

# REQUEST FOR PROPOSALS

## DUBE TRADEPORT CORPORATION

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### **APPOINTMENT OF A SERVICE PROVIDER TO PROVIDE LEADERSHIP AND MANAGEMENT DEVELOPMENT PROGRAMS FOR DUBE TRADEPORT CORPORATION FOR A PERIOD OF THREE (3) YEARS**

**REF NO.: DTP/RFP/19/COR/01/2025**

Dube TradePort Corporation (DTPC) was created as a provincial public entity to develop Dube TradePort. Refer to [www.dubetradeport.co.za](http://www.dubetradeport.co.za) for more information on DTPC.

Dube TradePort Corporation (DTPC) invites proposals from qualified and experienced South African public universities that have accredited business schools to analyse and create training materials/curricula, as well as to conduct training for a targeted group in specific agreed areas aimed at improving the capabilities of Executives, Senior Management, Middle Management, and Junior Management. The service provider is required to be registered with both the Department of Higher Education and Training (DHET) and the Council on Higher Education (CHE).

The scope includes but not limited to the following services: analysing and assisting in defining essential skills, creating materials for the 4 programs across various levels, and providing training programs to the designated groups at these 4 levels.

### **OBJECTIVE CRITERIA**

In terms of the PPPFA 2000, sub section 2(1)(f), it is an objective criterion of this bid that South African public universities with accredited business schools qualify to submit tenders for this proposal request.

### **EVALUATION OF THIS BID**

All proposals will be evaluated in various stages – compliance and functionality will be assessed and thereafter all responsive proposals will be evaluated in accordance with the PPPFA regulations, 2022 using the 80/20 preference points system.

The 20 preference points (Specific Goals) will be allocated to the following as included in the bid document:

- I. South African owned enterprises (20 Points)

### **REQUESTS FOR DOCUMENTS & ENQUIRIES**

Bid documents will only be available from **16 May 2025 to 22 May 2025** during the weekdays (Mon – Fri) between 08h30 and 16h00. Documents will not be available physically but will be e-mailed to all companies that purchased bid documents. A non-refundable document fee of **R250.00** (Two hundred and fifty rands) must be paid via EFT, proof of payment must be emailed for the Bid Documents. No cash will be accepted, and proof of payment must be emailed. Please allow 2 days for funds to reflect in the account. DTPC will only email documents once the payment has been cleared in its bank account. Payments must contain the reference, "**DTP/RFP/19/COR/01/2025**" and must clearly identify the Bidder, e.g. "ABC Consortium". Electronic versions of these documents will only be available via email on confirmation and/or proof of payment.

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**Dube TradePort Corporation banking details:**

Bank: ABSA; A/C No: 405 687 3817; Branch Code: 632 005; A/C Name: Dube TradePort Corporation;  
Account type: Current.

A **COMPULSORY** briefing session meeting (**virtual**) for service providers, who have paid for and received the Bid Documents via email will be held via Microsoft Teams (**virtually**) on **23 May 2025 at 11:00**.

Enquiries should be directed via email: [tenders@dubetradeport.co.za](mailto:tenders@dubetradeport.co.za).

## **CLOSING TIME & DATE FOR SUBMITTING RESPONSES**

Proposals must be submitted at the DTPC offices on or before **11h00**, South African time on **6 June 2025**. Documents should be clearly marked "**APPOINTMENT OF A SERVICE PROVIDER TO PROVIDE LEADERSHIP AND MANAGEMENT DEVELOPMENT PROGRAMS FOR DUBE TRADEPORT CORPORATION FOR A PERIOD OF THREE (3) YEARS**".