

	Procurement Strategy (R50m up to R300m)	Document Identifier	240-109836084	Rev	4
		Effective Date	31 May 2024		
		Review Date	May 2029		

Approval Authority:	Triple adjudication
Date of Submission/Meeting	25 June 2025
Name of End-User	Vuyani Masuku
End-User BU & Division / Group	Technology and Engineering (Distribution Division)
Name of Executing Procurement Practitioner	Maropene Leshabana Procurement - Limlanga Cluster (Distribution Division)
Sourcing Department	Procurement Limlanga Cluster – Mpumalanga OU
PR No	N/A
Description of Procurement	The pre-qualification of various suppliers for the Design, Manufacture, testing, and supply of 22 KV and 33 KV Outdoor, Pole-Mounted, three phase Gang-Operated disconnectors for Distribution Division lines on an “as and when” required basis within a period of sixty (60) months.

PART A: RESOLUTION REQUIRED

Approval is sought to execute a commercial strategy for the procurement of:	a) The pre-qualification of the various suppliers for Design, Manufacture, testing, and supply of 22 KV and 33 KV Outdoor, Pole-Mounted, three phase Gang-Operated disconnectors for Distribution Division lines on an “as and when” required basis within a period of sixty (60) months. b) For: Distribution Division c) At a value of: R241 479 063.95 (Two hundred and forty-one Million four hundred seventy-nine thousand and sixty-three rand and ninety-five cents), excluding VAT. d) For a duration of 60 months. e) T&S: Transport and subsistence will be on Rotran’s costs. The supplier will keep the material at their warehouse, where Rotran will collect and deliver from the supplier’s warehouse to the specific Regional Distribution Centre. e) Using: Formal competitive (open) tendering procurement mechanism.
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	f) Applying: Applying: NEC 3 Supply Contract (SC3). The conditions of contract are the core clauses and the clauses for Options X1: Price adjustment for inflation X2 Changes in the law X3: Multiple currencies, if applicable X7: Delay damages X13: Performance bond Z: Additional conditions of contract g) First stage involves meeting pre-qualification criteria (Issue open enquiry for not less than 21 calendar days in the market) Second stage involves issuing RFQ's to tenderers who have met the pre-qualification criteria. h) That either the 80/20 or 90/10 preference point system will be applicable in this tender. The preference points will be determined by the estimated value of the RFQ. The 80/20 system are for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included). Price points will be calculated out of 80/90 (Evaluated price including VAT). A maximum of 20/10 points will be awarded to a tenderer for the specific goal. (Split unknown) i) The preference points will be determined by the estimated value of the RFQ. Price and preference will be conducted per item /SAP number. The order(s) will be awarded to the highest ranked Supplier (s) based on the highest points scored per item, in terms of the Preferential Procurement Regulation 2022 (PPR 2022) unless objective criteria justify the award to another tenderer.
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	j) The Supplier will not be appointed for specific area they will be appointed for all clusters.
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PART B: MOTIVATION FOR THE TRANSACTION

Background to the need for the Procurement	Eskom had national contract for the pre-qualification of various suppliers to Design, Manufacture, tes and supply of 22 KV and 33 KV Outdoor, Pole-Mounted, three phase Gang-Operated disconnectors for Distribution Division lines on an “as and when” required basis within a period of sixty (60) months.											
	The contract number of the previous contract:											
	<table><tr><th>Description</th><th>Contract number</th><th>Start Date</th><th>End Date</th></tr><tr><td>Three Phase Disconnecto r</td><td>4600060726</td><td>2016.08.29</td><td>2025.04.29</td></tr></table>				Description	Contract number	Start Date	End Date	Three Phase Disconnecto r	4600060726	2016.08.29	2025.04.29
	Description	Contract number	Start Date	End Date								
	Three Phase Disconnecto r	4600060726	2016.08.29	2025.04.29								
Sourcing mechanism:												
• To issue an open competitive tender to the market, targeting all the suppliers that are eligible to participate. The enquiry will be advertised on the National Treasury e-tender portal and Eskom Tender Bulletin for at least a thirty (21) calendar day’s period. • The sourcing mechanism that will be used to enable this purchase will be that of formal competitive enquiry (pre-qualification enquiries) procurement mechanism. These will include issuing a two-stage enquiry. The relevant competitive tendering templates will be used for this 2 -stage process (Request for proposal (RFP) on stage 1 and followed by Request for quotation (RFQ) on stage 2).												
The process will consist of two stages:												
• Stage 1: (meeting the pre-qualification criteria), • Stage 2: (issuing of request for quotation (RFQ) to suppliers who have met the pre-qualification criteria. The RFQ will be issued <u>nationally</u> based on the forecasted demands of the Clusters or on an “as and when” required basis												

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Single Pole/Single X-arm/ Horizontal

Single Pole/Single X-arm/ Vertical

H-Pole/ Single x-arm/ Horizontal

H-Pole/Double X-arm/ Vertical

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Commodity Strategy

The recommended strategy for this commodity is as follows:

- Consolidate commodity spend and requirements within Distribution for a five-year period, and leverage spend when approaching the market in order to gain the best negotiated price benefit.
- Introduce new suppliers to create a competitive market.
- Improve internal demand planning and forecasting in order to secure best possible bulk ordering leverage and improvement in contract management.

The implementation of this strategy will result in the following value opportunities and benefits to Eskom:

- Enabling agreements are non-committal in terms of quantities and therefore penalties cannot be imposed for not procuring all the contracted quantities.
- Ensure accurate forecasting to reduce risk premiums included in the current prices. Regions will be requested to provide a eighteen-month forecast
- Reduce Eskom's Total Cost of Ownership.
- Increase competition

Full Description of the Scope

Design, Manufacture, testing, and supply of 22 KV and 33 KV Outdoor, Pole-Mounted, three phase Gang-Operated disconnectors for Distribution Division lines on an "as and when" required basis within a period of sixty (60) months.

Item	SAP Number	Description
1	0175962	SW-DISC 3PH 22Kv 400A H-POLE INLD D3085
2	0175963	SW-DISC 3PH 22kv 400A 1-POLE INLD D3085

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	3	0175964	SW-DISC 3PH 33kV 400A H-POLE INLD D3085
	4	0175965	SW-DISC 3PH 33kV 400A 1-POLE INLD D3085
	5	0186428	SW-DISC 3PH 22kV 400A H-POLE CSTL D3085
	6	0186429	SW-DISC 3PH 22kV 400A 1-POLE CSTL D3085
	7	0186430	SW-DISC 3PH 33kV 400A H-POLE CSTL D3085
	8	0186451	SW-DISC 3PH 33kV 400A 1-POLE CSTL D3085
	9	0222010	DISC 3PH 22kV 400A H-POLE INLD D3085
	10	0222011	DISC 3PH 22kV 400A H-POLE CSTL D3085
	11	0222012	DISC 3PH 22kV 400A 1-POLE INLD D3085
	12	0222013	DISC 3PH 22kV 400A 1-POLE CSTL D3085
	13	0222014	DISC 3PH 33kV 400A H-POLE INLD D3085
	14	0222015	DISC 3PH 33kV 400A H-POLE CSTL D3085
	1	0222016	DISC 3PH 33kV 400A 1-POLE INLD D3085
	16	0222017	DISC 3PH 33kV 400A 1-POLE CSTL D3085
	17	582353	SWITCH DSCNNCT: REMOVE, INLND;22 KV;600 A

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	18	582355	SWITCH DSCNNCT: REMOVE, CSTL;22 KV;630 A
	19	582356	SWITCH DSCNNCT: FIXED; CSTL;22 KV;630 A
	20	629580	SWITCH: COMMS;110 VDC; 100 MA; RS900
If a project, describe the various phases and activities of the project, and confirm which phases this strategy covers	No, the request is not for a project.		
Describe the Groups, Divisions and / or Business Units within Eskom which will be affected by the execution of this strategy	Eskom Distribution Division will be affected by the execution of this strategy.		
Has investment approval / budgetary confirmation been obtained to proceed with execution of the strategy? Please indicate the confirmed budget value, who approved/confirmed and date of such approval /confirmation.	There is no need for budgetary confirmation as this transaction is for Distribution stock items. Each cluster will pay from their respective budgets “as and when a need arises”.		
Will Eskom require external financing for the procurement? Elaborate on the financing strategy, and if any special terms and conditions need to be approved in order to secure the funding?	No external funding will be required for this transaction. Financing will be done through the cluster’s allocated funds for these materials. No special terms and conditions need to be approved.		
Is this a significant / material transaction for which ministerial approval will be required in terms of S54 of the PFMA? Explain.	No ministerial approval is required.		

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PART C: BUSINESS INTELLIGENCE

Is this strategy informed by an RFI / EOI process? If so, confirm details of the RFI / EOI issued, responses received, and outcome of analysis of responses.	No, this strategy is not informed by a RFI /EOI process. The transaction will be a pre-qualification.																																																		
Provide detail on how Eskom currently procures / disposes of the required assets / goods / services or indicate whether this procurement is being executed for the first time in Eskom	Eskom is currently having a contract number 4600060726 with McWade Productions (Pty) Ltd (Reg No: 2003/029762/07) and has been approved for a modification until the 29 April 2025 . Purchase Order are created on an “as and when required” basis.																																																		
Provide the annual forecasting plan for the procurement of the required assets / goods / services where applicable.	Annual forecasting plan. <table border="1"> <thead> <tr> <th>Item</th><th>SAP Number</th><th>Item Description</th><th>Forecasted demand for 5 years</th></tr> </thead> <tbody> <tr> <td>1</td><td>0175962</td><td>SW-DISC 3PH 22kV 400A H-POLE INLD D3085</td><td>195</td></tr> <tr> <td>2</td><td>0175963</td><td>SW-DISC 3PH 22kV 400A 1-POLE INLD D3085</td><td>270</td></tr> <tr> <td>3</td><td>0175964</td><td>SW-DISC 3PH 33kV 400A H-POLE INLD D3085</td><td>10</td></tr> <tr> <td>4</td><td>0175965</td><td>SW-DISC 3PH 33kV 400A 1-POLE INLD D3085</td><td>10</td></tr> <tr> <td>5</td><td>0186428</td><td>SW-DISC 3PH 22kV 400A H-POLE CSTL D3085</td><td>232</td></tr> <tr> <td>6</td><td>0186429</td><td>SW-DISC 3PH 22kV 400A 1-POLE CSTL D3085</td><td>1 403</td></tr> <tr> <td>7</td><td>0186430</td><td>SW-DISC 3PH 33kV 400A H-POLE CSTL D3085</td><td>10</td></tr> <tr> <td>8</td><td>0186451</td><td>SW-DISC 3PH 33kV 400A 1-POLE CSTL D3085</td><td>10</td></tr> <tr> <td>9</td><td>0222010</td><td>DISC 3PH 22kV 400A H-POLE INLD D3085</td><td>10</td></tr> <tr> <td>10</td><td>0222011</td><td>DISC 3PH 22kV 400A H-POLE CSTL D3085</td><td>15</td></tr> <tr> <td>11</td><td>0222012</td><td>DISC 3PH 22kV 400A 1-POLE INLD D3085</td><td>10</td></tr> </tbody> </table>			Item	SAP Number	Item Description	Forecasted demand for 5 years	1	0175962	SW-DISC 3PH 22kV 400A H-POLE INLD D3085	195	2	0175963	SW-DISC 3PH 22kV 400A 1-POLE INLD D3085	270	3	0175964	SW-DISC 3PH 33kV 400A H-POLE INLD D3085	10	4	0175965	SW-DISC 3PH 33kV 400A 1-POLE INLD D3085	10	5	0186428	SW-DISC 3PH 22kV 400A H-POLE CSTL D3085	232	6	0186429	SW-DISC 3PH 22kV 400A 1-POLE CSTL D3085	1 403	7	0186430	SW-DISC 3PH 33kV 400A H-POLE CSTL D3085	10	8	0186451	SW-DISC 3PH 33kV 400A 1-POLE CSTL D3085	10	9	0222010	DISC 3PH 22kV 400A H-POLE INLD D3085	10	10	0222011	DISC 3PH 22kV 400A H-POLE CSTL D3085	15	11	0222012	DISC 3PH 22kV 400A 1-POLE INLD D3085	10
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	12	0222013	DISC 3PH 22kV 400A 1-POLE CSTL D3085	10
	13	0222014	DISC 3PH 33kV 400A H-POLE INLD D3085	10
	14	0222015	DISC 3PH 33kV 400A H-POLE CSTL D3085	10
	15	0222016	DISC 3PH 33kV 400A 1-POLE INLD D3085	10
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	20	629580	SWITCH: COMMS;110 VDC;100 MA;RS900	50
Provide the reason and outcome of any market analyses (products / services) that was carried out including where applicable, any specific scarce resources / materials involved, and/or any specialised skills required for delivering. on the required scope / specifications. Detail any market risk factors that impact on the product / service value chain (e.g political, social, environmental, legal, technological and economic). Indicate the number of local and international suppliers.	Internal analysis			
	Previous tender information Currently Eskom has a contract in place, contract number 4600060726 with McWade Productions (Pty) Ltd (Reg No: 2003/029762/07) and has been approved for a modification until the 29 April 2025 . Purchase Order are created on an “as and when required” basis. An Open tender number CORP:3122R was issued on 09 May 2015 and closed on 08 June 2015 for Distribution Division. A total number of 04 (Four) suppliers (McWade Production (Pty) Ltd, Speedcraft Manufacturing (Pty) Ltd, PH Marketing (Pty) Ltd and Lesedi Reticulation (Pty) Ltd) were received. External analysis 3 Phase Disconnectors comprises of various components that are used collectively in the line to improve stability. There are two types of Three Phase Disconnectors such as: Off-load and on-load and Three Phase Disconnectors components are designed to last in excess of 15 years before they will require replacement.			

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Identified Suppliers

There are both original equipments manufacturers of Three Phase Disconnectors as well as distributors/importers as expalined in the list of OEMs table (a) below and the paragraph (b) below the table.

Original Equipment Manufacturers and Suppliers

Original Equipment Manufacturer's Name and suppliers	Country where production is made
Shandong Taikai	China
CG Power Systems	India
Gevea	Sweden
Dalian Insulators Group Corp Ltd	China
Katzenstein Adler	Israel
ABB	Australia
Mcwade Productions (Pty) Ltd	South Africa
Vexila	South Africa

a) Identified Distributors

Lesedi Reticulation CC and Suparule SA (Pty) Ltd are the two distributors that have been identified and are both currently on Eskom list of approved products, together with the two local manufacturers of three phase disconnectors used by Eskom on its overhead power lines (Distribution only). Lesedi Reticulation CC is sourcing the commodity from Gevea in Sweden and Dalian Insulators Group Corp Ltd in China.

b) South African suppliers

The table below depicts the current South African manufacturers and Agents that supply 3 Phase Disconnectors to Eskom as well as other manufacturers that can manufacture 3 Phase Disconnectors.

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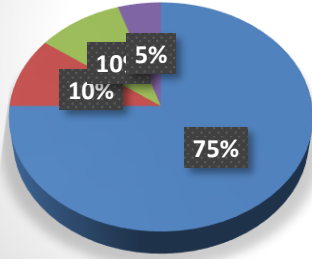
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	SUPPLIER	SUMMARY	PRODUCT RANGE	CURRENT ESKOM YES/NO
	Vexila	- Established in 1980 - Part of the German Global Franchise - Located in Pietermaritzburg - R17.7 turnover 2009 650 Employees - ISO certified - Outsourced Galvanizing Mainly supplies Eskom	- Line Hardware - Clamps - Insulators	NO
	Speedcraft Manufacturing (Pty) Ltd	- Based in Pietermaritzburg - Components are sometimes sourced from Pfisterer and sold to Eskom - Outsourced Galvanizing - Eskom constitute approximately 40% of their demand	- Insulators - Line Hardware	NO
	McWade Productions (Pty) Ltd	- Founded in 1961 - ISO Accredited	- Line Hardware - Clamps - Insulators - Switches	YES
	LESEDI RETICULATION CC	- Based in Randburg - Iso Accredited	- Line Hardware - Clamps - Insulators - Switches	NO
Market risk factors that impact on the product Political Changes in the law of a country and regulatory bodies. Social Not applicable Environmental Not applicable				

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Elaborate or explain the TCO model to verify the cost estimation of the assets / goods / services to be procured / disposed. Describe the key cost components impacting the price, and associated variables to be considered. Attach TCO calculations.	Legal Contract disputes due to misunderstanding on the contract documents as well as conditions, which may lead to legal action taken against the supplier. Economical The transaction will be subject to fluctuations of the rate of exchange due to the fact that manufacturers are based overseas																							
	<u>Total Cost Of Ownership (TCO) Analysis</u> Three Phase Disconnectors TCO Breakdown <table border="1"> <thead> <tr> <th>Cost Element</th><th>Total Cost of Ownership</th></tr> </thead> <tbody> <tr> <td>Material</td><td>75%</td></tr> <tr> <td>Transportation</td><td>10%</td></tr> <tr> <td>Installation</td><td>10%</td></tr> <tr> <td>Inspection</td><td>5%</td></tr> </tbody> </table> Three Phase Disconnectors TCO Analysis  ■ Material ■ Transportation ■ Installation ■ Inspection <u>Three Phase Disconnectors Raw Materials Composition</u> <table border="1"> <thead> <tr> <th>Component</th><th>Component %</th></tr> </thead> <tbody> <tr> <td>Galvanised</td><td>22%</td></tr> <tr> <td>Bras, Copper & Silver</td><td>15%</td></tr> <tr> <td>Labour & Overheads</td><td>35%</td></tr> <tr> <td>Packaging</td><td>10%</td></tr> <tr> <td>Silicone, rod</td><td>10%</td></tr> <tr> <td>Stainless steel</td><td>8%</td></tr> </tbody> </table>	Cost Element	Total Cost of Ownership	Material	75%	Transportation	10%	Installation	10%	Inspection	5%	Component	Component %	Galvanised	22%	Bras, Copper & Silver	15%	Labour & Overheads	35%	Packaging	10%	Silicone, rod	10%	Stainless steel
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Stipulate the key risks associated with the execution of the strategy, and how such risks will be mitigated (e.g need for financial viability to be done)	Key risk associated with the execution of the strategy:		
	Risk Description	MITIGATING FACTORS	LEVEL (HIGH/MEDIUM/LOW)
	Cost: Price increased because of ROE.	Forward cover will be taken upon placing Purchase Order	Medium
	Scope:	N/A	N/A
	People	N/A	N/A
	Suppliers: Late deliveries	Tracking of delivery schedule during progress meeting with suppliers	Medium
	Quality: Inferior Quality will negatively affect the network	Ensure suppliers have QMS that comply with ISO 9001 Prior to contract award	Medium
Address the potential impact of CPA, forex, tax implications, shipping and insurances on the costing of the assets, goods or services to be procured /disposed	Contract Price Adjustment (CPA): Contract Price Adjustment is not applicable. The contract is on an “as and when” required basis and the deliveries will be made within twelve (12) months.		
	Insurance Eskom’s insurance will cover from the supplier’s warehouse to Eskom’s Regional Distribution Centre as per the incoterms applicable to the contract.		
	Multiple currencies (if applicable) Given that this is “an as and when required basis “contract, as such the forward cover will be taken at the time of placing purchase orders where applicable. Foreign Currency amounts and the payment method must be clearly indicated in the specific request for quotation (RFQ) submission. The manufacturer is to confirm with Eskom before RFQ close whether the foreign currency to be used by them is acceptable to Eskom. If the manufacturer is the direct importer of the goods/services to be provided to Eskom, the manufacturer is required to select one of the following Eskom payment methods:		

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	Payment Method 1A Eskom makes a payment in foreign currency directly overseas to a nominated foreign beneficiary. Payment Method 1B Eskom will pay a local supplier in foreign currency into the contracting party's CFC (Customer Foreign Currency) bank account Retention Not applicable
Clarify whether cataloguing / codification requirements are applicable for this procurement. If applicable confirm cost implications and how this requirement will be addressed in the tender	This is applicable and the materials are already codified on the SAP system, the material is not a new request and there are no cost implications.
In the case of sole/single source procurement, attach the signed SSJF and set out any further details if required to support the motivation for using the sole / single source supplier]	The transaction is not a single or sole source, an open tender process will be followed for this transaction.
In the case of a closed enquiry (Multiple Source where market research and analysis is required to support the issuing of the enquiry to a few prospective suppliers) indicate the list of the proposed suppliers and details of the process that was undertaken to compile the list.	The open tender process will apply where suppliers will be pre-qualified for this transaction.

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PART D: COMMERCIAL EXECUTION STRATEGY

Confirm that all members of the cross-functional team have completed the conflicts of interest declaration. Confirm if any conflicts of interests have been declared.	All members of the CFT completed and signed the document for declaration of interest for CFT members and there is no interest declared at this stage.
Confirm that all members of the cross-functional team have completed an NDA	The CFT members have completed the NDA and reference numbers will be kept on record.
Is this procurement PPPFA-exempt? Please indicate if PPPFA exemption is required, and the reasons therefor.	The request is not PPPFA exempt and is in line with the prescripts of the PPPFA and latest Eskom's Procurement and Supply Chain Management Procedure 32-1034 Rev 5.
Will the outcome result in the award of a single contract to a single supplier, or the award of multiple contracts to multiple suppliers and the rationale therefor? Confirm if this strategy is linked to the placement of suppliers on a panel.	The outcome will result in the award of minimum of three (03) suppliers and the rationale is Competitive pricing and to ensure business continuity. Should the minimum required number of suppliers not be reached the tender will be awarded to the successful tenderers and a new tender will be issued to add new suppliers. The successful suppliers on the RFQ process will be awarded the once off purchase order with staggered deliveries. The Purchase Order(s) will make reference to the signed NEC 3 Supply Contract. The evaluation report/ mandate to negotiate resulting from the RFQ process will be approved by the Delegated Authority as per the latest Eskom Delegation of Authority Policy (Refer to DA schedules-Procurement). There will be no creation of a contract on SAP system after the pre-qualification of the suppliers. One (1) Purchase Order per successful request for quotation (RFQ) will be created with multiple lines on the SAP system based on the demand provided per Cluster for delivery of the items at various warehouses. The purpose of creating order/s with multiple lines on SAP is for each Business Unit/Cluster to manage its costs and budget in terms of the mandate granted by the Delegated Approval Authority. The Purchase Order(s) will make reference to the signed NEC 3 Supply Contract conditions. Request for quotation (RFQ) will consist of the following:

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	Step 1: Price and preference principles Step 2: Objective criteria as per PPPFA 2(1)(f) (Local Content and Production (Designated sector threshold) and NIPP where applicable per RFQ). Step 3: commercial statutory documents Issuing of request for quotation (RFQ) process: a) The Materials Management at Head Office shall provide the reviewed forecasted demand for all Operating Units /Clusters to the Procurement Practitioner every 12 months. Quantities can be changed; however, it cannot exceed the total original forecast. b) The Procurement Practitioner will prepare the SDL&I requirements log for SDL&I team to set the targets for the transaction. c) The Procurement Practitioner will issue the Request for Quotation (RFQ) via email to all the prequalified suppliers. d) The defaulting suppliers will be disqualified from participating in the subsequent RFQ until such time that they close the Notification of default (NOD) or Non -Conformance Report (NCR). e) The request for quotation will run for a minimum of 7 working days prior to closure.
Will alternative tenders be accepted? If yes, explain on what basis.	Alternative tenders will not be accepted.
Will execution be based on a competitive tender or a negotiation (no prior tendering)	Execution will be based on a competitive tender
If a competitive tender, will the tender be an open or a closed tender? Indicate reasons for the selection.	A formal open tender will be issued to the market to ensure fairness, transparency, equitability, cost effectiveness and competition. This will also enable Eskom to attract new participants.
If an open competitive tender, indicate where the tender will be advertised, and the period of advertisement?	The open tender process will be followed for this transaction. This is due to the fact that the value is greater than R1M and the period is more than 12 months. Issuing an enquiry will allow the tender to be competitive, fair, transparent, equitable and to reach a vast market.

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	• An open tender enquiry will be advertised on the following website: a. National Treasury e-tender portal b. Eskom Tender Bulletin. For at least 21 calendar days.			
If a closed tender, state the names of the suppliers to whom the tender will be issued, confirm how the list of suppliers was derived.	Not applicable			
If a closed tender, confirm how the tender will be issued, and how long the suppliers will have to respond to the tender.	No, the open tender process will be followed for this transaction.			
Confirm if a compulsory tender clarification meeting/site visit is required, and the reasons therefor.	No, a non-compulsory tender meeting will be scheduled on Teams. • Clarification meeting details: A clarification meeting will be held via Microsoft Teams, presentations will be loaded onto the Eskom Tender Bulletin and all questions and answers will be loaded in order to ensure all suppliers have access to the same information.			
Confirm any mandatory thresholds / requirements to be applied, the reasons therefor, the criteria and weightings to be allocated to each threshold / requirement.	Mandatory Requirements: <u>Step 1: Commercial Mandatory Requirements</u> Returnables required at Tender closing (Disqualifiable) • Signed NEC Supply Contract for acceptance of Eskom’s contract conditions. • Completed and signed declaration of authority form / submit the signed resolution by the board confirming the duly authorised personnel to sign all documents in connection with this tender. Note – The authorisation form must be submitted to confirm the authority of the supplier’s representative to act as an authorised agent on behalf of the supplier. <u>Step 2: Technical Mandatory Requirements</u> <table border="1"><tr><td>240-75257542 – OUTDOOR, POLE-MOUNTED, THREE-PHASE, GANG-OPERATED DISCONNECTORS (Paper exercise only).</td></tr><tr><td>Stage 1: GATEKEEPER</td></tr><tr><td>The tender submission that does not meet all the stage 1 gatekeepers is immediately disqualified.</td></tr></table>	240-75257542 – OUTDOOR, POLE-MOUNTED, THREE-PHASE, GANG-OPERATED DISCONNECTORS (Paper exercise only).	Stage 1: GATEKEEPER	The tender submission that does not meet all the stage 1 gatekeepers is immediately disqualified.
240-75257542 – OUTDOOR, POLE-MOUNTED, THREE-PHASE, GANG-OPERATED DISCONNECTORS (Paper exercise only).				
Stage 1: GATEKEEPER				
The tender submission that does not meet all the stage 1 gatekeepers is immediately disqualified.				

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TASK/MEASURE			
Activity	Clause	Acceptance	
Fully completed A&B schedules at tender closing deadline	240-75257542	Yes/No	
Fully completed type test report summary sheet at tender closing deadline	240-75257542	Yes/No	
Fully completed technical deviation schedule sheet at tender closing deadline and signed by duly authorised person	240-75257542	Yes/No	
Outlines drawings submitted at tender closing deadline.	240-75257542	Yes/No	
Technical manual/Product brochures		Yes/No	
Outcome of gatekeeper:			
Comment(s):			
Confirm the criteria to be applied for evaluation.		<u>Step 1: Commercial Requirement</u>	
		Stage1: Commercial Basic Compliance Basic compliance with this Invitation to Tender requires a tenderer to meet all the following requirements:	

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Basic compliance for this invitation to tender are:

1. Meet the eligibility criteria for a tenderer
2. Submit a complete tender with commercial, financial and technical information
3. Submission of the mandatory commercial tender returnable as at stipulated deadlines.

E-Tendering, a tenderer's failure to have submitted/uploaded tender documents will render the tender non-responsive.

Electronic Tender Submissions

The tenderer must upload the tender via Eskom Tender bulletin site on the Eskom E- tendering page. The documents need to be upload under the folder Technical, Commercial, Financial, and other.

All documents need to be submitted in a PDF and Excel format (The limit is 50MB per file and total submission of 900MB per submissions).

No Zip/condense files can be uploaded
No hard copy will be accepted

If for some reason you resubmit your tender, then the latest version of the tender submitted will only be accepted and all previous submission/s will be null and void.

Please ensure that the submission status is indicated as complete.

Note: Supplier Help Manual guide and video can be found on Eskom E-Tendering page

Tenderers who do not meet this requirement will not be evaluated further.

Stage 2: Mandatory Commercial returnable requirements:

Returnable required at Tender closing (disqualifiable) -These returnable are required to be fully completed, signed and submitted with the tender at Tender closing date and time. If not fully completed, signed and/or submitted by tender closing the tender will be disqualified

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- Completed and signed NEC Supply Contract for acceptance of Eskom's contract conditions.
- Completed and signed declaration of authority form / submit the signed resolution by the board confirming the duly authorised personnel to sign all documents in connection with this tender.

Note – The authorisation form must be submitted to confirm the authority of the supplier's representative to act as an authorised agent on behalf of the supplier.

Tenderers who fail to submit the above document will not be evaluated further.

Returnable required at Tender closing. (Non-disqualifiable) - These returnable are also required to be fully completed, signed and submitted with Tender at Tender closing date and time, however, if not submitted by Tender closing, the Procurement Practitioners must request in writing the outstanding returnable to be submitted within five (5) working days. If the requested returnable are not fully completed, signed and/or received by the Procurement Practitioner within five (5) working days of the request; the tender must be disqualified.

- **Annexure A** - Authorisation Form
- **Annexure B** - Acknowledgement Form
- **Annexure C** - Tenderers Particulars
- **Annexure D** A completed and signed Integrity Pact Declaration form
- **Annexure J** - SBD 4 – Bidders Disclosure.
- Annexure H - completed and signed SBD 1 as included in the invitation to tender document.
- Submit completed and signed non-disclosure agreement (NDA).
- Separate written confirmation that the joint venture will operate as a single business entity (incorporated) for the duration of the contract, or this may be included as an obligation within the JV agreement.

Additional Documents required in the event of JV

- Letter of intent to form a JV/consortium or Valid joint venture agreement confirming the rights and obligations of each of the joint venture partners and their profit-sharing ratios.
- Separate written confirmation that the joint venture will operate as a single business

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entity (incorporated) for the duration of the contract, or this may be included as an obligation within the JV agreement.

RFQ Stage

- **Annexure I** - SBD 6.1- Preference Points Claim Form in terms of PPR 2022 regulations
- **Annexure G1-G4** - SBD 6.2 -Declaration certificate for local production and content and Annexures G2,G3,G4
- **Annexure C** - Local Content Declaration-Summary Schedule (G2), Annexure D Imported Content Declaration (G3)– Supporting Schedule to Annexure C and Annexure E (G4) Local Content Declaration-Supporting Schedule to Annexure C.
- Proof of compliance to the stipulated Specific goals.

Mandatory Requirements for (contract award).

- CSD (Proof of registration with Central Supplier Database
- Submission of COIDA Letter of good standing.
- Details and confirmation of a single designated bank account in the name of the JV and independent of the individual JV partners, as set out in the joint venture agreement.
- Tax Clearance Certificates, A certified copy of a tax clearance certificate is required from foreign tenderers (with a footprint in South Africa but that are not registered on CSD and have not provided a SARS pin number) and local tenderers (that have not provided their SARS e-filing PIN number for verification by Eskom and/or their CSD profile / CSD number).
- Compliance with Employment Equity Act To the extent that the tenderer falls within the definition of a “designated Employer” as contemplated in the Employment Equity Act 55 of 1998, the tenderer is required to furnish the Employer with proof of compliance with the Employment Equity Act, including proof of submission of the Employment Equity report
- COIDA - Original certificate of good standing or proof of application issued by the

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Compensation Fund (COID) or a licensed compensation insurer (South African tenderers only)

Updated B-BBEE Certificate or B-BBEE Sworn Affidavit.

Step 2: Technical evaluation

The technical evaluation will be conducted over three stages as follows:

Stage 1: Mandatory requirements.

Stage 2: Functionality evaluations.

Stage 3: Factory evaluation.

The technical evaluation methodology has two main parts, namely a paper evaluation stages 1 (mandatory requirement), stage 2 (Functionality) and a factory visit (stage 3). The requirements of each stage must be met, as stipulated, in order for a tenderer to proceed to the next stage. Stage 3 (the factory evaluation) will not be undertaken if a tenderer has not met the minimum requirements/threshold of stages 1 and 2.

Requirements

Paper evaluation

The paper evaluation exercise is performed by technical evaluators. The technical evaluation is a consecutive process and begins with assessing the gatekeeper requirements of stage 1, and then proceeds to stage 2 and stage 3 (the factory evaluation). Tenderer(s) only progress to the next stage if all the stipulated criteria and requirements were met and the mandatory documents were submitted in the prescribed form on or before the stipulated submission deadline. The said stages are discussed in more detail in the annexures of this document.

During stage 1, the required mandatory tender returnable is verified. A tender only fully complies with stage 1 gatekeepers, if all the stipulated mandatory documents, in the prescribed format, were submitted at the tender closing deadline. Only tenders that fully comply with the stage 1 gatekeepers will proceed to stage 2 for further evaluation. Tenderers that did not meet the tender deadline or that did not fully comply

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with the stage 1 gatekeepers will be regarded as non-responsive and will be disqualified immediately.

During stage 2, the clause-by-clause requirements are evaluated. As for stage 1, the tender returnable must be submitted by the tender closing deadline in the correct format according to the Eskom requirements. A score will be allocated per requirement that has been met. For example: clause 3.1 from standard 240-75257542 has 9 requirements with a weighting of 6%. If 4 requirements are met, a score of 2.67% will be allocated ($4/9 \times 6\% = 2.67\%$)

Tenderers need to score a minimum of 80% for stage 2 in order to be considered for factory evaluations. Tenderers who do not meet the 80% threshold will be disqualified and will not be further evaluated. Notwithstanding, if no tenderer meets the stipulated functionality threshold for stage 2, Eskom reserves the right to reduce the functionality threshold to a predetermined lower threshold of 70%.

Take note, **stage 3** (the factory evaluation) will only be undertaken if the tenderer meets the minimum threshold of 80% for stage 2 of the predetermined lower threshold (if applicable).

NB. The factory evaluation will only be done if the supplier meets the requirements of Level 2
Section 1:

A minimum threshold of 70% is required to pass the factory and practical assessment of section 1. There is a total of 33 points in section 1. These points are indicated as “Yes” and “No” questions. Each “Yes” counts 1 point and indicates that the factory complies with the requirement. A “No” counts as 0 and indicates that the factory does not comply with the requirement. The evaluation member(s) will mark the “Yes” or “No” blocks during the evaluation to indicate compliance or non-compliance. At the end of the assessment, all the point will be tallied and converted to a percentage. For example, if 28 out of the 33 requirements were met, it will result in a percentage score of 84.85% ($28/33 \times 100 = 84.85\%$).

Section 2:

The minimum threshold for compliance to standard 240-75257542 (non-removable) is 100% and must be

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met at the factory. The factory must also have the capability to do all the routine tests and the tested sample/specimen must pass all routine tests. All the type tests must pass and be valid, less than 10 year old and conducted by an independent test authority as per SANS (IEC) 60265-1, before it will be accepted. A point will be allocated per requirement met in section 2 and converted to a percentage. For example, if there are 9 requirements and only 3 was met, the allocated score will be 33% ($3/9 \times 100 = 33\%$).

240-75257542 – OUTDOOR, POLE-MOUNTED, THREE-PHASE, GANG-OPERATED DISCONNECTORS (Paper exercise only).			
Stage 1: GATEKEEPER			
The tender submission that does not meet all the stage 1 gatekeepers is immediately disqualified.			
TASK/MEASURE			
Activity	Clause	Acceptance	
Fully completed A&B schedules at tender closing deadline	240-75257542	Yes/No	
Fully completed test report summary sheet at tender closing deadline	240-75257542	Yes/No	
Fully completed technical deviation schedule sheet at tender closing deadline and signed by duly authorised person	240-75257542	Yes/No	
Outlines drawings submitted at tender closing deadline.	240-75257542	Yes/No	

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	Technical manual/Product brochures		Yes/No	
	Outcome of gatekeeper:			
	Comment(s):			
	Stage 2: Scoring of Eskom technical requirements as per standard 240-75257542. Refer to attached Technical Evaluation criteria for Functionality scores. Stage 3: Factory Evaluation/ Visit Eskom commercial representative(s) will arrange to visit the factory of tenderers whose submissions have met the 80% minimum threshold or the lower threshold of 70% (where applicable). The evaluation is performed at the Original Equipment Manufacturers' (OEM) premises to assess the manufacturing capability in order for the supplier to supply the required product and to enter into a contract with Eskom. The factory assessment is not confirmation or a guarantee that any contract will be entered into by Eskom and the supplier or that post contract performance has been achieved. The assessment team has no authority or responsibility in the decision taken by Eskom with respect to contracting for a product or a service. Any statements, intentions and/or actions expressed by the assessment team during the assessment and after the assessment has no effect and does not constitute any liability to Eskom with regards to contract placement or post contract performance guarantees At the factory, the Eskom evaluation representative(s) conducts the evaluation by using the checklists and the evaluation documents. The checklists are used to verify compliance to the equipment specification and the tender submission documents. At the end of this exercise, the Eskom evaluation representative(s) lists all the deviations, if any, on the evaluation agreement document. All parties' representatives conduct a formal discussion of the deviations in line with Eskom's requirements. Thereafter, the Eskom, tenderer/vendor and OEM representatives sign the evaluation agreement document which continues to be used for			

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concluding the technical evaluation report. The tenderer and the OEM agree to meet the Eskom requirements to be a 100% compliant product. All of this forms part of the contract and the verification thereafter.

Refer to attached Technical Evaluation criteria.

Step 3 – Price and Preference (Evaluation of price and Specific goals)

Specific Goals (Applicable at RFQ stage and dependent on RFQ value)

Price

The evaluation will be conducted as per Preferential Procurement Regulation 2022 (PPR 2022). Either the 90/10 or 80/20 preference point system will be applicable in this tender. The preference points will be determined by the estimated value of the RFQ.

Prices will be scored out of either 80/90 points:

- Eskom reserves the right to negotiate market related prices with the highest ranked supplier.
- The order/s will be awarded to the supplier (s) scoring the highest points **per item** in terms of the PPR 2022 unless objective criteria justify the award to another tenderer.

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20

$$Ps = 80 \left(1 - \frac{Pt - P_{min}}{P_{min}} \right) \quad \text{or}$$

90/10

$$Ps = 90 \left(1 - \frac{Pt - P_{min}}{P_{min}} \right)$$

Where

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Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

Specific Goals (Applicable at RFQ stage and dependent on RFQ value).

A maximum of 20 / 10 points may be awarded to a tenderer for the specific goal specified for the tender. The points scored for the specific goal must be added to the points scored for price and the total must be rounded off to the nearest two decimal places. Subject to section 2(1)(f) of the Preferential Procurement Policy Framework Act, the contract must be awarded to the tenderer scoring the highest points.

B-BBEE Status Level of Contributor	Number of points (80/20 system)	Number of points (90/10 system)
1	20	10
2	18	9
3	14	6
4	12	5
5	8	4
6	6	3
7	4	2
8	2	1
Non-compliant contributor	0	0

NB: The following documents are required to claim preference points,

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	- Valid B-BBEE certificate issued by a SANAS accredited verification agency / sworn affidavit / CIPS affidavit - Proof of ownership / shareholding (preferably CIPC documentation) inclusive of shareholding breakdown - Certified ID copies of shareholder(s) - Proof of Disability (where applicable) Tenderer failing to provide documentation for the allocation of preference points will not be disqualified, but' - May only score point out of 80 / 90 for price - Scores 0 points out of 20 / 10 for specific goals <u>Step 4 - Objective criteria as per PPPFA</u> Not applicable.
Confirm if this is a construction-related transaction and if CIDB is applicable. If CIDB is applicable, confirm with SDL&I whether any additional requirements with respect to CIDB that will impact the process/contract are applicable and the impact of these requirements. E.g. - Contract Participation Goal (CPG) relating to the engagement of targeted enterprises as established in the CIDB standard for indirect targeting for enterprise development through Construction works contracts - Contract Skills Development Goal (CSDG) as established in the CIDB Standard for Developing Skills through Infrastructure Contracts	CIDB CPG is not applicable.
Confirm if NIPP Requirements will be applicable or not and where applicable the impact on the process/contract etc.	NIPP (Applicable at RFQ stage and dependent on RFQ value)
Stipulate the Specific Goals, scoring and evidence that will be applied to the tender in terms of the PPPFA and as provided by SDL&I.	Specific Goals (Applicable at RFQ stage and dependent on RFQ value) A maximum of 20 / 10 points may be awarded to a tenderer for the specific goal specified for the tender. The points scored for the specific goal must be added to the points scored for price and the total must be rounded off to the nearest two decimal places. Subject

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to section 2(1)(f) of the Preferential Procurement Policy Framework Act, the contract must be awarded to the tenderer scoring the highest points

B-BBEE Status Level of Contributor	Number of points (80/20 system)	Number of points (90/10 system)
1	20	10
2	18	9
3	14	6
4	12	5
5	8	4
6	6	3
7	4	2
8	2	1
Non-compliant contributor	0	0

NB: The following documents are required to claim preference points,

- Valid B-BBEE certificate issued by a SANAS accredited verification agency / sworn affidavit / CIPS affidavit
- Proof of ownership / shareholding (preferably CIPC documentation) inclusive of shareholding breakdown
- Certified ID copies of shareholder(s)
- Proof of Disability (where applicable)

Tenderer failing to provide documentation for the allocation of preference points will not be disqualified, but'

- May only score point out of 80 / 90 for price.
- Scores 0 points out of 20 / 10 for specific goals.

Confirm if any Objective Criteria will be applied to the tender in terms of the PPPFA. If so, stipulate

Objective Criteria Applicable at RFQ Stage.

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the Objective Criteria and evaluation methodology provided by SDL&I. Confirm if any Additional Contractual requirements (eg. Due diligence/Financial analysis due to risk assessment) will be applicable to the tender in addition to the mandatory Contractual Requirement of CSD registration (prior to award).	Step 5 – Contractual Requirements <u>Mandatory Contractual Requirements</u> (prior to award). • Proof of CSD registration The following additional Contractual requirements will be applicable to the tender: • Quality • Commercial statutory documents Application of Contractual Requirement • Tenderer/ tenderers recommended for award, including those justified on the bases of objective criteria, must still meet Contractual requirements as set out in the enquiry. Contractual requirements exclude objective criteria and Contractual requirements are not evaluation criteria. They are required to be met and assessed after the evaluation and ranking of the tenders. • The tenderer will be allowed <u>7 working days</u>, to resubmit the contractual requirements that were not met after the tender submission. • Proof that the highest-ranked tenderer / preferred tenderer is able to meet the contractual requirements must be submitted before the contract may be awarded. • If the tenderer does not meet a contractual requirement, mitigating factors, may be agreed to and be made terms and requirements of the contract. If the tenderer does not agree with the mitigating factors or if there are insufficient suitable mitigating factors or if the risk is deemed too high, the tender may be awarded to a tenderer other than the highest-ranked (the second-ranked). Tenderers failing to meet contractual requirements will be ineligible for contract award.
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Stage 1: Quality Requirements

Eskom will assess the recommended tenderer's compliance to the quality requirements applicable to the project, the tenderer/s must comply with the requirements prior contracts award.

Category 1: Quality Requirements

The following documents shall apply and will be sent with the tender enquiry:

Tender Returnable

- **240-12248652 Category 3** (Rev 7) _List of Tender Returnable Documents
- **240-68099512**-(Rev 9) Form A Tender Contract Quality Requirements for 240-105658000 and Quality Requirements for ISO 9001 Standard.
- **240-109253302**- Quality Control Plan / Inspection and Test Plan (QCP/ITP).
- **240-109253698**- Template for a Typical Contract Quality Plan.

Reference document

- **240-105658000** _Supplier Quality Management Specification for reference only (do not return).

Stage 2: Commercial statutory documents (contractual requirements).

It should be noted that some statutory documents are required for evaluation i.e., B-BBEE however they may expire during the evaluation process. A tender will not be awarded the contract if the following legislation documents are not valid:

- Valid B-BBEE certificate or sworn affidavit.
- Tax Clearance Certificates:
 - A certified copy of a tax clearance certificate is required from foreign tenderers (with a footprint in South Africa but that are not registered on CSD and have not provided a SARS pin number) and local tenderers (that have not provided their SARS e-filing PIN

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	number for verification by Eskom and/or their CSD profile / CSD number). - Foreign suppliers with no footprint in South Africa must complete the SBD1 document; however, no proof of tax compliance is required. • Valid Letter of Good Standing with the compensation body/ FEMA (Federated employer's mutual assurance)/RMA (Rand mutual Assurance). • Proof of National Treasury Central Supplier Database (CSD) registration with a tax compliant status at contract award. Failure to meet “Contractual Requirements “by the stipulated deadlines; may result in the tenderer being regarded as non-responsive and ineligible for contract award. Tenderers which do not meet all Eskom’s Contractual requirements will not be evaluated further.
State if there will be a need for post-tender negotiations, on what basis and how suppliers will be selected for post-tender negotiations after evaluations.	There will be a need for post-tender negotiations on stage 2 as suppliers will not be evaluated for prices at stage 1. Only Quality, SDL&I, Finance analysis and Technical requirement will be evaluated at stage 1. Engagements for other contractual requirements such as terms and conditions, Quality and SDL&I will be considered for negotiation should the need arise.
If execution will be conducted via negotiations (no prior tendering) with one supplier (sole/single source) or two suppliers, confirm the reasons justifying why there is only one/two capable and independent suppliers available in the market.	Not applicable. The execution will be via Open tender and not via negotiations (no prior tendering).

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PART E: SDL&I STRATEGY

Is this procurement considered to be a designated sector as confirmed by the dtic.	No												
If not a designated sector, is Eskom intending to self-designate the commodity, if so, has approval been granted by the relevant authority?	Eskom will not be self-designating.												
If a designated sector, confirm the threshold to be applied to local content.	Not applicable												
State if any additional SDL&I requirements will be applied, if so, state the targets, under which requirement will it included in the tender data/requirements and the methodology for evaluation thereof.	Skills Development (Applicable at RFQ Stage) Tenderers will be required to submit proposals in the table below for developing the skills of unemployed candidates in the country. The composition of the candidates shall be representative of the population demographics of South Africa. <table><tr><th>Skill Type / Occupation</th><th>Eskom's Target</th><th>Tenderer's Proposal</th></tr><tr><td>Assemblers</td><td>To be set at RFQ stage</td><td>To be proposed at RFQ stage</td></tr><tr><td>Technicians</td><td>To be set at RFQ stage</td><td>To be proposed at RFQ stage</td></tr><tr><td>Logistics Officer (Candidates with a Supply Chain Management qualification)</td><td>To be set at RFQ stage</td><td>To be proposed at RFQ stage</td></tr></table> The process of developing these skills shall involve the participation by tenderers directly and through their supply network. In certain cases, the SETA's accredited training providers can be approached to participate in developing critical and scarce skills.	Skill Type / Occupation	Eskom's Target	Tenderer's Proposal	Assemblers	To be set at RFQ stage	To be proposed at RFQ stage	Technicians	To be set at RFQ stage	To be proposed at RFQ stage	Logistics Officer (Candidates with a Supply Chain Management qualification)	To be set at RFQ stage	To be proposed at RFQ stage
Skill Type / Occupation	Eskom's Target	Tenderer's Proposal											
Assemblers	To be set at RFQ stage	To be proposed at RFQ stage											
Technicians	To be set at RFQ stage	To be proposed at RFQ stage											
Logistics Officer (Candidates with a Supply Chain Management qualification)	To be set at RFQ stage	To be proposed at RFQ stage											

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	Job Creation (Applicable at RFQ Stage) Tenderers will be required to indicate the number of jobs created and or retained as a result of being awarded an order / order.
Confirm if local manufacturing opportunities are available with respect to this procurement and how such opportunities will be considered for purposes of evaluation.	Not applicable

PART F: CONTRACTING STRATEGY

If procurement is for a project or for phased delivery, confirm the selected contracting strategy (e.g. design and build, EPC, turnkey, etc.), and motivate the reasons therefor, and how the selected contracting strategy mitigates risks for Eskom.	Procurement is not for a project.
State the selected NEC contract, with main and secondary options, to be used to give effect to the supply of the assets / goods / services, and why this selection best mitigates risks for Eskom.	Applying: Applying: NEC 3 Supply Contract (SC3). The conditions of contract are the core clauses and the clauses for Options X1: Price adjustment for inflation X2: Changes in the law X3: Multiple currencies, if applicable X7: Delay damages X13: Performance bond Z: Additional conditions of contract
Confirm if any specially drafted Z clauses are required, and the reasons for the inclusion thereof.	There are no drafted Z clauses, the NEC3
If the NEC is not an appropriate form of contract, state the reasons therefor, the most appropriate form of contract to be used, and confirm approval for the use of a non-standard agreement by the Eskom Legal Department.	Not applicable

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PART G: PROCUREMENT PLAN

The following dates set out the projected completion dates for the procurement activities.

No.	Description of procurement activity	Projected completion date
1	Strategy meeting	19-31 July 2024
2	Strategy approval	25 November 2024
3	Tender issued	30.06.2025
4	Tender closing date	24.07.2025
5	Commercial evaluation	03.08.2025- 14.08.2025
6	Technical evaluation	01.09.2025 – 30.11.2025
7	SHEQ evaluation	21.12.2025- 15.01.2026
8	SHEQ re-submission period	26.01.2026 – 04.02.2026
9	SHEQ re-evaluation	09.02.2026 – 13.02.2026
11	Approval of mandate to negotiate (scheduled PTC date)	March 2026
12	Negotiations	March 2026
13	Feedback report	April 2026
14	Contract award	May 2026

The following sets out the details of the various evaluations (Commercial /technical/SDL&I/ Quality)

Name of Evaluator	Designation of Evaluator	Evaluation Lead Times/completion dates
Maropene Leshabana	Senior Advisor Procurement	Commercial Evaluators 1 week
Sisonke Ntusikazi	Graduate in Training	
Ncomeka Xuma	Snr Advisor Supplier Development	SDL&I Evaluators: 1 week
Vuyani Masuku	Chief Engineer Prof Elect Engineer Prof Electrical	Technical Evaluators 3 months
Khodani Mathumba	Engineer Prof Electrical	
Adrew Else	Snr Advisor Supplier Quality	Quality Evaluators: 1 week

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PART H: DOCUMENT MANAGEMENT

The relevant Procurement Manager, **Nelly Nkosi** confirms that the documents listed in the [P&SCM Documentation Completeness Checklist for Buyer's Procurement File and Uploading on the EDMS](#) have been checked, verified, and marked as complete and are stored in the Electronic Documentation Management System (EDMS) under this folder <https://opentextcs.eskom.co.za/otcs/cs.exe/app/nodes/22908696>.

PART I: DECLARATION & SIGNATORIES

I hereby declare that I do not have a conflict of interest in this matter.

I have completed a Conflict-of-Interest form and it is attached to this Strategy. I confirm that all information contained herein is, to the best of my knowledge, true and correct.

ADDITIONAL SIGNATORIES TO THE REPORT

NAME	DESIGNATION	SIGNATURE
Nelly Nkosi	Procurement Manager -MOU	

ADDITIONAL SUPPORT FOR STRATEGY FOR PANEL CONTRACTS ONLY:

Supported:		Not Supported:	
NAME:		Simphiwe Mbonambi	
DESIGNATION AND DIVISION		Acting Snr Manager Procurement, Distribution	
SIGNATURE:			
DATE:			
REMARKS ON SUBMISSION:			

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DOA APPROVAL PROCESS:

Approved by DAA.		Conditionally Approved by DAA		Rejected by DAA	
NAME:			Koena Moholola		
DESIGNATION:			Middle Manager Procurement		
SIGNATURE OF DAA:					
DATE:					
REMARKS ON SUBMISSION:					

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Stage 2: Scoring of Eskom technical requirements as per standard 240-75257542			
A factory evaluation will only be done if the tenderer meets the minimum requirements of stage 2. The minimum requirements is a score of 80% and above.			
Note: A score will be allocated per requirement met. Example: 3.1 from standard 240-75257542 has 9 requirements. If only 4 are met, a score of 2.67% will be allocated ($4/9 \times 6\% = 2.67\%$).			
Activity	Clause in Standard 240-75257542(TPSD)	Weighting	Score
Does it meet the Eskom general technical requirements?	3.1	8%	
Does it meet the Eskom rating requirements ?	3.2	11%	
Does it meet the Eskom requirements for rated insulation levels?	3.2.3	4%	
Does it meet the Eskom requirements for securing position?	4.1	2%	
Does it meet the Eskom operation requirements?	4.2	3%	
Does it meet the Eskom latching requirements?	4.3	2%	
Does it meet the Eskom indication of position requirements?	4.4	2%	

Activity	Clause in Standard 240-75257542(TPSD)	Weighting	Score
Does it meet the Eskom mechanical strength requirements?	4.5	2%	
Does it meet the Eskom jumper movement requirements?	4.7	4%	
Does it meet the Eskom material requirements?	4.8	2%	
Does it meet the Eskom current path requirements?	4.9.1	2%	
Does it meet the Eskom contact requirements?	4.10.	6%	
Does it meet the Eskom terminal requirements?	4.11	2%	
Does it meet the Eskom insulator requirements?	4.12 & 13	6%	
Does it meet the Eskom mounting and drawing requirements?	4.(14,15,16 &18)	8%	

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Does it meet the Eskom clearances requirements?	4.17	2%		
Does it meet the Eskom rating plate requirements?	4.19	4%		
Total technical requirements score to the requirements of standard 240-75257542:		70%		
Stage 2: Scoring of Eskom type test requirements as per standard 240-75257542				
The type test must be performed at an accredited test facility. All type tests supplied as requested will score 3%. An additional 3% will be awarded per type test if the type test is not older than 10 years. Type test score = $30 * [(3 + 3) / 48] = 3.75\%$				
Test	Clause in Standard 240-75257542	Test Passed	Not older than 10 years	Score
Power frequency voltage wet withstand	5.1.1.1.	2%	2%	
Lighting impulse	5.1.1.2.	2%	2%	
Temperature-rise	5.1.1.3.	2%	2%	
Resistance measurement	5.1.1.4.	1%	1%	
Short-time current withstand	5.1.1.5.	2%	2%	
Breaking current	5.1.1.6.	2%	2%	
Short-circuit making current	5.1.1.7.	2%	2%	
Mechanical endurance	5.1.1.8.	1%	1%	
KIPTS natural ageing and pollution performance or similar test	5.1.2.	1%	1%	
Total type test score to the requirements of standard 240-75257542:		30%		
Final score to the standard of 240-75257542: Technical requirements + Type test requirements score (70% + 30%)		100%		

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Annex A – Evaluation Criteria for three phase disconnectors (TPD)

240-75257542 – OUTDOOR, POLE-MOUNTED, THREE-PHASE, GANG-OPERATED DISCONNECTORS (Paper exercise only).			
Stage 1: GATEKEEPER			
The tender submission that does not meet all the stage 1 gatekeepers is immediately disqualified.			
TASK/MEASURE			
Activity	Clause	Acceptance	Comments
Fully completed A&B schedules at tender closing deadline	240-75257542	Yes/No	
Fully completed type test report summary sheet at tender closing deadline	240-75257542	Yes/No	
Fully completed technical deviations sheet at tender closing deadline and signed by duly authorised person	240-75257542	Yes/No	
Outlines drawings submitted at tender closing deadline.	240-75257542	Yes/No	
Technical manual/Product brochures		Yes/No	
Outcome of gatekeeper:			
Comment(s):			
Stage 2: Scoring of Eskom technical requirements as per standard 240-75257542			
A factory evaluation will only be done if the tenderer meets the minimum requirements of stage 2. The minimum requirements is a score of 80% and above.			
Note: A score will be allocated per requirement met. Example: 3.1 from standard 240-75257542 has 9 requirements. If only 4 are met, a score of 2.67% will be allocated ($4/9 \times 6\% = 2.67\%$).			
Activity	Clause in Standard 240-75257542	Weighting	Score
Does it meet the Eskom general technical requirements?	3.1	8%	
Does it meet the Eskom rating requirements ?	3.2	11%	
Does it meet the Eskom requirements for rated insulation levels?	3.2.3	4%	
Does it meet the Eskom requirements for securing position?	4.1	2%	
Does it meet the Eskom operation requirements?	4.2	3%	
Does it meet the Eskom latching requirements?	4.3	2%	
Does it meet the Eskom indication of position requirements?	4.4	2%	

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Activity	Clause in Standard 240-75257542	Weighting	Score	
Does it meet the Eskom mechanical strength requirements?	4.5	2%		
Does it meet the Eskom jumper movement requirements?	4.7	4%		
Does it meet the Eskom material requirements?	4.8	2%		
Does it meet the Eskom current path requirements?	4.9.1	2%		
Does it meet the Eskom contact requirements?	4.10.	6%		
Does it meet the Eskom terminal requirements?	4.11	2%		
Does it meet the Eskom insulator requirements?	4.12 & 13	6%		
Does it meet the Eskom mounting and drawing requirements?	4.(14,15,16 &18)	8%		
Does it meet the Eskom clearances requirements?	4.17	2%		
Does it meet the Eskom rating plate requirements?	4.19	4%		
Total technical requirements score to the requirements of standard 240-75257542:		70%		
Stage 2: Scoring of Eskom type test requirements as per standard 240-75257542				
The type test must be performed at an accredited test facility. All type tests supplied as requested will score 3%. An additional 3% will be awarded per type test if the type test is not older than 10 years. Type test score = 30*[(3 + 3)/48] = 3.75%				
Test	Clause in Standard 240-75257542	Test Passed	Not older than 10 years	Score
Power frequency voltage wet withstand	5.1.1.1.	2%	2%	
Lighting impulse	5.1.1.2.	2%	2%	
Temperature-rise	5.1.1.3.	2%	2%	
Resistance measurement	5.1.1.4.	1%	1%	
Short-time current withstand	5.1.1.5.	2%	2%	

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Mechanical endurance	5.1.1.8.	3%	3%	
KIPTS natural ageing and pollution performance or similar test	5.1.2.	3%	3%	
Total type test score to the requirements of standard 240-75257542:		30%		
Final score to the standard of 240-75257542: Technical requirements + Type test requirements score (70% + 30%)		100%		

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Annex B – Factory Evaluation Criteria

Section 1		
1 GENERAL INFORMATION		
Name of Supplier:		
Name of Manufacturer:		
Registered name and full street address of the factory at which the audit and inspection is done:		
Factory representatives:		
Name:	Position:	
Name:	Position:	
Name:	Position:	
Name:	Position:	
2 RECEIVING/GOODS INWARDS INSPECTION AND STORAGE		
Are materials, components and sub-assemblies verified by the factory as complying with the applicable requirements?	Yes	No
Comments:		
If the factory relies on certificates of conformity of test results from suppliers, do these clearly identify the products, specifications, quantity of items, dated and signed?	Yes	No
Comments:		
Are non-conforming products/components/materials clearly identified and segregated to prevent their use?	Yes	No

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Comments:		
Are records of raw material received, kept/stored? In what format and for how long?	Yes	No
Comments:		
Is there a system in place to manage reception and allocation of raw materials?	Yes	No
Comments:		
3 PRODUCTION LINE INSPECTION AND ROUTINE TESTS		
Comments:		
ASSEMBLY: Do personnel have readily available up to date procedures, assembly instructions, photographs, drawings or reference samples?	Yes	No
Comments:		
PRODUCTION LINE TEST: Do personnel have readily available up to date procedures, work instructions and drawings related to the required testing to be carried out on the intermediate stage and the final product, related to conformance of the finished product?	Yes	No
Comments:		
Are the test results monitored for trends or recurrences and reported to production/quality management?	Yes	No
Comments:		
Are repaired and reworked products re-inspected in accordance with documented procedures?	Yes	No

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Comments:		
Does the “Production line inspection” and the “Routine Tests” performed by the factory sufficiently cover all the applicable requirements?	Yes	No
Comments:		
Are personnel involved in the assembly and quality control, adequately briefed on their duties and competent to perform them?	Yes	No
Comments:		
4 CALIBRATION OF TEST EQUIPMENT AND TESTING FACILITY		
Is all equipment used for testing calibrated?	Yes	No
Comments:		
Is the equipment provided with a label, or similar method, indicating the date of the last calibration and the due date for the next calibration?	Yes	No
Comments:		
Are records from equipment calibrations appropriate and kept by the factory?	Yes	No
Comments:		
Do the records indicate that the calibration is traceable to National/International metrology standards?	Yes	No
Comments:		
Does the factory have the capability to carry out all the routine tests?	Yes	No

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Comments:		
Do test reports identify the test specimen and are they properly signed and stored?	Yes	No
Comments:		
5 FACTORY CAPABILITY AND QUALITY MANAGEMENT SYSTEM		
Does the factory have a documented Quality Management System?	Yes	No
Comments:		
Does the factory regularly perform internal audits of its Quality Management System, and periodically check that all documented procedures, including those required for certification, are followed?	Yes	No
Comments:		
Are the records from internal audits and the corrective actions, where applicable, available and are they sufficiently detailed to demonstrate that the Quality Management System is effective?	Yes	No
Comments:		
6 COMPLAINTS/NON-CONFORMANCES		
Does the factory have a documented system for handling complaints?	Yes	No
Comments:		
Does the factory review complaints from customers or other stakeholders and take appropriate action?	Yes	No
Comments:		
Are records of the complaints and of the corrective actions taken kept?	Yes	No

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Comments:		
7 CHANGE CONTROL		
Is there a documented procedure that covers control of products and production process changes?	Yes	No
Comments:		
Does the procedure cover the review and approval of product or production process changes by the responsible personnel/management?	Yes	No
Comments:		
Are there provisions to ensure that changes to the product construction are accepted by competent/authorise personnel?	Yes	No
Comments:		
Is there an up to date parts list or similar evidence available, specifying the components/parts to be used during production of the products?	Yes	No
Comments:		
8 DESIGN PRACTICES		
Are designs done in-house?	Yes	No
Comments:		
Does the company have design tools and guidelines?	Yes	No
Comments:		
Is there a design process workflow system?	Yes	No

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Comments:		
Is there a documented process for verification and validation of designs?	Yes	No
Comments:		
Are new designs approved and verified by competent personnel?	Yes	No
Comments:		
Following final design approval, is there a process in place to link the new design to the manufacturing process?	Yes	No
Comments:		
Section 2		
9 COMPLIANCE TO STANDARD 240-75257542 (TPSD)		
9.1 General		
Compliance to general technical requirements (3.1)?	Yes	No
Comments:		
Compliance to rating requirements (3.2)?	Yes	No
Comments:		
Compliance to requirements for general design (4,1,2,3,4,5,6)?	Yes	No
Comments:		
Compliance to material requirements (4.8)?	Yes	No

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Comments:		
Compliance to electrical requirements (4.9)?	Yes	No
Comments:		
Compliance to contact requirements (4.10)?	Yes	No
Comments:		
Compliance to conductor terminal requirements (4.11)?	Yes	No
Comments:		
Compliance to insulators requirements (4.11,13)?	Yes	No
Comments:		
Compliance to mounting requirements (4.14,15,16)?	Yes	No
Comments:		
Compliance to electrical clearances requirements (4.17)?	Yes	No
Comments:		
Drawing (4.18)?	Yes	No
Comments:		
Compliance to rating plate requirements (4.19)?	Yes	No
Comments:		

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9.2 Type tests		
Power frequency voltage wet withstand (5.1.1.1)	Yes	No
Comments:		
Lighting impulse (5.1.1.2)	Yes	No
Comments:		
Temperature-rise (5.1.1.3)	Yes	No
Comments:		
Resistance measurement (5.1.1.4)	Yes	No
Comments:		
Short-time current withstand (5.1.1.5)	Yes	No
Comments:		
Breaking current (5.1.1.6)	Yes	No
Short-circuit making current (5.1.1.7)	Yes	No
Mechanical endurance (5.1.1.8)	Yes	No
Comments:		
KIPTS natural ageing and pollution performance or similar (5.1.2)	Yes	No

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Comments:		
10 COMPLIANCE TO STANDARD 240-75257542(TPD)		
10.1 General		
Compliance to general technical requirements (3.1)?	Yes	No
Comments:		
Compliance to rating requirements (3.2)?	Yes	No
Comments:		
Compliance to requirements for general design (4,1,2,3,4,5,6)?	Yes	No
Comments:		
Compliance to material requirements (4.8)?	Yes	No
Comments:		
Compliance to electrical requirements (4.9)?	Yes	No
Comments:		
Compliance to contact requirements (4.10)?	Yes	No
Comments:		
Compliance to conductor terminal requirements (4.11)?	Yes	No
Comments:		
Compliance to insulators requirements (4.11,13)?	Yes	No

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Comments:		
Compliance to mounting requirements (4.14,15,16)?	Yes	No
Comments:		
Compliance to electrical clearances requirements (4.17)?	Yes	No
Comments:		
Drawing (4.18)?	Yes	No
Comments:		
Compliance to rating plate requirements (4.19)?	Yes	No
Comments:		
10.2 Type tests		
Power frequency voltage wet withstand (5.1.1.1)	Yes	No
Comments:		
Lighting impulse (5.1.1.2)	Yes	No
Comments:		
Temperature-rise (5.1.1.3)	Yes	No
Comments:		
Resistance measurement (5.1.1.4)	Yes	No

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Comments:		
Short-time current withstand (5.1.1.5)	Yes	No
Comments:		
Mechanical endurance (5.1.1.8)	Yes	No
Comments:		
KIPTS natural ageing and pollution performance or similar (5.1.2)	Yes	No
Comments:		
11 FINDINGS		
12 CONCLUSION		
13 RECOMMENDATION(S)		
A copy of this report is provided to the undersigned contact person in the factory, who confirms to be aware of the contents by signing below:		
Date:		
Auditor's name:		
Signature:		

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SDL&I Requirement

Business Unit	Distribution
Description/ Scope of Work	Manufacture, testing, and supply of three phase disconnectors
Duration of the Project	5 years (as and when required)
Budget	R241 479 063.95
Name of Buyer	Maropene Leshabana
Date	28.10.2024

Section 1: Specific Goals (Applicable at RFQ stage and dependent on RFQ value)

A maximum of 20 / 10 points may be awarded to a tenderer for the specific goal specified for the tender. The points scored for the specific goal must be added to the points scored for price and the total must be rounded off to the nearest two decimal places. Subject to section 2(1)(f) of the Preferential Procurement Policy Framework Act, the contract must be awarded to the tenderer scoring the highest points.

B-BBEE Status Level of Contributor	Number of points (80/20 system)	Number of points (90/10 system)
1	20	10
2	18	9
3	14	6
4	12	5
5	8	4
6	6	3
7	4	2
8	2	1
Non-compliant contributor	0	0

NB: The following documents are required to claim preference points,

- Valid B-BBEE certificate issued by a SANAS accredited verification agency / sworn affidavit / CIPS affidavit
- Proof of ownership / shareholding (preferably CIPC documentation) inclusive of shareholding breakdown
- Certified ID copies of shareholder(s)
- Proof of Disability (where applicable)

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Tenderer failing to provide documentation for the allocation of preference points will not be disqualified, but'

- May only score point out of 80 / 90 for price
- Scores 0 points out of 20 / 10 for specific goals

Section 2: SDL&I Objectives in line with Reconstruction and Development Programme (RDP) Goals

Tenderers who complete and submit the objectives as required, but who do not meet Eskom's targets, will not be disqualified. SDL&I objectives do not form part of scoring but commitments will form part of contractual obligations

2.1 Transformation – BBBEE Improvement or Retention Plan

Transformation remains an area of focus, where Eskom continuously strives to align itself with national transformation imperatives to unlock growth, drive industrialization, create employment and contribute to skills development.

Eskom encourages its suppliers to constantly strive to improve their B-BBEE rating. Whereas Tenderer/s will be allocated points in terms of a preference point system based on specific goals, Eskom also requests that tenderer/s submits their B-BBEE improvement or retention plan within 30 days of signing the contract.

Tenderer/s are therefore requested to indicate the extent to which they will maintain (only if the respondent is a Level 1) or may improve/maintain their B-BBEE status over the contract period if their B-BBEE status is level 2 or 3. Tenderer/s with a B-BBEE status level 4 at the time of contract award, shall migrate and achieve as a non-negotiable a milestone of B-BBEE Level 3 by the end of the first year of the contract and thereafter improve their B-BBEE status level or migrate by one level higher.

Tenderer/s with a B-BBEE recognition status of Level 5 to Level 8 or non-compliant at the time of contract award, shall migrate and achieve as a non-negotiable a milestone of Level 4 by the end of the first year of the contract and thereafter improve at least one B-BBEE Level higher of each year from the second year of the contract. Tenderer/s are requested to submit their B-BBEE Improvement Plan as an essential document within 30 days of signing the contract.

NB: A valid B-BBEE certificate or Sworn Affidavit is a condition for contract award, if your company's annual Total Revenue is R10 Million or less you qualify as an Exempted Micro Enterprise therefore you can submit Sworn Affidavit. If your annual Total Revenue is R50 Million or less, you qualify as Qualifying Small Enterprise and must comply with all of the elements of QSE score card relevant to your sector unless an entity is at least 51% Black owned you are required to obtain a Sworn affidavit. If your Annual Total Revenue is above R50m you need to submit a Valid B-BBEE certificate

2.2 Local Procurement Content (Applicable at RFQ Stage)

"Local Procurement Content" refers to value added in South Africa by South African resources. Where a single contract involves a combination of local and imported goods and/or services, the tender response must be separated into its components as per the **Price Schedule** included with the tender documents. Local procurement content is total spending minus the imported component.

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Tenderers will be required to submit their proposals in the table below.

Tenderer's Local Procurement Content %	To be completed at RFQ stage
---	------------------------------

2.3 Procurement spend on entities with a minimum 51% black ownership (Applicable at RFQ Stage)

The tenderer is encouraged to procure/spend on designated groups on the following paid invoices for both:

- indirect expenses (e.g. overheads) on goods and services supplied to the contractor/supplier by designated groups; and
- direct spend on goods and services supplied by the subcontractors for the execution of the scope of work

Activities, as a proportion of the local procurement content, which may be subcontracted to designated black owned enterprises must be submitted in the table below.

Procurement from Designated Group	Tenderer's Proposal
Procurement from EME/QSE black owned	To be proposed at RFQ stage

2.4 Skills Development (Applicable at RFQ Stage)

Tenderers will be required to submit proposals in the table below for developing the skills of unemployed candidates in the country. The composition of the candidates shall be representative of the population demographics of South Africa.

Skill Type / Occupation	Eskom's Target	Tenderer's Proposal
Assemblers	To be set at RFQ stage	To be proposed at RFQ stage
Technicians	To be set at RFQ stage	To be proposed at RFQ stage
Logistics Officer (Candidates with a Supply Chain Management qualification)	To be set at RFQ stage	To be proposed at RFQ stage

The process of developing these skills shall involve the participation by tenderers directly and through their supply network. In certain cases, the SETA's accredited training providers can be approached to participate in developing critical and scarce skills.

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Note: That these targets for skills development candidates categorically exclude Eskom employees and registered learners. The tenderers are required to take full responsibility for the total cost of developing the requisite skills, and Eskom shall not make any financial contribution towards the fulfilment of this obligation. Tenderers also are advised to approach their relevant SETAs to access grants, subsidies, and incentives as well as South African Revenue Services for tax rebates that are earmarked for skills development initiatives.

2.5 Job Creation (Applicable at RFQ Stage)

Tenderers will be required to indicate the number of jobs created and or retained as a result of being awarded an order / orders.

Section 3: SDL&I Penalty and Performance Security

Eskom will apply a penalty of 2.5% of the invoice amount for failure to meet SDL&I obligations.

Eskom will apply a penalty of 2.5% of the order value for failure to meet SDL&I obligations.

For the duration of the contract, Eskom will retain 2.5% of every invoice (excluding VAT) as security for the fulfilment of all SDL&I Obligations. The retained amounts shall only be released to the Contractor upon:

- Eskom receives the SDL&I progress report/s from the contractor.
- Fulfilment of all SDL&I obligations by the contractor.
- Submission of an approved compliance report by SDL&I Department.

Section 4: Reporting and Monitoring

- The suppliers shall submit a report to Eskom in accordance with Data Collection Template on their compliance with the SDL&I obligations described above.
- Eskom shall review the SDL&I reports submitted by the suppliers within 30 (thirty) days of receipt of the reports and notify the suppliers in writing if their SDL&I obligations have not been met.
- Upon notification by Eskom that the suppliers have not met their SDL&I obligations, the suppliers shall be required to implement corrective measures to meet those SDL&I obligations before the commencement of the following report, failing which Retention clauses shall be invoked.
- Every contract shall be accompanied by the SDL&I Implementation Schedule, which must be completed by the suppliers and returned to SDL&I representative for acceptance 28 days after contract award. This will be used as a reference document for monitoring, measuring and reporting on the supplier's progress in delivering on their stated SDL&I commitments

Section 5: Market Research

The following information demonstrates market analysis and assisted in arriving at the targets above.

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Current Suppliers Providing the Services:	Desktop search indicates the following possible suppliers:
McWade Productions	Actom High Voltage Equipment
	Hitachi Energy
	ARB Electrical Wholesalers
	ABB Group
	McWade Productions

Section 6: General Information on Validity of Sworn Affidavits

The following must be considered when it comes to validity of Affidavits;

Tenderers submitting B-BBEE Sworn Affidavits must ensure that the affidavits meet the following key pointers to ensure their validity:

- Name/s of deponent as they appear in the identity document and the identity number.
- Designation of the deponent as the **director**, **owner** or **member** must be indicated in order to know that person is duly authorised to depose of an affidavit. **(Mark the applicable option).**
- Name of enterprise as per enterprise registration documents issued by the CIPC, where applicable, and enterprise business address.
- Percentage of black ownership, black female ownership and designated group. In the case of specialised enterprises as per Statement 004, the percentage of black beneficiaries must be reflected. **(No blank spaces to be left).**
- Indicate total revenue for the year under review and whether it is based on **audited financial statements** or **management account**. **(Mark the applicable option).**
- Financial year end as per the **enterprise's registration documents**, which was used to determine the total revenue. **(Financial year end to be stipulated by day/month/year).**
- B-BBEE Status level. An enterprise can only have one status level. **(Tick applicable level)**
- Empowering supplier status must be indicated. For QSEs, the deponent must select the basis for the empowering supplier status.
- Date deponent signed and date of Commissioner of Oath must be the same. **(The sworn affidavit must be signed in the presence of the Commissioner of Oath. Furthermore the Commissioner must also sign and stamp)**
- Commissioner of Oath cannot be an employee or ex officio of the enterprise because, a person cannot by law, commission a sworn affidavit in which they have an interest.

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Quality Requirements

	Supplier Quality Management: List of Tender Returnables Documents		Unique Identifier		240-12248652
			Revision		
			Effective Date		2022/01/26
			Specification	240-105658000	
Category 1	: Quality Requirements	Deliverables to be evaluated indicator = 1			
SECTION A : Quality Management System Requirements ISO 9001 (Option 1) Valid certification of Quality Management System by an ISO accredited body					
					Apply =1
A.1 Product / Service Scoping on ISO 9001 certificate is defined and relevant					1
A.2 Certificate by Approved and Authorized certification authority					1
A.3 Certification Authority has Recognized International Accreditation					1
A.4 Validity (expiry date) of certificate					1
Section A Score Option 1					4
SECTION B : Evidence of QMS in operation (Tender Quality Requirements -Ref 240-105658000)					
					Apply =1
B.1 Documented information for defined roles, responsibilities and authorities - Organization chart and Responsibility matrix (must include but not limited to quality management function/role) (Clause 5.3 of ISO 9001:2015)					1
B.2 Documented information for Control of Externally Provided Processes, Products and Services - Must include criteria for evaluation, selection, monitoring of performance, and re-evaluation of external providers (Clause 8.4 of ISO 9001:2015)					1
B.3 Latest copy of an internal management system audit report (with Nonconformity, Correction and/ or Corrective Action Reports) - Report must include but not limited to Objective, Scope, Criteria and outcomes of the audit. (Clause 9.2 of ISO 9001:2015)					1
B.4 Latest copy of a certification management system audit report not older than 12 months (with Nonconformity, Correction and/ or Corrective Action Reports)					1
B.5 Records of Management Review meetings (minutes, attendance registers e.t.c)					1
Section B Score					5
SECTION C: Contract Quality Plan Requirements (Ref 240-105658000 and 240-109253698).					

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Draft Contract Quality Plan specific to the scope of work as described in the tender documents (Ref ISO 10005)	
	Apply (Yes=1)
NB! Draft Contract/Project Quality Plan has important QA deliverables	1
Section C Score	1
SECTION D: Quality Control Plan Requirements (Ref 240-105658000 or 240-109253302) QCP /Checklist/ ITP (Quality Control Plans) as per Scope of Works (Ref ISO 10005)	
	Apply = 1
NB! Draft/ Example of an Inspection and Test Plan (ITP) or Quality Control Plan (QCP) on similar and/ or previous work done	1
Section D Score	1
SECTION E: User defined additional Requirements & miscellaneous (Ref 240-105658000) Customer specific requirements & other standards and required can be listed and evaluated here	
	Apply (Yes=1)
E.1 Form A is completed and signed.	1
Section E Score	1

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