

INVITATION TO BID

BID NO:

RAF/2022/00012

BID DESCRIPTION:

THE ROAD ACCIDENT FUND (RAF) HEREBY INVITES EXPERIENCED AND SUITABLE SERVICE PROVIDER TO PROVIDE DATACENTRE HOSTING (MPLS), WIDE AREA NETWORK (WAN) CONNECTIVITY AND INTERNET SERVICES (DIA) FOR A PERIOD OF FIVE (5) YEARS.

Publication date: 14 October 2022

No briefing session

Closing date: 17 November 2022 @ 11h00 am

Note: Faxed and/or Emailed Proposals/ bids will not be accepted, only hand delivered and couriered Proposals/ bids must be deposited in the tender Box on or before the closing date and time.

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IMPORTANT NOTES:

- 1. Bid documents are available on the website (www.raf.co.za) at no cost.
- 2. Submission of Proposals
 - Bid responses must be placed in the tender box clearly marked with a tender number and description; and
 - Bidders are required to submit a soft copy (PDF) of their original Bid Document/Proposal in a USB (To be enclosed in the envelope which contains the Original Bid Document/Proposal)
 - The proposal must be deposited in the tender box situated at the reception of RAF at the below address:

Road Accident Fund (RAF), Eco Glades 2 Office Park, 420 Witch-hazel Avenue, Centurion, 0046

3. Validity Period

The proposal submitted by the supplier must be valid for a period of 90 days, from the closing date for the submission of proposals.

4. Enquiries

All enquiries regarding this bid must be directed to the Supply Chain Management Office:

Bid Enquiries: Tshiamo Motitswe

E-mail address: Tshiamomo@raf.co.za.

Note: No telephonic enquiries will be entertained.

Closing date and time for Bid questions and enquiries: 01 November 2022

Publication date for Questions & Answers: 04 November 2022

Questions and Answers will be published on the RAF website.

Important Notes:

- 1. All questions/enquiries must be forwarded in writing to the e-mail address above; and
- 2. Questions/enquiries received after the above-stated date and time will not be entertained.

MANDATORY/ LEGISLATIVE REQUIREMENTS

This stage checks and validates the bidders' compliance to the legal requirements to conduct business in South Africa, as well as to the industry requirement for the supply of goods and services.

NB: No points will be allocated at this stage; however, bidders' that do not comply with the prequalification requirements below will be disqualified and will not advance to the next stage of evaluation.

Returnable Documents / Information	Check list ✓ Tick each box
SBD 1: Completed, attached and signed	
SBD 3.1 or 3.3 or 3.3 Completed, attached and signed	
SBD 4: Completed, attached and signed	
SBD 5: Completed, attached and signed	
SBD 6.1: Completed, attached and signed	
Proof of Construction Industry Development Board (CIDB) registration, if applicable.	
Specification document: Completed, attached and signed	
General Condition of contract: Initialled and attached	
Provide Tax TCS Pin to verify Tax Status: Attached (In bids where Consortia/Joint Ventures/Sub-contractors are involved, each party must submit a separate Tax Clearance Certificate.)	
If the bidder is a joint venture, consortium or other unincorporated grouping of two or more persons/ entities, a copy of the joint venture agreement between the members should be provided.	
Registered on the Central Supplier Database of National Treasury. (For registration information, go to https://secure.csd.gov.za/)	

Note: Some requirements may not be applicable to international suppliers/ bidders and only those suppliers/ bidders will be exempted from these mandatory/ legislative requirements. All SBDs must be submitted (signed) noting where it is not applicable. If any specific SBD is not submitted, documentary proof, clearly stating the reason must be attached.

Bidders must also supply the documents below (where applicable).

Other Requirements	Check list ✓ Tick each box
Valid B-BBEE Certificate attached	

PART A INVITATION TO BID

YOU ARE HEREBY INVI	TED TO BID FOR	REQUIREMENTS OF TH	IE (NAME OF D	EPARTMENT/ PUBL	IC ENTITY)	
BID NUMBER:		CLOSING DATE:			CLOSI	NG TIME:	11H00
DESCRIPTION							
BID RESPONSE DOCUM	IENTS MAY BE DI	EPOSITED IN THE BID E	SOX SITUATED	AT (STREET ADDR	RESS)		
Road Accident Fund (RA							
Eco Glades 2 Office Parl	k						
420 Witch-Hazel Avenue							
Centurion							
0046							
BIDDING PROCEDURE	NQUIRIES MAY I	BE DIRECTED TO	TECHNICAL	ENQUIRIES MAY B	E DIRECTE	D TO:	
CONTACT PERSON			CONTACT PE	ERSON			
TELEPHONE NUMBER			TELEPHONE	NUMBER			
FACSIMILE NUMBER	N/A		FACSIMILE N	IUMBER			
E-MAIL ADDRESS			E-MAIL ADDF	RESS			
SUPPLIER INFORMATIO	N						
NAME OF BIDDER							
POSTAL ADDRESS							
STREET ADDRESS							
TELEPHONE NUMBER	CODE			NUMBER			
CELLPHONE NUMBER							
FACSIMILE NUMBER	CODE			NUMBER			
E-MAIL ADDRESS							
VAT REGISTRATION NUMBER							
SUPPLIER	TAX			CENTRAL			
COMPLIANCE STATUS	COMPLIANCE		OR	SUPPLIER			
	SYSTEM PIN:			DATABASE No:	MAAA		
B-BBEE STATUS	TICK AP	PLICABLE BOX	B-BBFF STA	TUS LEVEL SWORN		ITICK APPLI	CABLE BOX
LEVEL VERIFICATION	11011711	. Liorible borg	AFFIDAVIT	.00 22 722 0770111	`	[11011711121	.07.522.507.1
CERTIFICATE							_
	☐ Yes	☐ No				Yes	☐ No
[A B-BBEE STATUS L				DAVIT (FOR EME	S & QSEs) MUST BE	SUBMITTED IN

REPRE SOUTH THE G	ICES /WORKS	☐Yes ☐No [IF YES ENCLOSE PROOF]	2 ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	☐Yes ☐No [IF YES, ANSWER THE QUESTIONNAIRE BELOW]
QUES	TIONNAIRE TO BI	DDING FOREIGN SUPPLIERS		
IS THE	ENTITY A RESID	ENT OF THE REPUBLIC OF SOUTH AFRI	ICA (RSA)?	☐ YES ☐ NO
DOES	THE ENTITY HAV	E A BRANCH IN THE RSA?		☐ YES ☐ NO
DOES	THE ENTITY HAV	E A PERMANENT ESTABLISHMENT IN TI	HE RSA?	☐ YES ☐ NO
DOES	THE ENTITY HAV	E ANY SOURCE OF INCOME IN THE RSA	Λ?	☐ YES ☐ NO
IF THE	ANSWER IS "NO	N THE RSA FOR ANY FORM OF TAXATION TO ALL OF THE ABOVE, THEN IT IS NOW THE SOUTH AFRICAN REVENUE SER	ON? NOT A REQUIREMENT TO REGISTER FO RVICE (SARS) AND IF NOT REGISTER AS	☐ YES ☐ NO PR A TAX COMPLIANCE STATUS PER 2.3 BELOW.
		TERMS AND CO	PART B NDITIONS FOR BIDDING	
1.1.	BID SUBMISSION BIDS MUST BE DE CONSIDERATION	DELIVERED BY THE STIPULATED TIME T	TO THE CORRECT ADDRESS. LATE BIDS	WILL NOT BE ACCEPTED FOR
1.2.		T BE SUBMITTED ON THE OFFICIAL THE BID DOCUMENT.	FORMS PROVIDED-(NOT TO BE RE-	TYPED) OR IN THE MANNER
1.3.	1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.			
1.4.	THE SUCCESSF	UL BIDDER WILL BE REQUIRED TO FILI	L IN AND SIGN A WRITTEN CONTRACT F	ORM (SBD7).
2. 2.1		CE REQUIREMENTS ENSURE COMPLIANCE WITH THEIR TAX	V ODLICATIONS	
				O (DIN) ICCLIED DV CADC TO
2.2		REQUIRED TO SUBMIT THEIR UNIQUE RGAN OF STATE TO VERIFY THE TAXP,	E PERSONAL IDENTIFICATION NUMBEF AYER'S PROFILE AND TAX STATUS.	R (PIN) ISSUED BY SARS TO
2.3	APPLICATION F WWW.SARS.GO	• • • • • • • • • • • • • • • • • • • •	PIN MAY BE MADE VIA E-FILING TH	ROUGH THE SARS WEBSITE
2.4	BIDDERS MAY A	LSO SUBMIT A PRINTED TCS CERTIFIC	ATE TOGETHER WITH THE BID.	
2.5		E CONSORTIA / JOINT VENTURES / S S CERTIFICATE / PIN / CSD NUMBER.	SUB-CONTRACTORS ARE INVOLVED, E	ACH PARTY MUST SUBMIT A
2.6	WHERE NO TCS NUMBER MUST		REGISTERED ON THE CENTRAL SUPP	LIER DATABASE (CSD), A CSD
2.7			HE SERVICE OF THE STATE, COMPANIES CORPORATIONS WITH MEMBERS PERS	
			BOVE PARTICULARS MAY RENDER THE	BID INVALID.
SIGN	A FURE OF BID	DER:		
CAPA	CITY UNDER V	WHICH THIS BID IS SIGNED:		
-	-	ist be submitted e.g. company resolu		

DATE:.....

PRICING SCHEDULE – FIRM PRICES (PURCHASES)

NOTE:

ONLY FIRM PRICES WILL BE ACCEPTED. NON-FIRM PRICES (INCLUDING PRICES SUBJECT TO RATES OF EXCHANGE VARIATIONS) WILL NOT BE CONSIDERED

IN CASES WHERE DIFFERENT DELIVERY POINTS INFLUENCE THE PRICING, A SEPARATE PRICING SCHEDULE MUST BE SUBMITTED FOR EACH DELIVERY POINT

Name of bidder			
OFFER	R TO BE VALID FOR 90 DAYS FROM THE CLO	SING DATE OF BID. BID PRICE IN RSA CURRENCY	
NO.	QUANTITY DESCRIPTION	** (ALL APPLICABLE TAXES INCLUDED)	
-	Required by:		
-	At:		
-	Brand and model		
-	Country of origin		
-	Does the offer comply with the specification(s)?	*YES/NO	
-	If not to specification, indicate deviation(s)		
-	Period required for delivery	*Delivery: Firm/not firm	
-	Delivery basis		

Note: All delivery costs must be included in the bid price, for delivery at the prescribed destination.

^{** &}quot;all applicable taxes" includes value- added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies.

BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

- 2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest1 in the enterprise, employed by the state? **YES/NO**
- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

2.2 Do you, or any person connected with the bidder, have a relationship wi institution? YES/NO	th any person who is employed by the procuring
2.2.1 If so, furnish particulars:	
2.3 Does the bidder or any of its directors / trustees / shareholders / memb interest in the enterprise have any interest in any other related enterprise w YES/NO2.3.1 If so, furnish particulars:	
3. DECLARATION	
I, the undersigned, (name) in s the following statements that I certify to be true and complete in every respect:	
3.1 I have read and I understand the contents of this disclosure;	

¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium2 will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

Signature	Date
Position	Name of bidder

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

SBD:5

THE NATIONAL INDUSTRIAL PARTICIPATION PROGRAMME INTRODUCTION

The National Industrial Participation (NIP) Programme, which is applicable to all government procurement contracts that have an imported content, became effective on 1 September 1996. The NIP Policy and Guidelines were fully endorsed by Cabinet on 30 April 1997. In terms of the Cabinet decision, all state and parastatal purchases/lease contracts (for goods, works and services) entered into after this date, are subject to the NIP requirements. NIP is obligatory and therefore must be complied with. The Industrial Participation Secretariat (IPS) of the Department of Trade and Industry (dti) is charged with the responsibility of administering:

1 PILLARS OF THE PROGRAMME

- 1.1 The NIP obligation is benchmarked against the imported content of the contract. Any contract having an imported content equal to or exceeding US\$10 million or other currency equivalent to US\$10 million will have an NIP obligation. This threshold of US\$10 million can be reached as follows:
 - (a) Any single contract with imported content exceeding US\$10 million.

or

(b) Multiple contracts for the same goods, works or services each with imported content exceeding US\$3 million awarded to one seller over a two-year period which exceeds US\$10 million in total.

or

(c) A contract with a renewable option clause, where should the option be exercised, the total value of the imported content will exceed US\$10 million.

OI

- (d) Multiple suppliers of the same goods, works or services under the same contract, where the value of the imported content of each allocation is equal to or exceeds US\$3 million worth of goods, works or services to the same government institution, which in total over a two-year period exceeds US\$10 million.
- 1.2 The NIP obligation applicable to suppliers in respect of sub-paragraphs 1.1 (a) to 1.1 (c) above will amount to 30% of the imported content, whilst suppliers in respect of sub-paragraph 1.1 (d) shall incur 30% of the total NIP obligation on a pro-rata basis.
- 1.3 To satisfy the NIP obligation, the dti would negotiate and conclude agreements such as investments, joint ventures, sub-contracting, licensee production, export promotion, sourcing arrangements and research and development (R&D) with partners, or suppliers
- 1.4 A period of seven years has been identified as the time frame within which to discharge the obligation.

2 REQUIREMENTS OF THE DEPARTMENT OF TRADE AND INDUSTRY

- 2.1 In order to ensure effective implementation of the programme, successful bidders (contractors) are required to, immediately after the award of a contract
 - that is in excess of R10 million, submit details of such a contract to the dti for reporting purposes.
- 2.2 The purpose for reporting details of contracts in excess of the amount of R10

million is to cater for multiple contracts for the same goods, works or services; renewable contracts and multiple suppliers for the same goods, works or services under the same contract as provided for in sub-paragraphs 1.1.(b) to 1.1. (d) above.

3 BID SUBMISSION AND CONTRACT REPORTING REQUIREMENTS OF BIDDERS AND SUCCESSFUL BIDDERS (CONTRACTORS)

- 3.1 Bidders are required to sign and submit this Standard Bidding Document (SBD 5) together with the bid on the closing date and time.
- 3.2 In order to accommodate multiple contracts for the same goods, works or services, renewable contracts and multiple suppliers for the same goods, works or services under the same contract as indicated in sub-paragraphs 1.1 (b) to 1.1 (d) above and to enable the dti in determining the NIP obligation, successful bidders (contractors) are required, immediately after being officially notified about any successful bid with a value in excess of R10 million, to contact and furnish the dti with the following information:
 - Bid/contract number:
 - Description of the goods, works or services;
 - Date on which the contract was accepted;
 - Name, address and contact details of the government institution;
 - Value of the contract; and
 - Imported content of the contract, if possible.
- 3.3 The information required in paragraph 3.2 above must be sent to the Department of Trade and Industry, Private Bag X 84, Pretoria, 0001 for the attention of Mr Elias Malapane within five (5) working days after award of the contract. Mr Malapane may be contacted on telephone number (012) 394 1401, facsimile (012) 394 2401 or e-mail at Elias@thedti.gov.za for further details about the programme.

4 PROCESS TO SATISFY THE NIP OBLIGATION

- 4.1 Once the successful bidder (contractor) has made contact with and furnished the dti with the information required, the following steps will be followed:
 - a. The contractor and the dti will determine the NIP obligation;
 - b. The contractor and the dti will sign the NIP obligation agreement;
 - c. The contractor will submit a performance guarantee to the dti;
 - The contractor will submit a business concept for consideration and approval by the dti;
 - e. Upon approval of the business concept by the dti, the contractor will submit detailed business plans outlining the business concepts;
 - f. The contractor will implement the business plans; and
 - g. The contractor will submit bi-annual progress reports on approved plans to the dti.
 - 4.2 The NIP obligation agreement is between the dti and the successful bidder (contractor) and, therefore, does not involve the purchasing institution.

Bid number
Closing date:
Name of
bidder
Postal address

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2017

This preference form must form part of all bids invited. It contains general information and serves as a claim form for preference points for Broad-Based Black Economic Empowerment (B-BBEE) Status Level of Contribution

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF B-BBEE, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017.

1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
 - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
 - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).
- a) The value of this bid is estimated to exceed R50 000 000 (all applicable taxes included) and therefore the 90/10 preference point system shall be applicable; or
- 1.3 Points for this bid shall be awarded for:
 - (a) Price: and
 - (b) B-BBEE Status Level of Contributor.
- 1.4 The maximum points for this bid are allocated as follows:

	POINTS
PRICE	90
B-BBEE STATUS LEVEL OF CONTRIBUTOR	10
Total points for Price and B-BBEE must not exceed	100

- 1.5 Failure on the part of a bidder to submit proof of B-BBEE Status level of contributor together with the bid, will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.
- 1.6 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

2. **DEFINITIONS**

- (a) "B-BBEE" means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (b) "B-BBEE status level of contributor" means the B-BBEE status of an entity in terms of a code of good practice on black economic empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (c) "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of goods or services, through price quotations, advertised competitive bidding processes or proposals;
- (d) "Broad-Based Black Economic Empowerment Act" means the Broad-Based Black

Economic Empowerment Act, 2003 (Act No. 53 of 2003);

- **(e) "EME"** means an Exempted Micro Enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- (f) "functionality" means the ability of a tenderer to provide goods or services in accordance with specifications as set out in the tender documents.
- (g) "prices" includes all applicable taxes less all unconditional discounts;
- (h) "proof of B-BBEE status level of contributor" means:
 - 1) B-BBEE Status level certificate issued by an authorized body or person;
 - 2) A sworn affidavit as prescribed by the B-BBEE Codes of Good Practice;
 - 3) Any other requirement prescribed in terms of the B-BBEE Act;
- "QSE" means a qualifying small business enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- (j) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;

3. POINTS AWARDED FOR PRICE

3.1 THE 90/10 PREFERENCE POINT SYSTEMS

A maximum of 90 points is allocated for price on the following basis: **90/10**

$$Ps = 90 \left(1 - \frac{Pt - P\min}{P\min} \right)$$

Where

Ps = Points scored for price of bid under consideration

Pt = Price of bid under consideration

Pmin = Price of lowest acceptable bid

4. POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTOR

4.1 In terms of Regulation 6 (2) and 7 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of Contributor	Number of points (90/10 system)
1	10
2	9
3	6
4	5
5	4
6	3
7	2
8	1
Non-compliant contributor	0

5.	BID DECLARATION
5.1	Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:
6.	B-BBEE STATUS LEVEL OF CONTRIBUTOR CLAIMED IN TERMS OF PARAGRAPHS 1.4 AND 4.1
6.1	B-BBEE Status Level of Contributor: . = (maximum of 10 points)
	(Points claimed in respect of paragraph 7.1 must be in accordance with the table reflected in paragraph 4.1 and must be substantiated by relevant proof of B-BBEE status level of contributor.
7.	SUB-CONTRACTING
7.1	Will any portion of the contract be sub-contracted?
	(Tick applicable box)
	YES NO
7.1.1	If yes, indicate:
i) ii) iii) iv)	What percentage of the contract will be subcontracted
	Preferential Procurement Regulations,2017:

Designated Group: An EME or QSE which is at last 51% owned by:	EME √	QSE √
Black people		
Black people who are youth		
Black people who are women		
Black people with disabilities		
Black people living in rural or underdeveloped areas or townships		
Cooperative owned by black people		
Black people who are military veterans		
OR		
Any EME		
Any QSE		

8.	DECLARATION WITH REGARD TO COMPANY/FIRM
	Name of company/firm:VAT registration number:
8.1	TYPE OF COMPANY/ FIRM
	 □ Partnership/Joint Venture / Consortium □ One person business/sole propriety □ Close corporation □ Company □ (Pty) Limited [TICK APPLICABLE BOX]
8.2	DESCRIBE PRINCIPAL BUSINESS ACTIVITIES
8.3	COMPANY CLASSIFICATION
	 Manufacturer Supplier Professional service provider Other service providers, e.g. transporter, etc. [TICK APPLICABLE BOX]
8.4	Total number of years the company/firm has been in business:
8.5	I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contributor indicated in paragraphs 1.4 and 6.1 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:
	i) The information furnished is true and correct;
	 The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
	iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 6.1, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;
	 iv) If the B-BBEE status level of contributor has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have –
	(a) disqualify the person from the hidding process:

(d) recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted

having to make less favourable arrangements due to such cancellation;

recover costs, losses or damages it has incurred or suffered as a result of that

cancel the contract and claim any damages which it has suffered as a result of

(b)

(c)

person's conduct;

by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and

(e) forward the matter for criminal prosecution.

WITNESSES 1	SIGNATURE(S) OF BIDDERS(S)
2	DATE: ADDRESS

SPECIFICATION DOCUMENT

1. BACKGROUND TO THE ROAD ACCIDENT FUND (RAF)

The Road Accident Fund (RAF) is a schedule 3A Public Entity established in terms of the Road Accident Fund Act, 1996 (Act No. 56 of 1996), as amended. Its mandate is the provision of compulsory social insurance cover to all users of South African roads, to rehabilitate and compensate persons injured as a result of the negligent driving of motor vehicles in a timely and caring manner, and to actively promote the safe use of our roads.

The customer base of the RAF comprises not only of the South African public, but all foreigners within the borders of the country. The RAF head office is in Centurion there will be other Customer Experience Centres in each province in the country. Where the project scope requires staff compliment and/ or space to determine pricing, such will be included in the requirements.

2. SPECIAL INSTRUCTIONS TO BIDDERS

- 2.1 The bidder must be an eligible, registered Service Provider in terms of the applicable laws of the Country and included in the National Treasury Central Supplier Database.
- 2.2 The bidder must have a business continuity management program, which must be available for inspection by the RAF during the subsistence of rendering services to the RAF.
- 2.3 Bidders are required to provide full and accurate responses to the mandatory requirements as stated in this document, and, where required explicitly state either "Comply/Not Comply" and where applicable substantiate the responses with the necessary supporting documents.
- 2.4 Bidders are informed that failure to fully comply with Mandatory requirements will nullify their bids for further evaluation.
- 2.5 Bid Proposals must be clearly indexed and cross referenced to a Table of Contents.
- 2.6 The Evaluation Criteria that was published with a Request for Proposal/ Bids will be used to assess bidders' responses and no amendment after the closing of a bid.
- 2.7 It is expected of bidders to have their Tax matters in order when the proposals are submitted. RAF reserves the right to confirm bidders' Tax matters on CSD prior to award. Only Tax compliant bidders will be awarded contracts.
- 2.8 Companies or Director that are included on the National Treasury register of Restricted Suppliers and/ or Tender Defaulters will be automatically disgualified from the bidding process.
- 2.9 As prescribed all Standard Bidding Documents (SBD Forms Returnable Documents) must be fully

completed and duly signed. All Returnable Documents must be submitted with the proposal at the closing of a bid.

3. BACKGROUND OF THE BID

- 3.1 The Road Accident Fund (RAF) requires a service provider for the Datacentre Hosting, Wide Area Network (WAN) Connectivity and Dedicated Internet Access (DIA) services for a period of five (5) years.
- 3.2 RAF requires a secured Hosted Datacentre service which comprises of the Production (Primary) Datacentre and Disaster Recovery (DR) or Secondary Datacentre in a geographically dispersed colocation in an active passive mode but has the flexibility to change to active-active mode when necessary. The Datacentre should be a dedicated caged solution and nothing less than Tier 3 Datacentre facilities for both Production and DR.
- 3.3 Wide Area Network (WAN) Connectivity required should be based on MPLS VPN cloud connectivity services with SDWAN by design for all RAF offices (existing offices and new footprint increase on the pipeline). Each RAF office connects to the MPLS core through a Fibre (Primary) and a Microwave (Secondary) access links. By default, MPLS provides secure any-to-any connectivity where all RAF connected sites can communicate directly to each other without having to go through the host-centric. This ensures that connectivity between the sites is not dependent on Head office.
- 3.4 The Internet (DIA) connectivity service includes Production & DR breakout. Moreover, there are services that are in operation as part of hosting services Public Domain Names Raf.co.za and any other domain names that are registered under the RAF as well as other connectivity. Interconnect to third parties into Vodacom Datacentre iXchange i.e. Telkom, APN services, RightFax and current RAF banking partner connecting through the current secured channel.
- 3.5 The required services will support critical business initiatives of optimal ICT services, stabilization, business continuity and optimization. The requirements are also based on a capacity management plan and forecasting to deal with ICT service provisioning alignment, SLA/OLA requirements, performance, improve user experience, and most importantly service availability.
- 3.6 The following are some of the Business Value for Datacentre Hosting and WAN Connectivity Services:
 - Enable mobile workforce through integrated cloud network infrastructure and centralized access to RAF information communication and technology services using an independent APN:
 - Provide a secured operating environment for RAF users;
 - End-to-end cloud experience that drives significant cost savings and performance efficiencies;
 - Ability to proactively monitor the RAF environment;

- Improved security security measures to ensure a more secure environment for applications and data:
- Reduced IT administration and facilities maintenance costs;
- Reduced internally managed Datacentre footprint nationally;
- Provides IT service continuity capabilities;
- Increased power capacity and redundancy;
- Improve efficiency and reliable Datacentre facilities;
- Robust and affordable bandwidth connectivity;
- 24/7 access to service and support; and
- Business Continuity and Disaster Recovery.

4. THE SCOPE OF WORK SHALL INCLUDE BUT NOT LIMITED TO THE FOLLOWING:

The services required MUST deliver MPLS VPN solution and capabilities that will grant secured and seamless access to Datacentres – Production and DR sites. These two hosting environments should be enclosed and dedicated to RAF only. MPLS VPN solution should be provided over Fibre core network infrastructure with excellent quality of service, excellent user experience, minimum latency, low round-trip times, and minimum packet loss. The primary last mile access link at each site must be provided through assured Fibre access links with substantial bandwidth capacity allowing RAF to run all mission critical business applications. The Secondary access links must be through a its own separate network infrastructure. The solution must be scalable, providing the necessary agility for making quick network connectivity speed changes (using remote network upgrades requests).

The solution required will be made up of the following components:

4.1 Internet (DIA) Breakout & Features:

- Direct internet access at both primary and secondary Datacentres
- Dual Fibre links with failover (one link active)
- Static IP addresses (16 address at Primary and 8 at Secondary Datacentre with option to add more)
- Internet bandwidth split (50% Local and 50% International with the option to change)

4.2 Wide Area Network (WAN) Connectivity & Features:

- 4.2.1 The successful bidder must be able to accommodate changing business requirements of the Fund, which may include:
 - relocating staff from the site/s mentioned under 4.2 to another site which will impact the connection between the primary and secondary data centres, and/or
 - a required increase or decrease in the bandwidth per site mentioned under 4.2.

Site	Primary Capacity	Secondary Capacity
	(Active link)	(Standby Link)
Eco-Glades Office	200Mbps	200Mbps
Menlyn Office	200Mbps	200Mbps
Johannesburg Office	200Mbps	200Mbps
Cape Town Office	100Mbps	100Mbps
Durban Office	200Mbps	200Mbps
East London Office	100Mbps	100Mbps
Port Elizabeth Office	10Mbps	10Mbps
Mafikeng Office	10Mbps	10Mbps
Polokwane Office	10Mbps	10Mbps
Nelspruit Office	10Mbps	10Mbps
Bloemfontein Office	10Mbps	10Mbps
Kimberly Office	10Mbps	10Mbps
Primary Datacentre (MPLS)	2Gbps	2Gbps
Primary Datacentre (Internet)	1Gbps	1Gbps
DR Datacentre (MPLS)	1Gbps	1Gbps
DR Datacentre (Internet)	100Mps	100Mps

Each Site MUST have the following features:

- Primary Fibre link
- Secondary link using separate infrastructure
- Primary active with failover to secondary link
- Secondary link should use a different node/pop for high availability
- Network Management and Monitoring 24/7
- Connectivity between branches and Primary and Secondary Datacentres
- Advanced Realtime Reporting
- Premium Service Level SLA 99.95% or better
- Dual routers Solution
- Router Maintenance and management
- Right to audit Router Configuration as and when required

4.3 Quality of Service (QOS):

WAN links should cater for minimum of 5 classes of services (Voice, Video, Interactive, Business, and other/standard as follows:

- Real Time Voice QoS 20%
- Interactive Data QoS 40%

- Standard Data QoS 10%
- Real Time Video QoS 10%
- Business Data QoS 20%
- Reviewable and changeable as and when needed

4.4 Dedicated Hosting Solution (Datacentre) and Features:

i. Space:

- Primary Site 70 square meters and 40 square meters for Secondary Site (with the capability of increasing the footprint when required)
- A dedicated cage (with biometric access) that isolates RAF Infrastructure
- Both Datacentres must be fault tolerant and secure with camera technology (CCTV)
- Monthly Access (and Ad-hoc) Reports must be provided
- Provision of hosting port and VPN interconnect to allow access to the hosted services
- Each rack within the RAF cage must be configured with two dual power suppliers from two different power circuits.

ii. Climate:

- Each Datacentre MUST be fully climate controlled and environmental monitoring. Central monitoring tool must provide information on elements such as, temperature, humidity, water outage, fire, airflow etc.
- Air flow from bottom to top and from the front to the back (Cold and Hot Isle).

iii. Power:

- Each Datacentre must have a primary power feed and a secondary power feed with automatic failover e.g. back-up generators situated in a fire-protected and secure environment.
- Power supply must be fed via parallel redundant Uninterruptable Power supply (UPS)
 system with arrays of battery arrays as redundant power source.
- The hosted sites MUST be capacitated with Maintenance Bypass Emergency Shutdown in an event of critical power surges and malfunction.
- Power consumption and metering MUST be clearly stated in the proposal incl. costing if any
- Additional Power points to be provided as and when requested.
- Expected average power consumption is 10Kwh per rack per Month (AC, Single and three phase)

iv. Fire:

- Fire detection sensors MUST be fitted throughout the Datacentres.
- Detectors MUST include both Heat and Smoke sensing devices and MUST interconnect with the fire suppression system, the local alarm and with the central monitoring station.

- The Detectors MUST be positioned in relation to airflow pattern to ensure early sensing of imminent electrical Fire.
- Fire detection and suppression infrastructure MUST fully frequently tested preferably bimonthly (Testing Certificate to be provided).

v. Access Control:

- Physical access into the Datacentres MUST be grated to authorised Staff. Access into the
 Datacentres can be granted once a service request has been logged and a reference
 number is provided.
- Authorised Staff should be provided access 24/7/365 including secured dedicated parking
- Both Datacentres must be physically secured by means of centrally managed access control system, incl. double access doors, card access control, biometric access control and photographic identification.
- 24/7/365 physical security on both Datacentres
- Installation of CCTV cameras in each Datacentre (within the RAF Cage) by RAF should be allowed should it be required.

vi. Cabling:

- Both Datacentres MUST be deployed with under floor cables separating power cables, data cables and Fibre cables (RAF reserves the right to install and route data cables as and when required).
- Cabling MUST be deployed in a way of assisting with airflow and including any floor tiles with access holes.

4.5 Public Domain Names:

- To be transferred from current service provider to New successful service provider (currently there are nine (9) public domain names with an option to increase or decrease). The domain names are as follows: 4x .org.za; 2x .biz; and 3x .co.za
- DNS hosting with sub domains with an option to increase or decrease as and when required

4.6 Other connectivity:

 Interconnect to the third parties into Datacentres like iXchange to Banks, Telkom, APN services, RightFax (RAF electronic faxing solution)

4.7 Right to Audit

 The successful service provider must provide access to Customer Premise Equipment (Routers/ Switches, etc.) configuration for Audit purposes

4.8 Cloud Readiness

 The Service Provider must have the capability to connect seamlessly and directly to cloud service providers (e.g., Microsoft Azure, Amazon AWS, etc.)

5. EVALUATION CRITERIA AND METHODOLOGY

The Evaluation Process shall be conducted under the following phases:

Phase 1: Initial Screening Process – At this phase Bidders responses are reviewed to check if Bidders have responded according to RAF RFB document. Bidder(s) who complies with the screening process will be evaluated on Mandatory Requirements.

Phase 2: Mandatory Evaluation Process – At this phase Bid Responses are evaluated as per the evaluation criteria specified in the Request for Bid (RFB) document for compliance to Mandatory Requirements. Bidder(s) who met the Mandatory Requirements will be evaluated further on Technical Requirements.

Phase 3: Technical/ Functional Evaluation Process – At this phase Bidder(s) who met the minimum threshold of 70 points out 100 points allocated at Technical Evaluation will be further evaluated on Price and B-BBEE.

Phase 4: Price Assessment – Price evaluation of Bid(s) shall be as per preferential point system specified in the RFB document.

5.1 MANDATORY REQUIREMENT (PHASE 2)

All Bidders who do not meet Mandatory Requirements will be disqualified and will not be considered for further evaluation on the functional requirements.

Bidder must indicate by ticking ($\sqrt{}$) correct box indicating that they Comply OR do Not Comply. In the event that no tick is made it will be accepted that the bidder does "not comply" and will be disqualified.

5.1.1 Mandatory	Comply	Not Comply
The Bidder must be accredited to provide Tier 3 or higher		
Datacentre Hosting for both primary and secondary		
Datacentres.		
The Bidder must provide a valid certificate or letter of		
accreditation from the relevant regulatory body.		
NB! THE RAF RESERVES THE RIGHT TO VERIFY THE		
ACCREDITATION.		
Substantiate / Comments	1	1

5.1.2 Mandatory	Comply	Not Comply
The Primary datacentre should be within 40km from RAF		
Head Office (Centurion).		
The Secondary datacentre should not be within 15km of the		
Primary datacentre. The Primary and Secondary		
Datacentres should not be more than 75km apart.		
The Bidder must provide a google map/s with a clear view of		
the locations and distances as follows:		
between RAF Head Office and Primary Datacentre;		
and		
between Secondary Datacentre and Primary		
Datacentre		
Substantiate / Comments	<u> </u>	

Note: Failure to comply with all the mandatory requirements shall lead to disqualification.

5.2 TECHNICAL / FUNCTIONAL CRITERIA (PHASE 3)

With regards to Technicality / Functionality, the following criteria shall be applicable and the maximum points of each criterion are indicated in the table below:

Techr	nical / Functional Criteria					Points
5.2.1	Company Track Record The bidder must provide a respective clients on their letter Datacentre Hosting, WAN Conference letter must include Client name Contact details A brief description of Datacentre Hosting, WA The reference letters me tender closing.	er head nectivity de the f the s	ds coly & Infollowing the collowing the coll	nfirming previous ternet Services ng: rendered with	ous provision of s. hich should be Services	
above	eference letters to be submitted r e. erience: Scoring Matrix	nust mo	eet all	the requireme	ents stated	
Total number of valid letters Score						
< 2 (less than two) letters 0						
2 letters 10						
3 lett	ters				15	
4 lett	ters				20	
5.2.2	A detailed proposal must of technical/functional requirem 5.2.2.1. For WAN Connectarchitecture diagram/drawing showing how will be connected to dual CPEs pops that are physical disperse	nents ctivity: each s, using	Bidd RAF g dual	er must prov Office listed o media, conne	vide a detailed on item 2 above	
Scori	ng Matrix					
Proje	ect Content	Yes	No	Section Reference in the Proposal	Points Allocation	
Proje	ect Proposal covers both the				10	
	ram/drawing and description as		Ì	Ī	1	1

per 5.2.2.1

Project Proposal covers either	5
diagram/drawing or description as	
per 5.2.2.1	
No diagram/drawing and/or	0
description submitted as per	
5.2.2.1.	

5.2.2.2. For Datacentre Hosting: Bidder must provide a detailed architecture

diagram/drawing showing how each rack space within the cage will be connected to dual power feeds and dual cooling systems, with a backup Generator. (10 Points)

The Cage diagram must also indicate where the following are installed:

- 1. Temperature control systems (air conditioners)
- 2. Fire suppression systems
- 3. Fire extinguishers
- 4. Water and smoke detectors
- 5. Uninterrupted power supply
- 6. Server rooms have raised floors
- 7. Generators.
- 8. Access control

Scoring Matrix

Project Content	Yes	No	Section Reference in the Proposal	Points Allocation
Project Proposal covers both diagram/drawing and description as				10
per 5.2.2.2				
Project Proposal covers at either diagram/drawing or description as per 5.2.2.2				5
No diagram/drawing and/or description submitted as per 5.2.2.2				0

5.2.2.3. For Internet Breakout: Bidder must provide a detailed

architecture

diagram/drawing showing the connection between the proposed solution and RAF infrastructure (Firewall, Routers and Switches). (10 Points)

Scoring Matrix

Project Content	Yes	No	Section Reference	Points Allocation
			in the	
			Proposal	
Project Proposal covers both				10
diagram/drawing and description as				
per 5.2.2.3				
Project Proposal covers either				5
diagram/drawing or description as				
per 5.2.2.3				
No diagram/drawing and/or				0
description submitted as per 5.2.2.3				

5.2.2.4. The Bidder's solution must be able to provide self-service portal which allows monitoring and reports on the following:

- 1. Services availability and uptime.
- 2. Services usage graphs
- 3. Realtime QOS usage graphs
- 4. Network performance monitoring
- 5. Top talkers
- Latency; jitter and IPSLA (6 Points)

Scoring Matrix

Project Content	Yes	No	Section Reference in the Proposal	Points Allocation
Project Proposal covers self- service portal as per 5.2.2.4				6
Project Proposal does not cover self-service portal as per 5.2.2.4				0

5.2.2.5. The solution must offer guaranteed availability with a Minimum of 99.95% SLA across all contracted services (6 Points)

• Bidder must include a list of SLA parameters that will be measured e.g., Link Uptime, MTTR, performance metrics etc.

Scoring Matrix

Project Content	Yes	No	Section Reference in the Proposal	Points Allocation
Project Proposal covers a minimum				6
of 99.95% availability as per 5.2.2.5				
Project Proposal does not cover a				0
minimum of 99.95% availability as				
per 5.2.2.5				

5.2.2.6 The proposed solution must have 24/7/365 of proactive monitoring, Incident Management and Reporting (6 Points)

Scoring Matrix

Project Content	Yes	No	Section Reference	Points Allocation
			in the	
			Proposal	
Project Proposal covers 24/7/365 of				6
proactive monitoring, Incident				
Management and Reporting as per				
5.2.2.6				
Project Proposal does not cover				0
24/7/365 of proactive monitoring,				
Incident Management and				
Reporting as per 5.2.2.6				

5.2.2.7. The proposes solution must support QOS across all devices and QOS configuration details must be provided (6 Points)

Scoring Matrix

Project Content	Yes	No	Section Reference in the Proposal	Points Allocation
Project Proposal covers support for QOS across all devices and QOS configuration details must be provided as per 5.2.2.7				6
Project Proposal does not cover support for QOS across all devices				0

and QOS configuration details must			
be provided as per 5.2.2.7			

5.2.2.8. The Bidder's solution must be able to provide monthly, quarterly, and ad-hoc Reports through monthly Service Management and Account Management meetings that will deal with the following:

- 1. Monthly site availability
- 2. Monthly SLAs
- 3. Monthly incidents/requests
- 4. Monthly site utilization
- 5. Accounts and invoice queries
- 6. New Projects.
- 7. Facilities maintenance and service reports

(6 Points)

Scoring Matrix

Project Content	Yes	No	Section Reference in the Proposal	Points Allocation
Project Proposal covers monthly, quarterly, and ad-hoc Reports as per 5.2.2.8				6
Project Proposal does not cover monthly, quarterly, and ad-hoc Reports as per 5.2.2.8				0

5.2.3 Project Plan/Implementation Schedule

The bidder (s) must provide a high-level project plan with estimated timelines covering all project milestones

No. of days from initial planning to complete deployment of the solution	Score
0 - <90days	20
≥90 <120days	15
≥120 <150days	10
150 and more	0

Note: This project plan must prioritise implementation at all sites simultaneously as listed on the table on 4.2 above (Wide Area Network (WAN) Connectivity & Features:).

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Bidders must note that the implementation project plan/implementation schedule and the number of days will form part of the contract/agreement document.	
The project plan must include the full life cycle from planning to final golive.	
Minimum Threshold	70
Total	100

Bidders who score a minimum threshold of 70 points out of 100 points on Technical/Functional Evaluation will be considered for further evaluation on Price and B-BBEE. Bidders who fail to attain the required minimum threshold will not be evaluated further.

NB: Bidders must obtain a score on all the three criterions (5.2.1, 5.2.2 and 5.2.3) on Technical Criteria to be considered for further evaluation.

9. PRICE AND B-BBEE EVALUATION (PHASE 4)

The evaluation for Price shall be based on the 90/10 Preferential Point System as follows:

Evaluation Criteria	Points
Price	90
B-BBEE Level Contributor	10
Total	100

10. PRICING SCHEDULE

This annexure should be completed and signed by the Bidder's authorized personnel.

NB: PLEASE PROVIDE COST BREAK-DOWN FOR EACH DELIVERABLE IN SEPARATE PAGE

All prices must be VAT inclusive and must be quoted in South African Rand (ZAR). The pricing will be added to determine the total cost of the services for comparison purposes to award the bid.

Please indicate your total bid price here	(Compulsory
---	-------------

Important: It is mandatory to indicate your total bid price as requested above. This price must be the same as the total bid price you submit in your pricing schedule. Should the total bid prices differ, the one indicated above shall be considered the correct price.

Solution Description	Price Year 1 (Vat. Included)	Price Year 2 (Vat. Included)	Price Year 3 (Vat. Included)	Price Year 4 (Vat. Included)	Price Year 5 (Vat. Included)	Total Price (Vat. Included)
Detailed Once-off Fee (including Project Management cost, all Service charges and implementation cost and any other non-recurring costs)	R	N/A	N/A	N/A	N/A	R
Datacentre Hosting Services	R	R	R	R	R	R
Internet Solution (DIA)	R	R	R	R	R	R
WAN Connectivity (all sites)	R	R	R	R	R	R
9 Public Domain Names	R	R	R	R	R	R
Interconnect to the third parties	R	R	R	R	R	R
Total VAT inclusive TOTAL PRICE	R	R	R	R	R	R

Ad-hoc Services – Not to be included in the Total bid price

Solution Description	Price Year 1 (Vat. Included)	Price Year 2 (Vat. Included)	Price Year 3 (Vat. Included)	Price Year 4 (Vat. Included)	Price Year 5 (Vat. Included)	Price Year 1 (Vat. Included)
Public Domain Names	R	R	R	R	R	R
Bandwidth increase	R	R	R	R	R	R
Power Points	R	R	R	R	R	R
Cabling (fibre and Network)	R	R	R	R	R	R

Are the rates quoted for the full period of the contract?	ES NO	
Mandatory : If the prices are not fixed for the full period, provide details of the basis on which adjustments shall be applied e.g.	Comply	Not Comply
CPI (Stats SA) and also details of the cost breakdown.		
Substantiate / Comments	1	

Comply

Not

All additional costs must be clearly specified.	Comply
Substantiate / Comments	•
Diddovie News	
Bidder's Name:	
Signature:	

THE NATIONAL TREASURY

Republic of South Africa



GOVERNMENT PROCUREMENT: GENERAL CONDITIONS OF CONTRACT

July 2010

NOTES

The purpose of this document is to:

- (i) Draw special attention to certain general conditions applicable to government bids, contracts and orders; and
- (ii) To ensure that clients be familiar with regard to the rights and obligations of all parties involved in doing business with government.

In this document words in the singular also mean in the plural and vice versa and words in the masculine also mean in the feminine and neuter.

- The General Conditions of Contract will form part of all bid documents and may not be amended.
- Special Conditions of Contract (SCC) relevant to a specific bid, should be compiled separately for every bid (if (applicable) and will supplement the General Conditions of Contract. Whenever there is a conflict, the provisions in the SCC shall prevail.

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General Conditions of Contract

1. Definitions

- 1. The following terms shall be interpreted as indicated:
- 1.1 "Closing time" means the date and hour specified in the bidding documents for the receipt of bids.
- 1.2 "Contract" means the written agreement entered into between the purchaser and the supplier, as recorded in the contract form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
- 1.3 "Contract price" means the price payable to the supplier under the contract for the full and proper performance of his contractual obligations.
- 1.4 "Corrupt practice" means the offering, giving, receiving, or soliciting of anything of value to influence the action of a public official in the procurement process or in contract execution.
- 1.5 "Countervailing duties" are imposed in cases where an enterprise abroad is subsidized by its government and encouraged to market its products internationally.
- 1.6 "Country of origin" means the place where the goods were mined, grown or produced or from which the services are supplied. Goods are produced when, through manufacturing, processing or substantial and major assembly of components, a commercially recognized new product results that is substantially different in basic characteristics or in purpose or utility from its components.
- 1.7 "Day" means calendar day.
- 1.8 "Delivery" means delivery in compliance of the conditions of the contract or order.
- 1.9 "Delivery ex stock" means immediate delivery directly from stock actually on hand.
- 1.10 "Delivery into consignees store or to his site" means delivered and unloaded in the specified store or depot or on the specified site in compliance with the conditions of the contract or order, the supplier bearing all risks and charges involved until the supplies are so delivered and a valid receipt is obtained.
- 1.11 "Dumping" occurs when a private enterprise abroad market its goods on own initiative in the RSA at lower prices than that of the country of origin and which have the potential to harm the local industries in the

RSA.

- 1.12 "Force majeure" means an event beyond the control of the supplier and not involving the supplier's fault or negligence and not foreseeable. Such events may include, but is not restricted to, acts of the purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes.
- 1.13 "Fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of any bidder and includes collusive practice among bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive the bidder of the benefits of free and open competition.
- 1.14 "GCC" means the General Conditions of Contract.
- 1.15 "Goods" means all of the equipment, machinery, and/or other materials that the supplier is required to supply to the purchaser under the contract.
- 1.16 "Imported content" means that portion of the bidding price represented by the cost of components, parts or materials which have been or are still to be imported (whether by the supplier or his subcontractors) and which costs are inclusive of the costs abroad, plus freight and other direct importation costs such as landing costs, dock dues, import duty, sales duty or other similar tax or duty at the South African place of entry as well as transportation and handling charges to the factory in the Republic where the supplies covered by the bid will be manufactured.
- 1.17 "Local content" means that portion of the bidding price which is not included in the imported content provided that local manufacture does take place.
- 1.18 "Manufacture" means the production of products in a factory using labour, materials, components and machinery and includes other related value-adding activities.
- 1.19 "Order" means an official written order issued for the supply of goods or works or the rendering of a service.
- 1.20 "Project site," where applicable, means the place indicated in bidding documents.
- 1.21 "Purchaser" means the organization purchasing the goods.
- 1.22 "Republic" means the Republic of South Africa.
- 1.23 "SCC" means the Special Conditions of Contract.
- 1.24 "Services" means those functional services ancillary to the supply of the goods, such as transportation and any other incidental services, such as installation, commissioning, provision of technical assistance, training, catering, gardening, security, maintenance and other such

obligations of the supplier covered under the contract.

1.25 "Written" or "in writing" means handwritten in ink or any form of electronic or mechanical writing.

2. Application

- 2.1 These general conditions are applicable to all bids, contracts and orders including bids for functional and professional services, sales, hiring, letting and the granting or acquiring of rights, but excluding immovable property, unless otherwise indicated in the bidding documents.
- 2.2 Where applicable, special conditions of contract are also laid down to cover specific supplies, services or works.
- 2.3 Where such special conditions of contract are in conflict with these general conditions, the special conditions shall apply.

3. General

- 3.1 Unless otherwise indicated in the bidding documents, the purchaser shall not be liable for any expense incurred in the preparation and submission of a bid. Where applicable a non-refundable fee for documents may be charged.
- 3.2 With certain exceptions, invitations to bid are only published in the Government Tender Bulletin. The Government Tender Bulletin may be obtained directly from the Government Printer, Private Bag X85, Pretoria 0001, or accessed electronically from www.treasury.gov.za

4. Standards

4.1 The goods supplied shall conform to the standards mentioned in the bidding documents and specifications.

5. Use of contract documents and information; inspection.

- 5.1 The supplier shall not, without the purchaser's prior written consent, disclose the contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the purchaser in connection therewith, to any person other than a person employed by the supplier in the performance of the contract. Disclosure to any such employed person shall be made in confidence and shall extend only so far as may be necessary for purposes of such performance.
- 5.2 The supplier shall not, without the purchaser's prior written consent, make use of any document or information mentioned in GCC clause 5.1 except for purposes of performing the contract.
- 5.3 Any document, other than the contract itself mentioned in GCC clause 5.1 shall remain the property of the purchaser and shall be returned (all copies) to the purchaser on completion of the supplier's performance under the contract if so required by the purchaser.
- 5.4 The supplier shall permit the purchaser to inspect the supplier's records relating to the performance of the supplier and to have them audited by auditors appointed by the purchaser, if so required by the purchaser.

6. Patent rights

6.1 The supplier shall indemnify the purchaser against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the goods or any part thereof by the purchaser.

7. Performance security

- 7.1 Within thirty (30) days of receipt of the notification of contract award, the successful bidder shall furnish to the purchaser the performance security of the amount specified in SCC.
- 7.2 The proceeds of the performance security shall be payable to the purchaser as compensation for any loss resulting from the supplier's failure to complete his obligations under the contract.
- 7.3 The performance security shall be denominated in the currency of the contract, or in a freely convertible currency acceptable to the purchaser and shall be in one of the following forms:
 - (a) a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in the purchaser's country or abroad, acceptable to the purchaser, in the form provided in the bidding documents or another form acceptable to the purchaser; or
 - (b) a cashier's or certified cheque
- 7.4 The performance security will be discharged by the purchaser and returned to the supplier not later than thirty (30) days following the date of completion of the supplier's performance obligations under the contract, including any warranty obligations, unless otherwise specified in SCC.

8. Inspections, tests and analyses

- 8.1 All pre-bidding testing will be for the account of the bidder.
- 8.2 If it is a bid condition that supplies to be produced or services to be rendered should at any stage during production or execution or on completion be subject to inspection, the premises of the bidder or contractor shall be open, at all reasonable hours, for inspection by a representative of the Department or an organization acting on behalf of the Department.
- 8.3 If there are no inspection requirements indicated in the bidding documents and no mention is made in the contract, but during the contract period it is decided that inspections shall be carried out, the purchaser shall itself make the necessary arrangements, including payment arrangements with the testing authority concerned.
- 8.4 If the inspections, tests and analyses referred to in clauses 8.2 and 8.3 show the supplies to be in accordance with the contract requirements, the cost of the inspections, tests and analyses shall be defrayed by the purchaser.
- 8.5 Where the supplies or services referred to in clauses 8.2 and 8.3 do not comply with the contract requirements, irrespective of whether such supplies or services are accepted or not, the cost in connection with these inspections, tests or analyses shall be defrayed by the supplier.
- 8.6 Supplies and services which are referred to in clauses 8.2 and 8.3 and which do not comply with the contract requirements may be rejected.
- 8.7 Any contract supplies may on or after delivery be inspected, tested or

analyzed and may be rejected if found not to comply with the requirements of the contract. Such rejected supplies shall be held at the cost and risk of the supplier who shall, when called upon, remove them immediately at his own cost and forthwith substitute them with supplies which do comply with the requirements of the contract. Failing such removal the rejected supplies shall be returned at the suppliers cost and risk. Should the supplier fail to provide the substitute supplies forthwith, the purchaser may, without giving the supplier further opportunity to substitute the rejected supplies, purchase such supplies as may be necessary at the expense of the supplier.

8.8 The provisions of clauses 8.4 to 8.7 shall not prejudice the right of the purchaser to cancel the contract on account of a breach of the conditions thereof, or to act in terms of Clause 23 of GCC.

9. Packing

- 9.1 The supplier shall provide such packing of the goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the contract. The packing shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit, and open storage. Packing, case size and weights shall take into consideration, where appropriate, the remoteness of the goods' final destination and the absence of heavy handling facilities at all points in transit.
- 9.2 The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the contract, including additional requirements, if any, specified in SCC, and in any subsequent instructions ordered by the purchaser.

10. Delivery and documents

- 10.1 Delivery of the goods shall be made by the supplier in accordance with the terms specified in the contract. The details of shipping and/or other documents to be furnished by the supplier are specified in SCC.
- 10.2 Documents to be submitted by the supplier are specified in SCC.

11. Insurance

- 11.1 The goods supplied under the contract shall be fully insured in a freely convertible currency against loss or damage incidental to manufacture or acquisition, transportation, storage and delivery in the manner specified in the SCC.
- 12. Transportation
- 12.1 Should a price other than an all-inclusive delivered price be required, this shall be specified in the SCC.

13. Incidental services

- 13.1 The supplier may be required to provide any or all of the following services, including additional services, if any, specified in SCC:
 - (a) performance or supervision of on-site assembly and/or commissioning of the supplied goods;
 - (b) furnishing of tools required for assembly and/or maintenance of the supplied goods;
 - (c) furnishing of a detailed operations and maintenance manual for each appropriate unit of the supplied goods;

- (d) performance or supervision or maintenance and/or repair of the supplied goods, for a period of time agreed by the parties, provided that this service shall not relieve the supplier of any warranty obligations under this contract; and
- (e) training of the purchaser's personnel, at the supplier's plant and/or on-site, in assembly, start-up, operation, maintenance, and/or repair of the supplied goods.
- 13.2 Prices charged by the supplier for incidental services, if not included in the contract price for the goods, shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the supplier for similar services.

14. Spare parts

- 14.1 As specified in SCC, the supplier may be required to provide any or all of the following materials, notifications, and information pertaining to spare parts manufactured or distributed by the supplier:
 - (a) such spare parts as the purchaser may elect to purchase from the supplier, provided that this election shall not relieve the supplier of any warranty obligations under the contract; and
 - (b) in the event of termination of production of the spare parts:
 - (i) Advance notification to the purchaser of the pending termination, in sufficient time to permit the purchaser to procure needed requirements; and
 - (ii) following such termination, furnishing at no cost to the purchaser, the blueprints, drawings, and specifications of the spare parts, if requested.

15. Warranty

- 15.1 The supplier warrants that the goods supplied under the contract are new, unused, of the most recent or current models, and that they incorporate all recent improvements in design and materials unless provided otherwise in the contract. The supplier further warrants that all goods supplied under this contract shall have no defect, arising from design, materials, or workmanship (except when the design and/or material is required by the purchaser's specifications) or from any act or omission of the supplier, that may develop under normal use of the supplied goods in the conditions prevailing in the country of final destination.
- 15.2 This warranty shall remain valid for twelve (12) months after the goods, or any portion thereof as the case may be, have been delivered to and accepted at the final destination indicated in the contract, or for eighteen (18) months after the date of shipment from the port or place of loading in the source country, whichever period concludes earlier, unless specified otherwise in SCC.
- 15.3 The purchaser shall promptly notify the supplier in writing of any claims arising under this warranty.
- 15.4 Upon receipt of such notice, the supplier shall, within the period specified in SCC and with all reasonable speed, repair or replace the defective goods or parts thereof, without costs to the purchaser.
- 15.5 If the supplier, having been notified, fails to remedy the defect(s) within the period specified in SCC, the purchaser may proceed to take

such remedial action as may be necessary, at the supplier's risk and expense and without prejudice to any other rights which the purchaser may have against the supplier under the contract.

16. Payment

- 16.1 The method and conditions of payment to be made to the supplier under this contract shall be specified in SCC.
- 16.2 The supplier shall furnish the purchaser with an invoice accompanied by a copy of the delivery note and upon fulfillment of other obligations stipulated in the contract.
- 16.3 Payments shall be made promptly by the purchaser, but in no case later than thirty (30) days after submission of an invoice or claim by the supplier.
- 16.4 Payment will be made in Rand unless otherwise stipulated in SCC.

17. Prices

17.1 Prices charged by the supplier for goods delivered and services performed under the contract shall not vary from the prices quoted by the supplier in his bid, with the exception of any price adjustments authorized in SCC or in the purchaser's request for bid validity extension, as the case may be.

18. Contract amendments

- 18.1 No variation in or modification of the terms of the contract shall be made except by written amendment signed by the parties concerned.
- 19. Assignment
- 19.1 The supplier shall not assign, in whole or in part, its obligations to perform under the contract, except with the purchaser's prior written consent.

20. Subcontracts

20.1 The supplier shall notify the purchaser in writing of all subcontracts awarded under this contracts if not already specified in the bid. Such notification, in the original bid or later, shall not relieve the supplier from any liability or obligation under the contract.

21. Delays in the supplier's performance

- 21.1 Delivery of the goods and performance of services shall be made by the supplier in accordance with the time schedule prescribed by the purchaser in the contract.
- 21.2 If at any time during performance of the contract, the supplier or its subcontractor(s) should encounter conditions impeding timely delivery of the goods and performance of services, the supplier shall promptly notify the purchaser in writing of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the supplier's notice, the purchaser shall evaluate the situation and may at his discretion extend the supplier's time for performance, with or without the imposition of penalties, in which case the extension shall be ratified by the parties by amendment of contract.
- 21.3 No provision in a contract shall be deemed to prohibit the obtaining of supplies or services from a national department, provincial department, or a local authority.
- 21.4 The right is reserved to procure outside of the contract small quantities or to have minor essential services executed if an emergency arises, the

supplier's point of supply is not situated at or near the place where the supplies are required, or the supplier's services are not readily available.

- 21.5 Except as provided under GCC Clause 25, a delay by the supplier in the performance of its delivery obligations shall render the supplier liable to the imposition of penalties, pursuant to GCC Clause 22, unless an extension of time is agreed upon pursuant to GCC Clause 21.2 without the application of penalties.
- 21.6 Upon any delay beyond the delivery period in the case of a supplies contract, the purchaser shall, without canceling the contract, be entitled to purchase supplies of a similar quality and up to the same quantity in substitution of the goods not supplied in conformity with the contract and to return any goods delivered later at the supplier's expense and risk, or to cancel the contract and buy such goods as may be required to complete the contract and without prejudice to his other rights, be entitled to claim damages from the supplier.

22. Penalties

22.1 Subject to GCC Clause 25, if the supplier fails to deliver any or all of the goods or to perform the services within the period(s) specified in the contract, the purchaser shall, without prejudice to its other remedies under the contract, deduct from the contract price, as a penalty, a sum calculated on the delivered price of the delayed goods or unperformed services using the current prime interest rate calculated for each day of the delay until actual delivery or performance. The purchaser may also consider termination of the contract pursuant to GCC Clause 23.

23. Termination for default

- 23.1 The purchaser, without prejudice to any other remedy for breach of contract, by written notice of default sent to the supplier, may terminate this contract in whole or in part:
 - (a) if the supplier fails to deliver any or all of the goods within the period(s) specified in the contract, or within any extension thereof granted by the purchaser pursuant to GCC Clause 21.2;
 - (b) if the Supplier fails to perform any other obligation(s) under the contract; or
 - (c) if the supplier, in the judgment of the purchaser, has engaged in corrupt or fraudulent practices in competing for or in executing the contract.
- 23.2 In the event the purchaser terminates the contract in whole or in part, the purchaser may procure, upon such terms and in such manner as it deems appropriate, goods, works or services similar to those undelivered, and the supplier shall be liable to the purchaser for any excess costs for such similar goods, works or services. However, the supplier shall continue performance of the contract to the extent not terminated.
 - 23.3 Where the purchaser terminates the contract in whole or in part, the purchaser may decide to impose a restriction penalty on the supplier by prohibiting such supplier from doing business with the public sector for a period not exceeding 10 years.
 - 23.4 If a purchaser intends imposing a restriction on a supplier or any

person associated with the supplier, the supplier will be allowed a time period of not more than fourteen (14) days to provide reasons why the envisaged restriction should not be imposed. Should the supplier fail to respond within the stipulated fourteen (14) days the purchaser may regard the intended penalty as not objected against and may impose it on the supplier.

- 23.5 Any restriction imposed on any person by the Accounting Officer / Authority will, at the discretion of the Accounting Officer / Authority, also be applicable to any other enterprise or any partner, manager, director or other person who wholly or partly exercises or exercised or may exercise control over the enterprise of the first-mentioned person, and with which enterprise or person the first-mentioned person, is or was in the opinion of the Accounting Officer / Authority actively associated.
- 23.6 If a restriction is imposed, the purchaser must, within five (5) working days of such imposition, furnish the National Treasury, with the following information:
 - (i) the name and address of the supplier and / or person restricted by the purchaser;
 - (ii) the date of commencement of the restriction
 - (iii) the period of restriction; and
 - (iv) the reasons for the restriction.

These details will be loaded in the National Treasury's central database of suppliers or persons prohibited from doing business with the public sector.

- 23.7 If a court of law convicts a person of an offence as contemplated in sections 12 or 13 of the Prevention and Combating of Corrupt Activities Act, No. 12 of 2004, the court may also rule that such person's name be endorsed on the Register for Tender Defaulters. When a person's name has been endorsed on the Register, the person will be prohibited from doing business with the public sector for a period not less than five years and not more than 10 years. The National Treasury is empowered to determine the period of restriction and each case will be dealt with on its own merits. According to section 32 of the Act the Register must be open to the public. The Register can be perused on the National Treasury website.
- 24. Anti-dumping and countervailing duties and rights
- 24.1 When, after the date of bid, provisional payments are required, or antidumping or countervailing duties are imposed, or the amount of a
 provisional payment or anti-dumping or countervailing right is
 increased in respect of any dumped or subsidized import, the State is
 not liable for any amount so required or imposed, or for the amount of
 any such increase. When, after the said date, such a provisional
 payment is no longer required or any such anti-dumping or
 countervailing right is abolished, or where the amount of such
 provisional payment or any such right is reduced, any such favourable
 difference shall on demand be paid forthwith by the contractor to the
 State or the State may deduct such amounts from moneys (if any)
 which may otherwise be due to the contractor in regard to supplies or
 services which he delivered or rendered, or is to deliver or render in
 terms of the contract or any other contract or any other amount which

may be due to him

25. Force Majeure

- 25.1 Notwithstanding the provisions of GCC Clauses 22 and 23, the supplier shall not be liable for forfeiture of its performance security, damages, or termination for default if and to the extent that his delay in performance or other failure to perform his obligations under the contract is the result of an event of force majeure.
- 25.2 If a force majeure situation arises, the supplier shall promptly notify the purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the purchaser in writing, the supplier shall continue to perform its obligations under the contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the force majeure event.

26. Termination for insolvency

26.1 The purchaser may at any time terminate the contract by giving written notice to the supplier if the supplier becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the supplier, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the purchaser.

27. Settlement of Disputes

- 27.1 If any dispute or difference of any kind whatsoever arises between the purchaser and the supplier in connection with or arising out of the contract, the parties shall make every effort to resolve amicably such dispute or difference by mutual consultation.
- 27.2 If, after thirty (30) days, the parties have failed to resolve their dispute or difference by such mutual consultation, then either the purchaser or the supplier may give notice to the other party of his intention to commence with mediation. No mediation in respect of this matter may be commenced unless such notice is given to the other party.
- 27.3 Should it not be possible to settle a dispute by means of mediation, it may be settled in a South African court of law.
- 27.4 Mediation proceedings shall be conducted in accordance with the rules of procedure specified in the SCC.
- 27.5 Notwithstanding any reference to mediation and/or court proceedings herein.
 - (a) the parties shall continue to perform their respective obligations under the contract unless they otherwise agree; and
 - (b) the purchaser shall pay the supplier any monies due the supplier.

28. Limitation of liability

- 28.1 Except in cases of criminal negligence or willful misconduct, and in the case of infringement pursuant to Clause 6;
 - (a) the supplier shall not be liable to the purchaser, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the supplier to pay penalties and/or damages to the purchaser; and

- (b) the aggregate liability of the supplier to the purchaser, whether under the contract, in tort or otherwise, shall not exceed the total contract price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment.
- 29. Governing language
- 29.1 The contract shall be written in English. All correspondence and other documents pertaining to the contract that is exchanged by the parties shall also be written in English.
- 30. Applicable law
- 30.1 The contract shall be interpreted in accordance with South African laws, unless otherwise specified in SCC.
- 31. Notices
- 31.1 Every written acceptance of a bid shall be posted to the supplier concerned by registered or certified mail and any other notice to him shall be posted by ordinary mail to the address furnished in his bid or to the address notified later by him in writing and such posting shall be deemed to be proper service of such notice
- 31.2 The time mentioned in the contract documents for performing any act after such aforesaid notice has been given, shall be reckoned from the date of posting of such notice.

32. Taxes and duties

- 32.1 A foreign supplier shall be entirely responsible for all taxes, stamp duties, license fees, and other such levies imposed outside the purchaser's country.
- 32.2 A local supplier shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted goods to the purchaser.
- 32.3 No contract shall be concluded with any bidder whose tax matters are not in order. Prior to the award of a bid the Department must be in possession of a tax clearance certificate, submitted by the bidder. This certificate must be an original issued by the South African Revenue Services.
- 33. National Industrial Participation (NIP) Programme
- 33.1 The NIP Programme administered by the Department of Trade and Industry shall be applicable to all contracts that are subject to the NIP obligation.

34 Prohibition of Restrictive practices

- 34.1 In terms of section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, an agreement between, or concerted practice by, firms, or a decision by an association of firms, is prohibited if it is between parties in a horizontal relationship and if a bidder (s) is / are or a contractor(s) was / were involved in collusive bidding (or bid rigging).
- 34.2 If a bidder(s) or contractor(s), based on reasonable grounds or evidence obtained by the purchaser, has / have engaged in the restrictive practice referred to above, the purchaser may refer the matter to the Competition Commission for investigation and possible imposition of administrative penalties as contemplated in the Competition Act No. 89 of 1998.

34.3 If a bidder(s) or contractor(s), has / have been found guilty by the Competition Commission of the restrictive practice referred to above, the purchaser may, in addition and without prejudice to any other remedy provided for, invalidate the bid(s) for such item(s) offered, and / or terminate the contract in whole or part, and / or restrict the bidder(s) or contractor(s) from conducting business with the public sector for a period not exceeding ten (10) years and / or claim damages from the bidder(s) or contractor(s) concerned.