

	Kusile Power Station Project	Unique Identifier: 240-161620407	
		Date: February 2021	Rev 1
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Title: Technical Evaluation Strategy Provision of Water Trucking Services for the Kusile Power Station Project –		Document type: Evaluation Strategy	
Compiled by: Contracts Supervisor Kusile Power Station Project Date	Agreed to by: Contracts Manager Kusile Power Station Project Date	Approved by: Site Services Manager Kusile Power Station Project Date	
Revision	Description of Revisions	Approval Date	
0	First Release	31 January 2023	
1	SHE Requirements Removed	16 May 2023	

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1. Introduction

An open enquiry process will be followed to source the Water Trucking Services in Kusile Power Station Project. The enquiry will be for the whole of the works resulting in a single contract. The enquiry will be advertised locally. Joint ventures will be accepted. The 80/20 preference scoring system will be applicable.

This document sets out the method and criteria that will be used to evaluate the tenders that will result from this invite.

2. Tender Evaluation Method

Eskom undertook that the tender will not be evaluated on price alone and that Eskom will broadly follow the evaluation process and apply the guideline evaluation criteria mentioned in the Table below for the evaluation of the tender. The following functional analysis process will be followed:

- Evaluate submissions against functional criteria.
- Rate each submission against each criteria.
- Apply weightings and calculate total functional score.
- Eliminate tenders below minimum threshold.

The following minimum thresholds will apply when evaluating the tenderer capability to execute the work required:

Functionality Criteria	Maximum number of points percentages	Tenderers will be expected to score at least the minimum threshold per functional area to proceed to the next step
Technical	100%	70%

Functionality:

A weighted score-card approach is used to evaluate the technical compliance of the tenders against the specifications. Tenders need to have a weighted score of 70% or more for functionality to qualify for further evaluation. Technical has a weighting of 100%

All of the scores will be entered on a single Excel workbook. Each evaluator will be assigned a review responsibility based on his or her area of expertise. Separate reports will be compiled and signed off.

3. Evaluation Criteria

The following scoring method will be used to score against the technical evaluation criteria.

Technical			Percentage																
1	Company Experience - Provide evidence (Orders/Contracts/Appointment Letters/Reference Letters/Completion Certificates) of similar projects successfully completed, with verifiable contactable references. 3yrs & more similar projects = 30% 2yrs – 2yrs, 11 months experience = 20% 1yr – 1yr, 11 months experience = 10% 6 - 11 months experience = 5% 0 - 5 months experience = 0%		30%																
2	Management Experience Provide CVs of the key management persons (Site Manager and Supervisor with experience in similar project.)<table><tr><th>Site Manager</th><th>Site Supervisor</th></tr><tr><td>5 & more yrs.' experience =10%</td><td>5 & more yrs.' experience =10%</td></tr><tr><td>4yrs' – 4yrs, 11 months experience =7.5%</td><td>4yrs' – 4yrs, 11 months experience =7.5%</td></tr><tr><td>3yrs'– 3yrs, 11months experience =5%</td><td>3yrs'– 3yrs, 11months experience =5%</td></tr><tr><td>2yrs'– 2yrs, 11 months experience =2,5%</td><td>2yrs'– 2yrs, 11 months experience =2,5%</td></tr><tr><td>1yr' – 1yr, 11months experience =2%</td><td>1yr' – 1yr, 11months experience =2%</td></tr><tr><td>6 – 11 months experience =1.5%</td><td>6 – 11 months experience =1.5%</td></tr><tr><td>0 – 5 months experience =0%</td><td>0 – 5 months experience =0%</td></tr></table>		Site Manager	Site Supervisor	5 & more yrs.' experience =10%	5 & more yrs.' experience =10%	4yrs' – 4yrs, 11 months experience =7.5%	4yrs' – 4yrs, 11 months experience =7.5%	3yrs'– 3yrs, 11months experience =5%	3yrs'– 3yrs, 11months experience =5%	2yrs'– 2yrs, 11 months experience =2,5%	2yrs'– 2yrs, 11 months experience =2,5%	1yr' – 1yr, 11months experience =2%	1yr' – 1yr, 11months experience =2%	6 – 11 months experience =1.5%	6 – 11 months experience =1.5%	0 – 5 months experience =0%	0 – 5 months experience =0%	20%
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0 – 5 months experience =0%	0 – 5 months experience =0%																		
3	Plant & Equipment - Proof on ownership, i.e. Certified copies of vehicle registrations certificates required (valid certified copies during tender submission) Or Letter of intent to lease in the company letterhead with legitimate and verifiable contact details - Driver's competencies for all Three (3) tankers/trucks to be submitted with one of the above. i.e. Code C or EC or EC1 plus professional driving permit (PrDP).		30% 5%																
4	Method Statement Methodology on how to execute the scope of works with emphasis on the followings = 5%<table><tr><td>1</td><td>Tankers/trucks Inspection</td><td>1%</td></tr><tr><td>2</td><td>Collection (environmental and safety aspects to be included)</td><td>2%</td></tr><tr><td>3</td><td>Delivery (environmental and safety aspects to be included)</td><td>2%</td></tr></table>		1	Tankers/trucks Inspection	1%	2	Collection (environmental and safety aspects to be included)	2%	3	Delivery (environmental and safety aspects to be included)	2%	15%							
1	Tankers/trucks Inspection	1%																	
2	Collection (environmental and safety aspects to be included)	2%																	
3	Delivery (environmental and safety aspects to be included)	2%																	

	Mobilisation Plan:			
	• Establishment onsite = 5%			
	1	Time frame for mobilising tankers/trucks		2.5%
	2	Time frame for establishment of site office		2.5%
	• Recruitment of resources = 5%			
	1	Time frame for mobilising human resources		2.5%
	2	Time frame for completion of medicals and inductions		2.5%
	Total			100%