



national treasury
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National Treasury
REPUBLIC OF SOUTH AFRICA

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Ref RT57-2022

NOTICE 2 TO BIDDERS

QUESTIONS AND ANSWERS

RT57-2022: SUPPLY AND DELIVERY OF SEDAN, LIGHT AND HEAVY COMMERCIAL VEHICLES, BUSES, MOTORCYCLES, AGRICULTURAL TRACTORS, CONSTRUCTION PLANT AND EQUIPMENT TO THE STATE FOR A PERIOD OF 36 MONTHS

NO# QUESTIONS	ANSWERS
1 When is the closing date of the tender RT57-2022? Request for further extension for the closing date of the tender.	The initial closing date was 18 November 2022 at 11h00am. However, the closing date and time has been extended until 05 December 2022 at 11h00am. No further extensions will be granted; Bidders are required to prepare their submissions on time.

NO# QUESTIONS	ANSWERS
<p>2</p> <p>RT57-08-25-01 SUV, 4x2, 5 doors. Piston displacement 2000cm³ to 2500cm³, Minimum of 125kW (Petrol/Diesel) High Performance SUV Vehicles-</p> <ul style="list-style-type: none"> Can bidders have a similar category for 4x4? 	<ul style="list-style-type: none"> Bidders must refer to Category RT57-04, where provision is made for 4x4. Item does exist under category RT57-04.
<p>3</p> <p>RT57-04-20-03 Multi-Purpose Vehicle/SUV 4x4, 1900cm³ to 2000cm³ (Petrol/Diesel), 7 to 9 seater, 5 doors. (Pool and subsidized vehicles)-</p> <ul style="list-style-type: none"> Can this category be amended to include 5-9 seater? 	<ul style="list-style-type: none"> Including this category at this stage might prejudice other bidders who could not see the insertion. Item will be incorporated in YEAR 2 resubmission process.
<p>4</p> <p>RT57-03-12-02- 6 Ton payload Chassis Cab Truck with dual rear wheels with GVM not less than 8,500kg. Fitted with a diesel engine developing not less than 500Nm of Torque. This category is available on the current contract, the new contract excluded 6 Ton trucks.</p> <ul style="list-style-type: none"> Can the inclusion of a 6 Ton truck? 	<p>The contract never made a provision for a 6 Ton category. However, Bidders can offer under 5 Ton category if the specification does exceed into the next category.</p>
<p>5</p> <p>Request for us to submit offers for a 9 Ton Truck in Category RT57-03 as there is no provision currently</p>	<p>Bidders can offer the item in the 7 Ton Category, if the specification does not exceed into the next category.</p>
<p>6</p> <p>It would be highly appreciated if National Treasury can kindly define the term sub-contracting on page 15, 5.3.4 of RT57-2022 Special Conditions of Contract - "Bidder must sub-contract a minimum of 10% of the value of the contract (items awarded on the contract) to an EME or QSE which is at least 51% owned by black people".</p>	<p>Sub-contracting of 10% on the contract relates to the value of the contract awarded. This would mean the 10% of the entire value chain on the RT57 contract. We are not specific as to which area of your value chain should be used to achieve the 10%.</p>

NO#	QUESTIONS	ANSWERS
	<ul style="list-style-type: none"> What part of our business as OEM would constitute the 10% of sub-contracting? <p>For example, but not limited to:</p> <ul style="list-style-type: none"> Does it mean that 10% of our actual vehicle sales to RT57 qualifying Government Department or other related entities are to be administered by an EME or QSE? <p>OR</p> <ul style="list-style-type: none"> Does it mean that 10% of our vehicle body part or component manufacturing should be outsourced to an EME or QSE? <p>OR</p> <ul style="list-style-type: none"> Does it mean that 10% of our vehicle manufacturing processes are to be outsourced to an EME or QSE? 	
7	<ul style="list-style-type: none"> Specification for Electric vehicles RT57-00-01 TO 10 (ALL ELECTRICAL SPEC), they do not form part of the zip file received for this tender. Please confirm the number of copies needed for the submission according to the special conditions clause 7.1.1 it states x2 Hardcopies & USB – DOES THIS MEAN X1 ORIGINAL & X1 COPIED FILE + USB OR? 	<ul style="list-style-type: none"> The only specification for the electrical vehicles are those contained in the pricing schedule. Yes, one original hard copy and one copy bid document together with the USB.

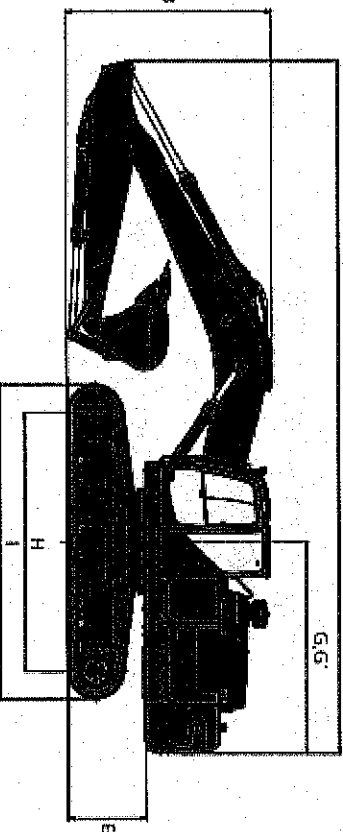
NO# QUESTIONS	ANSWERS
<p>8</p> <p>I have noticed that the Item Questionnaires on the Bid Documents are not complete (only categories 3/5/9)</p> <ul style="list-style-type: none"> • I did not see categories – RT57-02/04/06? 	<ul style="list-style-type: none"> • The information to be provided for the other categories are contained in the pricing schedule.
<p>9</p> <p>I would like to clarify whether our dealer network is able to tender on the new contract submission, even though we as the OEM will be participating and submitting our tender bid for RT57-2022?</p>	<ul style="list-style-type: none"> • Yes, the dealership can submit their tender requirements and compete with others. bidders will require a letter of supply, in line with the Special Conditions Contract, 5.3.3 e) i) – Please also note that only the first offer for a specific vehicle make and model will be awarded as per the Special Conditions, 14.2
<p>10</p> <p>From UD Trucks Head Office we sell direct to authorized UD dealer network country wide and they sell the UD brand. All the South African public individuals and private companies normally visit our dealers and request pricing and quotations from them not from the OEM.</p> <p>All companies that will be submitting this tender with UD Brand will have received quotations from our dealer network.</p> <p>My question is it sufficient if they receive the letter from the dealers that quoted them, and from the OEM we forward a dealer confirmation letter to the tender. This means:</p>	<ul style="list-style-type: none"> • A letter from the dealership to confirm supply arrangements are not acceptable as per the Special Conditions, 5.3.3 e) i), the letter confirming supply needs to be provided by the OEM or the importer. • The OEM letter to the dealership will be accepted, if the dealership will submit a bid document. However, the bidder must have a letter from the OEM only indicating the company's name that will bid on the letterhead of the OEM. • No letter from a dealership will be accepted.

NO# QUESTIONS	ANSWERS
<p>- the tenderer will submit 2 letters, a letter from the OEM to the dealer confirming that the dealer is an authorized UD Dealership and a letter from the dealer confirming that they have quoted the tenderer and they will be getting trucks and support from them (the dealer).</p>	
<p>11</p> <p>This email serves to enquire as to the process and or procedure to add possible vehicles to a category for which there is no similar/equivalent sub-category.</p> <p>This approach is being made due to the requests from the user departments like Eskom, SANDF and others requiring vehicles of such a derivative as 4x4, 6x6 and 8x8 in the chassis cab sub-section (i.e., RT57-03-12-??(Chassis Cab)</p> <p>Kindly advice as to how we can include these and other options in our bid in order for provision to be made for such.</p>	<ul style="list-style-type: none"> • The intention of the contract is to make provision for the procurement of high-volume items. Where there is a requirement from end user, such must be communicated to National Treasury by the end user department for consideration by the Bid Specification Committee in the next tender or in year 2/3 of the contract. • There are no options to include items on the bid for which no category is provided or where clause 17 of the Special Conditions is not applicable. • There are 4x4, 6x4 and 8x4 categories. those 6x6 or 8x8 can be offered in the same category.

NO#	QUESTIONS	ANSWERS
12	<p>Thank you for the briefing session on the 1st - it was very helpful. On the subject matter, we have existing SLAs in place with conversion partners for instance.</p> <p>Is it sufficient that we can demonstrate how we intend to achieve the 10% without entering into additional agreements – thereby using the template as a guide?</p>	<ul style="list-style-type: none"> • The office had audit queries from the Auditor general regarding acceptance of agreements that were entered in to prior to the publication of the bid. • The template agreement may be used the emphasise the agreement that already exist for the purpose of this specific bid. • It is a requirement that the template be used for this purpose. Nothing prohibits you from making reference to an agreement that already exist in this new template.
13	<p>If you fall under QSE and have a support of the third party. Is it a must that you also add a sub-contractor?</p>	<ul style="list-style-type: none"> • All bidders are expected to sub-contract.
14	<p>Where do we submit the Tender or do we have to take it to Mahikeng and where?</p>	<ul style="list-style-type: none"> • The Tender document must be submitted at National Treasury at the Tender Information Centre at the closing date and time.
15	<p>If a bidder exceeds the 10% threshold on their sub-contractor of choice, can the bidder sub-contract some work to a non-EME while ensuring that the 10% sub-contracting value has been met?</p>	<ul style="list-style-type: none"> • Sub-contracting must be to an EME or QSE which is at least 51% owned by black people. • Should you wish to sub-contract further please note the provisions of regulation 7(5) of the preferential procurement regulations that provides that:

NO# QUESTIONS	ANSWERS	
	<p>A tenderer may not be awarded points for B-BBEE status level of contributor if the tender documents indicate that the tenderer intends subcontracting more than 25% of the value of the contract to any other person not qualifying for at least the points that the tenderer qualifies for, unless the intended subcontractor is an EME that has the capability to execute the subcontract.</p>	
<p>16</p> <p>1. RT57-09-01-01 <u>Maintenance Grader</u></p> <p>The reduction in torque requirements for the maintenance motor grader category has enabled more motor graders to meet this classification which are being imported from countries that have softer grader applications compared with South Africa. Bell is concerned that these graders are not capable of meeting the demands of the South African application and environment. The low specification in weight, torque, and power has resulted in vehicles that are unable to perform maintenance-related jobs reliably causing premature failure in the drivetrain and in the steel structure with the end result of machine downtime. From a performance perspective, these low torque and low weight graders struggle to effectively grade the high compaction roads in South Africa with the under-surface rocks which can</p>	<ul style="list-style-type: none"> • This is a maintenance Grader to maintain Roads and not to assist with light construction work. 	

NO#	QUESTIONS	ANSWERS
	<p>either result in continuous rework or damage to the road structure when operators overcompensate due to the lack of vehicle power and strength. This feedback is based on Bell's vast experience in supporting and distributing John Deere motor graders for 30 years and in addition to the private and government feedback on our own grader development programme. Bell strongly recommends that the current maintenance category be discontinued from 2023.</p>	
<p>17</p>	<p>2. RT57-09-04-01 <u>12-ton Single Drum Vibrating Roller</u> Bell distribute the JCB Vibromax 116D Roller which is fitted with a 85 kW Gross power engine. This machine is designed in Germany to provide the required compaction requirements of a 12 ton roller. The design of the exciter within the drum is unique and allows the roller to provide above the required compaction with a lower kW engine than traditional rollers. In addition this provides better fuel consumption to the customer. In addition, BOMAG have also launched a low kW 12t Roller capable of the same performance as the previous high-power units. Bell are concerned that the RT57 has specified a 88kW Net power requirement that segments these roller and other similar rollers out of the market. Between Bell & JCB we don't believe the kW rating of the roller is a measure of the machines performance in a compaction</p>	<p>Including this category at this stage might prejudice other bidders who could not see the insertion. Item will be incorporated in YEAR 2 resubmission process.</p>

NO# QUESTIONS	ANSWERS
<p>operation and would like to recommend that the kW rating of the 12ton roller is lowered to 85kW Gross power.</p>	
<p>3. RT57-09-05-02 <u>Crawler Mounted Hydraulic Excavator – 30 000kg</u></p> <ul style="list-style-type: none"> The track length dimension of 'I' below has been specified as min 5000mm in the RT57. Checking the specification of the 2 brands that Bell distributes (JCB and Kobelco) and the dominant excavator competitors in South Africa, it is clear that the track lengths vary between 4800 and 4950mm. Bell recommends that this requirement is changed to minimum of 4800mm. <p>18</p> 	<ul style="list-style-type: none"> This is a rounded of number and slightly more or less will be accepted.
<p>19</p> <p>4. RT57-09-05-01/02/03 <u>Crawler Mounted Hydraulic Excavator</u></p>	<ul style="list-style-type: none"> Bidders must refer to document "13- Addendum A- RT57-09 - GENERAL SPECIFICATIONS, Clause 17 PAINTING"

NO#	QUESTIONS	ANSWERS
	<p>Point 10 refers to a paint spec requirement for the hydraulic excavators being golden yellow. With none of the other machines in Rt57 requiring a paint spec requirement, Bell would requests that this requirement is removed.</p>	
20	<p>5. RT57-09-06-02 <u>Front End Loader 2.2m3, 12,600kg</u></p> <p>Point 8 refers to the transmission type and gearing. This specifies that the units need to have 4 reverse gears. When analysing the JCB product distributed by Bell and comparing it to the CAT, John Deere and Bell, it is clear that within all South African applications these machine functions to all expectations with 3 reverse gears. Please can this spec be revised to 4 fwd and 3 Rev gears.</p>	<p>Including this category at this stage might prejudice other bidders who could not see the insertion. Item will be incorporated in YEAR 2 resubmission process.</p>
21	<p>6. RT57-09-06-03 <u>Front End Loader 4.0m3, 17,000kg</u></p> <p>Point 8 refers to the transmission type and gearing. This specifies that the units need to have 4 reverse gears. When analysing the JCB product distributed by Bell and comparing it to the CAT, John Deere and Bell, it is clear that within all South African applications these machine functions to all expectations with 3 reverse gears. Please can this spec be revised to 4 fwd and 3 Rev gears.</p>	<p>Including this category at this stage might prejudice other bidders who could not see the insertion. Item will be incorporated in YEAR 2 resubmission process.</p>

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<p>22</p> <ul style="list-style-type: none"> As stipulated on the specs for the forklifts, colour should be yellow. Please confirm if all other equipment should also be yellow. RT57-09-08-01 AND 02 – Forklifts – Kindly confirm if forklifts must be “cabs” RT57-09-03-02 UP TO 05 – Tractors will be used for pulling trailers. Kindly confirm if trailers have their own air brakes or hydraulic brakes. RT57-09-03-05 – At what permissible/maximum speed will the tractor be pulling the 13.5ton Grid Roller at? We need to determine the correct gearbox. Point 5.3.6 (i), (i) page 19 – It states that PDI charges must be included in the prices. However, on point 7.4.1 (a), page 25 it states that the PDI charges must be included with the delivery charges being submitted separately. Please clarify. Point 38.9, page 42 on Special Conditions – Should the accessories be quoted separately? 	<ul style="list-style-type: none"> Bidders must refer to document “13)- Addendum A-RT57-09 - GENERAL SPECIFICATIONS, Clause 17 PAINTING” Yes, all must have a cab as per specification. This varies from end-users. Some might have brakes others might not have any braking system. Bidders must take note that Road speed attainable must be not less than 40km/h. Pulling a grid roller between 10 and 15 km/h not exceeding 20km/h.
<p>23</p> <p>Please can you give clarity with regard to B-BBEE.</p> <p>If a bidder does not have B-BBEE or evaluation of B-BBEE level is in process, can they still bid but not claim preference points or can only bidders with Level 1-8 participate?</p>	<p>It is a condition of this bid that only the following bidders respond to this bid:</p> <ul style="list-style-type: none"> A bidder having a B-BBEE status level contributor of 1 to 8. Bidders are required to complete the preference claim form (SBD 6.1) and submit their original and valid B-BBEE status level verification

NO#	QUESTIONS		ANSWERS
24	<p>The number is RT57-2022</p> <p>Please could you supply me with details. Are there and grasscutting equipment on in the tender.</p>	<p>We require clarification on the following categories:</p> <ul style="list-style-type: none"> • RT57-06-14-01 - Panel Van, 2 seater, up to 1400cm³, Payload 500kg (Petro). We humbly request for this category to be expanded to include Diesel vehicles. • RT57-03-12-02- 6 Ton payload Chassis Cab Truck with dual rear wheels with GVM not less than 8,500kg. Fitted with a diesel engine developing not less than 500Nm of Torque. This category is available on the current contract, the new contract excluded 6 Ton trucks. We humbly request for an inclusion of a 6 Ton truck. 	<p>certificate or a certified copy or sworn affidavit at the closing date and time of the bid in order to prove compliance. Refer to paragraph 5.2.1(a) of the Special Conditions of Contract.</p> <ul style="list-style-type: none"> • No, other than the agricultural tractors with slashers as an optional extra. • No, only a slasher on item RT57-09-03-01 as an optional extra <p>Including this category at this stage might prejudice other bidders who could not see the insertion. Item will be incorporated in YEAR 2 resubmission process.</p> <ul style="list-style-type: none"> • Bidders can offer that item in the 7Ton Category, if the specification does not exceed into the next category.

NO#	QUESTIONS	ANSWERS
	<ul style="list-style-type: none"> Request for us to submit offers for a 9 Ton Truck in Category RT57-03 as there is no provision currently. 	
26	<p>Will you please clarify on the following?</p> <ol style="list-style-type: none"> Buses Category: I understand that for Buses, body conversion should meet the minimum 80% Local content threshold. Further to that, will you accept submission for FBU (fully built up) chassis but still meeting LC requirements on the body conversion? 	<ul style="list-style-type: none"> The conversion of the chassis into a bus, must comply to the 80% Local Content. The chassis is not part of the 80%
27	<p>We require clarification and consideration on the below questions relating to these 2 categories:</p> <p>RT57-08-25-01 SUV, 4x2, 5 doors. Piston displacement 2000cm³ to 2500cm³, Minimum of 125kW (Petrol/Diesel) High Performance SUV Vehicles- Can we have a similar category for 4x4?</p> <p>RT57-04-20-03 Multi Purpose Vehicle/SUV 4x4, 1900cm³ to 2000cm³ (Petrol/Diesel), 7 to 9 seater, 5 doors. (Pool and subsidized vehicles)- Can this category be amended to include 5-9 seater?</p>	<ul style="list-style-type: none"> Category does exist under category RT57-04-, not under RT57-08- Including this category at this stage might prejudice other bidders who could not see the insertion. Item will be incorporated in YEAR 2 resubmission process.

NO# QUESTIONS	ANSWERS
<ul style="list-style-type: none"> • RT57-09-04-01: On a 12-ton Roller, the required minimum engine net power is 88Kw, will you consider 85Kw engine net power taking into consideration the end-user application? • RT57-09-06-01: On the minimum 8t Front End Loader, it is required that "The buckets shall be fitted with spill guards or spill boards to prevent rocks from falling backward" Spill guards or Spill boards, is it an optional feature or required specification? • RT57-09-06-02: On the 12T Front End Loader, it is required that "The transmission shall be of the full powershift type, with torque converter, having not less than four forward and four reverse gears and the fuel tank shall have a capacity of not less than 240ℓ" Will you consider three reverse gears and 230ℓ fuel capacity? • RT57-09-06-03: On the 17-ton Front End Loader, required GP bucket size is equivalent to 4m³? It is our understanding that FEL bucket size is determined by a specific application. Would you consider, a lower bucket size based on the application? • RT57-09-06-03: TLB Cap required specifications read "The grader should be fitted with a lockable, steel, two doors, fully enclosed, all-round vision cab (complying with the ISO 5006:2006 / Correction 	<p>Same question as above</p> <ul style="list-style-type: none"> • Spill Guard is not as an option "The buckets shall be fitted with spill guards or spill boards" as per specification. <p>Including this category at this stage might prejudice other bidders who could not see the insertion. Item will be incorporated in YEAR 2 resubmission process.</p> <ul style="list-style-type: none"> • 4.0m³ is the required size. Smaller bucket sizes must be offered as optional extra. • It should read "TLB" and not "Grader". Will not be accepted if not ROPS certified.

NO# QUESTIONS	ANSWERS
<p>1:2008). The cabin must be protected by ROPS (Roll Over Protection" Is this specifically refer to Grader or TLB? Secondly, would you disqualify proposed units that are not ROPS certified?</p>	
<p>28</p> <p>Sub-contracting agreement Template</p> <p>Point 7. Value of subcontracting states 10% to subcontractor, is this statement correct.</p>	<ul style="list-style-type: none"> • Yes, the statement is correct. • Sub-contracting of 10% on the contract relates to the value of the contract awarded. This would mean the 10% of the entire value chain on the RT57 contract. We are not specific as to which area of your value chain should be used to achieve the 10%.
<p>29</p> <p>We have managed to obtain the Bid documents of the above tender; however, we do not have the specifications of the following categories:</p> <p>RT57-00 - Hybrid and Electrical</p> <p>RT57-01 - Sedan/Hatch</p> <p>RT57-02 - LCV</p> <p>RT57-04 - MPV/SUV</p> <p>RT57-07 - Motor Cycles and</p> <p>RT57-08 - EMRS/VIP/High Performance/Law Enforcement</p>	<ul style="list-style-type: none"> • The specifications for these vehicles are contained in the pricing schedule. Please also refer to the technical specification published as part of the bid. • The specifications for these vehicles are contained in the pricing schedule. However, there are specifications for RT57-02 on the optional extras.
<p>30</p> <p>Can you please forward us the spec documents for Bikes and quarts bike as well?</p>	<ul style="list-style-type: none"> • The specifications for the quad biked are contained in the pricing schedule. There is no additional specification.

NO# QUESTIONS	ANSWERS
31 I refer you to Paragraph 5.3.3, e of the special conditions of contract for RT57-2022. I would like to find out if letters from dealerships confirming a supply arrangement will be considered or if it is strictly a letter from the OEM?	No letters from dealerships will be accepted for the confirmation of supply as per the Special Conditions, 5.3.3 e) i)
32 The excel spreadsheet with pricing and data information on items quoted ,do I put that one a USB and send with the tender documents to National treasury , Madiba street , Pretoria.	<ul style="list-style-type: none"> Yes, the excel spreadsheet must be inserted inside the USB and submit with the tender document. The USB must be clearly marked with the company name tendering for.
33 Can you please advise if there is an option for LCV single cabs 4x4 that are larger than 3500cm³? The largest LCV single cab category we can see is as per the below. <div data-bbox="715 376 778 1198" style="border: 1px solid black; padding: 2px;">RT57-02-42-01 LCV Single Cab (Standard cab, 4x4, 3200cm³ to 3500cm³ payload, not less than 500kg Diesel/Petrol/Pool and subsidised vehicles)</div>	<ul style="list-style-type: none"> Yes, item numbers: RT57-02-42-01 and RT57-02-45-01
34 I have checked the tender documents on e-Tenders Website again and can unfortunately not find the Technical Specifications on RT57-00 on HYBRID-ELECTRICAL?	<ul style="list-style-type: none"> There are no specific specifications for this category RT57-00- only those on the pricing schedule.
35 Will the commercial vehicles cat, like a 6X6 or 8x4 be added?	<ul style="list-style-type: none"> No, but there are 6x4 and 8x4 items, those 6x6 or 8x8 can be offered in the same category.
36 Are there any specs for EV or info on how the charging infrastructure will be quoted?	<ul style="list-style-type: none"> No, the contract is for the procurement of vehicles and excludes charging infrastructure.

NO# QUESTIONS	ANSWERS
37 We can bid for just one category, can we bid for, say 5 items under that category?	<ul style="list-style-type: none"> • Yes, Bidders are not limited to any category?
38 Please advise where can we find the questionnaires for RT57-02 and RT57-04.	<ul style="list-style-type: none"> • The specifications for these categories is part of the pricing schedule, not separate as for the other categories. However, there is specifications for optional extras for category RT57-02 between the other specifications.


 AMULATEDZI RAUDZINGANA

FOR CHIEF DIRECTOR: TRANSVERSAL CONTRACTING

DATE: 16 NOVEMBER 2022

