- 2.13 It is important to note that failure by a tenderer to complete the table in paragraph 2.12 in full, will result in points for specific goals not to be allocated.
- FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES
- 3.1. POINTS AWARDED FOR PRICE
- 3.1.1 THE 80/20 PREFERENCE POINT SYSTEMS

A maximum of 80 points is allocated for price on the following basis:

80/20

$$P_S = 80 \left( 1 - \frac{Pt - Pmin}{Pmin} \right)$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

- 3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT
- 3.2.1 POINTS AWARDED FOR PRICE

A maximum of 80 points is allocated for price on the following basis:

$$Ps = 80 \left( 1 + \frac{Pt - P max}{P max} \right)$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmax = Price of highest acceptable tender

# 4. POINTS AWARDED FOR SPECIFIC GOALS

4.1 In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in the table in paragraph 2.12 above as may be supported by proof/ documentation stated in the conditions of this tender.

- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
  - an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
  - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

- 4.3 A consortium or joint venture may, based on the percentage of the contract value managed or executed by their members, be entitled to claim points in respect of specific contract participation goals.
- 4.4 A tenderer will not be awarded points for HDI if it is indicated in the tender documents that such a tenderer intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for the same number or more points for equity ownership.
- 4.5 A tenderer awarded a contract as a result of preference for contracting with, or providing equity ownership to a HDI, may not subcontract more than 25% of the value of the contract to a tenderer who is not a HDI or does not qualify for the same number or more preference for equity ownership.

5.	SUB-CONTRACTING					
5.1	Will any portion of the contract be sub-contracted?  (Tick applicable box)					
	YES NO					
5.1.1	If yes, indicate:					
	i) What percentage of the contract will be subcontracted:					
	ii) The name of the sub-contractor:					
	iii) Points claimed for HDI by the sub-contractor:					
6.	DECLARATION WITH REGARD TO COMPANY/FIRM					
6.1.	Name of company/firm:					
6.2.	Company registration number:					
6.3.	TYPE OF COMPANY/ FIRM					
	Partnership/Joint Venture / Consortium One-person business/sole propriety Close corporation Public Company Personal Liability Company (Pty) Limited Non-Profit Company State Owned Company					
	[TICK APPLICABLE BOX]					
6.4	I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:					
	The information furnished is true and correct;					
	<ul> <li>The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;</li> </ul>					
	iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;					
	iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –					
	<ul><li>(a) disqualify the person from the tendering process;</li></ul>					

- recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
- cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
- (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
- forward the matter for criminal prosecution, if deemed necessary.

sic	SNATURE(S) OF TENDERER(S)
SURNAME AND NAME:	
DATE:	***************************************
ADDRESS:	**************************************
	And the little started process in the contract of the contract

# THE NATIONAL TREASURY Republic of South Africa



# GOVERNMENT PROCUREMENT: GENERAL CONDITIONS OF CONTRACT

July 2010

# GOVERNMENT PROCUREMENT

# GENERAL CONDITIONS OF CONTRACT July 2010

### NOTES

The purpose of this document is to:

 Draw special attention to certain general conditions applicable to government bids, contracts and orders; and

(ii) To ensure that clients be familiar with regard to the rights and obligations of all parties involved in doing business with government.

In this document words in the singular also mean in the plural and vice versa and words in the masculine also mean in the feminine and neuter.

- The General Conditions of Contract will form part of all bid documents and may not be amended.
- Special Conditions of Contract (SCC) relevant to a specific bid, should be compiled separately for every bid (if (applicable) and will supplement the General Conditions of Contract. Whenever there is a conflict, the provisions in the SCC shall prevail.

# TABLE OF CLAUSES

1.	Definitions
2.	Application
3.	General
4.	Standards
5.	Use of contract documents and information; inspection
6.	Patent rights
7.	Performance security
8.	Inspections, tests and analysis
9.	Packing
10.	Delivery and documents
11.	Insurance
12.	Transportation
13.	Incidental services
14.	Spare parts
15.	Warranty
16.	Payment
17.	Prices
18.	Contract amendments
19.	Assignment
20.	Subcontracts
21.	Delays in the supplier's performance
22.	Penalties
23.	Termination for default
24.	Dumping and countervailing duties
25.	Force Majeure
26.	Termination for insolvency
27.	Settlement of disputes
28.	Limitation of liability
29.	Governing language
30.	Applicable law
31.	Notices
32.	Taxes and duties Programme (NIPP)
33.	National Industrial Participation Programme (NIPP)
34.	Prohibition of restrictive practices

# General Conditions of Contract

#### 1. Definitions

- The following terms shall be interpreted as indicated:
- 1.1 "Closing time" means the date and hour specified in the bidding documents for the receipt of bids.
- 1.2 "Contract" means the written agreement entered into between the purchaser and the supplier, as recorded in the contract form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
- 1.3 "Contract price" means the price payable to the supplier under the contract for the full and proper performance of his contractual obligations.
- 1.4 "Corrupt practice" means the offering, giving, receiving, or soliciting of any thing of value to influence the action of a public official in the procurement process or in contract execution.
- 1.5 "Countervailing duties" are imposed in cases where an enterprise abroad is subsidized by its government and encouraged to market its products internationally.
- 1.6 "Country of origin" means the place where the goods were mined, grown or produced or from which the services are supplied. Goods are produced when, through manufacturing, processing or substantial and major assembly of components, a commercially recognized new product results that is substantially different in basic characteristics or in purpose or utility from its components.
- 1.7 "Day" means calendar day.
- 1.8 "Delivery" means delivery in compliance of the conditions of the contract or order.
- 1.9 "Delivery ex stock" means immediate delivery directly from stock actually on hand.
- 1.10 "Delivery into consignees store or to his site" means delivered and unloaded in the specified store or depot or on the specified site in compliance with the conditions of the contract or order, the supplier bearing all risks and charges involved until the supplies are so delivered and a valid receipt is obtained.
- 1.11 "Dumping" occurs when a private enterprise abroad market its goods on own initiative in the RSA at lower prices than that of the country of origin and which have the potential to harm the local industries in the

#### RSA.

- 1.12 "Force majeure" means an event beyond the control of the supplier and not involving the supplier's fault or negligence and not foreseeable. Such events may include, but is not restricted to, acts of the purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes.
- 1.13 "Fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of any bidder, and includes collusive practice among bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive the bidder of the benefits of free and open competition.
- 1.14 "GCC" means the General Conditions of Contract.
- 1.15 "Goods" means all of the equipment, machinery, and/or other materials that the supplier is required to supply to the purchaser under the contract.
- 1.16 "Imported content" means that portion of the bidding price represented by the cost of components, parts or materials which have been or are still to be imported (whether by the supplier or his subcontractors) and which costs are inclusive of the costs abroad, plus freight and other direct importation costs such as landing costs, dock dues, import duty, sales duty or other similar tax or duty at the South African place of entry as well as transportation and handling charges to the factory in the Republic where the supplies covered by the bid will be manufactured.
- 1.17 "Local content" means that portion of the bidding price which is not included in the imported content provided that local manufacture does take place.
- 1.18 "Manufacture" means the production of products in a factory using labour, materials, components and machinery and includes other related value-adding activities.
- 1.19 "Order" means an official written order issued for the supply of goods or works or the rendering of a service.
- 1.20 "Project site," where applicable, means the place indicated in bidding documents.
- 1.21 "Purchaser" means the organization purchasing the goods.
- 1.22 "Republic" means the Republic of South Africa.
- 1.23 "SCC" means the Special Conditions of Contract.
- 1.24 "Services" means those functional services ancillary to the supply of the goods, such as transportation and any other incidental services, such as installation, commissioning, provision of technical assistance, training, catering, gardening, security, maintenance and other such

obligations of the supplier covered under the contract.

1.25 "Written" or "in writing" means handwritten in ink or any form of electronic or mechanical writing.

#### 2. Application

- 2.1 These general conditions are applicable to all bids, contracts and orders including bids for functional and professional services, sales, hiring, letting and the granting or acquiring of rights, but excluding immovable property, unless otherwise indicated in the bidding documents.
- 2.2 Where applicable, special conditions of contract are also laid down to cover specific supplies, services or works.
- 2.3 Where such special conditions of contract are in conflict with these general conditions, the special conditions shall apply.

#### 3. General

- 3.1 Unless otherwise indicated in the bidding documents, the purchaser shall not be liable for any expense incurred in the preparation and submission of a bid. Where applicable a non-refundable fee for documents may be charged.
- 3.2 With certain exceptions, invitations to bid are only published in the Government Tender Bulletin. The Government Tender Bulletin may be obtained directly from the Government Printer, Private Bag X85, Pretoria 0001, or accessed electronically from <a href="https://www.treasury.gov.za">www.treasury.gov.za</a>

### 4. Standards

- 4.1 The goods supplied shall conform to the standards mentioned in the bidding documents and specifications.
- 5. Use of contract documents and information; inspection.
- 5.1 The supplier shall not, without the purchaser's prior written consent, disclose the contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the purchaser in connection therewith, to any person other than a person employed by the supplier in the performance of the contract. Disclosure to any such employed person shall be made in confidence and shall extend only so far as may be necessary for purposes of such performance.
- 5.2 The supplier shall not, without the purchaser's prior written consent, make use of any document or information mentioned in GCC clause 5.1 except for purposes of performing the contract.
- 5.3 Any document, other than the contract itself mentioned in GCC clause 5.1 shall remain the property of the purchaser and shall be returned (all copies) to the purchaser on completion of the supplier's performance under the contract if so required by the purchaser.
- 5.4 The supplier shall permit the purchaser to inspect the supplier's records relating to the performance of the supplier and to have them audited by auditors appointed by the purchaser, if so required by the purchaser.

#### 6. Patent rights

6.1 The supplier shall indemnify the purchaser against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the goods or any part thereof by the purchaser.

# 7. Performance security

- 7.1 Within thirty (30) days of receipt of the notification of contract award, the successful bidder shall furnish to the purchaser the performance security of the amount specified in SCC.
- 7.2 The proceeds of the performance security shall be payable to the purchaser as compensation for any loss resulting from the supplier's failure to complete his obligations under the contract.
- 7.3 The performance security shall be denominated in the currency of the contract, or in a freely convertible currency acceptable to the purchaser and shall be in one of the following forms:
  - (a) a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in the purchaser's country or abroad, acceptable to the purchaser, in the form provided in the bidding documents or another form acceptable to the purchaser; or
  - (b) a cashier's or certified cheque
- 7.4 The performance security will be discharged by the purchaser and returned to the supplier not later than thirty (30) days following the date of completion of the supplier's performance obligations under the contract, including any warranty obligations, unless otherwise specified in SCC.

#### 8. Inspections, tests and analyses

- 8.1 All pre-bidding testing will be for the account of the bidder.
- 8.2 If it is a bid condition that supplies to be produced or services to be rendered should at any stage during production or execution or on completion be subject to inspection, the premises of the bidder or contractor shall be open, at all reasonable hours, for inspection by a representative of the Department or an organization acting on behalf of the Department.
- 8.3 If there are no inspection requirements indicated in the bidding documents and no mention is made in the contract, but during the contract period it is decided that inspections shall be carried out, the purchaser shall itself make the necessary arrangements, including payment arrangements with the testing authority concerned.
- 8.4 If the inspections, tests and analyses referred to in clauses 8.2 and 8.3 show the supplies to be in accordance with the contract requirements, the cost of the inspections, tests and analyses shall be defrayed by the purchaser.
- 8.5 Where the supplies or services referred to in clauses 8.2 and 8.3 do not comply with the contract requirements, irrespective of whether such supplies or services are accepted or not, the cost in connection with these inspections, tests or analyses shall be defrayed by the supplier.
- 8.6 Supplies and services which are referred to in clauses 8.2 and 8.3 and which do not comply with the contract requirements may be rejected.
- 8.7 Any contract supplies may on or after delivery be inspected, tested or

analyzed and may be rejected if found not to comply with the requirements of the contract. Such rejected supplies shall be held at the cost and risk of the supplier who shall, when called upon, remove them immediately at his own cost and forthwith substitute them with supplies which do comply with the requirements of the contract. Failing such removal the rejected supplies shall be returned at the suppliers cost and risk. Should the supplier fail to provide the substitute supplies forthwith, the purchaser may, without giving the supplier further opportunity to substitute the rejected supplies, purchase such supplies as may be necessary at the expense of the supplier.

8.8 The provisions of clauses 8.4 to 8.7 shall not prejudice the right of the purchaser to cancel the contract on account of a breach of the conditions thereof, or to act in terms of Clause 23 of GCC.

#### 9. Packing

- 9.1 The supplier shall provide such packing of the goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the contract. The packing shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit, and open storage. Packing, case size and weights shall take into consideration, where appropriate, the remoteness of the goods' final destination and the absence of heavy handling facilities at all points in transit.
- 9.2 The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the contract, including additional requirements, if any, specified in SCC, and in any subsequent instructions ordered by the purchaser.

#### 10. Delivery and documents

- 10.1 Delivery of the goods shall be made by the supplier in accordance with the terms specified in the contract. The details of shipping and/or other documents to be furnished by the supplier are specified in SCC.
- 10.2 Documents to be submitted by the supplier are specified in SCC.

#### 11. Insurance

11.1 The goods supplied under the contract shall be fully insured in a freely convertible currency against loss or damage incidental to manufacture or acquisition, transportation, storage and delivery in the manner specified in the SCC.

#### 12. Transportation

12.1 Should a price other than an all-inclusive delivered price be required, this shall be specified in the SCC.

# Incidental services

- 13.1 The supplier may be required to provide any or all of the following services, including additional services, if any, specified in SCC:
  - (a) performance or supervision of on-site assembly and/or commissioning of the supplied goods;
  - (b) furnishing of tools required for assembly and/or maintenance of the supplied goods;
  - furnishing of a detailed operations and maintenance manual for each appropriate unit of the supplied goods;

- (d) performance or supervision or maintenance and/or repair of the supplied goods, for a period of time agreed by the parties, provided that this service shall not relieve the supplier of any warranty obligations under this contract; and
- (e) training of the purchaser's personnel, at the supplier's plant and/or on-site, in assembly, start-up, operation, maintenance, and/or repair of the supplied goods.
- 13.2 Prices charged by the supplier for incidental services, if not included in the contract price for the goods, shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the supplier for similar services.
- 14. Spare parts
- 14.1 As specified in SCC, the supplier may be required to provide any or all of the following materials, notifications, and information pertaining to spare parts manufactured or distributed by the supplier:
  - (a) such spare parts as the purchaser may elect to purchase from the supplier, provided that this election shall not relieve the supplier of any warranty obligations under the contract; and
  - (b) in the event of termination of production of the spare parts:
    - (i) Advance notification to the purchaser of the pending termination, in sufficient time to permit the purchaser to procure needed requirements; and
    - (ii) following such termination, furnishing at no cost to the purchaser, the blueprints, drawings, and specifications of the spare parts, if requested.

- 15. Warranty
- 15.1 The supplier warrants that the goods supplied under the contract are new, unused, of the most recent or current models, and that they incorporate all recent improvements in design and materials unless provided otherwise in the contract. The supplier further warrants that all goods supplied under this contract shall have no defect, arising from design, materials, or workmanship (except when the design and/or material is required by the purchaser's specifications) or from any act or omission of the supplier, that may develop under normal use of the supplied goods in the conditions prevailing in the country of final destination.
- 15.2 This warranty shall remain valid for twelve (12) months after the goods, or any portion thereof as the case may be, have been delivered to and accepted at the final destination indicated in the contract, or for eighteen (18) months after the date of shipment from the port or place of loading in the source country, whichever period concludes earlier, unless specified otherwise in SCC.
- 15.3 The purchaser shall promptly notify the supplier in writing of any claims arising under this warranty.
- 15.4 Upon receipt of such notice, the supplier shall, within the period specified in SCC and with all reasonable speed, repair or replace the defective goods or parts thereof, without costs to the purchaser.
- 15.5 If the supplier, having been notified, fails to remedy the defect(s) within the period specified in SCC, the purchaser may proceed to take

such remedial action as may be necessary, at the supplier's risk and expense and without prejudice to any other rights which the purchaser may have against the supplier under the contract.

#### 16. Payment

- 16.1 The method and conditions of payment to be made to the supplier under this contract shall be specified in SCC.
- 16.2 The supplier shall furnish the purchaser with an invoice accompanied by a copy of the delivery note and upon fulfillment of other obligations stipulated in the contract.
- 16.3 Payments shall be made promptly by the purchaser, but in no case later than thirty (30) days after submission of an invoice or claim by the supplier.
- 16.4 Payment will be made in Rand unless otherwise stipulated in SCC.

### 17. Prices

17.1 Prices charged by the supplier for goods delivered and services performed under the contract shall not vary from the prices quoted by the supplier in his bid, with the exception of any price adjustments authorized in SCC or in the purchaser's request for bid validity extension, as the case may be.

#### 18. Contract amendments

- 18.1 No variation in or modification of the terms of the contract shall be made except by written amendment signed by the parties concerned.
- 19. Assignment
- 19.1 The supplier shall not assign, in whole or in part, its obligations to perform under the contract, except with the purchaser's prior written consent.

#### 20. Subcontracts

20.1 The supplier shall notify the purchaser in writing of all subcontracts awarded under this contracts if not already specified in the bid. Such notification, in the original bid or later, shall not relieve the supplier from any liability or obligation under the contract.

#### 21. Delays in the supplier's performance

- 21.1 Delivery of the goods and performance of services shall be made by the supplier in accordance with the time schedule prescribed by the purchaser in the contract.
- 21.2 If at any time during performance of the contract, the supplier or its subcontractor(s) should encounter conditions impeding timely delivery of the goods and performance of services, the supplier shall promptly notify the purchaser in writing of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the supplier's notice, the purchaser shall evaluate the situation and may at his discretion extend the supplier's time for performance, with or without the imposition of penalties, in which case the extension shall be ratified by the parties by amendment of contract.
- 21.3 No provision in a contract shall be deemed to prohibit the obtaining of supplies or services from a national department, provincial department, or a local authority.
- 21.4 The right is reserved to procure outside of the contract small quantities or to have minor essential services executed if an emergency arises, the

supplier's point of supply is not situated at or near the place where the supplies are required, or the supplier's services are not readily available.

- 21.5 Except as provided under GCC Clause 25, a delay by the supplier in the performance of its delivery obligations shall render the supplier liable to the imposition of penalties, pursuant to GCC Clause 22, unless an extension of time is agreed upon pursuant to GCC Clause 21.2 without the application of penalties.
- 21.6 Upon any delay beyond the delivery period in the case of a supplies contract, the purchaser shall, without canceling the contract, be entitled to purchase supplies of a similar quality and up to the same quantity in substitution of the goods not supplied in conformity with the contract and to return any goods delivered later at the supplier's expense and risk, or to cancel the contract and buy such goods as may be required to complete the contract and without prejudice to his other rights, be entitled to claim damages from the supplier.

#### 22. Penalties

22.1 Subject to GCC Clause 25, if the supplier fails to deliver any or all of the goods or to perform the services within the period(s) specified in the contract, the purchaser shall, without prejudice to its other remedies under the contract, deduct from the contract price, as a penalty, a sum calculated on the delivered price of the delayed goods or unperformed services using the current prime interest rate calculated for each day of the delay until actual delivery or performance. The purchaser may also consider termination of the contract pursuant to GCC Clause 23.

# 23. Termination for default

- 23.1 The purchaser, without prejudice to any other remedy for breach of contract, by written notice of default sent to the supplier, may terminate this contract in whole or in part:
  - if the supplier fails to deliver any or all of the goods within the period(s) specified in the contract, or within any extension thereof granted by the purchaser pursuant to GCC Clause 21.2;
  - (b) if the Supplier fails to perform any other obligation(s) under the contract; or
  - (c) if the supplier, in the judgment of the purchaser, has engaged in corrupt or fraudulent practices in competing for or in executing the contract.
- 23.2 In the event the purchaser terminates the contract in whole or in part, the purchaser may procure, upon such terms and in such manner as it deems appropriate, goods, works or services similar to those undelivered, and the supplier shall be liable to the purchaser for any excess costs for such similar goods, works or services. However, the supplier shall continue performance of the contract to the extent not terminated.
- 23.3 Where the purchaser terminates the contract in whole or in part, the purchaser may decide to impose a restriction penalty on the supplier by prohibiting such supplier from doing business with the public sector for a period not exceeding 10 years.
- 23.4 If a purchaser intends imposing a restriction on a supplier or any

person associated with the supplier, the supplier will be allowed a time period of not more than fourteen (14) days to provide reasons why the envisaged restriction should not be imposed. Should the supplier fail to respond within the stipulated fourteen (14) days the purchaser may regard the intended penalty as not objected against and may impose it on the supplier.

- 23.5 Any restriction imposed on any person by the Accounting Officer / Authority will, at the discretion of the Accounting Officer / Authority, also be applicable to any other enterprise or any partner, manager, director or other person who wholly or partly exercises or exercised or may exercise control over the enterprise of the first-mentioned person, and with which enterprise or person the first-mentioned person, is or was in the opinion of the Accounting Officer / Authority actively associated.
- 23.6 If a restriction is imposed, the purchaser must, within five (5) working days of such imposition, furnish the National Treasury, with the following information:

 the name and address of the supplier and / or person restricted by the purchaser;

- (ii) the date of commencement of the restriction
- (iii) the period of restriction; and
- (iv) the reasons for the restriction.

These details will be loaded in the National Treasury's central database of suppliers or persons prohibited from doing business with the public sector.

23.7 If a court of law convicts a person of an offence as contemplated in sections 12 or 13 of the Prevention and Combating of Corrupt Activities Act, No. 12 of 2004, the court may also rule that such person's name be endorsed on the Register for Tender Defaulters. When a person's name has been endorsed on the Register, the person will be prohibited from doing business with the public sector for a period not less than five years and not more than 10 years. The National Treasury is empowered to determine the period of restriction and each case will be dealt with on its own merits. According to section 32 of the Act the Register must be open to the public. The Register can be perused on the National Treasury website.

24. Anti-dumping and countervailing duties and rights 24.1 When, after the date of bid, provisional payments are required, or antidumping or countervailing duties are imposed, or the amount of a
provisional payment or anti-dumping or countervailing right is
increased in respect of any dumped or subsidized import, the State is
not liable for any amount so required or imposed, or for the amount of
any such increase. When, after the said date, such a provisional
payment is no longer required or any such anti-dumping or
countervailing right is abolished, or where the amount of such
provisional payment or any such right is reduced, any such favourable
difference shall on demand be paid forthwith by the contractor to the
State or the State may deduct such amounts from moneys (if any)
which may otherwise be due to the contractor in regard to supplies or
services which he delivered or rendered, or is to deliver or render in
terms of the contract or any other contract or any other amount which

#### may be due to him

#### 25. Force Majeure

- 25.1 Notwithstanding the provisions of GCC Clauses 22 and 23, the supplier shall not be liable for forfeiture of its performance security, damages, or termination for default if and to the extent that his delay in performance or other failure to perform his obligations under the contract is the result of an event of force majeure.
- 25.2 If a force majeure situation arises, the supplier shall promptly notify the purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the purchaser in writing, the supplier shall continue to perform its obligations under the contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the force majeure event.

# 26. Termination for insolvency

26.1 The purchaser may at any time terminate the contract by giving written notice to the supplier if the supplier becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the supplier, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the purchaser.

# 27. Settlement of Disputes

- 27.1 If any dispute or difference of any kind whatsoever arises between the purchaser and the supplier in connection with or arising out of the contract, the parties shall make every effort to resolve amicably such dispute or difference by mutual consultation.
- 27.2 If, after thirty (30) days, the parties have failed to resolve their dispute or difference by such mutual consultation, then either the purchaser or the supplier may give notice to the other party of his intention to commence with mediation. No mediation in respect of this matter may be commenced unless such notice is given to the other party.
- 27.3 Should it not be possible to settle a dispute by means of mediation, it may be settled in a South African court of law.
- 27.4 Mediation proceedings shall be conducted in accordance with the rules of procedure specified in the SCC.
- 27.5 Notwithstanding any reference to mediation and/or court proceedings herein.
  - (a) the parties shall continue to perform their respective obligations under the contract unless they otherwise agree; and
  - (b) the purchaser shall pay the supplier any monies due the supplier.

#### 28. Limitation of liability

- 28.1 Except in cases of criminal negligence or willful misconduct, and in the case of infringement pursuant to Clause 6;
  - (a) the supplier shall not be liable to the purchaser, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the supplier to pay penalties and/or damages to the purchaser; and

- (b) the aggregate liability of the supplier to the purchaser, whether under the contract, in tort or otherwise, shall not exceed the total contract price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment.
- 29. Governing language
- 29.1 The contract shall be written in English. All correspondence and other documents pertaining to the contract that is exchanged by the parties shall also be written in English.
- 30. Applicable
- 30.1 The contract shall be interpreted in accordance with South African laws, unless otherwise specified in SCC.
- 31. Notices
- 31.1 Every written acceptance of a bid shall be posted to the supplier concerned by registered or certified mail and any other notice to him shall be posted by ordinary mail to the address furnished in his bid or to the address notified later by him in writing and such posting shall be deemed to be proper service of such notice
- 31.2 The time mentioned in the contract documents for performing any act after such aforesaid notice has been given, shall be reckoned from the date of posting of such notice.
- 32. Taxes and duties
- 32.1 A foreign supplier shall be entirely responsible for all taxes, stamp duties, license fees, and other such levies imposed outside the purchaser's country.
- 32.2 A local supplier shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted goods to the purchaser.
- 32.3 No contract shall be concluded with any bidder whose tax matters are not in order. Prior to the award of a bid the Department must be in possession of a tax clearance certificate, submitted by the bidder. This certificate must be an original issued by the South African Revenue Services.
- 33. National 33.1 Industrial Participation (NIP) Programme
  - 3.1 The NIP Programme administered by the Department of Trade and Industry shall be applicable to all contracts that are subject to the NIP obligation.
- 34 Prohibition of Restrictive practices
- 34.1 In terms of section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, an agreement between, or concerted practice by, firms, or a decision by an association of firms, is prohibited if it is between parties in a horizontal relationship and if a bidder (s) is / are or a contractor(s) was / were involved in collusive bidding (or bid rigging).
- 34.2 If a bidder(s) or contractor(s), based on reasonable grounds or evidence obtained by the purchaser, has / have engaged in the restrictive practice referred to above, the purchaser may refer the matter to the Competition Commission for investigation and possible imposition of administrative penalties as contemplated in the Competition Act No. 89 of 1998.

34.3 If a bidder(s) or contractor(s), has / have been found guilty by the Competition Commission of the restrictive practice referred to above, the purchaser may, in addition and without prejudice to any other remedy provided for, invalidate the bid(s) for such item(s) offered, and / or terminate the contract in whole or part, and / or restrict the bidder(s) or contractor(s) from conducting business with the public sector for a period not exceeding ten (10) years and / or claim damages from the bidder(s) or contractor(s) concerned.

Js General Conditions of Contract (revised July 2010)









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REGISTRY





KWAZULU-NATAL PROVINCIAL LAND REFORM OFFICE: PROVINCIAL SHARES SERVICES CENTRE Private Bag X9000, 188 Hoosen Haffajee Street, 3200 Tel: (033) 355 4300

TERMS OF REFERENCE FOR THE APPOINTMENT OF SERVICE PROVIDERS TO PROVIDE MEDIATION, OVER A THREE (3) YEAR PERIOD TO SERVE UNDER THE PANEL OF THE LAND RIGHTS MANAGEMENT FACILITY OF THE DEPARTMENT OF LAND REFORM AND RURAL DEVELOPMENT.

### 1. PROJECT OBJECTIVE

1.1 To establish a panel service provider who will provide mediation services to indigent land reform beneficiaries in terms of Land Reform (Labour Tenants) Act 3 of 1996; Extension of Security of Tenure Act 62 of 1997; Restitution of Land Rights Act No 22 of 1994 as amended, Communal Property Associations Act and under any other policy or programme administered and implemented by the Department of Land Reform and Rural Development.

# 2. BACKGROUND AND PROBLEM STATEMENT

- 2.1 Section 25(5) of the Constitution of Republic of South Africa, 1996 (the Constitution) places a positive obligation on the state to take reasonable legislative and other measures, within its available resources to foster conditions which enables citizens to gain access to land on an equitable basis.
- 2.2 Section 25 (7) of the Constitution provides that a person or community repossessed of property after 19 June 1913 because of past racially discriminatory laws or practice is entitled to the extent provided by an Act of Parliament either to restitution of that property or to equitably redress.
- 2.3 Section 26 (3) of the constitution states that no one may be evicted from their home, or have their home demolished without any order of the court made after considering all the relevant circumstances. No legislation may permit arbitrary evictions to give effect to the above Constitutional provisions. Parliament have enacted legislation, including the following: the Land Reform (Labour Tenants)



- Act 3 of 1996 and the Extension of Security of Tenure Act 62 of 1997 (ESTA) DG is required to provide mediation in terms of ESTA and LTA.
- 2.4 Section 21 of the Extension of Security of Tenure Act 62 of 1997 (ESTA) requires Director General of the DLRRD to provide mediation services to any party who request or upon his or her accord to mediate any dispute arising in terms of this Act.
- 2.5 Section 36 of the Land Reform (Labour Tenants) Act 3 of 1996 Act authorizes the Director General to appoint mediators. The identity of the mediator is determined by the Director General; but the Act provides that the parties may at any time during mediation or negotiation, by agreement, appoint another person to mediate the dispute.
- 2.6 The above legislations provide the mechanism to provide for the awards of subsidies to acquire land for farm occupiers and Labour tenants' measures to protect and strengthen the right of labour tenants and farm occupiers, mediation, and adjudication of disputes. They also ensure settlement of claims lodged in terms of the Land Reform (Labour Tenants) Act 3 of 1996.
- 2.7 In the matter of Nkuzi Development association v Government of the Republic of South Africa and Another [2001] ZALCC 31 (6 July 2001) the court declared that the persons protected by ESTA and Labour Tenants Act are entitled to legal representation and mediation services at the expense of the State where Substantial injustice will result.
- 2.8 Notwithstanding the above legislative and other form of government intervention, farm occupiers and labour tenants have remained vulnerable. Their land tenure remains insecure, and they are exposed to eviction and other land and human rights violation. To promote, protect and enforce their rights, farm occupiers and labour tenants often have to be assisted by the DRDLR in order to provide these services, the DALRRD established the Land Rights Management Facility (LMRF) which has funds to cater for the provision of, mediation services.



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2.9 The Restitution of Land Rights Act No. 22 of 1994 is a key piece of South African legislation that aims to redress the injustices of past racial laws and practices related to land dispossession. It forms part of the broader land reform program aimed at restoring land or providing equitable redress to individuals or communities who were dispossessed of land rights after 19 June 1913 due to racially discriminatory laws or practices.

### 3. PROJECT DESCRIPTION

The service providers to be appointed will be required.

- 3.1. To provide mediation and conciliation services to:
- 3.1.1. Parties in terms of Extension of Security of Tenure Act; Labour Tenants Act Communal Property Associations Act; Restitution of Land Rights Act and any other policies, programme and or guidelines that may be given to the service providers by DLRRD.

### 4. DELIVERABLES

In carrying out the above functions, the service provider shall be required to:

- 4.1 To receive and accept case allocation letter from DLRRD.
- 4.2 To consult with the responsible officials in the Provincial and District offices of the DLRRD and with clients at their convenience.
- 4.3 In relation to CPAs conduct fact finding exercise.
- 4.4 Compile fact finding report
- 4.5 To file a preliminary report detailing prospects of success of the matter and the best way to provide services required
- 4.6 To file a project execution plan with stages, activates, milestone and timeframe.
- 4.7 To file an estimated budged to execute the mandate for the allocated case
- 4.8 To file compulsory monthly reports on the progress of the referred matters and/or file reports as and when requested to do so.



- 4.9 To file compulsory monthly invoices for any work done and or services rendered.
- 4.10 To attend compulsory review meeting.
- 4.11 To attend compulsory training on land reform legislation and court processes.
- 4.12 To perform all necessary administrative functions as required in each case.
- 4.13 To enter into a service level agreement with the Department and comply with the terms thereof.
- 4.14 To secure written approval before defending and or instituting any interlocutory application.
- 4.15 To request and/or receive guidance from the Department where necessary and take swift appropriate corrective measures where legitimate complaints are logged against panel members.
- 4.16 To diligently attend to cases allocated to them and to ensure the provision of quality services, ensuring that there no deviation from the mandate without prior written approval by the DALRRD.
- 4.17 To report on the outcome of cases in relation to the objective of providing quality mediation service to indigent beneficiaries.
- 4.18 To submit a closeout report at the finalisation of a case.
- 4.19 In relation to the Restitution of Land Rights Act No. 22 of 1994 as amended
  - Section 13(1)(a) requires that the Chief Land Claims Commissioner or a regional land claims commissioner may, at any stage after a claim has been lodged and before it is referred to the Court, take steps to settle the dispute through mediation and negotiation.
  - This gives the Commission the discretion to initiate mediation at any stage prior to court referral.

To mediate on the following issues:

2. When Mediation is Appropriate

There is a dispute between multiple claimants (contested claims).

There is a dispute between claimants and current landowners.



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There is a disagreement on the form of restitution (e.g., land vs. compensation).

There are intra-community disputes (e.g., leadership, beneficiaries).

There are offers that are rejected by the claimants.

### 5. PROJECT MANAGEMENT

- 5.1 The Department officials will be responsible for the overall management of the cases as assigned to the panellist.
- 5.2 Each case will be managed in accordance with case implementation plan dealing with stages, activates, milestone and timeframe of the case which must be developed by the panellist and must be in line with the target dates set by the DLRRD.
- 5.3 The DLRRD will conduct quarterly reviews for the duration of the contract to assess the performance of the panellist and
- 5.4 DLRRD may cancel the contract should the performance be found to be unsatisfactory during the reviews.

### 6. TIMEFRAME AND IMPLEMENTATION SCHEDULE

6.1 The duration of the panel will be 3 years from the date appointment letter issued.

### CONTRACTUAL OBLIGATION

- 7.1 Work will be allocated to panellist members using rotational system which will be a simple random sample per District per Province. Where there are no panel members in a specific District, a close District to the clients and court will be considered. This simple random sample will be created in the presence of all bidders who bided for such specific District in such Province
- 7.2 The overall project shall operate within the time frame and milestone stipulated in this document or those which will be agreed upon with the service provider and recorded in the service level agreement.



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- 7.3 Payment will be made for work performed to the satisfaction of the DLRRD.
- 7.4 The DLRRD will assume full ownership of the reports, data and information obtained during the project by the panellist and reserves the right to use them as it deems fit.
- 7.5 All such materials are always and remain the property of DLRRD and no document or part thereof may be reproduced, copied, or distributed without the prior written consent of the DLRRD.
- 7.6 The contractual agreement relating to the project may not be amended without agreement of both parties.
- 7.7 The services of the panellists will be on as and when required basis.
- 7.8 Being on the panel does not guarantee work from the Department.
- 7.9 During specific case, panellist will be expected to respond within timeframe to be specified in the case allocation letter.
- 7.10 A panellist may apply for her/his replacement from the panel with similar or more experienced individual(s) and such changes must be approved by the Department.
- 7.11 The mediator must be independent and neutral, without a vested interest in the outcome.
- 7.12 Must be acceptable to all parties involved in the mediation. Often, prior experience in land rights or community dispute resolution is necessary.
- 7.13 Must understand the Restitution Act, land reform policy, customary tenure, and constitutional rights.
- 7.14 Must keep accurate records and uphold the confidentiality of the mediation process.

# 8. MANDATORY REQUIREMENTS

NB\* Fallure to comply or submit the following requirements will disqualify the bidder's proposal.



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- 8.1 Resolution authorizing a particular person to sign the bid documents (Full completion and signing of LA 1.6 or resolution on company letter head).
- 8.2 There will be a compulsory briefing session.

NB: The panellists are expected to understand the languages of the districts. The Department will not incur any costs for interpretation/translation services.

NB: The Department will not incur Travelling and Accommodation costs for the Panellists who resides outside the province.

# 9. CONDITION ON METHODS OF PAYMENTS

- 9.1 The Land Rights Management Facility tariff will be used for all services rendered, fees and disbursements by panel members and all experts.
- 9.2 Payments will be made when DLRRD officials are satisfied that the work performed by the service provider meets the required standard.

### 10. EVALUATION CRITERIA

11.1 The bid will be evaluated on functionality, the application value that will be utilised, when scoring each criterion range from 1 being poor, 2, average, 3 good, 4 very good, 5 excellent.

CRITERIA
ABILITY & CAPABILITY: Demonstrate knowledge of Mediation Process (attach your mediation



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plan/strategy) and Post Admission		
Experience.		a (11)
Successfully	The bidder must have successfully mediated 50	
mediated and	and completed at least 3 projects (in land	
completed at least 3	reform or land related matters) or pending	
projects in land	mediation projects in land reform or land	
reform or pending	related matters.	
mediation projects	(Attach portfolio of evidence completion	
in land reform or	certificates /letters of previous successful	
land related projects	work performed. The certificates / letters	
	must be on the bidder's client official	
	letterheads with contact details and must be	
	duly signed. (See the detail guide below)	0
TOTAL POINTS ON F	UNCTIONALITY MUST ADD UP TO 100 10	U

The bids that fail to achieve a minimum of 50 points out of 100 points for functionally will not be included in the panel.

# ASSESSMENT CRITERIA GUIDELINE

- The bidder must have successfully mediated and completed at least 3 projects (in land reform) in full, within time, and within cost or pending mediation projects in land reform
- Attach portfolio of evidence completion certificates /letters of previous successful work performed by the attorney. The certificates / letters must be on the bidder's client official letterheads with contact details and must be duly signed.
- Portfolio of evidence for pending mediation in land reform may be the following:



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Instruction and or appointment letter for land reform mediation from LRMF Managers and or recognised institution or body and or Government Department.

Criteria Demonstrate knowledge of Mediation Process (attach your mediation plan/strategy ) and Post Admission Experience.	1 (Poor) Limited understandin g of mediation principles and practices. Unable to demonstrate a clear stakeholder engagement to build trust with client/parties	2 (Average) Basic understanding ; applies processes inconsistently.  Demonstrated some professional behavior but inconsistent in ethical standards.  Able to demonstrate stakeholder engagement but not clearly defined to build trust with clients/parties	3 (Good) Strong grasp of mediation theory and practice.  Effective demonstration of conflict resolution and sound judgement  professionalis m and ethical standards outlined  Stakeholder engagement model clearly defined and aligned with building trust with	A (Very Good)  Deep understanding and consistently applies mediation techniques.  Strategy demonstrates excellent conflict resolution process for complex disputes.  Professionalism with high ethical standards.  Engagement model clearly defined and Develop strong relationships and	5 (Excellent) Comprehensiv e mastery of mediation processes and able to adapt them to complex cases.  Masterful at resolving conflicts.  Exemplifies the highest standards of professionalism and ethical behavior in every situation/condu ct Masters' client engagement,
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	 -	clients/parties	encourages	building deep
		•	open	trust and
			communication	rapport with all
			with clients and	parties.
			or parties	

One or Two Mediators with less than 1 year post admission of relevant experience	One or Two Mediators with 1 or less than 2 years post admission experience.	At least Two Mediators with minimum of 2 years post admission of relevant experience.	Three to Five Mediators with 3- to-5-year post admission experience with diverse mediation cases and outcomes.	Six and above Mediators with 8 and above years of post- admission experience in handling complex cases successfully.
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Successfully mediated and completed at least 3 projects in land reform or pending mediation projects in land reform or land related projects.

Score	tion projects in land reform or land related projects.  Criteria
- Poor	Very limited or no experience
	Less than 1 completed project (or no completed projects).
	- No evidence of pending or successful mediation, no
	documentation of completion (certificates/letters).
	- No evidence of effective mediation skills in land reform or land
	related projects
2 - Average	Some experience

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1 to 2 projects completed in land reform or land related project.

 certificates/letters not signed/incomplete, or clients' official letterheads missing.

# 3 - Good Adequate experience

Successfully completed 3 land reform or land related projects - certificates/letters of completion with clear description of services rendered signed by clients in clients' official letterhead. Reference letter(s) of pending land reform or land related projects signed by clients in clients' official letterhead.

## 4 - Very Good Strong track record

Successfully completed 4 to 5 land reform or land related projects - certificates/letters of completion with clear description of services rendered signed by clients in clients' official letterhead or Reference letter(s) of pending land reform or land related projects signed by clients in clients' official letterhead with excellent documentation and client feedback.

## 5 - Excellent Extensive experience

Successfully completed 5 and above land reform or land related projects

- certificates/letters of completion with clear description of services rendered signed by clients in clients' official letterhead or Reference letter(s) of pending land reform or land related projects signed by clients in clients' official letterhead with excellent documentation and client feedback.

### 11. TERMS AND CONDITIONS

12.1. Awarding of a bid will be subject to the Service Provider's acceptance of the LRMF Tariff, Terms and Conditions



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- 12.2. The appointed Service Provider will enter into service level agreement with the DLRRD, prior to commencement of the contract.
- 12.3. The DLRRD reserves the right to terminate the contract in the event there is clear evidence of non-performance, misrepresentation, and gross dishonesty and/or any other behavior which then cause irreparable breakdown of the relationship.
- 12.4. This proposal is not an offer to purchase any service or material, and the DLRRD will not incur or be liable of any cost associated with the preparation of this proposal.



# 13. CONTACT PERSON FOR ALL ENQURIES

Mr. J Ntuli

Telephone: 082 827 0691

Email: Jomo.ntuli@dlrrd.gov.za

### Bid related enquiries:

Mr. BA Magudulela

Telephone: 033 264 9587

Email: Bongani.magudulela@dlrrd.gov.za

#### 9. APPROVAL

Terms of reference are supported and approved as follows:

SUPPORTED / COMMENTS
Supported
Superted Superted
Supported

APPROVED / NOT APPROVED / COMMENTS:

CHAIRPERSON: BID SPECIFICATION COMMITTEE	NAME AND SURNAME:
Date: 23/09/2025	Signature:

Department ni Land Reform and Russi Devolopment. Department: Van Grandhervorming av Landrave Scheiding i Undfylangu wokufisuteste konstitutus indentificantsi. Utfrysnigu tristinguniko Kwasomatek triatestutus mojesutiko bernaffisha i Utfrysnigu tristinguniko Kwasomatek triatestutus indentificantsi. Utfrysnigu iskosomita ya treta is tristinasopate ya ditaka tsa kwasonina ya treta iki tristinasopate ya ditaka tsa kwasonina ya treta iki tristinasopate ya ditaka tsa kwasonina tarafata tristinasopatek ya ditaka tsa biatestut ya tristinasopatek ya ditaka kwasoninasopatek ya tristinasopatek ya ditaka tsa biatestut ya tristinasopatek ya ditaka kwasoninasopatek ya ditaka kwasoninasopateka tristinasopateka kwasoninasopateka kwasonina





KZN: Provincial Shared Service Centre, P/Bag X 9132, 270 Jabu Ndlovu Street, Pietermaritzburg 3200 Tel (033) 264 9500 Fax (033) 342 3904 / 342 1991

# PROCUREMENT ENGAGEMENT MODEL FOR PANEL OF MEDIATORS

# DLRRD Supplier Engagement and Rotation Model for Mediators

This Supplier Engagement and Rotation Model is developed for the Department of Land Reform and Rural Development (DLRRD). It ensures compliance with the Public Finance Management Act (PFMA), Section 217 of the Constitution of the Republic of South Africa, and National Treasury Supply Chain Management (SCM) prescripts. The model operationalises fair, transparent, and accountable allocation of mediation services from the departmental panel in line with scope of work as outlined in the Terms of Reference approved by Bid Specification Committee.

# 1. Legislative Alignment and Policy Basis

This engagement model aligns with the following legislative and regulatory frameworks:

- Section 217 of the Constitution of the Republic of South Africa (1996)
- Public Finance Management Act (PFMA), Act No. 1 of 1999
- Treasury Regulations 16A
- Preferential Procurement Policy Framework Act (PPPFA), Act No. 5 of 2000, and its 2022
   Regulations.
- DLRRD Supply Chain Management Policy Framework

# 2. Purpose of the Engagement Model

The purpose of this engagement model is to provide a structured and transparent method for engaging conveyancing firms appointed to the DLRRD panel. Its primary aim is to ensures fair distribution of work, value for money, compliance with PFMA, constitutional principles, and accountability across all procurement and contracting stages.

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The model is guided by the following principles:

- Transparency all processes must be auditable and documented.
- Equity equal opportunity for all panel members.
- Competitiveness ensuring quality through performance-based rotation.

- Cost-effectiveness efficient allocation based on capacity and proximity.
- Accountability every allocation must be justified and approved per SCM prescripts.

### 4. Engagement and Rotation Mechanism

### 4.1 Establishment of the Panel:

The panel was established through an open, competitive process compliant with PFMA and Treasury Regulations. Each firm was duly admitted as a conveyancer, registered with the Law Society and Legal Practice Council, and confirmed to be on the Central Supplier Database.

### 4.2 Project-Based Engagement:

Each land transfer or registration will be treated as a distinct project. Engagement follows a structured sequence based on a rotation register maintained by SCM, ensuring balanced workload and compliance verification for each appointment.

### 4.3 Rotation Register:

SCM will maintains a rotation register as outlined in par 5 below.

### 4.4 Fair Rotation Criteria:

### Invitation and Rotation Principle:

- All panel members will be invited at a start to respond to mini competitions (specific task order requests/ RFQs).
  - The successful winning Mediator will be excluded from bidding for the immediate next task order/ mini competition. This rotational exclusion shall ensure that opportunities rotate amongst all qualified Mediator's.

### 5. Mini-Competition Process

- Develop and issue specific Task Order Terms of Reference (ToR) or RFQs with scope, timeline, deliverables, and price schedule with all relevant SBD documents.
- Invite all Mediator's on the panel (excluding most recent awardee).
- Bids/RFQs shall be evaluated using either price and points or functionality, price and points depending on a specific task order).
- Highest scoring Mediator shall be awarded the task in line with PPPFA.

### Fairness and Record-Keeping

- SCM shall maintain a rotation schedule register tracking:
  - Date of task order
  - Winning Mediator
  - o Mediators excluded from next round

- Justification for award documented per Regulation 16A6.4.1(d) and 2022 Regulation.
- Records of bidder participation, scoring and exclusions kept for audit purposes.

# 6. Governance and Accountability

 All officials responsible shall ensure good governance, take full responsibility and accountability of implementing this engagement model within the prescribed laws.

# 7. Deviations and Exceptions

Any deviation from the rotation process must be fully motivated, approved in writing by the delegated SCM authority, and recorded in the deviation register.

# 8. Review and Continuous Improvement

This model shall be reviewed annually or when Treasury issues new SCM instructions or audit findings necessitate updates.

### 9. Conclusion

The Supplier Engagement and Rotation Model reinforces compliance with Section 217 of the Constitution and the PFMA. It ensures that DLRRD's procurement of mediators services remains fair, transparent, and cost-effective while promoting accountability and equitable access among service providers.