

QUESTIONS AND ANSWERS FOR THE SUPPLY AND DELIVERY OF VARIOUS VEHICLES AND TRUCKS. TEDNER NUMBER - E1226DXEAL

1. Would you please be so kind and advise if this tender is an outright buy or a lease agreement?

Answer: It's an outright purchase.

2. Will Eskom be financing the purchase of each vehicle directly upon issuance of an order, or

Answer: The contract is a supply and delivery contract therefore the service provider is expected to deliver the vehicles after receiving the order. Payment/Finance matters between the contractor and the bank are between the two parties. Eskom is not involved. Eskom will pay the contractors after the delivery of vehicles ordered via the purchase order.

3. Is the appointed service provider expected to finance the vehicles upfront and only submit quotations per order for reimbursement/payment by Eskom, or

Answer: Please refer to the answer above.

4. Should the service provider include a financing plan as part of the tender submission to support vehicle acquisition?

Answer: Yes the supplier can submit the financing plan or financial statements of the company

5. Please share the full tender location. Where is it in Midrand?

Answer: Eskom Academy of Learning, Midrand Dale Road.

6. Kindly advise on the quantities required for each of the categories as the NEC BOQ shows "0" under the quantity column.

Answer: We're not aware of quantities, vehicle quantities will depend on the business need at the time of placing a purchase order.

7. We would also like to clarify on whether you are aware of Toyota SA's policy on Supply and Delivery tenders where they don't allow any of their dealerships to release vehicles to "non-dealership businesses" for Supply and Delivery tenders. They regard non-dealership businesses as "Front Buying Companies". Our business was advised of this policy about three months ago when supplying one of our clients (an Eskom Power Station). We supplied alternative OEM brands instead of Toyota.

Answer: We went out to the market not for the make and model but for our vehicle specification to be met. Therefore, the service provider can respond with any vehicle as long as the technical specification is met.

8. Would it be possible to send me the link or recording of the non-compulsory briefing held on the 12th of May 2025 regarding the above-mentioned invitation to tender.

Answer: Recap: Clarification Meeting for the Provision of Various Vehicles and Trucks for Gauteng Cluster for a period of 36 months . Tender number - E1226DXEAL Monday, 12 May

9. On the scope of work for trucks must the price include permitted ancillaries (steel water tank, Aerial platforms, water tanker body, cranes) or only price for the horse/chassis that meet the spec? According to the briefing session it was mentioned that if you are not an OEM or a registered dealership you can ask for support letters from the dealerships can we proceed with this as we are neither an OEM nor dealership.

Answer: Only the horse and chassis because there are OEM's specialising on the ancillaries and they can ask the dealers for the support letters because when the need arises they must honour warranty on their behalf.