

CLARIFICATION QUESTIONS AND ANSWERS – Batch 1

TITLE: PREVENTATIVE AND CORRECTIVE MAINTENANCE OF POWER RETICULATION NETWORK (MV & LV) AT CAPE TOWN INTERNATIONAL AIRPORT FOR A PERIOD OF 5 YEARS

TENDER NUMBER: CTIA8137/2026/RFP

DATE: 25/05/2026

IMPORTANT: Tenderers may be required to acknowledge this Q&A in their tender submission in the table for RECORD OF ADDENDA TO TENDER DOCUMENTS

Date:

No.	Questions:	Answers:
1.	On the summary pricing you are always referring to year 1, even on year five. With the bargaining counsel salaries increasing every year, why are we adding CPI on year 1 value from year three (3) through to year (5) five? The compounding effect of the CPI is done incorrectly.	The calculation of the CPI value is on year 1 only as the basis for price calculation for each year after year 1. Bidders to take note of the formulae used for calculating the total price of the maintenance contract. Price calculations will be verified to make sure that the prescribed formulae were used to calculate the total price. Bidders who deviate from using the prescribed formulae will be disqualified.
2.	P&Gs costs, what happens every year, with the increases in rates for the P&Gs items	There is no allowance for increase on the P&Gs cost since the P&Gs costs will only be payable on proven costs. Proven and necessary costs will always be approved, and this cost shall not be passed on to the bidder/appointee. NOTE# The R8 million provisional sum on P&Gs is not a guaranteed cost
3.	Can we use the Master Electrician as the Site Supervisor	No, every key personnel submitted for consideration in functionality shall be a different person for each key personnel required. i.e. Four key personnel are required for functionality evaluation, namely: Site Supervisor/Contract Manager, Installation Electrician (IE) or Master Installation Electrician (MIE),

		Electrician 1, and Electrician 2. Not one person can be offered for more than one key personnel required.
4.	The Mark-up percentages table and the list of provisional spare-parts and additional work, is this not the same thing?	The two are not the same. The requirement of indicating the percentage mark-up is for items that are not included on the price list. It is on the bidder's interest to ensure that the provisional spare parts and additional work list is fully priced to avoid possible disqualification.
5.	Follow-up to the above question for mark-up percentages and the provisional spare parts list and additional work.	A keyword on the spare parts and additional work list is " provisional " this is the provisional spare parts that are foreseen as items of high likelihood and to be able to plan and budget for the replacements of critical equipment as per the list it is critical that these items are fully priced.
6.	It was mentioned that the prices that came back from the market the last time this tender was out on the market were above the budget and how is the 80/20 being applied, this assumes that the tender cost for five years is below R50 million.	In as much as it is true that some bidders came back with exorbitantly high bid offers, it is also true that some bidders were well within the budget. High bid price offers were not the only reason ACSA could not appoint on this bid; it was one of the reasons and not applicable to all bidders. The 80/20 price and preference formula is informed by the budget of this contract as prescribed by the applicable Acts of the Republic of South Africa in conjunction with ACSA SCM policies.



7.	Why are we allowing for maintenance labour rates twice, the maintenance activities quoted for includes labour, but we have separate line items for the monthly labour costs for each personnel.	This is not the case, the pricing for key personnel on the pricing schedule is for site-based personnel for work that they will be doing daily throughout the contract duration. Pricing for the maintenance activities includes work that will be conducted mainly outside working hours, normally after the last flight, which is usually between 23h30 each to the following morning at 04h30. Some of the works will also be done during weekends and public holidays.
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