

# Transnet Rail Infrastructure Manager

TRANSNET



**FOR THE SUPPLY AND DELIVERY OF TELECOMS TOOLS AND EQUIPMENT TO Transnet Rail Infrastructure Manager FOR A PERIOD OF TWELVE (12) MONTHS ON AN "AS AND WHEN REQUIRED" BASIS.**

Date: 12 March 2025

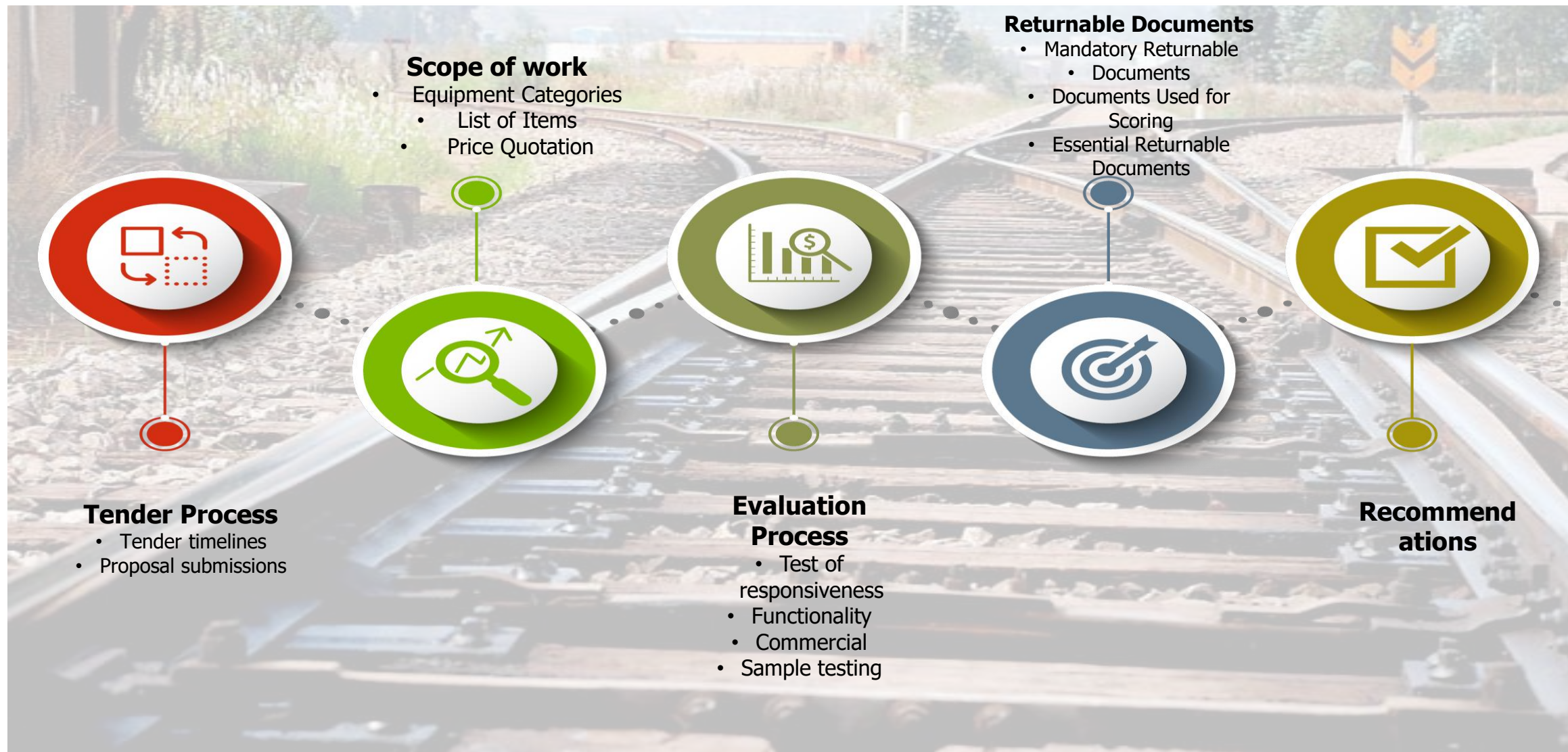


# PURPOSE

- ❑ The purpose of the briefing session is to make sure that all Respondents understand what is expected of them with regards to the tender process and the tender requirements.
- ❑ The briefing session will be recorded
- ❑ Minutes of the briefing session will be distributed to all Respondents who attended the briefing session.
- ❑ Questions will only be accepted under the 'Questions and Answers' session.



# CONTENT



# TENDER TIMELINES

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- ❑ The RFP is for the provision of Telecom Equipment and Tools required for Maintenance of Rail Network, nationally.
- ❑ RFP was issued Tuesday 04 March 2025
- ❑ RFP briefing session 12 March 2025
- ❑ Questions/bid clarifications prior to the closing of the RFP must be channeled through Mulalo Mukwena via e-mail:- [Mulalo.Mukwena@transnet.net](mailto:Mulalo.Mukwena@transnet.net); Section 8 Clarification form.
- ❑ **The closing date for questions/bid clarifications is 19 March 2025 16:00 hrs.**
- ❑ Response to questions/bid clarifications will be sent to all Respondents.
- ❑ **The RFP closes punctually at 22:00 hrs on Friday 21 March 2025.**
- ❑ Respondents must ensure all the required returnable documents are submitted with their proposals – Section 5:  
**RETURNABLE DOCUMENTS**
- ❑ After the closing date, all clarifications/questions must be channeled through the Secretariat of the Transnet Rail Infrastructure Manager Acquisition Divisional Bid Acquisition Committee (details on section 1, clause 6,2 of the RFP).

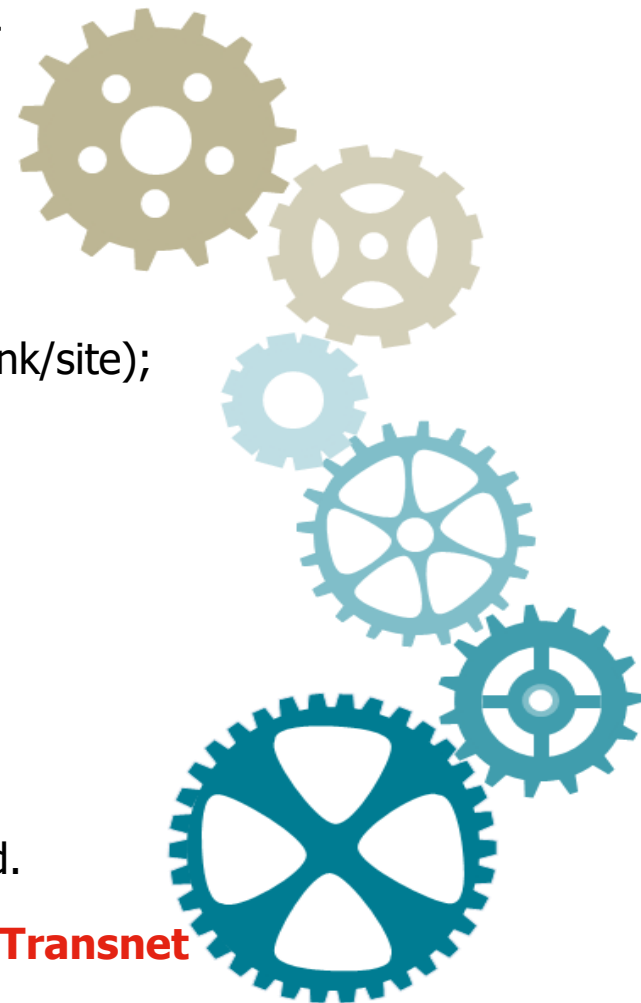
# PROPOSAL SUBMISSION

Bids must be submitted through the new electronic tender submission system, the e-Tender Submission Portal.

The Transnet e-Tender Submission Portal can be accessed as follows:

- ☐ Log on to the Transnet eTenders management platform website/ Portal ((transnetetenders.azurewebsites.net) Please use Google Chrome to access Transnet link/site);
- ☐ Click on "ADVERTISED TENDERS" to view advertised tenders;
- ☐ Click on "SIGN IN/REGISTER – for bidder to register their information (**must fill in all mandatory information**);
- ☐ Click on "SIGN IN/REGISTER" - to sign in if already registered;
- ☐ Toggle (click to switch) the "Log an Intent" button to submit a bid;
- ☐ Submit bid documents by uploading them into the system against each tender selected.
- ☐ **No late submissions will be accepted. The bidder guide can be found on the Transnet**

**Portal** transnetetenders.azurewebsites.net



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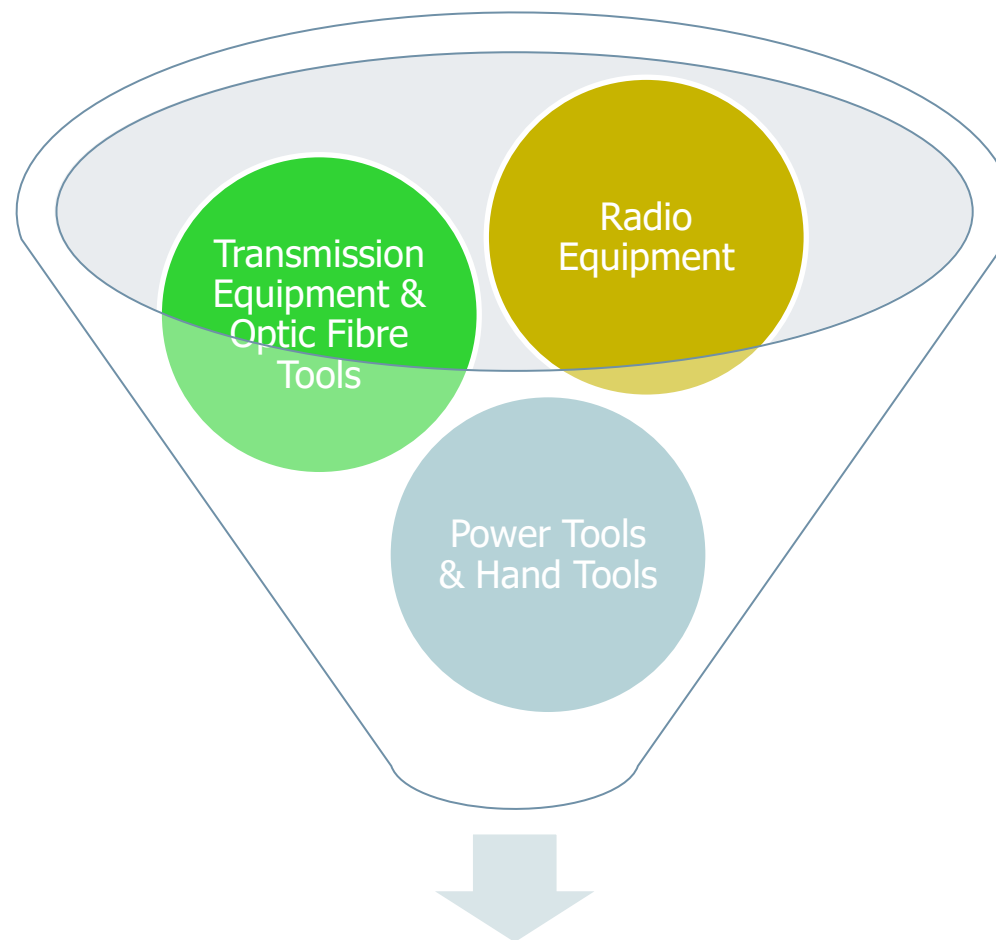
## Scope of work

- Equipment Categories
  - List of Items
  - Price Quotation



# Scope of Work

## Supply of 3 Categories of Telecom Tools and Equipment:



Delivered to: 02 Industrie Street,  
Isando, Kempton Park 1619.

# SCOPE OF WORK

## Category 1: Radio Equipment

- Radio Communication Test Set [10]
- Audio Level Meter [16]
- VSWR Meter / Portable Handheld cable & Antenna Site Analyser [3]
- RF Signal Generator [1]
- SIM card tester [23]

## Category 2: Transmission Equipment & Optic Fibre Tools

- Fusion Splicing machine and Splicing Kit [17]
- Cleaver [18]
- Fibre Probes [10]
- Fibre Optic Link Stick Tool Set [5]
- Power and Source Meter [16]
- Optical Time-Domain Reflectometer (OTDR) [24]
- Data test set / Transmission Analyzer [13]

## Category 3: Power Tools & Hand Tools

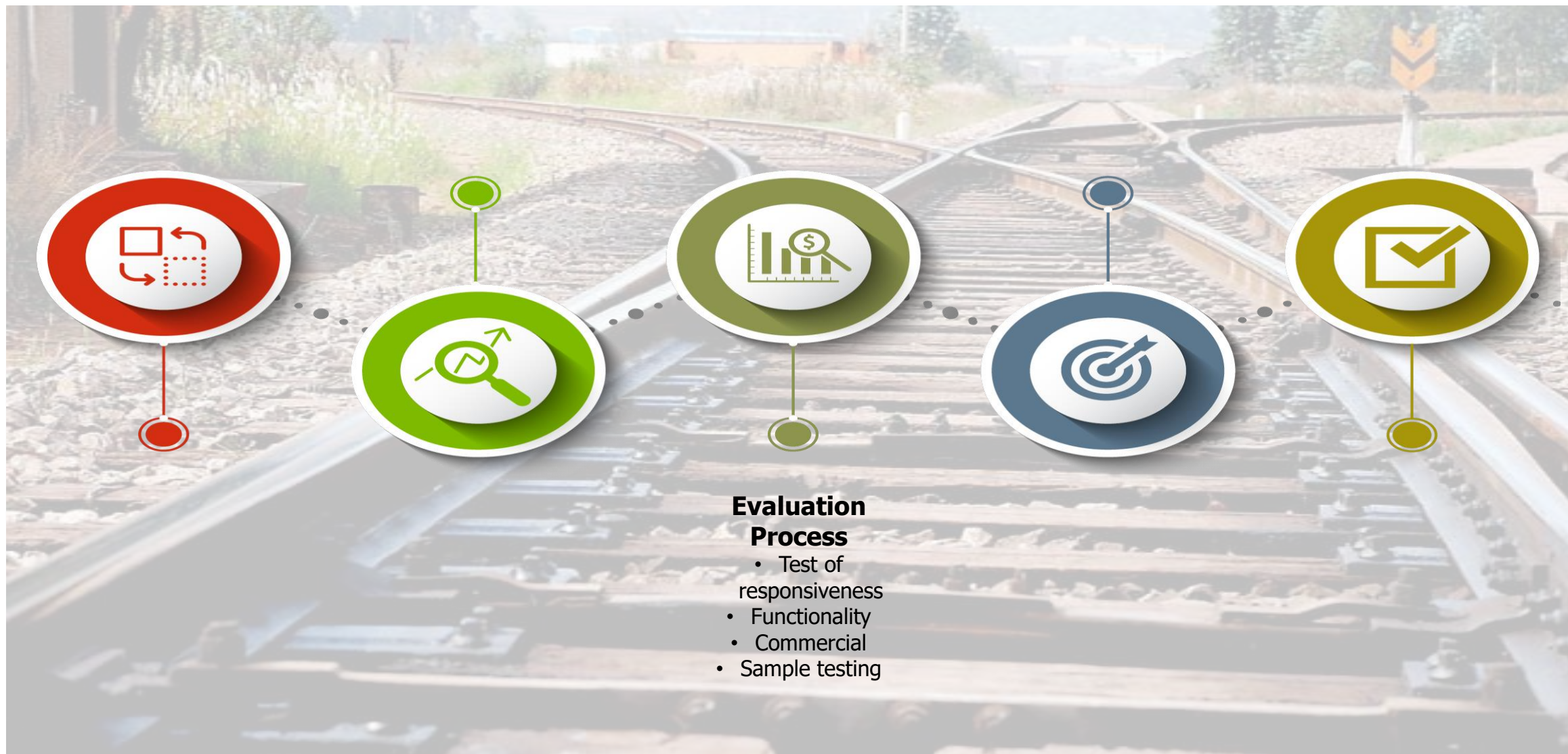
- Cable Fault Locator [11]
- Earth Tester [18]
- True RMS Multi-Meter 1000V [21]
- Insulation Testers 1000V [5]
- Clamp meter - true rms [1]
- DC Variable Load Tester [1]
- High Pressure Cleaner [16]
- Generator Sets 7KVA Petrol/Diesel [9]
- Power Drill [12]
- Extension cord - 25m [1]
- Electric angle grinder [1]
- Lever chain hoist [10]
- Chainsaw [6]
- Compressor [10]
- Technician Toolbox [26]
- Crimping Tool Set [6]
- Handheld Engraver [1]
- Laser Distance Meter [1]
- Labelling Machine [2]
- Handheld FthB31-B50 [2]

# Scope of Work

- ❑ Transnet intends to split the award of business based on highest ranking Bids for separate categories
  - ❑ Respondents are required to quote for all items in a category of their choice.
    - ❑ i.e respondents are permitted to pick either of the three categories however, bidder must be able to supply all items within that chosen category.
  - ❑ Bidders are also allowed to bid for more than one category.
  - ❑ Prices must be quoted in South African Rand inclusive of VAT.
  - ❑ Any disbursement not specifically priced for will not be considered/accepted by Transnet.
  - ❑ To facilitate like-for-like comparison, bidders must submit pricing strictly in accordance with the provided pricing schedule. Section 4 of the RFP
  - ❑ Quantities given are estimates only. Any orders resulting from this RFP will be on an “as and when required” basis.
  - ❑ Prices are to be quoted on a delivered basis to 02 Industrie Street, Isando, Kempton Park
- 9 1619.

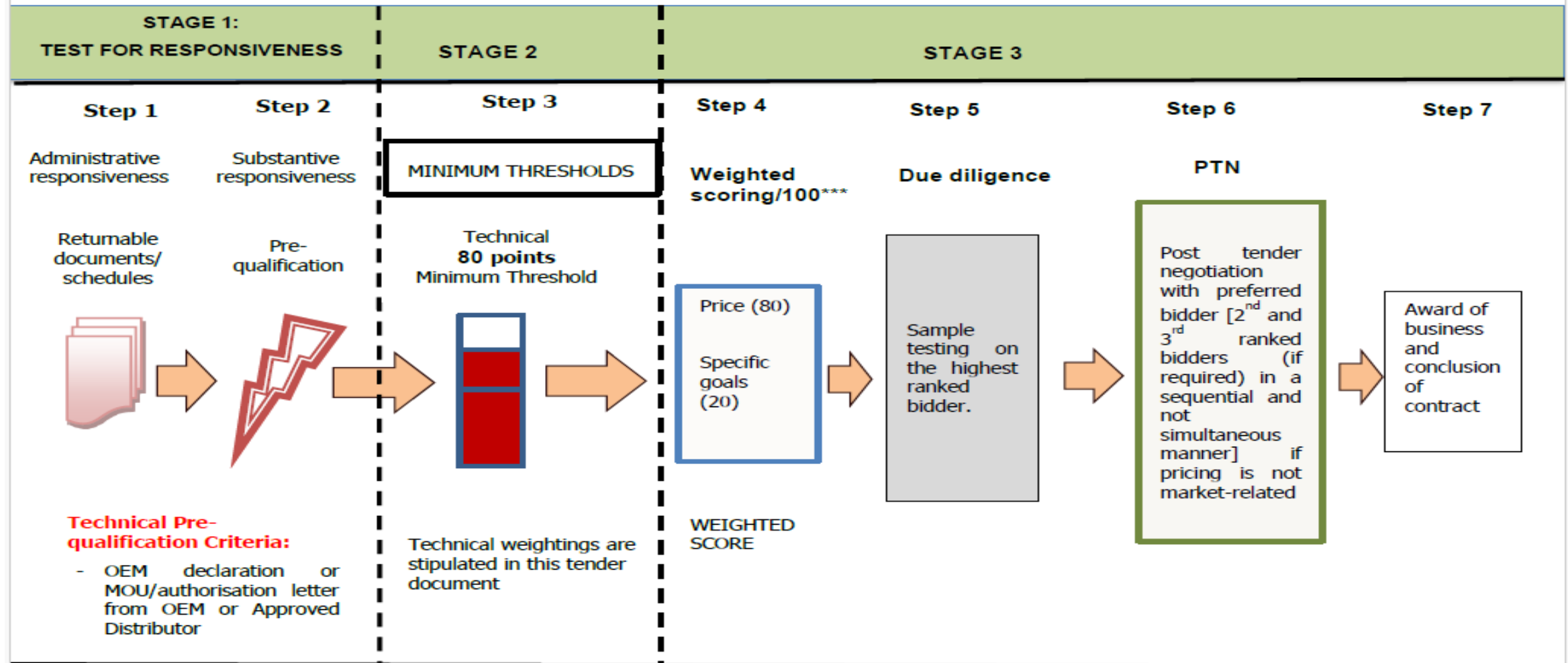


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# Evaluation Process



# Test for Responsiveness

Administrative responsiveness check	RFP Reference
• Whether the Bid has been lodged on time	<i>Section 1 paragraph 3</i>
• Whether all Returnable Documents and/or schedules [where applicable] were completed and returned by the closing date and time	<i>Section 5</i>
• Verify the validity of all returnable documents	<i>Section 5</i>
• Verify if the Bid document has been duly signed by the authorised respondent	<i>All sections</i>



Check for substantive responsiveness	RFP Reference
<ul style="list-style-type: none"> <li>Whether any general and legislation qualification criteria set by Transnet, have been met</li> </ul>	<i>All sections including: Section 2 paragraphs, 6, 10.2, 10,3 General Bid Conditions clause 20</i>
<ul style="list-style-type: none"> <li>Whether the Bid contains a priced offer as prescribed in the pricing and delivery schedule</li> </ul>	<i>Section 4</i>
<ul style="list-style-type: none"> <li>Whether the Bid materially complies with the scope and/or specification given</li> </ul>	<i>All Sections</i>
<ul style="list-style-type: none"> <li>Whether any Technical Pre-qualification Criteria have been met as follows: Submission of a letter declaring the bidder as an OEM or approved distributor for the following items Radio Communication Test Set, VSWR Meter/Portable Handheld cable &amp; Antenna Site Analyser, RF Signal Generator, Fusion Splicing machine and Splicing Kit, Optical Time-Domain Reflectometer (OTDR), Transmission Analyser, Power and Source Meter. Bidders who are not an OEM should submit a MOU from OEM or Approved Distributor indicating that the bidder is authorised to supply Transnet with any of the above-mentioned items. The MOU/authorisation letter should meet the following requirements: <ul style="list-style-type: none"> <li>The MOU/Authorisation letter must be on the manufacturer's letterhead</li> <li>The MOU/Authorisation letter shall state the bidder's company name</li> <li>The MOU/Authorisation letter shall be signed by both the bidder and manufacturer</li> <li>The MOU/Authorisation letter must be dated</li> <li>The MOU/Authorisation letter must quote the RFP reference number of this project</li> <li>The MOU/Authorisation letter must quote the Item/s to be supplied</li> </ul> </li> </ul>	<i>Section 3 – Scope of Work Annexure D Technical Evaluation Questionnaire</i>



# FUNCTIONALITY EVALUATION [80 Points]

Criterion	Indicator for scoring	Unit score	Weight
<b>1. Compliance to Technical Specification</b> <ul style="list-style-type: none"> <li>Compliance to the technical requirements as outlined in the technical specifications</li> <li>Bidders to submit Technical Data Sheet per item, that is compliant to the Specification.</li> </ul>	1. No submission of technical data sheets	0	40
	2. Relevant technical datasheets submitted but incomplete and cover 25% or below of complete scope of items.	10	
	3. Relevant technical datasheets submitted but incomplete and covers 50% or below of complete scope of items.	20	
	4. Relevant technical datasheets submitted but incomplete and covers 75% or below of complete scope of items.	30	
	5. Relevant technical datasheets submitted for complete scope of all items	40	
<b>2. Previous experience in executing similar scope projects.</b>  Proof of successful completion of project with similar scope of delivery. This in the form of reference letter from the client confirming that the project was completed successfully.	1. No reference letters submitted. Irrelevant reference letters submitted. Letter not signed or project scope not stipulated or budget not stated or in the client letterhead.	0	20
	2. One reference letter submitted. Relevant reference letters submitted. Letter signed, project scope stipulated, budget stated and in the client letterhead.	5	
	3. Two reference letters submitted. Relevant reference letters submitted. Letter signed, project scope stipulated, budget stated and in the client letterhead	10	
	4. Three reference letters submitted. Relevant reference letters submitted. Letter signed, project scope stipulated, budget stated and in the client letterhead."	15	
	5. Four reference letters submitted. Relevant reference letters submitted. Letter signed, project scope stipulated, budget stated and in the client letterhead.	20	
<b>3. Delivery lead time from the date of issue of purchase order.</b>  Bidder to declare and commit to number of weeks for delivery of Tools to Transnet after the receipt of a Purchase Order. Specify delivery timelines for the supply and delivery of tools.	1. No submission of delivery lead time.	0	20
	2. Delivery greater than 16 weeks but less than or equal to 20 weeks	5	
	3. Delivery greater than 12 weeks but less than or equal to 16 weeks	10	
	4. Delivery greater than 8 weeks but less than or equal to 12 weeks	15	
	5. Delivery less than or equal to 8 weeks (time ≤ 8 weeks)	20	
<b>4. Warranty period for the supplied Equipment.</b>  Bidder to commit to warranty period for their proposed equipment	1. No Warranty offered	0	20
	2. Less than Six (6) months.	5	
	3. Six (6) to Eight (8) months	10	
	4. Nine (9) to Eleven (11) months.	15	
	5. Twelve (12) months or more.	20	
<b>Total Weighting:</b>			<b>100</b>
<b>Minimum qualifying score required:</b>			<b>80</b>

# Price and Preference

- ❑ Prices must be submitted in the price schedule as provided in the RFP document (Section 4)
- ❑ The Bid shall be evaluated under 80/20

Selected Specific Goal	Number of points allocated (10)
B-BBEE Level of contributor (1 or 2)	10
Entities that are at least 51% black owned	5
Entities that are at least 30% black woman owned	5

- ❑ Prices are to be quoted on a delivered basis to TFR's Telecoms Technical Execution in Isando Depot:

No 2 Industrie street,  
Isando,  
Kempton Park,  
1619

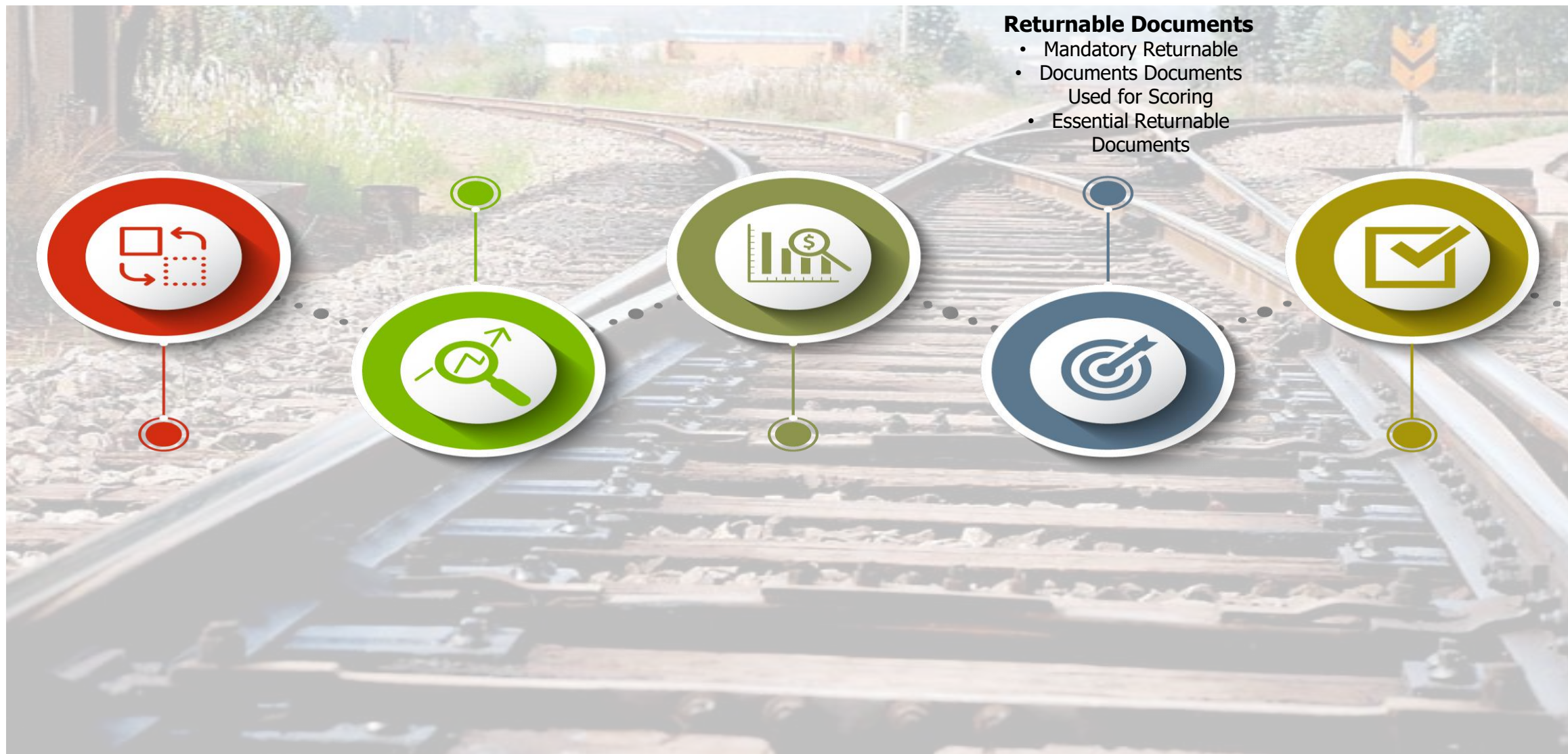


# Due Diligence (Sample Testing)

- Transnet will request the highest ranked bidder to provide product samples to be tested for compliance to specifications, by Transnet.
- Respondents will be afforded a maximum period of two weeks to provide the required samples. Failure to provide the samples within the stipulated time period may lead to disqualification.
- A bidder will be allowed one opportunity to replace/rectify a sample if the product fails the initial test.
- Should the sample fail the Lab tests, Transnet will test samples from the 2<sup>nd</sup> and 3<sup>rd</sup> ranked bidders (if required) in a sequential manner.
- Please refer to Annexure F for the sample testing criterion and Annexure E (E1 to E5) for the products specifications.

Tools	Testing office
Radio Communication Test Set	2 Foley Street, Factoria, Krugersdorp, 1739
Audio Level Meter (Plus 4 Wire Tester)	2 Foley Street, Factoria, Krugersdorp, 1739
VSWR meter/Portable Antenna and site analyser	2 Foley Street, Factoria, Krugersdorp, 1739
Signal Generator	2 Foley Street, Factoria, Krugersdorp, 1739
Fusion Splicing Machine, Splicing Kit and Cleaver	2 Industrie street, Isando, Kempton Park, 1619
OTDR, Source & Power Meter and Fibre Probe	2 Industrie street, Isando, Kempton Park, 1619
Cable Fault Locator	2 Industrie street, Isando, Kempton Park, 1619
Data Test Set	2 Industrie street, Isando, Kempton Park, 1619

# CONTENT





# RETURNABLE DOCUMENTS

## MANDATORY RETURNABLE DOCUMENTS

### SECTION 4: Pricing Schedule

A letter declaring the bidder as an OEM or approved distributor for the following items Radio Communication Test Set, VSWR Meter/Portable Handheld cable & Antenna Site Analyser, RF Signal Generator, Fusion Splicing machine and Splicing Kit, Optical Time-Domain Reflectometer (OTDR), Transmission Analyser, Power and Source Meter. Bidders who are not an OEM should submit a MOU from OEM or Approved Distributor indicating that the bidder is authorised to supply Transnet with any of the above-mentioned items. The MOU/authorisation letter should meet the following requirements:

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- The MOU/Authorisation letter shall state the bidder's company name
- The MOU/Authorisation letter shall be signed by both the bidder and manufacturer
- The MOU/Authorisation letter must be dated
- The MOU/Authorisation letter must quote the RFP reference number of this project
- The MOU/Authorisation letter must quote the Item/s to be supplied



## RETURNABLE DOCUMENTS USED FOR SCORING

Respondent's valid proof of evidence to claim points for compliance with Specific Goals' requirements as stipulated in Section 9 of this RFP

Annexure D: Technical Questionnaire

Technical Data Sheet per item

Reference letters from previous clients confirming successful completion of similar projects.

## ESSENTIAL RETURNABLE DOCUMENTS & SCHEDULES

In the case of Joint Ventures, a copy of the Joint Venture Agreement or written confirmation of the intention to enter into a Joint Venture Agreement

Section 1: SBD1 Form

SECTION 5 : Proposal Form and List of Returnable documents

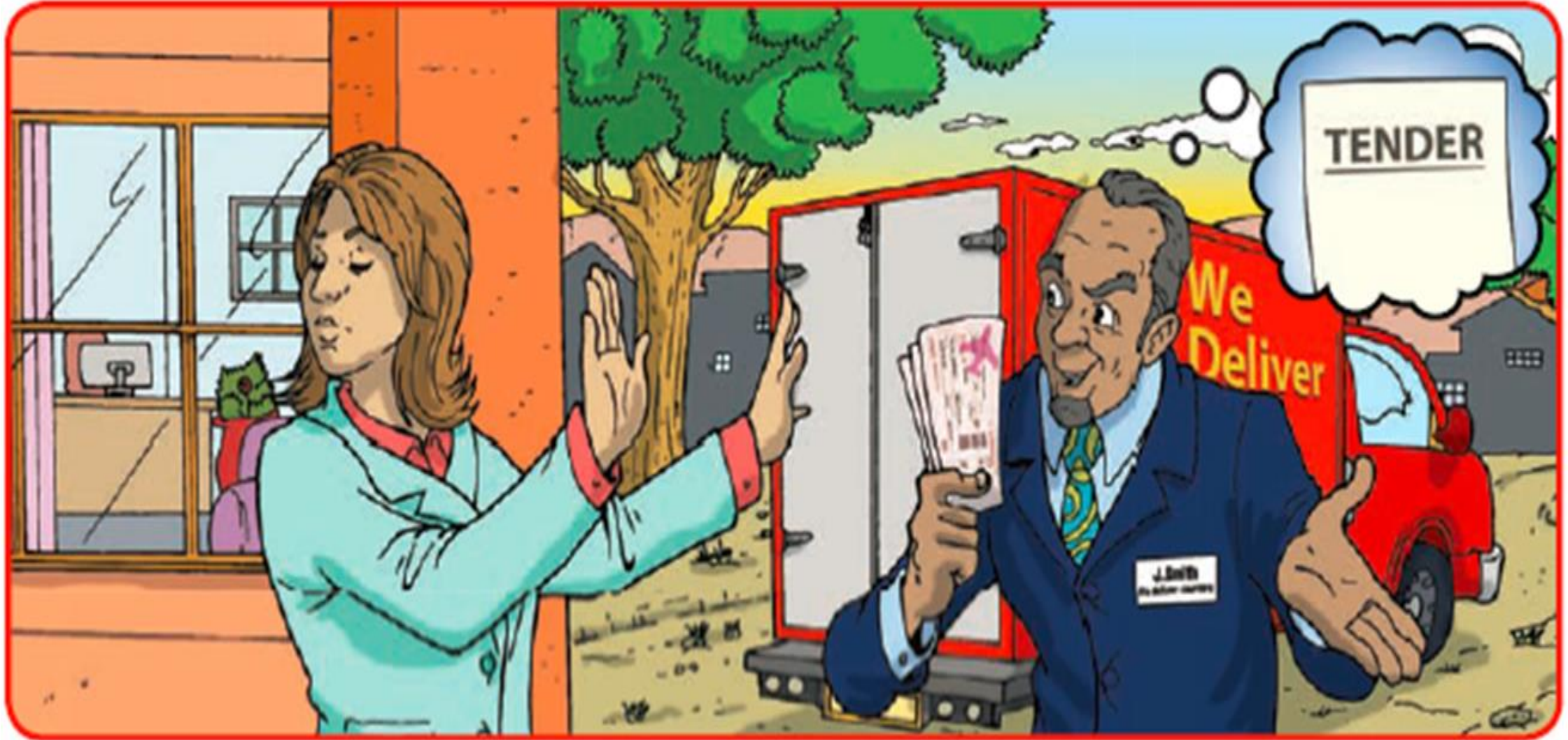
SECTION 6 : Certificate Of Acquaintance with RFP, Terms & Conditions & Applicable Documents

SECTION 7 : RFP Declaration and Breach of Law Form

Proof of Tax Compliance

Proof of CSD registration

# QUESTIONS & ANSWERS



TRANSNET



delivering freight reliably

THANK YOU

