



MWP2005GX: THE SUPPLY AND DELIVERY OF 1 492 000 TONS OF COARSE COAL TO ESKOM COAL-FIRED POWER STATIONS FOR A PERIOD OF 1 YEAR

SUBJECT: QUESTIONS AND ANSWERS RECEIVED BY EMAIL AND FROM THE CLARIFICATION MEETING HELD ON 27 June 2023 VIA MICROSOFT TEAMS (ONLINE PLATFORM)

No	QUESTION	RESPONSE
1.	Will Eskom allow manual sampling in the production of these products and final stockpiles?	The manual sampling will only be allowed for a period of 3 month but not further than that.
2.	Chair kindly advise when all process are completed what is an indicative date to start the first offtake from successful bidders	The expectation is that the product should be delivered around October/November 2023. This is also dependent on how quickly the evaluations may be completed.
3.	Will there only be one tenderer qualified to fulfil the supply over the 12month period for the desired quantity?	Due to the nature of the requirement we anticipate that multiple tenderers may be awarded to supply the product.
4.	With regards to the CPR, is there a cut-off date as to when the CPR is written or signed. This being a somewhat detailed and extensive document, it is not often updated on an annual basis.	The latest available CPR should be submitted, for an operating mine the expectation is that the previous year's CPR should be available.
5.	Will a CPR older than 3 years be accepted with an updated (latest) Resource and Reserve Statement for an operating mine?	That may be accepted however the updated resource and reserve statement should not be more than two years old. We will not be accepting any information that is more than two years.
6.	Does the mine need to have an Eskom vendor?	There is no requirement for the company to be registered as an Eskom vendor. Any company may respond to the tender.

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QUESTIONS FROM THE CLARIFICATION MEETING HELD ON 28 APRIL 2022 FOR THE DELIVERY OF AN ORDER OF 30 000 TONS OF LIMESTONE FROM DANIELSKUIL TO KUSILE POWER STATION FOR A PERIOD NOT EXCEEDING 6 MONTHS

7.	How does one determine what documents have been submitted to Eskom for a specific existing Colliery, as there has previously been disqualification due to CPR Documents that has falsely been submitted to Eskom for an offtake.	This tender allows only companies with mining rights or authorisation to participate. Value adding Traders with offtake agreements will not be accepted. We will not be accepting any offtake agreements
8.	Kindly advise is mwp2005gx a delivered arrangement or a FCA	The contract if awarded will be on a delivered basis (DPU)
9.	How does one determine what documents have been submitted to Eskom for a specific existing Colliery, as there has previously been disqualification due to CPR Documents that has falsely been submitted to Eskom for an offtake.	This tender allows only companies with mining rights or authorisation to participate. Value adding Traders with offtake agreements will not be accepted.
10.	Kindly advise what is payments period (is this 7days, 14days or 30days) after a delivery	60 days payment term from receipt of invoice Meaning the Suppliers will be paid 60 days after receipt of invoice in accordance to Eskom Suppliers Payment Terms Policy
11.	Please confirm if it would be acceptable to submit the BID with the letter confirming "Acceptance of the Mining Right" application subject to finalisation, which may granted during the adjudication process.	This tender allows only companies with mining rights or authorisation to participate. Value adding Traders with offtake agreements will not be accepted.
12.	The RFP document requires that a minimum of 30% of the contract value be subcontracted to designated Black owned entities, EME's or QSE's. Note that approximately 80% of our subcontractors are equal to or above 51% Black Owned, minimum level 4. This includes mining, transporting, washing, etc. The requirement for 30% to be subcontracted will exceed the capacities of EME's at an annual total turnover less than R10 million and QSE's at R50 million. Is our interpretation in this regard, correct?	The subcontracting could be to a group of entities, it does not have to be a single entity. It is not 30% to one supplier; it is to as many entities over the duration of the contract.

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13.	I'm currently running a transport company transporting coal, can you assist me through with process of applying the Tender	We do not have a tender out for transport of coal. Please check the Eskom tender bulletin or National treasury E-portal for opportunities in order to apply.
14.	Please advise if we to submit SHEQ documents prior Tender closing or on contractual and if only Commercial and Technical functionality only is required on the Tendering stage.	SHQ is required during contracting however, the tender information did indicate that the "E" Environmental documents are required when the Tender closes. Please include them when submitting on the 13 July 2023.
15.	Is payment 60 days from invoice or 60 days from statement?	60 days payment term from receipt of invoice Meaning the Suppliers will be paid 60 days after receipt of invoice in accordance to Eskom Suppliers Payment Terms Policy
16.	If a SPV of JV is used to respond, is the audited financial statements for two years required for both or will two years for one and three months for the second suffice?	In the case of an unincorporated JV or a SPV, each partner of the entity must submit their financial statements, which will be consolidated to determine their joint capability to execute the applicable contract. Where a new company is unable to provide audited financial statements for the last 18 months they may, at the discretion of Eskom, be permitted to provide audited financial statements for the most recent twelve-month operating period.
17.	I would like to apply for the tender, from what I see it appears I am late because I did not attend the meeting today is that a problem?	The clarification meeting was not compulsory. It will not be a problem to submit tender proposal on the due date of the tender submission
18.	I am having difficulty registering on the Eskom E-auction, its not giving me the full form to register. I would like to apply for the Tender RFP number MWP2005GX. Please advise on how I can go about this	E-Auction is not required now. It will only be required on the short-listed tenderers. There is a video on Eskom site which provides a step by step to navigate the E-Auction system for bidders
19.	We are running against time to submit, and we would like to know if there's no shorter way to submit or show our intent? We will then submit what is required in due course	Please submit the tender as per the requirements of the invitation to tender document. The documents that are written "required on contract award" can be submitted at the later stage if Your company is shortlisted for further evaluation.

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		Those written “returnable mandatory for evaluation purposes and due at the tender closing” are required on the 13 July 2023 – Due Date (closing date).
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